

APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

1. Type of Submission:

- ☐ Preapplication
☒ Application
☐ Changed/Corrected Application

2. Type of Application:

- ☒ New
☐ Continuation
☐ Revision

If Revision, select appropriate letter(s)

Other (specify):

3. Date Received

04/28/2022

4. Applicant Identifier:

5a. Federal Entity Identifier:

5b. Federal Award Identifier:

DE-SE0001839

State Use Only:

6. Date Received by State:

7. State Application Identifier:

8. APPLICANT INFORMATION:

a. Legal Name: State of New Mexico-NMMFA

b. Employer/Taxpayer Identification Number (EIN/TIN):
850252748

c. UEI:
F3LNHF5UP1

d. Address:

Street 1: 7425 Jefferson Street NE

Street 2:

City: Albuquerque

County: BERNALILLO County

State: NM

Province:

Country: U.S.A.

Zip / Postal Code: 871090000

e. Organizational Unit:

Department Name:
Community Development

Division Name:

f. Name and contact information of person to be contacted on matters involving this application:

Prefix: First Name: Troy

Middle Name:

Last Name: Cucchiara

Suffix:

Title: Program Manager

Organizational Affiliation: MFA

Telephone Number: 5057672256

Fax Number:

Email: tcucchiara@housingnm.org

APPLICATION FOR FEDERAL ASSISTANCE SF-424

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9. Type of Applicant:

A State Government

10. Name of Federal Agency:

U. S. Department of Energy

11. Catalog of Federal Domestic Assistance Number:

81.042

CFDA Title:

Weatherization Assistance Program

12. Funding Opportunity Number:

DE-WAP-0002025

Title:

2025 Weatherization Assistance Program (WAP) Funding

13. Competition Identification Number:

083214742

Title:

DUNS Unique Entity ID

14. Areas Affected by Project (Cities, Counties, States, etc.):

Statewide

15. Descriptive Title of Applicant's Project:

2025 Weatherization Assistance Funding Opportunity

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16. Congressional District Of:

a. Applicant: New Mexico Congressional District 01

b. Program/Project: NM-Statewide

Attach an additional list of Program/Project Congressional Districts if needed:

17. Proposed Project:

a. Start Date: 07/01/2025

b. End Date: 06/23/2026

18. Estimated Funding (\$):

a. Federal	2,908,301.00
b. Applicant	0.00
c. State	0.00
d. Local	0.00
e. Other	0.00
f. Program Income	0.00
g. TOTAL	2,908,301.00

19. Is Application subject to Review By State Under Executive Order 12372 Process?:

- ☐ a. This application was made available to the State under the Executive Order 12372 Process for review
- ☐ b. Program is subject to E.O. 12372 but has not been selected by the State for review.
- ☒ c. Program is not covered by E.O. 12372

20. Is the applicant Delinquent On Any Federal Debt? (If "Yes", provide explanation)

No

21. By signing this application, I certify (1) to the statements contained in the list of certifications** and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to

☒ I AGREE

** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency

Authorized Representative:

Prefix: Ms First Name: Donna

Middle Name:

Last Name: Maestas-De Vries

Suffix:

Title: Deputy Director

Telephone Number: 5057672225

Fax Number: 5052422766

Email: dmaestas-devries@housingnm.org

Signature of Authorized Representative: Signed Electronically

Date Signed: 08/19/2025

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Standard Form 424 (Revised 10/2005)
Prescribed by OMB Circular A-102

U.S. DEPARTMENT OF ENERGY



BUDGET JUSTIFICATION FOR FORMULA GRANTS

Applicant: State of New Mexico-NMMFA
Award number: SE0001839

Budget period: 07/01/2025 - 06/23/2026

1. **PERSONNEL** - Prime Applicant only (all other participant costs are listed in 6 below and form SF-242A, Section B. Line 6.f. Contracts and Sub-Grants).

Positions to be supported under the proposed award and brief description of the duties of professionals:

Position	Description of Duties of Professionals
Managers and Staff	Kellie Tillerson, Director of Community Development, is responsible for the successful implementation of the weatherization program. She also provides direction to staff and promotes the weatherization efforts externally. Her oversight includes directing the activities and acceptable performance of the weatherization subrecipients and ensures that MFA and subrecipients are following all regulatory and contractual requirements of the program. She ensures the monitoring of subrecipients is following their contracted programs in accordance with regulations outlined in federal/state contractual agreements and MFA's Compliance Manuals. Ms. Tillerson works with staff in assisting the efforts to build their capacity through training and providing technical assistance on the program development. Ms. Tillerson also oversees the efforts to increase funding for the program. All DOE activity is covered by the program, no other funding will pay for time spent on DOE work.
Program Manager	Weatherization Supervisor, Troy Cucchiara has been with MFA as technical manager since March 2014. Troy came to the position with over 8 years of weatherization experience with a technical background. He is responsible for overall direction and supervision of the program, leverage efforts, coordination with grantee staff; and the overall management of subrecipients. His responsibilities for the technical aspects of the program include training and technical assistance as well as health and safety issues and program compliance with all DOE technical requirements. His qualifications include 10 years of field experience, and he holds certificates for several areas in the field of weatherization including Energy Auditor and QCI Certification. Troy, Dimitri, David G. and David T. work closely to monitor subrecipients' activities. They will conduct a minimum of one financial and operations monitoring visit and one technical monitoring visit per year for each agency. They will also monitor a minimum of 5% of files and provide on-site unit inspections of the files reviewed. On a monthly basis the three will conduct 100% desk monitoring through our online system for all funding sources. A prescribed monitoring tool is used for all monitoring visits. The team provides training and technical assistance to our subrecipients as needed throughout the program year. All DOE activity is covered by the program, no other funding will pay for time spent on DOE work.
Program Manager	QCI and Technical Manager, Dimitri Florez has been assisting Troy since 2019 with managing the NM EnergySmart Program. Dimitri arranges technical monitoring visits and handles all on-site unit inspections. Dimitri manages most utility funders and carefully reviews each invoice for proper allocations between funding sources. Dimitri's qualifications include 6 years of field experience and he holds the Building Analyst, Energy Auditor, and Quality Control Inspector Certifications. All DOE activity is covered by the program, no other funding will pay for time spent on DOE work.

Program Manager

Program Manager David Trembath has 25 years of experience with contracts, including contract writing and review, contract compliance, as well as experience in Requests For Proposals and other forms of procurement. He will conduct programmatic monitoring visits to the provider agencies. David is also learning the Energy\$mart system and will assist with invoices and reporting. All DOE activity is covered by the program, no other funding will pay for time spent on DOE work.

Program Manager

David Gutierrez is the weatherization program manager with three years of experience in code enforcement, zoning, and housing inspections with the City of Albuquerque. He has 17 years of housing experience including property management, LIHTC, HUD, HMIS, CoC, RAP, FEMA, Motel Vouchers, Displaced Tenants, and Rental Assistance. David is responsible for all reporting, purchases, programmatic monitoring, file organization, manual revisions, contracts, amendments, and risk assessments. All DOE activity is covered by the program, no other funding will pay for time spent on DOE work.

Direct Personnel Compensation:

Position	Salary/Rate	Time	Direct Pay
Managers and Staff	\$472,505.78	0.2137 % FT	\$1,009.74
Program Manager	\$79,847.50	34.4304 % FT	\$27,491.81
Program Manager	\$66,120.85	36.0003 % FT	\$23,803.70
Program Manager	\$55,135.60	35.9562 % FT	\$19,824.67
Program Manager	\$62,295.16	36.6250 % FT	\$22,815.60
		Direct Pay Total	\$94,945.52

2. FRINGE BENEFITS

- a. Are the fringe cost rates approved by a Federal Agency? If so, identify the agency and date of latest rate agreement or audit below, and attach a copy of the rate agreement to the application.
- b. If a. above does not apply, please use this box (or an attachment) to further explain how your total fringe benefits costs were calculated. Your calculations should identify all rates used, along with the base they were applied to (and how the base was derived), and a total for each (along with grand total). If there is an established computation methodology approved for state-wide use, please provide a copy. Also, please fill out the table below with the Fringe Benefits Calculations.
- MFA identifies fringe benefit costs using actual time spent on the program. Taxes, 7.7600% of \$94,945.52 = \$7,367.77 Benefits, including Health, Life and Workers Compensation insurance, 24.5000% of \$94,945.52 = 23,261.65. Pension Contribution and Administration, 16.5100% of \$94,945.52 = \$15,675.51. Total 48.7700% = \$46,304.93. The rates are based on historical experience and applied to salary costs as the basis.

Fringe Benefits Calculations

Position	Direct Pay	Rate	Benefits
Managers and Staff	\$1,009.74	48.7700 %	\$492.45
Program Manager	\$27,491.81	48.7700 %	\$13,407.76
Program Manager	\$23,803.70	48.7700 %	\$11,609.06
Program Manager	\$19,824.67	48.7700 %	\$9,668.49
Program Manager	\$22,815.60	48.7700 %	\$11,127.17

Fringe Benefits Total \$46,304.93

3. TRAVEL

- a. Please provide the purpose of travel, such as professional conference(s), DOE sponsored meeting(s), project management meeting, etc. If there is any foreign travel, please identify.

Purpose of Trip	Number of Trips	Cost Per Trip	Total
Energy Outwest Board Meetings: 2 people; Airline per trip, per person \$768; hotel 5 nights per trip, per person \$1,420; meals per person, per day \$74; car rental and fuel per trip \$528. Estimate is based on Organization Travel Policy and past trip costs. This conference is for WAP purposes only.	1	\$5,704.00	\$5,704.00
Unit Inspections in Southern New Mexico areas: 1 people; hotel 3 nights per trip, per person \$525; meals per person, per day \$64; car rental and fuel per trip \$440. Estimate is based on Organization Travel Policy and past trip costs. These visits are necessary to comply with WPN 22-4 Quality Work Plan Requirement Update, section 2: Inspections and the annual monitoring plan as outlined in Master File Section V.8.3 Monitoring Activities: Unit Inspections	3	\$1,174.00	\$3,522.00
Unit Inspections in the Gallup and Farmington areas: 1 people; hotel 2 nights per trip, per person \$525; meals per person, per day \$64; car rental and fuel per trip \$330. Estimate is based on Organization Travel Policy and past trip costs. These visits are necessary to comply with WPN 22-4 Quality Work Plan Requirement Update, section 2: Inspections and the annual monitoring plan as outlined in Master File Section V.8.3 Monitoring Activities: Unit Inspections	2	\$1,000.00	\$2,000.00
Monitoring visit to Flagstaff: 2 people; hotel 4 nights per trip, per person \$525; meals per person, per day \$64; car rental and fuel per trip \$440. Estimate is based on Organization Travel Policy and past trip costs. This visit is necessary to comply with WPN 24-4 Weatherization Assistance Program Monitoring Procedures, section: Grantee Monitoring of Subgrantees and the annual monitoring plan as outlined in Master File Section V.8.3 Monitoring Activities: Technical Monitoring, Programmatic Monitoring, and General Monitoring.	1	\$2,002.00	\$2,002.00
Peer Exchange travel to Las Cruces and Raton: 5 people; hotel 1 night per trip, per person \$350; meals per person, per day \$64; car rental and fuel per trip \$220. Estimate is based on Organization Travel Policy and past trip costs. These visits allow subgrantees to interact with each other to share best compliance practices within the Weatherization Program. We as the grantee, arrange the meetings, build the agenda, and include a topic of compliance to work through for each meeting. Agencies may use this as a show and tell so the network can learn efficient practices within the WAP program.	2	\$2,290.00	\$4,580.00
NASCSP Conferences: 2 people; Registration per person \$1,200; Airline per trip, per person \$768; hotel 5 nights per trip, per person \$1,420; meals per person, per day \$74; car rental and fuel per trip \$528. Estimate is based on Organization Travel Policy and past trip costs. This conference is for WAP purposes only.	2	\$8,104.00	\$16,208.00
NEUAC Conference: 2 people; Airline per trip, per person \$768; hotel 5 nights per trip, per person \$1,420; meals per person, per day \$74; car rental and fuel per trip \$528. Estimate is based on Organization Travel Policy and past trip costs. This conference is for WAP purposes only.	1	\$5,556.00	\$5,556.00

Monitoring visit to Las Cruces/Deming: 2 people; hotel 3 nights per trip, per person \$525; meals per person, per day \$64; car rental and fuel per trip \$440. Estimate is based on Organization Travel Policy and past trip costs. This visit is necessary to comply with WPN 24-4 Weatherization Assistance Program Monitoring Procedures, section: Grantee Monitoring of Subgrantees and the annual monitoring plan as outlined in Master File Section V.8.3 Monitoring Activities: Technical Monitoring, Programmatic Monitoring, and General Monitoring.	1	\$1,908.00	\$1,908.00
HPC Conference: 2 people; Airline per trip, per person \$768; hotel 5 nights per trip, per person \$1,420; meals per person, per day \$74; car rental and fuel per trip \$528. Estimate is based on Organization Travel Policy and past trip costs. This conference is for WAP purposes only.	1	\$5,704.00	\$5,704.00
Unit inspections in Northern New Mexico areas: 1 people; hotel 1 night per trip, per person \$350; meals per person, per day \$64; car rental and fuel per trip \$220. Estimate is based on Organization Travel Policy and past trip costs. These visits are necessary to comply with WPN 22-4 Quality Work Plan Requirement Update, section 2: Inspections and the annual monitoring plan as outlined in Master File Section V.8.3 Monitoring Activities: Unit Inspections	4	\$651.00	\$2,604.00
Travel Total			\$49,788.00

- b. Please provide the basis for estimating the costs, such as past trips, current quotations, Federal Travel Regulations, etc. All listed travel must be necessary for the performance of the award objectives.

All travel costs are based on Housing NM travel policy and past trip costs.

The Out of State Travel which would be the conferences is split between DOE Formula and IJJA 50/50. Instate Travel for monitoring and inspections is split between all the WAP funding sources except for IJJA. The percentage of the distribution is updated quarterly according to the Cost Allocation Plan.

4. EQUIPMENT - Equipment is generally defined as an item with an acquisition cost greater than \$10,000 and a useful life expectancy of more than one year.

- a. List all proposed equipment below and briefly justify its need as it applies to the objectives of the award.

Equipment	Unit Cost	Number	Total Cost	Justification of Need
Vehicle	\$75,000.00	1	\$75,000.00	Purchase of new vehicle
Vehicle and Trailer	\$71,000.00	2	\$142,000.00	Purchase of new vehicle and trailer
Equipment Total			\$217,000.00	

- b. Please provide a basis of cost such as vendor quotes, catalog prices, prior invoices, etc. and justify need. If the Equipment is being proposed as Cost Share and was previously acquired, please provide the source and value of its contribution to the project and logical support for the estimated value shown. If it is new equipment which will retain a useful life upon completion of the project, provide logical support for the estimated value shown. Also, please indicate whether the Equipment is being used for other projects or is 100% dedicated to the DOE project.

Vendor quotes. For vehicles it is necessary to include items with the purchase such as a larger engine, 4 wheel drive, tow package and toolboxes to fully equip the vehicles. These items increase the cost of the standard strip down models. We will ensure that a full procurement happens for these purchases. Equipment will be used 100% on the DOE project.

Southwest Regional is purchasing two vehicles and one trailer. Vehicles are necessary to transport crew, tools, and materials to a job site (client home), where weatherization work occurs. Trailers are necessary to transport large quantities of insulation, insulation blowing machines, and associated tools to the client job site.

Central is purchasing one vehicle. Vehicles are necessary to transport crew, tools, and materials to a job site (client home), where weatherization work occurs.

5. SUPPLIES - Supplies are generally defined as an item with an acquisition cost of \$10,000 or less and a useful life expectancy of less than one year. Supplies are generally consumed during the project performance.

- a. List all proposed supplies below, the estimated cost, and briefly justify the need for the supplies as they apply to the objectives of the award. Note that all direct costs, including Supply items, may not be duplicative of supply costs included in the indirect pool that is the basis of the indirect rate applied for this project.

General Category	Cost	Justification of Need
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- b. Please provide a basis of cost for each item listed above and justify need. Examples include vendor quotes, prior purchases of similar or like items, published price list, etc.

6. CONTRACTS AND SUBGRANTS - Provide the following information for New proposed subrecipients and subcontractors. For ongoing subcontractors and subrecipients, this information does not have to be restated here, if it is provided elsewhere in the application; under Name of Proposed Sub, indicate purpose of work and where additional information can be found (i.e weatherization subgrants, Annual File section IV.1).

Name of Proposed Sub	Total Cost	Basis of Cost*
Audit - Clifton Larson Allen, LLP	\$12,738.00	Audit, competitive. This is to comply with 2 CFR 200, Subpart F.
Court Reporter	\$200.00	Cost to record public meeting, historical. This is to provide transcript of the State Plan Hearing.
Financial & Admin Training	\$4,000.00	Expenses incurred to conduct training. This is to ensure the network (Subgrantees and the Grantee) comply with 2 CFR 200, Master File, Section V.8.4 Training, and Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.
Subgrantee T&TA	\$347,384.00	Subgrantee Allocations as per Annual File IV.1.
SFCC Field Training	\$30,000.00	Expenses incurred to conduct training. This field training occurs at client homes with the network, during inspection visits, or the Santa Fe Community College with props for installation simulation. The training is based on the Standard Work Specifications (referenced in WPN 22-4 Quality Work Plan Requirement Update), WAP required Energy Audit Procedures, and code requirements.
Specific and Ride along Training (Tier 2)	\$12,000.00	Expenses incurred to conduct training. This field training occurs at client homes with a representative (BPI Proctor) from the Santa Fe Community College. This results from unit inspections, or agency request and is based on the Standard Work Specifications (referenced in WPN 22-4 Quality Work Plan Requirement Update), WAP required Energy Audit Procedures, code requirements and other technical DOE requirements.
Stelzner, Winter, Warburton	\$500.00	Legal Services, competitive. Legal services to advise on how to proceed with WAP related legal questions.

Other Subgrantee Activities	\$2,036,790.00	Subgrantee Allocations as per Annual File IV.1. Refer to Master Plan V.8.2 for subgrantee admin allocation. In accordance with 2 CFR 200.425(a) (2), only those Subgrantees expending more than \$1,000,000 in total federal funding annually will receive FINANCIAL AUDITS funding identified in the Grantee's SF-424a Budget.
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Contracts and Subgrants Total	\$2,443,612.00
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*For example, Competitive, Historical, Quote, Catalog

7. OTHER DIRECT COSTS - Other direct costs are direct cost items required for the project which do not fit clearly into other categories. These direct costs may not be duplicative of costs included in the indirect pool that is the basis of the indirect rate applied for this project. Examples are: conference fees, subscription costs, printing costs, etc.

a. Please provide a General Description, Cost and Justification of Need.

General Description	Cost	Justification of Need
Brochures/Printing	\$500.00	Weatherization Program Manuals, flyers, program marketing collateral.
Advertising	\$500.00	To inform the public and promote the Weatherization Program. Necessary to conduct ongoing business.
Weatherization Day	\$500.00	Split 50/50 between DOE and IJJA . Event that highlights the Weatherization program (State officials and the general public attend). Necessary to conduct ongoing business.
2025 Dues-NASCAP	\$1,525.00	Split cost between DOE WAP & IJJA 50/50. Necessary to conduct ongoing business.
Other Direct Costs Total	\$3,025.00	

b. Please provide a basis of cost for each item listed above. Examples include vendor quotes, prior purchases of similar or like items, published price list, etc.

Vendor quotes and prior purchases of similar items. All costs included in Other Direct Costs are properly segregated from indirect costs to ensure there are not duplicate charges. All costs proposed are only being used in support of the WAP program.

8. INDIRECT COSTS

a. Are the indirect cost rates approved by a Federal agency? If so, identify the agency and date of latest rate agreement or audit and provide a copy of the rate agreement.

b. If the above does not apply, indicate the basis for computation of rates, including the types of benefits to be provided, the rate(s) used, and the cost base for each rate. You may provide the information below or provide the calculations separately.

Indirect costs include the following expense line items: Administrative staff compensation, Telephone, Building Depreciation, Property Taxes, Utilities, Building Insurance, Building Maintenance & Repair, Janitorial Expenses, Office Expenses. Indirect costs are computed based on direct costs plus an allowance of \$50,000 per subaward. Direct costs include Personnel, Fringe Benefits, Travel, Contracts, Other Direct Costs. As reflected in the Annual File IV.1, three subgrantees are proposed under Contracts and Subgrants and \$50,000 each is included as a subaward allowance in indirect costs for a total subaward allowance of \$150,000. Total direct costs allocated to the program times the indirect cost rate of 15% determines the indirect costs allocated to the program. Total Indirect costs/Modified total direct costs = Rate ($53,625.30/357,502 = 15\%$). Actual direct costs applied to the indirect cost rate will be used to determine amounts actually charged to the grant for the program year.

The name and phone number of the individual responsible for negotiating the State's indirect cost rates.

Name: Joseph McIntyre

Phone Number: 5057672231

Indirect costs calculations:

Indirect Cost Account	Direct Total	Indirect Rate	Total Indirect
Subaward Allowance - 3 Subgrants	\$150,000.00	15.0000 %	\$22,500.00
Personnel	\$94,946.00	15.0000 %	\$14,241.90

Contract	\$13,438.00	15.0000 %	\$2,015.70
Fringe Benefits	\$46,305.00	15.0000 %	\$6,945.75
Other Direct Costs	\$3,025.00	15.0000 %	\$453.75
Travel	\$49,788.00	15.0000 %	\$7,468.20
Indirect Costs Total			\$53,625.30

BUDGET INFORMATION - Non-Construction Programs

1. Program/Project Identification No. SE0001839		2. Program/Project Title Weatherization Assistance Program	
3. Name and Address State of New Mexico-NMMFA 7425 Jefferson Street NE Albuquerque, NM 871090000		4. Program/Project Start Date 07/01/2025	
		5. Completion Date 06/23/2026	

SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. Federal	81.042	\$ 0.00		\$ 2,908,301.00		\$ 2,908,301.00
2.						
3.						
4.						
5. TOTAL		\$ 0.00	\$ 0.00	\$ 2,908,301.00	\$ 0.00	\$ 2,908,301.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) GRANTEE ADMINISTRATI ON	(2) GRANTEE T&TA	(3) LEVERAGING	(4) SUBGRANTEE ADMINISTRATI ON	
a. Personnel	\$ 80,078.00	\$ 7,830.00	\$ 7,038.00	\$ 0.00	\$ 94,946.00
b. Fringe Benefits	\$ 39,054.00	\$ 3,819.00	\$ 3,432.00	\$ 0.00	\$ 46,305.00
c. Travel	\$ 4,035.00	\$ 43,886.00	\$ 1,867.00	\$ 0.00	\$ 49,788.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 217,000.00
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
f. Contract	\$ 13,438.00	\$ 46,000.00	\$ 0.00	\$ 290,830.00	\$ 2,443,612.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other Direct Costs	\$ 240.00	\$ 2,440.00	\$ 345.00	\$ 0.00	\$ 3,025.00
i. Total Direct Charges	\$ 136,845.00	\$ 103,975.00	\$ 12,682.00	\$ 290,830.00	\$ 2,854,676.00
j. Indirect Costs	\$ 8,570.00	\$ 32,737.00	\$ 12,318.00	\$ 0.00	\$ 53,625.00
k. Totals	\$ 145,415.00	\$ 136,712.00	\$ 25,000.00	\$ 290,830.00	\$ 2,908,301.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

BUDGET INFORMATION - Non-Construction Programs

1. Program/Project Identification No. SE0001839		2. Program/Project Title Weatherization Assistance Program	
3. Name and Address State of New Mexico-NMMFA 7425 Jefferson Street NE Albuquerque, NM 871090000		4. Program/Project Start Date 07/01/2025	
		5. Completion Date 06/23/2026	

SECTION A - BUDGET SUMMARY						
Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1.						
2.						
3.						
4.						
5. TOTAL		\$ 0.00	\$ 0.00	\$ 2,908,301.00	\$ 0.00	\$ 2,908,301.00

SECTION B - BUDGET CATEGORIES						
6. Object Class Categories	Grant Program, Function or Activity				Total	
	(1) SUBGRANTEE T&TA	(2) PROGRAM OPERATIONS	(3) HEALTH AND SAFETY	(4) LIABILITY INSURANCE	(5)	
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 94,946.00	
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 46,305.00	
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 49,788.00	
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 217,000.00	
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
f. Contract	\$ 347,384.00	\$ 969,766.00	\$ 252,890.00	\$ 226,516.00	\$ 2,443,612.00	
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
h. Other Direct Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 3,025.00	
i. Total Direct Charges	\$ 347,384.00	\$ 969,766.00	\$ 252,890.00	\$ 226,516.00	\$ 2,854,676.00	
j. Indirect Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 53,625.00	
k. Totals	\$ 347,384.00	\$ 969,766.00	\$ 252,890.00	\$ 226,516.00	\$ 2,908,301.00	
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	

BUDGET INFORMATION - Non-Construction Programs

1. Program/Project Identification No. SE0001839		2. Program/Project Title Weatherization Assistance Program	
3. Name and Address State of New Mexico-NMMFA 7425 Jefferson Street NE Albuquerque, NM 871090000		4. Program/Project Start Date 07/01/2025	
		5. Completion Date 06/23/2026	

SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1.						
2.						
3.						
4.						
5. TOTAL		\$ 0.00	\$ 0.00	\$ 2,908,301.00	\$ 0.00	\$ 2,908,301.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) FINANCIAL AUDITS	(2) WEATHERIZATI ON READINESS	(3) VEHICLES AND EQUIPMENT	(4)	
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00		\$ 94,946.00
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00		\$ 46,305.00
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00		\$ 49,788.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 217,000.00		\$ 217,000.00
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00
f. Contract	\$ 25,000.00	\$ 271,788.00	\$ 0.00		\$ 2,443,612.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00
h. Other Direct Costs	\$ 0.00	\$ 0.00	\$ 0.00		\$ 3,025.00
i. Total Direct Charges	\$ 25,000.00	\$ 271,788.00	\$ 217,000.00		\$ 2,854,676.00
j. Indirect Costs	\$ 0.00	\$ 0.00	\$ 0.00		\$ 53,625.00
k. Totals	\$ 25,000.00	\$ 271,788.00	\$ 217,000.00		\$ 2,908,301.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00

U.S. Department of Energy
WEATHERIZATION ASSISTANCE PROGRAM
SUBGRANTEE INFORMATION
State: NM Grant Number: SE0001839 Program Year: 2025

Name: **Central NM Housing Corporation**

Contact: Cyndi Hazzard

UEI: P88BQ7U86YX6

DUNS: 804891047

Address: 703 Osuna RD. NE, Suite 2
Albuquerque, NM 87113-0000

Phone: (505) 345-4949

Fax: () -

Email: chazzard@centralnmhousing.org

Counties served: MCKINLEY County
MORA County
SANDOVAL County
OTERO County
QUAY County
RIO ARriba County
ROOSEVELT County
LUNA County
LOS ALAMOS County
LINCOLN County
HIDALGO County
LEA County
GRANT County
GUADALUPE County
HARDING County
EDDY County
DONA ANA County
CURRY County
DE BACA County
BERNALILLO County
CATRON County
CHAVES County
CIBOLA County
COLFAX County
SAN JUAN County
SAN MIGUEL County
SANTA FE County
SIERRA County
SOCORRO County
TAOS County
TORRANCE County
UNION County
VALENCIA County

Tentative allocation: \$ 1,472,678.75

Planned units: 127

Type of organization: Non-profit organization

Congressional
districts served:

CD
NM-02
NM-03
NM-01

Source of labor: Agency and Contractors

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SUBGRANTEE INFORMATION
State: AZ Grant Number: SE0001839 Program Year: 2025

Name: Red Feather Development Group		Contact: Joe Seidenberg	
		UEI: ZZ4LGBTWS3Z8	
		DUNS: 077840481	
Address: 2717 N Steves Blvd, Suite 8		Phone: (928) 440-5119101	
Flagstaff, AZ 86004-0000		Fax: () -	
		Email: joe@redfeather.org	
Counties served: SAN JUAN County	Tentative allocation: \$ 260,448.55	Congressional districts served:	<u>CD</u>
MCKINLEY County	Planned units: 12		NM-03
	Type of organization: Non-profit organization		
	Source of labor: Contractors		
Name: Southwest Regional Housing Community Development Corporati		Contact: Veronika Molina	
		UEI: FG1UK18E2BN3	
		DUNS: 145793332	
Address: 109 E. Pine Street, # 5		Phone: (575) 546-4181	
Deming, NM 88030-0000		Fax: () -	
		Email: veronika@swnm.org	
Counties served: CATRON County	Tentative allocation: \$ 651,046.70	Congressional districts served:	<u>CD</u>
CHAVES County	Planned units: 51		NM-03
CURRY County	Type of organization: Non-profit organization		NM-02
DE BACA County			NM-01
DONA ANA County			
EDDY County			
GRANT County			
HIDALGO County			
LEA County			
LINCOLN County			
LUNA County			
OTERO County			
ROOSEVELT County			
SIERRA County			
SOCORRO County			
	Source of labor: Agency and Contractors		

U.S. Department of Energy

Weatherization Assistance Program (WAP)

WEATHERIZATION ANNUAL FILE WORKSHEET

Grant Number: SE0001839, State: NM, Program Year: 2025

Recipient: State of New Mexico-NMMFA

IV.1 Subgrantees

Subgrantee (City)	Planned Funds/Units
Central NM Housing Corporation (Albuquerque)	\$1,472,678.75 127
Red Feather Development Group (Flagstaff)	\$260,448.55 12
Southwest Regional Housing Community Development Corporation (Deming)	\$651,046.70 51
Total:	\$2,384,174.00 190

IV.2 WAP Production Schedule

Weatherization Plans		Units
Total Units (excluding reweatherized)		190
Rewaterized Units		0
Average Unit Costs, Units subject to DOE Project Rules		
VEHICLE & EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)		
A	Total Vehicles & Equipment (\$5,000 or more) Budget	\$217,000.00
B	Total Units Weatherized	190
C	Total Units Reweatherized	0
D	Total Dwelling Units to be Weatherized and Reweatherized (B + C)	190
E	Average Vehicles & Equipment Acquisition Cost per Unit (A divided by D)	\$1,142.11
AVERAGE COST PER DWELLING UNIT (DOE RULES)		
F	Total Funds for Program Operations	\$969,766.00
G	Total Dwelling Units to be Weatherized and Reweatherized (from line D)	190
H	Average Program Operations Costs per Unit (F divided by G)	\$5,104.03
I	Average Vehicles & Equipment Acquisition Cost per Unit (from line E)	\$1,142.11
J	Total Average Cost per Dwelling (H plus I)	\$6,246.14

IV.3 Energy Savings

Method used to calculate savings: ☒ WAP algorithm ☐ Other (describe below)				
	Units	Savings Calculator (MBtus)		Energy Savings
This Year Estimate	190	29.3		5567
Prior Year Estimate	208	29.3		6094
Prior Year Actual	154	29.3		4512
Method used to calculate savings description:				
New Mexico uses the DOE WAP algorithm to estimate energy savings. For program year 2025-2026 we estimate 5,567 MBTUs will be saved in 190 homes.				

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IV.4 DOE-Funded Leveraging Activities

Leveraging Structure

DOE's annual funding helps only a portion of New Mexico's low-income homes in need of weatherization. MFA recognizes that increasing the number of weatherized homes requires additional funding and pursues other funding sources accordingly. Leveraging funds from other local partners has become crucial to maintaining the service level in New Mexico. We use these funds to defray costs from DOE by utilizing multiple funding sources in each home when applicable which frees up funding from DOE so that more homes can be weatherized across the state.

For PY 2025-2026, MFA is requesting leveraging funding in the amount of \$25,000 compared to last year's leverage of \$9,000. MFA's increased leverage request will result in collaborating with all utilities across NM for weatherization services. The NM EnergySmart Program Managers spend time on leveraging funding sources ensuring that MFA complies with all contractual requirements, reporting and monitoring. Our leveraging funding sources are approximately \$14,270,000. The program's efforts for leveraging funding sources continue to be fruitful and have created a strong weatherization program for New Mexico. Our current subrecipients are structured in a way that they can increase staff levels by using available T and TA funding without jeopardizing their programs. We work closely with our agencies to ensure that not only is our leverage funding expended but that the additional weatherization services provided are done in the most efficient manner possible.

When leveraged funds are combined with DOE funds in any given house, all the rules of the program must be followed. All energy saving measures must rank with the approved energy audit, incidental repairs must be within the scope and cost of the program, and all required health and safety measures must be installed.

LIHEAP

For the 2024/2025 program year MFA received \$2.5M from the New Mexico Income Support Division, LIHEAP. For this year, the amount that will be received from LIHEAP will be the same amount of \$2.5M. The Model Plan that has been written for LIHEAP states that DOE rules will be followed with some exceptions. MFA and the subrecipients work with these exceptions to provide the highest benefit possible to each household. NM allows LIHEAP and DOE funds to fund the same unit, and are in discussions about funding the same energy efficiency measure. If this is allowed, it will be closely watched to prevent double payment.

Utility Funding

The New Mexico legislature passed the Efficient Use of Energy Act (the Act) in 2005, which required public utility companies to place a tariff on their customers' utility bills. Both the electric and gas utility companies must redistribute the funds to the customers in the form of energy efficiency programs. MFA's receipt of these funds continues to be contingent upon award of DOE funds.

PNM

The Public Service Company of New Mexico funding is approximately \$325,000. Reimbursements are provided to the subrecipients based on actual kWh savings determined by a calibrated energy audit and deemed savings. Additionally, in 2024 subrecipients were reimbursed for whole house weatherization implementation for all measures with the exception of natural gas/propane based measures. NM will continue this method in for PY 2025.

NM Gas

The New Mexico Gas Company (NMGC) funding has increased the amount to \$2,015,000. This utility funding will not only be used to achieve therm saving measures in homes being weatherized, but has been used for whole house weatherization for all measures with the exception of electric based measures. NM will continue this method for PY 2025.

El Paso Electric

El Paso Electric 2025 funding is in the renewal process for the amount of \$200,000. These funds will be used to pay for any measure that yields a kWh savings and are reimbursed based on a lifetime savings basis. This reimbursement is similar to the pay structure that is used by NM Gas and PNM.

Central Valley Electric Cooperative

MFA is currently negotiating with the electric utility to make \$60,000 available to weatherize homes in their service territory.

Otero Electric/Tri-State

MFA is currently negotiating with the electric utility to make \$1.6M available to weatherize and perform propane to electric fuel switches for over 125 homes within the Mescalero Apache reservation.

State Funding

Staff will continue to pursue State agencies and the State legislature for additional funding, while remaining with the proposals submitted by other public utility companies

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to the PRC in order to receive more funding.

NM Housing Trust Fund

NM EnergySmart received \$4.5M from the 2023 legislature for weatherization and will continue using a portion of that funding to increase the amount of leverage and for agencies to provide the items each home needs. The EnergySmart program is expecting to use \$5M of this funding for PY 2025 as leverage with other grants, to weatherize more homes, install solar, and complete more measures per home.

CSLRF

MFA received \$15M of Coronavirus State and Local Fiscal Recovery Funds (CSLRF) through the State of NM, and has started using \$3.75M of those funds for emergency home repair needs. The balance of these funds is estimated to be \$900,000. All homes that receive this service will also receive full weatherization between all funding sources. Only some homes using this funding will be leveraged with DOE funds.

CEED

MFA received Community Energy Efficiency Development (CEED) grant in the amount of \$1,670,000 from the New Mexico Energy, Minerals, and Natural Resources Department (EMNRD) to bring fuel-switching and lower energy costs to rural New Mexico.

IV.5 Policy Advisory Council Members

☐ Check if an existing state council or commission serves in this category and add name below

Cyndi Hazzard	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: 5053454949 Email: chazzard@centralnmhousing.org
Ferdinand Garcia	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (575)374-6207 Email: fgarcia.gs@plateautel.net
Isaac Perez	Type of organization: Indian Tribe Contact Name: Phone: (505)771-9291 Email: iperez@sfpna.org
Jack Macgillivray, CPM	Type of organization: For-profit or Corporate (not a financial institution or utility) Contact Name: Phone: (505)681-7778 Email: jmacg@monarchnm.com
Latoya Ferguson	Type of organization: Utility Contact Name: Phone: 5052414420 Email: latoya.ferguson@pnmresources.com
Marilyn Newton- Wright	Type of organization: Unit of State Government Contact Name: Marilyn Newton- Wright Phone: 5058277266 Email: Marilyn.Wright@state.nm.us
Nadine Flores	Type of organization: Unit of State Government Contact Name: Phone: 5054707885 Email: Nadine.Flores@gcd.nm.gov
New Mexico Gas Company	Type of organization: Utility Contact Name: Carey Salaz Phone: 5056973586 Email: Carey.Salaz@nmgco.com
Page Olice	Type of organization: For-profit or Corporate (not a financial institution or utility) Contact Name: Phone: 5059239607 Email: pollice@yeshousing.org
Priscilla Lucero	Type of organization: Unit of Local Government Contact Name: Phone: (575)388-1509

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Steve Casey	Email: priscillalucero@gilanet.com Type of organization: Utility Contact Name: Phone: 5056973568 Email: SLCASEY@TECOENERGY.COM
Veronika Molina	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (575)546-4181 Email: veronika@swnm.org

IV.6 State Plan Hearings (Note: attach notes and transcripts to the SF-424)

Date Held	Newspapers that publicized the hearings and the dates the notice ran
03/26/2025	Draft of the State Plan has been posted on MFA's website on March 26, 2025. Notice was sent to major newspapers throughout the State on February 18, 2025, for publication on or before March 10, 2025. The Public Hearing notice was published in the newspapers at the following locations: March 2 or 9, 2025 - Rio Rancho Observer, Lovington Daily Leader, Las Vegas Optic, Santa Fe New Mexican, Silver City Daily Press and Independent, Gallup Independent, Albuquerque Journal, Carlsbad Current Argus, Eastern New Mexico News, Farmington Daily Times, Hobbs News-Sun, Las Cruces Sun News, Roswell Daily Record, The Daily Times, Union County Leader, Alamogordo Daily, Valencia County News, Clovis News Journal, Deming Headlight, and Clayton Union County Leader.

IV.7 Miscellaneous

Business Recipient Business Officer Donna Maestas-DeVries dmaestas-devries@housingnm.org 7425 Jefferson St NE Albuquerque, NM 87109 (505) 767-2225 Recipient Principal Investigator Troy Cucchiara tcucchiara@housingnm.org 7425 Jefferson St NE Albuquerque, NM 87109 (505) 767-2256 Composition of WAP PAC Nadine Flores- Disabled (Employed by the State of NM) Isaac Perez - Native American Representation (Employed and Member of the San Felipe Pueblo) Jack MacGillvary - Multi-Family Property Management Company for low income properties Page Olice, Ferdinand Garcia, Priscilla Lucero, Veronika Molina and Cyndi Hazzard are all employed by Housing Agencies that provide services directed to low income families which include children, elderly and disabled members. Carey Salaz, Jaime Apodaca and Marilyn Wright-Newton are all representative of our leverage funders. MFA works closely with these entities to ensure present and future funding in order to provide services through our subrecipients that are directed to low income families which include children, elderly and disabled members.

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This worksheet should be completed as specified in Section III of the Weatherization Assistance Program Application Package.

V.1 Eligibility

V.1.1 Approach to Determining Client Eligibility

Provide a description of the definition of income used to determine eligibility

Definition of income used to determine eligibility:

A unit shall be eligible for weatherization assistance under this part if it is occupied by a family unit whose income is at or below 200% of the poverty level determined in accordance with criteria established by the Director of the Office of Management and Budget, contains a member who has received cash assistance payments under Title IV or XVI of the Social Security Act or applicable State or local law at any time during the 12 month period preceding the determination of eligibility for weatherization assistance.

The 2023 US Census American Community Survey identified 194,151 family households in the state with incomes at or below 200% of the poverty level, the WAP eligibility limit. These households represent approximately 21% of the state's population of households.

Additionally, the 2023 US Census American Community Survey provides other significant findings about persons with incomes at or below the poverty level:

- 264,568 households contain one or more people under 18 years of age;
 - Approximately 20% of these households contain children that were under six years of age.

From the 2023 US Census American Community Survey, regardless of poverty status:

- The number of units in which the elderly reside was estimated at 320,118;
- The number of units in which people with disabilities reside was estimated at 399,341.

New Mexico has three designated Rural Partner Networks: The Southwest NM Council of Governors region, Dona Ana region, and North Central Economic Development District. These three regions oversee the colonias housing issues and are exploring ways to designate funding to the colonias regions due to inadequate housing.

To be eligible for New Mexico Weatherization Assistance Program services, clients must meet the income criteria outlined in 10 CFR 440.22 or meet a minimum of one of the following criteria as outlined in WPN 243:

1. Has a gross household income (total annual cash receipts) at or below 200% of the federal poverty level as established by the Director of the Office of Management and Budget (OMB);
2. Receive cash assistance payments under Title IV or Title XVI of the Social Security Act or in accordance with applicable State or local law, at any time during the past one year preceding the determination of eligibility. Acceptable programs include:
 - a. Temporary Aid to Needy Families (TANF);
 - b. Supplemental Security Income (SSI)
 - c. Social Security Disability Insurance (SSDI);
 - d. Aid to Needy Disabled (AND);
 - e. Old Age Pension (OAP);
 - f. Supplemental Nutrition Assistance Program (SNAP);
 - g. HUD means tested programs at 80% AMI.

Describe what household eligibility basis will be used in the Program

Eligibility Basis

Before a unit is qualified for weatherization, the client must be approved. This approval process begins with receipt of an application. A NM Energy\$mart intake

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staff member reviews applications to ensure that clients qualify for the program. A client will not be qualified unless the following items are provided for the file. All eligibility documents must be maintained by the agency in client files and may be electronic or hard copies. Client files for single family must contain at minimum:

- A completed application;
 - Income verification criteria listed in WPN 243;
 - Recertification must be done when 12 months of time lapses. Agencies will contact clients with the highest priority ranking in each county for recertification prior to scheduling assessments for those counties.
-
- Documented verification from income sources;
 - Current income tax return.
 - Proof of ownership and/or landlord sign off
 - A current utility bill for gas & electric service.

Multifamily Eligibility

Multifamily income eligibility can be verified by using four different methods:

1. Privately owned buildings receiving tenant based assistance. Subrecipient must verify residents that hold Section 8 Housing Choice Vouchers through the property owners or residents themselves. Percentage of eligibility is determined by the ratio of these vouchers to total units. Section 8 vouchers do NOT certify the entire household. The property owners must verify that either all adults in the unit have these vouchers, or the household income. This process will show that more than 67% of the tenants are Section 8 holders and the Property Owner certifies to that fact;
2. PHA operated buildings on DOE lists to be income eligible.
3. PHA operated buildings receiving assistance and confirmed by MFA to be eligible;
4. Privately owned buildings receiving project-based assistance and confirmed by MFA;
5. Tennant verification by obtaining necessary documents from each individual tenant.
6. WPN 174 procedures must be followed to certify buildings. The property owner or authorized agent of the property must sign a Self-Certification form attesting that: The property owner or authorized agent maintains certified income records for households residing at the property.
 - The property owner or authorized agent certifies that all the information provided with the certification request is true and accurate.
 - The property owner or authorized agent has determined that at least 66 percent of the units in each building (or at least 50 percent of the units for 2- and 4-unit buildings) have certified incomes that are at or below 200 percent of the current federal poverty level based on household size;
 - The property owner or authorized agent has reviewed its current certified income records.

All documentation of multifamily eligibility must be provided to MFA before project approval and kept in the project folder to be made available during monitoring, invoice payment, or inspections. This documentation must at minimum include:

- Property owner self-certification letter for income, and eligible alien status.
- Back up documentation for income certification.
- Landlord agreement.
- Unsigned contract between property owner and agency.
- Estimated project cost breakdown with all anticipated funding sources listed.

Single Family Eligibility

Proof of ownership may be in the form of:

- Evidence of mortgage payments;
- Property deeds or proof of tax payment.

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For renters, rental agreements from landlords must be obtained and accompanied with a landlord agreement. Intake staff also reviews the documentation for demographic information such as:

- Proper identification of head of household;
- Other household members are identified as applicable for disability or child status;
- Proof of disability (Medical documentation is requested to ascertain disability status).

Documentation proving eligibility must be verified by the agency prior to weatherization, kept in the client file, and made available to MFA upon request. Eligibility documentation is updated at least annually.

Notification:

Applicants are immediately notified of their eligibility status. Ineligible applicants are notified in writing, stating the reason for ineligibility.

Re-weatherization

Units may be re-weatherized if fifteen years have passed since the month of the final inspection. Units with higher ranking points that have never been weatherized in the same county will have a higher preference over units that have been previously weatherized.

For multifamily properties, the service provider contacts MFA to check within their online invoicing system to determine if a property has been weatherized within the last 15 years. The name and address of the property is run through the system for previous dates of weatherization. The property is also viewed on Google Maps to verify the address is correct, and nearby streets are also viewed within the system. If it is determined that no weatherization using federal dollars has occurred with the property within the 15-year period, the service provider is given approval to proceed to the next step.

Client Appeals Policy

All subrecipients shall establish and maintain a policy allowing a client to appeal a denial of service in the agency's weatherization program manual. In addition, the agency **must post the policy on their website**, so clients have access to submit a formal appeal for denial of services. The policy must clearly state how the client can initiate an appeal, who will make the determination, and the timeline for review. **Client comments, concerns, and resolutions will be included in MFA's annual monitoring results letter as an attachment.**

Steps that should be part of subrecipient's policy include:

When the agency defers a unit or otherwise denies a client weatherization services, the agency must provide a formal letter to the client indicating the specific reason(s) for the denial.

If an appeal is received, the agency should have a minimum of a one tier review of the client's application by a staff member in the organization with a supervisory position. The person reviewing the appeal must be someone other than the person who made the initial decision to deny the client services. The reviewer must also be familiar with the regulations regarding eligibility.

The person reviewing the appeal should compare the provisions of the relevant regulation(s) to the application, speak to the agency staff involved in the initial denial, and speak to the client before deciding.

If a judgement is made that the original determination was correct, a formal letter must be sent to the client outlining the reason for the appeal and once again articulate why services were denied. The letter should include the process that took place to confirm the denial.

If the person reviewing the appeal determines the appeal is granted, the client should be provided a letter stating such and detailing when their unit will be weatherized. The letter should include the process that took place to confirm the approval.

Describe the process for ensuring qualified aliens are eligible for weatherization benefits

MFA requires subrecipients to collect proof of a social security number/Identity for at least one adult living in the residence. If a social security number is not available for the remaining members of the household, a Noncitizen Immigrant Status for all other members of the household is required. Immigrants are eligible under the current law referenced on the U.S. Department of Health and Human Services website. Questions regarding immigrant eligibility may be found within the following Health and Human Services guidance: <https://www.acf.hhs.gov/ocs/policyguidance/liheapimhsguidanceusesocialsecuritynumberssand-citizenshipstatus> and <http://aspe.hhs.gov/hsp/immigration/restrictionsum.shtml>.

Multifamily (MF) property owners must certify that the residents have provided proof of a social security number/Identity for at least one adult living in the

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residence from the clients in rental units. MF property owners may provide the required demographics as an alternative to supplying individual birthdates for an entire project, otherwise a birthdate must be provided. This certified document must be supplied within 5 business days after project approval and contract being signed between multifamily provider and property owner.

The subrecipient passes the information through MFA's online system which has a secure server where the information is encoded. All data is redacted after it has been put into the online system. The online system scrambles the data for protection of the client.

V.1.2 Approach to Determining Building Eligibility

Procedures to determine that units weatherized have eligibility documentation

Procedures to determine that units weatherized have eligibility documentation

A unit is eligible for weatherization assistance if it is occupied by clients that meet the eligibility requirements in Section V.1.1. In addition, the client must have evidence of mortgage payment, property deed or proof of tax payment to be qualified. For renters, rental agreements from landlords must be obtained and accompanied with a landlord agreement. These documents must be kept in the client file and verified upon desk monitoring, monitoring and Quality Control Inspections (QCI).

Describe Reweathering compliance

Re-Weatherization

New Mexico does not encourage re-weatherization of units; however, if a unit or project has not been weatherized with DOE, LIHEAP, or other federal funds prior to 15 years of the current date, eligibility requirements for re-weatherization include the following:

- A DOE approved energy audit must be run on the unit;
- All health and safety issues must be addressed.
- When applicable leverage funding for any measure that qualifies will be allowed;
- The subrecipient must determine that the applicant is eligible;
- There are no other applicants with higher ranking/priority residing in the same county.

If federal funds have been used to improve the conditions of the structure, and the work included measures not specific to weatherization, but the improvements save energy, that does not disqualify the unit from receiving full weatherization services.

Households located in a disaster area would be considered a priority for weatherization if the households are eligible, meet one of the ranking priorities, and are free and clear of any insurance claim resulting from damage incurred from the disaster.

All units that have received weatherization using any funding source since 2004 have been tracked by MFA's online system. All units are assigned a unique client number. When an application is received by intake, it is first entered into the online system to determine if the unit has been previously weatherized and if so, the date. If the online system shows the unit has been previously weatherized, the unit is deferred until 15 years have passed from the date of final inspection.

For multifamily properties, the service provider contacts MFA to check within their online invoicing system to determine if a property has been weatherized within the last 15 years. The name and address of the property is run through the system for previous dates of weatherization. The property is also viewed on Google Maps to verify the address is correct, and nearby streets are also viewed within the system. If it is determined that no weatherization using federal dollars has occurred with the property within the 15-year period, the service provider is given approval to proceed to the next step.

Describe what structures are eligible for weatherization

Eligible Structures

Housing types qualifying for weatherization include site built, mobile homes, shelters, and multifamily buildings.

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Nontraditional dwelling units such as shelters or dwelling units sharing a wall with a business will be discussed with the DOE project officer prior to commencement of the project and full caution will be exercised to be sure the particular units are eligible. Weatherization of nonstationary campers and trailers that do not have a mailing address associated with the eligible applicant are not eligible and will not be allowed.

Buildings that have a major deficiency in their structure or condition that makes weatherization impractical or not cost effective, may be eligible for other funding to first mitigate these issues. Subrecipients must explore all funding options such as weatherization readiness before deferring a unit.

Health and safety issues requiring more than what is allowed by WPN 227, or our Health and Safety Plan, will be deferred only if other funding options are not viable. The current Health and Safety Plan lists conditions of deferral that include code violations, fuel leaks exceeding the threshold, incidental repairs that cause the cumulative SIR of the building to be less than one, roofing and other structural issues, most of which can be remedied by weatherization readiness funds.

If the area is known to have redevelopment plans, then weatherization will be deferred until redevelopment is complete.

All site built and multifamily units 45 years old or older will need SHPO clearance prior to weatherization. The SHPO programmatic agreement is uploaded as an attachment.

Describe how Rental Units/Multifamily Buildings will be addressed

Rental Units

Subrecipients must ensure that single family rentals follow WPN 2213 and the five points below:

1. Benefits of weatherization services accrue primarily to the lowincome tenants;
2. The tenants have a way to appeal if they feel that the rent has increased because of these services and the landlords provide a statement notifying tenants of this procedure;
3. No undue or excessive enhancement shall occur to the unit.
 - Work based off an energy audit is not considered undue enhancement.
4. Rent and permission of the building customers or authorized agents must be obtained before commencing work;
5. The customer or authorized agent must sign a statement that rent may not be increased for a minimum of one year unless increases are demonstrably related to matters other than weatherization work.

Single family rental units qualify for weatherization only if the landlord agrees to the weatherization and signs a waiver stating that rents will not be raised on the units for a minimum of one year unless those increases are demonstrably related to matters other than the weatherization work performed.

To ensure that no undue or excessive enhancements are made to the unit, a NEAT or MHEA audit must be run on the unit prior to the scope of work being outlined. The necessary steps that must be taken to ensure proper documentation for weatherizing a single-family rental unit include:

- An application must be completed by the client.
- Proof of income must be provided.
- Proof of a lease must be obtained.
- Current copies of the clients' gas and electric bills must be obtained;
- Written permission must be obtained from the landlord/agent;
- Subrecipient must obtain certification from the landlord that the rent of the unit will remain the same for at least one year following performance of weatherization work;
- MFA will monitor compliance with this policy only to the extent of the 5% to 10% sample monitoring;
- MFA's monitoring will include rental projects weatherized through the Program.
- Certification must contain guidelines that explain what will happen if the rent does increase. This must include details about how the tenant can notify or file a complaint with MFA should the rent increase within 12 months.

Multifamily Rental Units

Multifamily (MF) Rental units that are defined as five units in a building or more, qualify for weatherization as long as the clients that are housed in the property qualify for weatherization. The MF agency may ask the customer/agent for a contribution of 20% of the weatherization materials. The customer/agent must sign a document agreeing to have weatherization services, that includes a waiver stating that they will not raise the rent on the units for a minimum of one year unless those increases are related to matters other than the weatherization work performed.

To ensure that no undue or excessive enhancements are made to the unit, a TREAT audit or approved priority list, depending on the building structure must be run on the complex prior to the scope of work being outlined.

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The necessary steps that must be taken to ensure proper documentation for weatherizing a multifamily rental unit include:

- Obtain written permission from the customer or authorized agent;
- Verify that no less than 66 percent (50 percent for duplexes and four-unit buildings, and certain eligible types of large multifamily buildings) of the units in the building are eligible units, or will become eligible units within 180 days;
- Ensure that the benefits of weatherization assistance in connection with such rental units including units where the tenants pay for their energy through their rent, **will accrue primarily to the low-income tenants residing in such units;**
- By way of use of the energy audit, subrecipient must make certain that no undue or excessive enhancements are made to the units;
- Completed applications must be obtained from each of the clients in the rental units or
- Customer (property owner or manager) must fill out applications, project application templates and all forms to sign for tenants since they have the information on file;
- Current copies of gas and electric bills must be obtained from *some* of the rental units or supplied by the management to prove the utility is serving the property or provide documentation that shows this, such as Tenant Income Certifications (TIC);
- The multifamily audit process must be followed and include the detailed scope of work, photos, and regular meetings between MFA, subrecipient, and multifamily building management or customers.
- Subrecipients must follow WPN 2212.
- Tenants will be provided with MFA's contact information to notify MFA if their rent increases within one year.
- No work paid for by DOE funds may be reimbursed that is not listed on the TREAT audit generated scope of work. All items must show an SIR on the audit. Items that do not show an SIR must be listed as an eligible incidental repair or H&S measure.

Agencies will include a chart that is like the one listed on page 7 of WPN 2212 that describes the benefits to the tenants prior to project approval.

- Agencies must collect the necessary demographics from the property owners for both reporting purposes and to be included in the online report with invoicing. Before project approval, agencies must collect the necessary demographics to determine priority and client vulnerability to ensure the project is a higher priority than other eligible projects in the area.

Once the information above is in place, an approval request, in the form of an approved energy audit, must be submitted to MFA in order to weatherize multifamily units larger than a 4-plex. A description of the process that determined the measures being installed must be provided with the audit.

Procedures for customer contributions are as follows:

- A 20% contribution commitment of the weatherization materials may be requested from the customer prior to commencement of the weatherization project. The customer contribution is based on the estimated costs **from the energy audit.**
- Customers have the option of buying down measures if it is determined by use of TREAT energy audits that the cost is not a cost-effective measure;
- Customers are not responsible for any additional costs over the written estimate. If the actual (final) cost of the project is higher than the estimate, then the Program will pay the difference;
- For large projects, estimated cost for an engineer's estimate of HVAC costs is added to the energy audit costs.
- A contract or Memorandum of Understanding (MOU) will be executed between the customer's representative and subrecipient prior to the commencement of work;
- The contract will detail the amount of the customer contribution.
- The contract will commit the customer to certify that he/she will maintain rent at the HUD designated affordable rent levels for a period of one year following performance of weatherization work;
- The subrecipient is responsible for obtaining the required landlord contribution. The amount of the contribution must be included in the project outline to MFA prior to project approval.
- Customer contributions received shall be applied to supplement the cost of the project and be reported on the statement of expenditures for the month in which they are received;
- MFA will monitor compliance with this policy as needed. This may include monitoring during unit inspections, technical monitoring, programmatic monitoring, desk monitoring, and upon initial project submittal.

Describe the deferral Process

Deferral Process

There are some situations in which an agency or contractor should not, or may choose not to, weatherize an otherwise eligible unit. MFA implements the deferral policy for all agencies administering the NM EnergySmart Program. This policy allows weatherization staff to defer services when certain conditions or circumstances exist. Under no circumstances will partial weatherization be allowed to be reported as a completed unit and all units must be inspected by a Quality Control Inspection (QCI) and determined to be complete. Deferral is allowed under certain conditions; however, an agency should

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define its intentions at the time a condition occurs.

Client Driven Deferral

Subrecipients must defer weatherization under the following conditions where failure or the inability by the client to take appropriate actions occur:

- A unit received weatherization with federal funds (DOE, LIHEAP) within the 15-year period prior to the date of application;
- A unit is vacant.
- A unit is for sale.
- A unit is scheduled for demolition.
- The client is uncooperative with the weatherization agency or its contracted agent, either in demanding that certain work be done, refusing higher priority work which is needed, being abusive to the work crew or contractor, or by being unreasonable in allowing access to the unit. Every attempt should be made to explain the program and the benefits of the work. If this fails, work should be suspended, and MFA should be consulted. In such cases, detailed documentation is required;
- Discrepancies found between the client application and observed conditions at the time of weatherization that cannot be resolved;
- There are illegal activities occurring on the premises.
- One or more occupants in a unit have been diagnosed with a contagious and life-threatening disease and the subrecipient has determined the staff is unable to perform services safely;
- When a person's health may be at risk and/or the work activities could constitute a health and safety hazard, the occupant at risk will be required to take appropriate action based on the severity of the risk;
- If at any time prior to the beginning of work (work officially begins when the audit is performed) the agency or contractor determines that the client is no longer eligible or staff believe that circumstances may have changed, the unit shall not be weatherized until the situation is resolved;
- Loose dogs that can't be contained by the client;
- Unvented combustion appliances the client will not agree to replace.
- Any perceived danger to the agency or procured contractors for the unit/project.

When these situations occur, and work has already been performed on the unit, the agency will be unable to report it as a completed unit but will be allowed to bill for expenses incurred.

Structure Driven Deferral

NM strives to eliminate the number of structure-driven deferrals by using Weatherization Readiness Funds (WRF) or other funding. The WRF Plan located in the Misc. Section of the Annual File must be followed when using this funding category. The following conditions will trigger approval requests for the use of WRF or other funding prior to deferral:

- A unit proves to be dilapidated or structurally unsound and unsafe. Dilapidated units are classified as those which do not provide decent, safe, and sanitary shelter in their present state and have defects so serious and numerous that the repairs required to revive the structure to standard condition would not be economically feasible;
- A unit is deemed by the auditor to pose a threat to the health or safety of the crew or contractor;
- A mobile home is improperly installed (for example, without adequate supports);
- A unit is uninhabitable (for example, a burned-out apartment);
- A unit is affected by mold and mildew and the area affected is too large for the weatherization crew or contractor to remediate;
- Asbestos abatement is needed;
- The presence of animal feces and/or other excrement;
- There are rats, bats, roaches, reptiles, insects, or other animals/varmints that are present or not properly contained on the premises that could cause harm to the crew or contractor;
- Disconnected wastewater pipes;
- Hazardous electrical wiring where the cost to repair exceeds the SIR threshold of the unit.

In unusual situations where unique problems exist or not covered above, MFA should be consulted.

Deferral Procedure:

If the subrecipient or its contractors cannot, or choose not to weatherize a unit, it must notify the client or owner/authorized agent by use of the Deferral of Services Form which should include:

- The nature and extent of the problem(s) and how the problem(s) relate(s) to the determination not to weatherize the unit;
- Any corrective action required before weatherization services can be initiated;
- A time limit for correcting problems so that weatherization services may be rescheduled if needed;
- The name of the person or entity responsible for correcting the problem(s);
- The right of appeal;

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- All documentation justifying the decision to defer services must be kept in the client file.
- Agencies must also keep an updated spreadsheet to track all referrals and deferrals.

MFA will view these reports monthly and ask the agency for clarification for deferred units, particularly when the units have been deferred based on structural problems that could be mitigated through other funds.

If MFA has been contacted by the client, agencies must send the date of anticipated follow-up in writing to MFA.

Weatherization Readiness Fund (WRF)

By the end of PY 2024-2025, NM will have completed 2 multi-family projects and 70 single family units for WRF, well above the intended goal of 14 units per year. All of these units would have resulted in deferral if it were not for this funding category. For PY 2025, NM intends on continuing with the same proven method as previous years.

Our simple rule of thumb is that WRF is only to be used to **prevent deferral of units**. This is when the work needed before a home can receive services is beyond the scope of weatherization and falls in one or more of four categories:

- Health and Safety measures that exceed the threshold;
- Health and Safety measures that are not eligible costs under current guidance;
- Incidental Repairs that if included in the SIR calculations, would cause a unit to not be cost effective;
- Repairs not eligible under current guidance that are needed before weatherization can take place.

Distribution of Funds

Funds will be distributed to each agency using the same agency ratios as program funding. The agencies will prioritize deferred households using our ranking system described in Section V.3 of the Master File for each county. Homes that have been **previously deferred and currently meet eligibility requirements** will receive WRF services before other homes in the same county. If one agency is unable to use the funds in a timely manner, the funds will be transferred to the other agencies that can use the funding for the intended purpose. Under no circumstances will WRF be used for other categories.

Restrictions

The following restrictions will apply to the use of WRF funding:

- All units must receive approval from MFA prior to commencement of work through our online system;
- Must only be used for homes that will receive full weatherization with the 2025-2028 DOE grant cycle;
- All other measures that are eligible under DOE rules are NOT eligible under WRF, unless those measures include incidental repairs that put the home below the cumulative SIR of 1. The funding is only to be used to prevent deferrals.
- Home must be completed with full weatherization within 6 months of weatherization readiness use. Exceptions will be made upon approval of a formal request.

Monitoring

MFA will monitor the use of this funding in accordance with the regular monitoring routine. This includes desk monitoring before an invoice is paid, and QCI when a unit is selected for inspection. Agencies will include the weatherization readiness scope of work in their final QCI inspection.

Maximum ACPU

Subrecipients must keep the ACPU for this category at or below \$19,000. This is kept separate from all other categorical ACPUs. There is no cap or maximum amount if the average is kept at or below \$19,000.

Tracking and Reporting

The following items are currently tracked and will continue to be tracked:

- Year built;
- Housing type;
- Location;
- Client Ranking;
- Specific nature of repairs;
 - Roof repair and replacement;
 - Structure repair (wall, floor, ceiling, foundation);
 - Plumbing;

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- Electrical;
- Multiple repairs;
- Per unit average;
- Federal funding source used for weatherization (DOE or BIL)
- Other funds used for leverage.

Process

- Homes that have been previously deferred that are still eligible will be the first to receive services. For all other WRF needs, the agencies must follow the same priority and ranking used for weatherization.
- When it is identified by the agency that a home is in need of WRF, the agency must send MFA's program managers a scope of work, photos, and estimated costs of the unit uploaded through our online system.
- If request is reasonable, MFA issues an approval and the agency schedules the work.
- Agencies are expected to follow procurement requirements consistent with federal (2 CFR 200), and their own policies.
- All state and local codes must be followed with required permits pulled, and final code enforcement inspections must be scheduled.
- Weatherization work is expected to occur as close to completion of WRF work as possible.
- Final QCI for the weatherization work includes final inspection of the WRF work. If deficiencies are present, a punch list for the contractor is generated and the contracting party does not receive final payment until the work is satisfactory.
 - Both the client and final inspector must sign off on the scope of work for both WRF and weatherization (two signatures are required).
- Completed units are reported to MFA during invoicing. WRF is treated as a separate billing category in the agency's invoice.
- Units that received WRF are tracked separate with their own ACPU.
- MFA will include a sample of units that received WRF as part of the minimum 5% QCI.
- Units that need work that are beyond what WRF, other funding sources, and weatherization can provide will be deferred following the regular deferral policy (Section V.1.2 Master File) and tracked.
 - The use of other funding sources is encouraged as much as possible to prevent the above situations.
- Upon monthly invoicing, MFA will run a deferral report and question agencies about deferrals that are due to scope of work, and why WRF was not used.

V.1.3 Definition of Children

Definition of children (below age): **19**

V.1.4 Approach to Tribal Organizations

☐ Recommend tribal organization(s) be treated as local applicant?

If YES, Recommendation. If NO, Statement that assistance to low-income tribe members and other low-income persons is equal.

Low-income members of an Indian Tribe are eligible to apply for services under this plan. Low income members of an Indian Tribe will receive benefits equivalent to the assistance provided to other low-income persons within the state.

V.2 Selection of Areas to Be Served

The NM EnergySmart Program is a statewide program serving the 33 counties of New Mexico:

San Juan; McKinley; Cibola; Rio Arriba; Taos; Colfax; Los Alamos; Santa Fe; Mora; San Miguel; Union; Harding; Quay; Curry; Guadalupe; DeBaca; Roosevelt; Sandoval; Bernalillo; Valencia; Torrance; Catron; Grant; Hidalgo; Luna; Socorro; Sierra; Dona Ana; Lincoln; Chaves; Otero; Eddy; and Lea.

The Program also serves the Pueblos of Zuni, Acoma, Laguna, Santa Clara, Ohkay Owingeh, Taos, Picuris, Nambe, Tesuque, Pojoaque, Cochiti, Isleta, Jemez, San Felipe, San Ildefonso, Sandia, Santa Ana, Santo Domingo, Zia, Jicarilla Apache Reservation, the Mescalero Apache Reservation, and the Navajo Nation.

The 2023 US Census American Community Survey was used to compile the data used for the distribution formula. The funding allocations for each county and tribe are arrived by using a formula that is based on the number of households with elderly, young children, disabled and low income occupants, weighted by heating and cooling degree days. This formula follows a similar method as the 10 CFR 440.10 that describes state allocations. The at-risk population segments are averaged with the amount of low income households to determine the allocations for each county and tribe.

DOE, LIHEAP and State funds are allocated statewide based on the allocation formula. Utility funds will be allocated to the areas served by the participating utility

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companies using the same formula.

All subrecipients that serve the above areas must be a CAA, public, or nonprofit entity, and have been selected through an RFP process.

V.3 Priorities

Subrecipients will be required to disseminate information to the public about the availability of services within 30 days of receipt of the contractual agreement and shall retain proof of such dissemination in their records.

Subrecipients are encouraged to update the waiting lists annually to include written notification to individuals on the waiting list to determine if they still desire services.

Updating the waiting list will allow the subrecipients to identify the higher-ranking clients regardless of the amount of time they have been on the waiting list.

Priority among eligible applicants for the receipt of NM EnergySmart services is established by the NM EnergySmart online system, which follows the requirements specified in CFR 440.16 (b).

Priority is given by assigning points to each of the four categories:

1. Elderly persons (a person who is 60 years of age or older) are assigned one to five points for each member based on the age;
2. People with disabilities are assigned one point for each member of the household with a disability;
3. Families with children (households with dependents not exceeding 18 years of age) are assigned one to five points for each member based on the age;
4. Households with high energy burden are assigned points in the following breakdown:

Energy Burden Percentage	Points
Between 6% and 10%	3
Between 11% and 15%	6
Between 16% and 20%	9
Between 21% and 30%	12
Between 31% and 40%	15
Between 41% and 50%	18
Between 51% and 60%	21
Between 61% and 70%	24
Between 71% and 80%	27
Between 81% and 90%	30
Between 91% and 99%	33
100% and over	36

Energy burden percentage is determined by dividing the energy bills by the household income. When a household uses 15% or more of the household income for energy usage, it is considered high energy burden.

Ranking of "high residential energy users" is not used to determine priority for weatherization and do not receive priority points.

These categories are the only allowable priorities for the NM EnergySmart Program. Applicants that have the oldest certification date within the same ranking category **that have the same score** may be serviced before other applicants within the same ranking category.

All housing types allowable within this Master Plan are included in the ranking system, however, housing type is not used as a priority and may not be used to determine priority.

Subrecipients are required to service the minimum number of homes in each county determined by the allocation formula no less frequently than every two years. This requirement can only be waived with a "high energy burden waiver". Counties that have a higher concentration of energy burden on the waiting list compared to other counties within the same service territory may qualify for a "high energy burden waiver" under the following conditions:

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- Homes with the highest-ranking score in the county are weatherized first.
- The agency's production plan shows when the units in the remaining counties will be weatherized.
- Allocations for counties outside of the high energy burden county will be reduced evenly across all counties by a percentage of the original allocation.
- Other funding sources are fully leveraged to spread the funds as far as possible;
- It can be demonstrated at the time of waiver submission; the county has a greater need than the minimum allocated units due to a dense concentration of high energy burden within that county. MFA will work with the agency by providing wait lists and energy burden scores regularly to the subrecipients.

V.4 Climatic Conditions

New Mexico is the 5th largest of the 50 United States with a total area of 121,599 square miles (121,365 square miles land and 234 square miles covered by water). Within the state's boundaries, elevations reach as high as 13,161 feet above sea level (Wheeler Peak in Taos County) and as low as 2,842 feet above sea level (Red Bluff Reservoir in Eddy County). The vast land area, variations in local topography and elevation disparities cause measurable differences in climate even within each of the two identified regions.

Likewise, Lawrence Berkley National Laboratories (LBNL) has identified three distinct climactic zones that are independent of the particular heating and cooling demand associated with the region, but still significantly affect the performance of units within each zone. The Department of Energy has defined three distinct climate zones that cover parts of New Mexico. These climate zones help approximate the performance of a building within each zone due to the effects of heating cooling demand, precipitation, and relative humidity.

The three zones identified in NM are three (hot dry), four (mixed dry), and five (cold). For the purpose of this analysis, the county seat or most populous city was used to determine the average degree days for each county where available. Data was collected for 12 months to arrive at annual totals.

HEATING DEGREE DAYS Base 68: Zone three has an average of 4,799 HDD; Zone four has 5,104 average HDD; and Zone five has an average of 6,305 HDD. COOLING DEGREE DAYS Base 70: Zone three has an average of 1,419 CDD; Zone four has 956 average CDD; and zone five has 738 average CDD.

Air conditioning system replacement, repair, or installation is allowed in units of at-risk occupants or where climate conditions warrant. At risk, occupants are defined as an occupant that is over the age of 60, has respiratory ailments, allergies, pregnant, or other unique health concerns. Climate conditions that would warrant this allowance are areas that have an average of 800 Cooling Degree Days (CDDs) or higher using a base 70. For all other areas, medical eligibility from a third-party medical professional proving at risk is required for any occupant.

Some counties are very large in square footage and may have a vast variance in elevation and both heating and cooling degree days. Therefore, it is necessary to modify the weather files to a climate that most closely resembles the local area of the individual buildings receiving the weatherization work, and not just the closest city. Due to the variations in climate throughout the state, each energy audit shall be adjusted to most accurately model the climactic conditions of the individual location. Likewise, each energy audit shall indicate the model climate used (either a location included in the DOE approved auditing software, or the HDD base 68 /CDD base 70 factors). There are 26 different weather stations used throughout New Mexico for the energy audit. Two maps have been uploaded that describe the different climatic zones that are used in New Mexico.

V.5 Type of Weatherization Work to Be Done

V.5.1 Technical Guides and Materials

The NM EnergySmart Program is committed to full compliance with 10 CFR 440.21(i) and WPN 194 for energy audit procedures. All installations are using materials that are listed in Appendix A of 10 CFR 440.

The NM EnergySmart Program has approached the goal of meeting the specifications, desired outcomes, and objectives of the Standard Work Specifications (SWS) with several successful methods. Our Subrecipients have been in the practice of utilizing the SWS at full implementation since PY 2014. Below is a list of manuals and guides with dates of issue. Each of these have been uploaded with the State Plan in addition to the links provided below.

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- **NM EnergySmart Administrative Manual**
- **Reissued 09/30/2024, updated 09/30/2024**

- NM EnergySmart Technical Standards
- Reissued 02/28/24, updated 02/28/24

- Field Guide Single Family
- Issued 02/16/2021, updated 02/16/2021

- Field Guide Mobile Homes
- Issued 02/16/2021, updated 02/16/2021

- Field Guide Multifamily
- Issued 01/08/2020, updated 01/08/2020

- Energy Audit Procedures
 - Reissued 02/28/24, updated 02/28/24

There are five ways the documents are made available to our subrecipients:

1. We communicate with our subrecipients on a regular basis referencing the necessary materials. This communication is either triggered by a conversation, email, monitoring, or new regulations;
2. Technical Committee calls are held biweekly. During these calls, the Technical Standards, Field Guides, WPNs, Codes, and SWS may be discussed with challenges, successes, and innovative approaches to compliance. The attendees for these meetings are the Energy Auditors, Program Managers, Quality Control Inspectors and the staff from the Energy Smart Academy;
3. During any WAP RFP process, the links to the manuals are provided with the RFP package;
4. Subrecipient use of the documents and guide compliance are verified through the monitoring process.
5. Monthly desk monitoring when invoices are submitted, agencies are reminded of where to find answers to questions.

All NM EnergySmart contracts between subrecipients and MFA reference compliance to the SWS. The contracts contain the following statement:

Subrecipients will be responsible for providing services as required by the Department of Energy (DOE) Standard Work Specifications (SWS). The SWS requirements for Single Family Homes & Manufactured Housing can be accessed at <https://sws.nrel.gov>. If these specifications are not followed, reimbursement will not be made.

All subrecipients have incorporated language in their contracts with their subcontractors requiring compliance with SWS. Subrecipients will incorporate language into their contracts that require all materials used must be listed in the 10 CFR 440 Appendix A. All contracts between any entities using WAP funds have signatures from both parties verifying acknowledgement of the aforementioned expectations.

Field guide types approval dates

Single-Family: 2/16/2021
Manufactured Housing: 2/16/2021
Multi-Family: 2/16/2021

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V.5.2 Energy Audit Procedures

Audit Procedures and Dates Most Recently Approved by DOE

Audit Procedure: Single-Family
Audit Name: NEAT
Approval Date: 11/7/2023

Audit Procedure: Manufactured Housing
Audit Name: MHEA
Approval Date: 11/7/2023

Audit Procedure: Multi-Family
Audit Name: TREAT
Approval Date: 10/20/2022

Comments

Energy Model Software

NM was approved to use TREAT for multifamily buildings on June 27, 2022. All MF projects must be approved by MFA prior to commencement of work.

New Mexico's single-family site-built energy audit procedures have been approved by DOE to use NEAT on February 12, 2024. New Mexico's single family manufactured home energy audit procedures have been approved by DOE to use MHEA on February 12, 2024. For these two building types, NM has received energy audit approval using the WA 10 online software May 29, 2024.

Audit Procedures

This section summarizes the protocol that is detailed in the single family and multifamily energy audit procedures submitted with the energy audit review packages. Energy audit procedures can be found here:

Energy Auditors must fully comply with the Energy Audit Standards that were approved by DOE on February 12, 2024, and updated to include WA WEB 10 on May 29, 2024.

- Pre-visit planning and desk viewing;
- A certified energy auditor performs an in-person meeting, including client education, and completes a full building screening for weatherization viability and hazards;
- Thorough exterior envelope inspection for SWS requirements, Health and Safety, TREAT, NEAT or MHEA entry, and BPI standards;
- Interior inspection for data entry, Health and Safety, lead tests, baseload usage measures (lighting, refrigeration, etc.), number and location of appliances, and diagnostic testing arrangements;
- Diagnostic tests are performed on all required appliances for efficiency, safety, and operating condition outlined in the NM EnergySmart Technical Standards;
- Blower door testing procedures are performed including air leakage and barrier assessments, zonal tests, ASHRAE 62.22016 determinations, and duct leakage tests;
- Final walk through with recap on client education, double check on field notes, pilot lights, house condition, additional tests if needed;
- All information is reviewed and entered into energy audit software. This includes verifying input reports against actual notes, comparing audit results with preliminary scope of work, review of measure and SIR ranking, incidental repair and health and safety items;
- The energy audit assumptions are checked against the assessor's knowledge, photos, and videos of the unit for accuracy.
- Energy Auditors will comply fully with the NM EnergySmart COVID Safety Response Plan by wearing all the required PPE, washing hands, spraying down surfaces, post cleaning of tools, and pre client screening, when applicable.

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Fuel Switching

MFA has gained approval from DOE to issue state level fuel switching approvals. Subrecipients must follow the fuel switching procedures that include package submittal to MFA. Package elements include photos of the home and complete audit paperwork. The audit inputs and recommendations are reviewed for accuracy. Approval is not awarded until all fields are satisfactory and the switch is proven to be cost effective.

Fuel Switching Procedure:

1. Opportunity is first identified by the assessor/energy auditor
 - a. Client education is provided, and owners of the dwelling must agree to the fuel switch.
 - b. A determination is made that all codes can be complied with and associated costs by the agency.
 - c. The electrical panel must be able to accommodate the equipment for both electrical load and physical location if switching to electric. If upgrade is needed, costs are included as incidental repairs to the heating system replacement in the audit. Cumulative SIR must be 1 or higher.
2. The assessor obtains existing fuel use and cost from the owner of the dwelling either in utility bills or propane company.
3. All the audit procedures are followed as with any other audit.
4. The following is sent to MFA for review:
 - a. Photos of the unit, location where replacement will be, and of the existing heat source.
 - b. Complete energy audit including recommended measures, input report, field data, and other relevant information about the unit.
 - c. Estimated fuel usage based on a season's billing and service.
 - d. If audit libraries have been updated since the last request, they are provided with utility cost, escalation rate, and related utility charges including permits and connections needed if any.
 - e. Age and type of home.
5. All associated costs with the fuel switch must be included with the measure or as an incidental repair.
6. ~~*Site built units require additional steps for the modeling heat pumps replacing propane fuel that are supplied with this plan*~~
7. MFA reviews the documents, compares the field data with the photos, input reports and recommended measures for accuracy.
 - a. All entries within the audit must be accurate to determine if the switch is cost effective.
8. Any errors or discrepancies found are communicated to the assessor and the items are corrected prior to approval.
9. An approval is issued only if it is demonstrated that the individual fuel switch measure and the cumulative savings for the unit shows a savings to investment ratio (SIR) of 1 or greater.

Cooling Systems

10. ~~Existing evaporative coolers are to remain as the only cooling source;~~ Clients are provided education as to the potential higher costs of the heat pump in the event it desired be used for temporary emergencies.
11. Must include modeled electric use for the summer months associated with cooling if heat pump is used for cooling.

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12. When window AC units are present as secondary systems to the evaporative cooler, the units must be included in the model for replacement by heat pump in addition to the evaporative cooler to determine cost effectiveness of the heat pump replacing both evaporative cooler and window units.

13. MFA uses a checklist that helps look for details when determining if all things have been considered for the particular switch.

Asbestos

In the event that dangerous friable materials (e.g. Lead based paint dust, disturbed asbestos, or hazardous organic materials such as mold) may become airborne due to depressurization testing, any testing requiring the use of a blower door may be omitted. Such conditions must be documented within the unit file including photographs. For the purposes of energy auditing and air sealing specifications, the Energy Auditor will assume a .5 cfm 50 square feet of exposed envelope area.

Software Used

To ensure eligible occupants of multifamily housing will receive cost effective weatherization services, each weatherized building will have a computerized energy audit, TREAT, which complies with 10 CFR 440.21(b) completed prior to the installation of any weatherization measures. This energy audit will be included in each unit file. For single-family units a NEAT audit will be completed. For mobile home units, a MHEA, or if the mobile home is structured more like a site-built unit, a NEAT audit will be completed.

Priority Lists

NM was approved to use priority lists December 6, 2022, for all building types. Agencies must follow the approved priority list procedures when it has been determined that the use of the priority list will be most advantageous to the home or project. MF projects must be approved by MFA prior to commencement of work. Priority list procedures are contained within the Energy Audit Procedures

V.5.3 Final Inspection

In accordance with WPN 224, MFA will ensure that all final inspections meet the criteria below.

Subrecipients may not report a unit as having been weatherized until all weatherization materials identified for installation at said unit have been installed and the subrecipient, or authorized representative, has performed a final inspection(s) of said unit, and certified that the work has been completed in a workmanlike manner and in accordance with the priority determined by the audit procedures required by 10 CFR 440.21. All final inspections will meet the requirements of the Standard Work Specifications, Technical Standards, and the NM Field Guide. Local code requirements for mechanical appliance installation are included.

All subrecipient's final inspections will continue to be performed by a certified Quality Control Inspector (QCI) independent from the initiation of the work order, assessment, or work completed. All three of New Mexico's subrecipients have certified Quality Control Inspectors and Energy Auditors on staff. The NM EnergySmart Program continues to encourage each agency to pursue more QCI Inspectors and Energy Auditors. The use of contractors for QCI and energy audits is encouraged and allowable.

The subrecipient must verify that all weatherization materials identified for installation at the particular unit have been installed in a workmanlike manner and in accordance with the priority determined by the auditing procedure as required by 10 CFR 440.21, meet the requirements of SWS, Scope of Work, and our Field Guides prior to reporting the completed unit. Said verification must include, at a minimum, the following verifications and tests:

- Detailed and thorough file inspection compared with work for consistency. The final inspector/QCI **MUST** verify all energy audit inputs.
- Evaluation of the original assessment, the original audit, work order, invoices, and contents of the file;
- The original field data collection, field notes, and input report must be reviewed to ensure the energy audit called for the correct measures. Missed opportunities must be addressed prior to unit passing inspection;
- Files are not to be closed if missed opportunities are found. This includes an evaluation of all potential funding sources to be sure that all eligible energy saving measures (ECMs) are installed.
- The final inspector must assess the energy audit and confirm the accuracy of the field site data collection, energy audit software inputs, and the measures called for on the work order. These must be verified against the approved energy audit procedures.
- All weatherization measures completed by agency's crew(s) or procured contractors;
- All mechanical work performed including: verification of new equipment size and rating; state inspector has been contacted for inspection, and required

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diagnostic testing;

- Combustion Appliance Zone (CAZ) Required testing under worst case conditions (BPI Protocol) Required SWS tests must be completed or verified that HVAC contractor has completed;
- Post Retrofit Blower Door Depressurization Test, Zone Pressure Diagnostics (See Energy Audit Section for more detail); Minimum Ventilation Compliance Verification.
 - Multifamily projects are required to test the same units initially sampled for blower door. Further blower door testing may be performed by the QCI as needed but is not required.
- Visual inspection of all work completed for quality;
- Client satisfaction interview and dialogue that includes review of client education;
- If Mechanical Ventilation has been installed, then the inspector shall verify continuous and peak flow output of the unit through Flow Hood Testing. NOTE: For HRV/ERV installations which use the central supply and return ductwork, Flow Hood Tests may be required at all supply and return register locations. All mechanical ventilation must comply with ASHRAE 62.2 2016;

If Duct sealing was performed:

- Worst case depressurization test with air handler on and off;
- Pressure Pan Testing;
- System Balance Testing between rooms with ducts and unit (maximum 3pa pressurization) ;
- Visual inspection for plenum and end of leg boot sealing;
- Visual inspection for applied field guide methods;

The final inspection for each weatherized unit shall be performed by a certified subrecipient QCI, or a contracted MFA-approved certified QCI within 45 working days of the final day of weatherization work being completed by agency crew(s) or contractors. Any required rework shall be completed in a timely manner and must be verified by the original inspector. It is considered best practice to schedule the inspection as close to the completion of work as possible.

MFA's certified QCI staff or staff from Santa Fe Community College (SFCC) will inspect 5% of all completed units. In the event an Energy Auditor also needs to inspect the units due to the QCI requirement, or if through previous QCIs problems have surfaced that need follow up, MFA's Technical Manager will inspect 10% of the completed units for that subrecipient.

The QCI inspector may make minor adjustments to previously installed retrofits to obtain satisfactory inspection results. Such adjustments must not exceed one working hour per unit or within a reasonable time frame depending on the distance and will not be considered a "weatherization retrofit" as noted above. **The QCI inspector must not have performed weatherization work prior to the final inspection.**

Once completed, subrecipients must ensure that the client file contains a form that certifies the unit has had a final inspection, and that all work meets the required standards. The subrecipient then uploads detailed information on each measure installed in the unit, including final inspector name, estimated & actual cost, energy savings and SIR into MFA's online system. MF projects are uploaded by project with the same information for the entire project.

During the invoicing process, MFA's Technical Managers review the information on the units to determine the accuracy and technical implications of the data. If the entries raise questions or concerns, then the unit is not eligible for reimbursement until all questions and concerns are answered to MFA's satisfaction. The said units may be flagged to be included in MFA's QCI inspections.

Under no circumstances may a job be completed if there are unsafe appliances or conditions left in the home as a result of weatherization, or that funds available to the agency could remedy.

Disciplinary actions for inadequate inspection processes determined by 100% desk monitoring or the required 5% to 10% field monitoring will first involve exploring the options of QCI retraining for the inspector. If training is not a viable option or does not remedy the problem, the inspector will not be allowed to perform inspections for a specified period, depending on the severity of the infraction, until proof of adequacy is obtained.

Continued inspector inability or refusal to comply with policies is grounds for MFA to recommend suspension, termination, or otherwise apply special conditions to the inspector performing further QCI inspections for the program. The agency will be required to utilize other QCI inspectors to verify completed units.

During the technical monitoring process, the Technical Managers verify the certificates of each QCI and Energy Auditor of the agency being monitored.

The Energy Smart Academy and the Technical Managers are in communication as needed about upcoming certification expirations and the need for training review prior to recertification.

The monitoring process also observes the procedures of the QCI during a final inspection. Suggestions, comments, and best practice observations are communicated to the QCI, and an official letter is sent to the agency after review.

As needed Final Inspectors will comply with the NM EnergySmart COVID Safety Response Plan by wearing all the required PPE, washing hands, spraying down surfaces, and client interviews.

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This program year, MFA may submit procedures for the QCI mentorship program to our DOE project officer. This will enable an individual who is in the process of obtaining the QCI certificate to conduct the inspection per DOE approved procedures.

Attached are final inspection forms, final diagnostic testing forms, and technical field monitoring forms.

V.6 Weatherization Analysis of Effectiveness

MFA qualified staff, our in-house on-line reporting system and the Energy Smart Academy provide long-term stability of the program. The Academy, developed in partnership with Santa Fe Community College, has earned a growing reputation as one of the premier training centers in the Weatherization Assistance Program. The Academy is IREC accredited in the four training job categories of Retrofit Installer, Crew Leader, Energy Auditor, and QCI. MFA and our partners use these pieces to enhance communication and target resources where they are needed. Our process for communication will remain in place going forward and will be used to help align with the announced new DOE program requirements.

In order to assess effectiveness, the NM EnergySmart Online System (System) captures the unit production data on a monthly basis. The completed unit data is captured for each agency and shows the projected energy savings in MMBTUs for each auditor in the network. The System also shows the frequency with which each agency and auditor installs individual measures and also allows MFA to assess each Agency's performance in a number of areas. The system-level assessment allows MFA to select individual units for inspection. A separate unit inspection database collects information from inspected units. Monitoring data follows the path of information sharing that occurs through the online system.

MFA is using this online system to increase the value of energy burden in relation to the other priority categories to place emphasis on underrepresented groups that tend to have a greater energy burden than populations that are not underserved. MFA is also working with the training academy to recruit and hire individuals from all communities, including the underrepresented communities as part of a workforce solutions plan.

MFA uses the System to conduct a 100% desk audit of all units completed prior to paying subrecipient invoices. Prior to invoices being paid, the following is reviewed by the weatherization team for accuracy:

- Measures installed on each unit are compared to determine the relationship between estimated costs and actual costs;
- Energy saving measures are confirmed to have SIRs and corresponding MMBTU savings;
- The SIRs and MMBTU savings are compared with averages. If a particular measure appears to be unusually high, the agency is asked to provide back up;
- Total cost and projected energy savings are tracked for each measure and for the unit as a whole;
- Year the unit was built to determine if additional information is needed from the agency for compliance with lead based paint and SHPO;
- Square footage and structure type (mobile home or site built);
- For some measures more detailed information is collected including R values of added insulation, Manual J calculations of new heating systems, and air reductions relative to the initial blower door reading, air sealing target and the achieved reduction.

This System is also used to flag units that need additional unit inspection monitoring. Any unusual numbers, costs, or circumstances may trigger the inspection. These unit inspections become a portion of the required 5% to 10% Quality Control Inspections. During the unit inspection, the entire client file is compared to the entries for accuracy along with client interview regarding utility bill savings.

During the MFA unit inspection process of completed units, the techniques used to achieve such reductions, efficacy of installation methods, baseload measure assumptions, and other energy saving measures are observed and any findings, concerns, comments, and best practices are noted.

The data generated by the System or during technical monitoring and unit inspections stimulates dialogue between agency management, Green Initiatives Managers and the Energy Smart Academy. Stakeholders can quickly determine additional training where needed. Due to the specific nature of the System's reporting capability, specific training can be directed for specific auditors, inspectors and/or weatherization crews in order to resolve deficiencies in their skill set, and showcase best practices.

Monthly, a report is sent out to of the agencies detailing MMBTU savings, client monetary savings on average, wait lists in each county, total households weatherized for each funding source, average/total cost per unit, demographic information, deferrals, total unit entry for each client, and total numbers. This will enable the team to see how they compare with others and the national number of 29.3 MMBTUs per unit.

Energy Auditors are encouraged to practice the comparing of energy auditing estimates with utility bill usage. This helps the team realize how accurate their models are in comparison to actual usage and helps to spawn training where needed.

Over the last three years, the costs of materials have been observed to be increasing when reviewing invoices in the System. The costs of measures are reviewed on a regular basis prior to invoices being processed to compare with market costs of those particular measures. If something appears to be high, a detailed explanation is requested from the agency, or the agency's procurement may be examined for that item.

Continuous process and improvement is the goal of the combined training and monitoring programs. Through comprehensive training, staff continues to be cross trained and the basics are reviewed to widen the capabilities in addition to ensuring the existing staff understands the basics of the program on the most fundamental

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levels. Technical monitoring and regular conversation with the agencies help determine additional training needs.

MFA now has multiple staff members that use this system to generate multiple reports for the purpose of agency education, training, monitoring, and funder requests. These reports will be reviewed by the Green Initiatives Managers and dispersed to the agencies regularly. In addition to reports being made available to agencies and funders, the data will be used to target areas that can benefit from outreach to increase knowledge of the program.

At any point, a full report can be obtained for any subrecipient, funding source, or time period containing all the fields that have been entered into the system during the monthly invoicing.

If not already located in the Technical Standards or Administration Manual, the agencies answers to questions are reviewed by the Technical Review Committee that meets twice a month. These responses are entered into the appropriate manual and section during the normal updating process.

V.7 Health and Safety

See attached Health and Safety Plan.

V.8 Program Management

V.8.1 Overview and Organization

The New Mexico Mortgage Finance Authority (MFA)

MFA was created by the New Mexico State Legislature in 1975 as a statewide government "enterprise" to provide financing for affordable housing to medium and low-income persons and receives no money from the state to operate. MFA is governed by a board of seven members. Four members are appointed by the Governor and three members serve by virtue of their state office: the State Attorney General, the Lt. Governor and the New Mexico State Treasurer. The Chairman of the Board is appointed by the Governor. Rules and regulations formulated by the MFA are approved by a Legislative Oversight Committee of the State Legislature. The committee is comprised of eighteen members.

By Executive Order 9701, the State Governor transferred all federally funded housing programs to MFA on January 14, 1997. The Weatherization Assistance Program (WAP) was included in this transfer. Consequently, MFA took over the administration of WAP during the ongoing plan for 1996/97. Shortly thereafter, MFA staff produced its first plan (1997/98). MFA does not administer the State Energy Plan nor LIHEAP.

MFA has assigned significant managerial resources to the Weatherization Assistance Program to ensure its successful administration. A list of MFA personnel with direct WAP responsibilities is provided below. MFA has integrated WAP as a core activity throughout its organization; e.g. Information Technology. The Accounting, Human Resource, Legal, and Marketing Departments are available to act on WAP activities and issues.

Weatherization Team

Weatherization Supervisor, Troy Cucchiara has been with MFA as technical manager since March 2014. Troy came to the position with over 8 years of weatherization experience with a technical background. He is responsible for overall direction and supervision of the program, leverage efforts, coordination with grantee staff; and the overall management of subrecipients. His responsibilities for the technical aspects of the program include training and technical assistance as well as health and safety issues and program compliance with all DOE technical requirements. His qualifications include 10 years of field experience, and he holds certificates for several areas in the field of weatherization including Energy Auditor and QCI Certification.

QCI and Technical Manager, Dimitri Florez has been assisting Troy since 2019 with managing the NM EnergySmart Program. Dimitri arranges technical monitoring visits and handles all onsite unit inspections. Dimitri manages most utility funders and carefully reviews each invoice for proper allocations between funding sources. Dimitri's qualifications include 6 years of field experience and he holds the Building Analyst, Energy Auditor, and Quality Control Inspector Certifications.

David Gutierrez is the weatherization program manager with three years of experience in code enforcement, zoning, and housing inspections with the City of Albuquerque. He has 17 years of housing experience including property management, LIHTC, HUD, HMIS, CoC, RAP, FEMA, Motel Vouchers, Displaced Tenants, and Rental Assistance. David is responsible for all reporting, purchases, programmatic monitoring, file organization, manual revisions, contracts, amendments, and risk assessments.

Program Manager David Trembath has 25 years of experience with contracts, including contract writing and review, contract compliance, as well as experience in Requests For Proposals and other forms of procurement. He will conduct programmatic monitoring visits to the provider agencies. David is also learning the EnergySmart system and will assist with invoices and reporting

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Troy, Dimitri, David G. and David T. work closely to monitor subrecipients' activities. They will conduct a minimum of one financial and operations monitoring visit and one technical monitoring visit per year for each agency. They will also monitor a minimum of 5% of files and provide onsite unit inspections of the files reviewed. On a monthly basis the three will conduct 100% desk monitoring through our online system for all funding sources. A prescribed monitoring tool is used for all monitoring visits. The team provides training and technical assistance to our subrecipients as needed throughout the program year.

Leadership:

Kellie Tillerson, Director of Community Development, is responsible for the successful implementation of the weatherization program. She also provides direction to staff and promotes the weatherization efforts externally. Her oversight includes directing the activities and acceptable performance of the weatherization subrecipients and ensures that MFA and subrecipients are following all regulatory and contractual requirements of the program. She ensures the monitoring of subrecipients is following their contracted programs in accordance with regulations outlined in federal/state contractual agreements and MFA's Compliance Manuals. Ms. Tillerson works with staff in assisting the efforts to build their capacity through training and providing technical assistance on the program development. Ms. Tillerson also oversees the efforts to increase funding for the program.

John Garcia is the Assistant Director of Community Development at MFA. Mr. Garcia will assist Kellie Tillerson, the Director of Community Development, as needed and will assume her duties in the event of her absence.

Mr. Garcia is responsible for supervising the program managers for the HUD HOME and Veterans Homeowner Rehabilitation program, Home Improvement program (HIP), the Emergency Services program and the Restoring Our Communities program (ROC). John retired from the state of New Mexico after 25 years of service. His last position with the state was the Grants Management Bureau Chief for the Human Services Department. Over his career at the state, he has held the positions of EBT Program Manager, Benefit Management Track Lead for the SNAP and TANF eligibility system, Management Analyst, Child Support Enforcement Officer, and Income Support Specialist. He has a master's degree in business administration and holds a certificate in Project Management.

Administrative Support:

Indirect costs will be charged using the **de-minimis rate of 15%** of Modified Total Direct Costs. Included indirect costs include the support of administrative staff.

The Controller and accountants, are responsible for reviewing monthly fiscal reports, preparing reimbursements, and maintaining all required financial records to account for Grantee and subrecipient expenditures and balances. They are also responsible for subrecipient financial management and quarterly reporting to DOE. The Administrative Support staff provides Marketing and Information Technology support to weatherization staff necessary to carry out the functions of the weatherization program.

MFA will comply with the record keeping requirements prescribed on section 10 CFR 440.24, and with the reporting requirements on section 10 CFR 440.25.

MFA's Policy Committee is responsible for overall management of the weatherization program. They provide oversight and effective and efficient management of the weatherization program and provide direction to weatherization staff along with the Director of Community Development. They promote the weatherization efforts externally

V.8.2 Administrative Expenditure Limits

New Mexico's admin is set at 15% with MFA receiving 5% and the remaining 10% allocated to our subrecipients. MFA will NOT be requesting the additional admin funds for our existing subrecipients are already receiving 10% admin.

V.8.3 Monitoring Activities

Monitoring Approach

Monitoring is a tool used to assist its subrecipients with their efforts to resolve problems encountered in the administration and operation of the NM EnergySmart Program, and to ensure compliance with all applicable Federal and State laws, rules, codes and regulations. To achieve this goal, Troy Cucchiara, Dimitri Florez, David Gutierrez and David Trembath will conduct all monitoring. For the program year 2025-2026 training and technical assistance funding in the amount **of \$10,311** will be used for monitoring and **\$2,250** of leveraging will be used. Administration funds used for monitoring are **\$14,783** and will be 54% of the monitoring budget.

Desk Monitoring

MFA has included a component of fiscal monitoring within the monthly desk monitoring. Upon submission of invoices, the agencies will be asked to produce a detailed GL for each funding source. The program managers will then select one item per funding source to trace back to the origin to ensure that all costs are eligible.

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Each month, agencies invoice for completed units that include data entry by the agencies for numerous fields. This enables MFA to perform the following:

- Inquire about the WA10 Online input reports and recommended measures inserted for units that have unusual circumstances, and random units.
- Completed Unit Reports that show a detailed view all funding sources, amounts, and savings for each measure with each unit.
- All units and associated measures are viewed in detail for compliance during invoicing.
- Total costs for labor and materials are viewed for reasonableness;
- SIR and energy savings in MMBTUs are compared to averages;
- Geographical patterns with production plan submitted by agency are reviewed;
- Based on the age of each unit, random selections are made for compliance of Lead Based Paint (LBP) rules and State Historic Preservation Office (SHPO) obligations;

Unit Inspections

Unit inspections include at minimum the below items:

- Homes are selected based off desk monitoring, geography, random selections, or other factors;
- Prior to home visit, the client file is inspected from front to back for full program compliance.
- Complete inspections are conducted on the unit following BPI QCI protocol;
- Minimum of 5% for all three agencies is conducted.
- Minimum of 10% when the QCI final inspector is the same person as the assessor/energy auditor;
- 10% QCI is performed when there are repeat findings or concerns.
- Multifamily receives 5% units from each MF project.

Technical Monitoring

The below items are part of technical monitoring:

- Review of scheduling procedures is conducted.
- Eligibility and intake are reviewed.
- Rental audit procedures are confirmed;
- Multifamily audit procedures and compared with field work;

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- Energy audits for single families are reviewed.
- Qualifications & training of agency staff (includes new hires) are reviewed;
- T and TA progress is discussed;
- Overall weatherization of units is monitored by field visits;
- Field work methods and work in progress is reviewed.
- This includes a work-in-progress, energy audit assessment, and QCI final inspection.
- The agency's QCI methods are discussed and observed;
- Unit inspections can be additional to the technical monitoring.
- During all field visits, Health & Safety procedures and OSHA compliance is monitored.
- Equipment/inventory/material condition and calibration is inspected;
- Feedback & reporting is discussed with the agency;

Programmatic Monitoring

The following items are reviewed for programmatic monitoring:

- Program overview (client file review, work orders, etc.) ;
- Financial/administrative process;
- Expenditures and admin;
- Financial administration;
- Quality management assurance;
- Vehicles & equipment inventory and maintenance;
- Procurement procedures and packages;
- Insurance requirements.

Financial Monitoring

During the programmatic monitoring, the fiscal piece is reviewed and includes:

- Financial management/accounting systems and operations;
- Financial audits and audit compliance;

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- ~~Fiscal tests including tracing item on GL to source if the monthly desktop review requires revision;~~
- ~~Fiscal tests on each funding source to all costs eligible if the monthly desktop review requires revision;~~
- Random items selected from the selected month's GLs.
- Payroll and personnel;
- Grant specific GLs.

MFA staff coordinate all activities and provide clear and concise directions to comply with the applicable standards and regulations. Staff conduct field monitoring of subrecipient financial activities including financial audits, production and reporting requirements. Program staff also assist subrecipients to improve operations through training and technical assistance to correct noted problem areas.

Single Audits or Audited Financial Statements

In addition to the staff that conduct the monitoring, MFA's Accounting Department and Internal Auditors are available when needed to review subrecipient financial operations. Subrecipients financial audits are reviewed as part of their onsite monitoring. Financial audits are also reviewed at the time of audit submission when the financial audit is due for that year.

To complete the approval of the annual external financial audits, the first layer of review is by the Program Manager. The second layer of review and approval is either done by the Assistant Director of MFA's Community Development Department or MFA's Controller.

At a minimum, MFA staff conducts one onsite or virtual programmatic monitoring visit, one financial visit, and one in field technical monitoring visit each year. Comprehensive monitoring tools are used as part of the thorough review of each subrecipient. If necessary, a follow-up monitoring visit will be conducted to verify that corrective action has been initiated or completed. Through our online reporting system, staff conduct reviews on financial reporting and expenses.

General Monitoring Practices

Staff will perform field onsite technical monitoring visits to Southwestern Regional Housing Community Development Corporation (SRHCDC), Central New Mexico Housing Corporation (CNMHC), and Red Feather Development Group in the 2025/2026 Program Year. In the event travel is restricted due to future pandemics, monitoring visits may need to be conducted virtually and remain consistent with the approved virtual monitoring plan.

In addition to monitoring, MFA staff have developed their own QCI inspection policies. The team will perform certified QCI reviews of client files and inspect the corresponding units a minimum of 5%. This will occur on a continual basis to ensure that SWS, DOE guidance, and NM Standards are being followed. The team looks closely for missed opportunities, and client safety. Health and Safety approach with the best practice possible is encouraged. In the event quality is not up to standards, and it is determined that there is a pattern, comprehensive or specific training will be scheduled to correct the issues. Health and Safety deficiencies, depending on the severity, are corrected immediately, with preference being the same day.

Quality Control review of units and files consists of reviewing every detail for each file prior to the unit visit. The file should accurately tell the story of the weatherization work that took place at the unit. If one thing is out of place, it serves as an indicator to look for additional related items.

In the event subrecipients fail QCI inspections; they are given the opportunity to remedy the problem within a reasonable time period. This rework is not eligible for reimbursement with DOE funds. The unit may be re-inspected by MFA's QCI, depending on the nature of the failure. Photos or other proof of correction is required. The training Academy is notified of the area of weakness and modifies the classes if needed. In extreme cases, additional classes are scheduled for the agency.

When there are findings or concerns that surface during inspections, the subrecipient is asked to explain how they will improve in their correction plan. This may entail updating their policies and procedures, more frequent monitoring by MFA, or training to help the subrecipient understand how the problem occurred and how to prevent it.

MFA also requires subrecipients to be audited in accordance with section 10 CFR 440.23(d). For program year 2025/2026 only one of the NM EnergySmart subrecipients met the 2 CFR 200 threshold amount of \$1,000,000.00.

As a follow up to each visit, MFA staff provides the subrecipient with a written report that describes noncompliance or problem areas, suggested comments and best practices. The report is submitted to the subrecipient within 30 days of the visit and the subrecipient is required to respond within 30 days to MFA with a Corrective Action Plan addressing any findings, concerns, and recommendations. This Corrective Action Plan must include an identified target date for each deficiency. This is tracked by an online tracking system. Follow up communication through phone conversations, email, and necessary onsite visits is continual until the problem is resolved. MFA keeps the line of communication open to help the subrecipients achieve the ultimate goal of compliance and best practice.

The subrecipients are sent the updated monitoring instruments prior to the visit that will be used, since they are accountable for implementation of the program in accordance with the standards and procedures.

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In all instances, MFA is committed to working closely with subrecipients to succeed. However, if after numerous attempts have been made towards compliance or if a subrecipient is either unwilling or unable to resolve a noncompliance issue, MFA would start to work toward defunding the agency. This is a last resort and will only be implemented in the most extreme cases.

When a problem is resolved to the mutual satisfaction of the subrecipient and MFA, staff will send a follow up letter to close the finding.

MFA looks for patterns of fraud within the agency documents, such as the general ledgers. If there is any suspicion of mismanagement, fraud, waste or abuse or if any significant problems are found, MFA will immediately notify the DOE Project Officer, and the Inspector General.

MFA will submit annual reports to the DOE Project Officer describing its monitoring efforts to date. The report will include at least the following:

- Number of monitoring visits to each subrecipient;
- General nature of the findings;
- A discussion of significant corrective actions.

MFA will also have all monitoring reports available, upon request, for DOE inspection. MFA will summarize and review its monitoring activities and findings for internal assessment of subrecipient needs, strengths and weaknesses and annual planning. This data will be incorporated in the New Mexico Consolidated Plan and Annual Performance report.

Credentials

MFA staff has substantial experience in monitoring NM Energy\$mart and other Federal and State programs:

Troy Cucchiara is the weatherization Supervisor and a QCI for MFA. Troy oversees all aspects of the weatherization program including the programmatic, fiscal, technical, and QCI monitoring. He has been involved with the home retrofit industry for 26 years and has been an integral part of the Weatherization Assistance Program for different agencies since 2006. He has earned numerous certifications including Commercial Energy Auditor, Water Specialist IV, CBI Thermographer, Lead Certified Renovator, Lead Dust Sampling Technician, AHERA, OSHA 30, Building Analyst, Building Envelope, and Home Energy Professional Quality Control Inspector, Multifamily QCI, Energy Auditor, and has been a BPI Proctor for the Santa Fe Community College. Technical experience includes energy auditing, unit inspections, program management, water treatment design, inventory control, public speaking, staff training, and client education.

Dimitri Florez is the Technical Manager and QCI for MFA. Since 2019, he has been managing the NM Energy\$mart Program with programmatic, fiscal, and mostly the technical aspect of weatherization. Dimitri schedules all technical monitoring visits, and onsite unit inspections. Dimitri's qualifications include 6 years of field experience and holds the Building Analyst, Energy Auditor, and Quality Control Inspector Certification in the field of weatherization.

Program Manager, David Trembath, has 25 years of experience with contracts, including contract writing and review, contract compliance, as well as experience in Requests for proposals and other forms of procurement. He will conduct programmatic monitoring visits to the provider agencies. David is also learning the Energy\$mart system and will assist with invoices and reporting

David Gutierrez conducts all programmatic and fiscal monitoring. David has three years of experience in code enforcement, zoning, and housing inspections with the City of Albuquerque. He has 15 years of housing experience including property management, OSHA, Lead Awareness, LIHTC, HUD, HMIS, CoC, RAP, FEMA, Motel Vouchers, Displaced Tenants, and Rental Assistance.

Levels of Agency Performance

High Performance or Exemplary Agencies: By way of monitoring review, an agency has demonstrated performance standards that meet or exceed standards that are commonly observed in the following areas:

- No Health and Safety findings;
- No procedural findings;
- No financial audit material findings;

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- In general, an agency's production is high relative to funding.
- No "at risk" elements are found in major categories for an agency;
- The agency provides comprehensive service utilizing the latest building science and renewable technology, in a cost-effective manner in accordance with NM EnergySmart Weatherization Assistance Program guidelines.

Stable Agency Performance: Typically, the frequency of monitoring will be (1) fiscal/operational visit and (1) technical visit per year by NM EnergySmart staff. The need for additional visits within the same year will be determined by the agency's program funding and production level and the timely responses to any outstanding monitoring findings. MFA expects every agency to meet standards of performance, have a well-established system for program administration and operations, with no more than one finding in the following areas:

- Compliance with major program requirements, such as, lead based paint procedures, cost allocation;
- No more than one program specific finding in the annual monitoring visit;
- No more than one fiscal specific finding in the annual monitoring visit;
- Staff is well trained in performance of specific job duties.
- Agency has complete and organized files.
- Evidence of prudent decision making as to the use of program resources;
- Complete scopes of work;
- NEAT/MHEA/TREAT documentation is current and consistent with billing;
- Staff is proficient in the use of auditing software.
- Evidence that NEAT/MHEA/TREAT is used with actual and true pre audit data (including costs) ;
- Evidence that NEAT/MHEA/TREAT is used effectively and thoughtfully in determining cost effective measures;
- Staff and contractors have demonstrated proficiency in technical applications, including diagnostics;
- Agency has a minimal number of procedural findings (as related to programs rules, policies and procedures) and health and safety findings from previous monitoring report;
- Agency complies with OSHA and MFA safety rules, as applicable;
- The agency maintains a professional working relationship with MFA.
- Past corrections are made and reported in a timely manner;
- Participate in NM EnergySmart Peer Exchange meetings;
- No "at risk" elements are found in major categories for an agency.

Vulnerable Agency Performance: If an agency's performance is deficient in some or all of the following levels of performance MFA will prepare a plan to help the agency clear the deficiencies and will provide additional monitoring within the same year to ensure the agency has a well-established system for program administration and operations, with no more than one finding in the following areas:

- Compliance with major program requirements such as lead based paint procedures, cost allocation plan/indirect cost rate, required

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contractor information;

- No more than one program specific finding in the annual monitoring visit;
- No more than one fiscal specific finding in the annual monitoring visit;
- Staff are well trained in performance of specific job duties.
- Lack of prudent decision making as to use of program resources;
- Completes scope of work.
- NM Energy\$mart online reporting is current and consistent with billing;
- Staff is proficient in its use of the NM Energy\$mart online payment system;
- Evidence of the NM Energy\$mart online payment system is used with actual and true pre and post data (including costs);
- Evidence of the NM Energy\$mart online payment system is used effectively and thoughtfully in determining cost effective measures;
- Staff and contractors have not demonstrated proficiency in technical applications, including diagnostics;
- Agency has a number of and severity of procedural findings (as related to programs rules, policies and procedures) and health and safety findings from previous monitoring report;
- Agency does not comply with OSHA and MFA safety rules, as applicable;
- The agency does not maintain a professional working relationship with MFA;
- Past corrections were not made and reported in a timely manner;
- Agency does not participate in NM Energy\$mart Exchange meetings;
- Agency does not report as outlined in program manual; and
- Several “at risk” elements are found in major categories for an agency.

At Risk Agency Performance: At risk agencies will be monitored no less than twice annually. Other factors in the frequency of monitoring visits may be based upon the requirements of specific funding sources. These agencies may be identified as a result of a variety of factors that may include:

- Agency’s probation, i.e. an agency’s first year with the program;
- There is evidence of significant administrative or program substandard performance; for example, repetitive pattern of findings, failure to have copies of permits on file or lack of compliance with historical preservation rules;
- Agency is not in compliance with program policies, procedures and specifications.
- Agency has repeated health and safety findings.
- Agency staff members/crew has deficient technical skills;
- There has been a change in key staff.
- There has been a change in key weatherization subrecipients;
- Agency has deficient scopes of work (work plan is insufficient).
- Agency has program specific audit findings.
- Agency has fiscal findings.

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- Agency files are incomplete or disorganized.
- Agency staff is unresponsive to MFA requests and deadlines. For example, the agency consistently fails to provide monthly reports and contract closeouts in a timely manner.
- Agency production is low relative to funding

V.8.4 Training and Technical Assistance Approach and Activities

See Attached T and TA Plan

Percent of overall trainings

Comprehensive Trainings:	40.0
Specific Trainings:	60.0

Breakdown of T&TA training budget

Percent of budget allocated to Auditor/QCI trainings:	25.0
Percent of budget allocated to Crew/Installer trainings:	50.0
Percent of budget allocated to Management/Financial trainings:	25.0

V.9 Energy Crisis and Disaster Plan

Objective: The objective of the New Mexico disaster response plan is to implement response activities that ameliorate the effects of the disaster to affected lowincome persons with due consideration to the limited funds available during the program year.

Definition: A disaster is an event or development in the State declared by a Presidential or Gubernatorial order to be either a Federal or State emergency.

Procedures: Declaration of an energy crisis enables a subrecipient to place households affected by the crisis at the top of the weatherization waiting list.

Subrecipient must follow WPN 127 and complete all allowed measures by the energy audit. Partial weatherization is not allowed with DOE funds. Once

a QCI has approved the work, the crews can move to the next identified unit that qualifies. If at all possible, the subrecipient should complete the emergency units within the current program year.

The subrecipients must maintain a list of the units served during the crisis and provide the list of measures for each unit and the proposed date for full weatherization during invoice submission.

Criteria include:

1. Households must meet current income guidelines.
2. Priority will be given to elderly person, persons with disabilities, families with children, high residential energy users, and household with high energy burdens;
3. Priority will be determined through the program priority list for the particular disaster area.
4. Units weatherized 15 years before the present date, can receive additional assistance under "Energy Crisis".
5. Incidental repairs to an eligible unit will be allowed if the repairs are necessary to make the installation of weatherization materials effective;
6. Elimination of health and safety hazards will be allowed when it is necessary before the installation of weatherization materials.
7. Debris removal so a unit can be weatherized is considered an allowable cost but not an allowable cost for any units that will not be weatherized.

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8. If DOE purchased vehicles are used to assist in disaster relief for debris removal or other allowable activities, the activity must be allocated in accordance with 2 CFR 200.405.

9. Disaster area households may be considered a priority over other households within a subrecipient's territory only if the households are free and clear of any insurance claim or other form of compensation resulting from damage caused by the disaster, and the household must also meet one of the other priorities used within this State Plan.

10. DOE funds may be used to pay subrecipient staff to perform functions such as securing materials, tools, equipment, vehicles, files, and records. DOE funds are NOT to be used to perform work in the community for disaster relief.