

## APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

## 1. Type of Submission:

- ☐ Preapplication
- ☒ Application
- ☐ Changed/Corrected Application

## 2. Type of Application:

- ☒ New
- ☐ Continuation
- ☐ Revision

If Revision, select appropriate letter(s)

Other (specify):

## 3. Date Received

12/07/2024

## 4. Applicant Identifier:

## 5a. Federal Entity Identifier:

## 5b. Federal Award Identifier:

DE-SE0001838

## State Use Only:

## 6. Date Received by State:

## 7. State Application Identifier:

## 8. APPLICANT INFORMATION:

a. Legal Name: New Jersey, State of

b. Employer/Taxpayer Identification Number (EIN/TIN):  
216000928c. UEI:  
NFGKVVF89Q55

## d. Address:

Street 1: 101 S. Broad St.

Street 2: PO Box 811

City: Trenton

County: MERCER County

State: NJ

Province:

Country: U.S.A.

Zip / Postal Code: 086250811

## e. Organizational Unit:

Department Name:

NJ Department of Community Affairs

Division Name:

Housing and Community Resources

## f. Name and contact information of person to be contacted on matters involving this application:

Prefix: Ms First Name: Bhanu

Middle Name:

Last Name: Jayarangan

Suffix:

Title: Program Manager

Organizational Affiliation: NJ Dept. of Community Affairs

Telephone Number: 6099301895

Fax Number:

Email: bhanu.jayarangan@dca.nj.gov

**APPLICATION FOR FEDERAL ASSISTANCE SF-424**

Version 02

**9. Type of Applicant:**

A State Government

**10. Name of Federal Agency:**

U. S. Department of Energy

**11. Catalog of Federal Domestic Assistance Number:**

81.042

CFDA Title:

Weatherization Assistance Program

**12. Funding Opportunity Number:**

DE-WAP-0002025

Title:

2025 Weatherization Assistance Program (WAP) Funding

**13. Competition Identification Number:**

Title:

**14. Areas Affected by Project (Cities, Counties, States, etc.):**

Statewide

**15. Descriptive Title of Applicant's Project:**

2025 New Jersey Low-Income Weatherization Assistance Program Formula Award

## APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

## 16. Congressional District Of:

a. Applicant: New Jersey Congressional District 12

b. Program/Project: NJ-Statewide

Attach an additional list of Program/Project Congressional Districts if needed:

## 17. Proposed Project:

a. Start Date: 07/01/2025

b. End Date: 06/30/2026

## 18. Estimated Funding (\$):

a. Federal	8,000,263.00
b. Applicant	0.00
c. State	0.00
d. Local	0.00
e. Other	0.00
f. Program Income	0.00
g. TOTAL	8,000,263.00

## 19. Is Application subject to Review By State Under Executive Order 12372 Process?:

- ☐ a. This application was made available to the State under the Executive Order 12372 Process for review
- ☐ b. Program is subject to E.O. 12372 but has not been selected by the State for review.
- ☒ c. Program is not covered by E.O. 12372

## 20. Is the applicant Delinquent On Any Federal Debt? (If "Yes", provide explanation)

No

21. By signing this application, I certify (1) to the statements contained in the list of certifications\*\* and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances\*\* and agree to

☒ I AGREE

\*\* The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency

## Authorized Representative:

Prefix: Ms First Name: Janel

Middle Name:

Last Name: Winter

Suffix:

Title: Division Director

Telephone Number: 6096336153

Fax Number: 6099848454

Email: Janel.winter@dca.nj.gov

Signature of Authorized Representative: Signed Electronically

Date Signed: 07/25/2025

Authorized for Local Reproduction

Standard Form 424 (Revised 10/2005)  
Prescribed by OMB Circular A-102

# U.S. DEPARTMENT OF ENERGY



## BUDGET JUSTIFICATION FOR FORMULA GRANTS

Applicant: New Jersey, State of  
Award number: SE0001838

Budget period: 07/01/2025 - 06/30/2026

1. **PERSONNEL** - Prime Applicant only (all other participant costs are listed in 6 below and form SF-242A, Section B.  
Line 6.f. Contracts and Sub-Grants).

Positions to be supported under the proposed award and brief description of the duties of professionals:

Position	Description of Duties of Professionals
Program Specialist 3, Socio-Economic Programs	State Monitors conduct quality control inspections of completed units, provide technical assistance and training to sub grantees, and weekly monitoring of sub grantees to ensure grant compliance.
Program Support Specialist 3 (To be hired)	State Monitors conduct quality control inspections of completed units, provide technical assistance and training to sub grantees, and weekly monitoring of sub grantees to ensure grant compliance.
Program Support Specialist 2	State Monitors conduct quality control inspections of completed units, provide technical assistance and training to sub grantees, and weekly monitoring of sub grantees to ensure grant compliance.
Program Support Specialist 2	State Monitors conduct quality control inspections of completed units, provide technical assistance and training to sub grantees, and weekly monitoring of sub grantees to ensure grant compliance.
Program Support Specialist 2	State Monitors conduct quality control inspections of completed units, provide technical assistance and training to sub grantees, and weekly monitoring of sub grantees to ensure grant compliance.
Program Specialist 2, Socio-Economic Programs	Provides technical assistance to grantees in the processing of grant agreements, payments, budget revisions, etc.
Program Specialist 4 - Bilingual	Oversees, administers and manages the day to day operations of the Weatherization Assistance Program. (To be hired)
Technical Assistant MIS	Oversees the management of the Hancock Energy Services for Weatherization Assistance Program (HESWAP) utilize for tracking completed units and expenditures of sub grantees.
Management Assistant	To provide management assistance to Supervisor of the Office of Low-Income Energy Conservation in the day to day management of the Weatherization Assistance Program and related grant programs.
Technical Assistant 3	Provides support in fiscal activities such as purchase orders, purchasing of supplies and equipment, travel requests, etc.
Accountant 1	Assists in generating and completing the quarterly Financial and Performance reports.(To be hired)
Section Supervisor, Fiscal Resources	Assists in the oversight of fiscal management and administration of the Division of Housing and Community Resources which includes WAP.
Contract Administrator 1	Processes contract grant agreements, revisions and or amendments for sub grantees
Secretarial Assistant 1, Non-Steno	Provides clerical and administrative support in processing travel documents, purchase requests, etc. for the Division of Housing and Community Resources.
Technical Assistant 1	Provides human resources and administrative assistance to division programs.
Division Director	Oversees the Division of Housing and Community Resources which includes the Weatherization Assistance Program.
Analyst Trainee	Processes and completes fiscal tasks that includes but not limited to purchase orders, sub grantees' payments, etc.

Administrative Analyst 4	Processes administrative tasks for the Division of Housing and Community Resources which includes WAP.
Assistant Director	Assists in the administration and management of the Division. The Office of Low-Income Energy Conservation is under this position oversight.
Deputy Director	Assists in the day-to-day management and administration of the Division of Housing and Community Resources.
Analyst Trainee	Assist in the day-to-day fiscal operations such as process check-runs, deposits, payments etc.
Analyst Trainee to be hired	Assist in the day-to-day fiscal activities such as check-runs, payments, deposits, etc.
Technical Assistant 1	Provides human resources and administrative assistance to division programs
Administrative Analyst 2 Fiscal Management	Oversees and supervises Fiscal staff in the day-to-day fiscal operations for the Division.
Program Support Specialist 3 (To be hired)	State Monitors conduct quality control inspections of completed units, provide technical assistance and training to sub grantees, and weekly monitoring of sub grantees to ensure grant compliance.
Accountant 1 to be hired	Assists in generating and completing the quarterly Federal and State Financial reports.
Contract Administrator 1	Processes contract grant agreements, revisions and or amendments for sub grantees.
Technical Assistant 1	Provides human resources and administrative assistance to division programs
Administrative Analyst 2 Fiscal Management	Provides human resources and administrative assistance to division programs
Contract Administrator 3	Reviews policies and procedures, analyzes data and creates reports with recommendations to improve functions.

## Direct Personnel Compensation:

Position	Salary/Rate	Time	Direct Pay
Program Specialist 3, Socio-Economic Programs	\$111,001.00	40.0000 % FT	\$44,400.40
Program Support Specialist 3 (To be hired)	\$81,689.00	50.0000 % FT	\$40,844.50
Program Support Specialist 2	\$97,778.00	35.0000 % FT	\$34,222.30
Program Support Specialist 2	\$97,778.00	35.0000 % FT	\$34,222.30
Program Support Specialist 2	\$97,778.00	35.0000 % FT	\$34,222.30
Program Specialist 2, Socio-Economic Programs	\$70,779.00	33.3000 % FT	\$23,569.41
Program Specialist 4 - Bilingual	\$102,298.00	35.0001 % FT	\$35,804.40
Technical Assistant MIS	\$69,978.00	60.0000 % FT	\$41,986.80
Management Assistant	\$76,650.00	40.0001 % FT	\$30,660.08
Technical Assistant 3	\$73,101.00	32.9999 % FT	\$24,123.26
Accountant 1	\$81,176.00	20.0000 % FT	\$16,235.20
Section Supervisor, Fiscal Resources	\$133,882.00	20.0000 % FT	\$26,776.40
Contract Administrator 1	\$68,050.00	25.0000 % FT	\$17,012.50
Secretarial Assistant 1, Non-Steno	\$78,570.00	20.0000 % FT	\$15,714.00
Technical Assistant 1	\$63,905.00	20.0000 % FT	\$12,781.00
Division Director	\$176,157.00	20.0000 % FT	\$35,231.40
Analyst Trainee	\$56,829.00	20.0000 % FT	\$11,365.80
Administrative Analyst 4	\$119,263.00	20.0000 % FT	\$23,852.60

Assistant Director	\$144,900.00	20.0000 % FT	\$28,980.00
Deputy Director	\$161,805.00	18.0000 % FT	\$29,124.90
Analyst Trainee	\$54,351.00	20.0000 % FT	\$10,870.20
Analyst Trainee to be hired	\$49,739.00	20.0000 % FT	\$9,947.80
Technical Assistant 1	\$55,753.00	20.0000 % FT	\$11,150.60
Administrative Analyst 2 Fiscal Management	\$65,036.00	20.0000 % FT	\$13,007.20
Program Support Specialist 3 (To be hired)	\$81,689.00	40.0000 % FT	\$32,675.60
Accountant 1 to be hired	\$71,214.00	14.9999 % FT	\$10,682.03
Contract Administrator 1	\$68,050.00	20.0000 % FT	\$13,610.00
Technical Assistant 1	\$61,744.00	19.9999 % FT	\$12,348.74
Administrative Analyst 2 Fiscal Management	\$79,394.00	19.9999 % FT	\$15,878.72
Contract Administrator 3	\$102,298.00	20.0000 % FT	\$20,459.60
Direct Pay Total			\$711,760.04

## 2. FRINGE BENEFITS

- a. Are the fringe cost rates approved by a Federal Agency? If so, identify the agency and date of latest rate agreement or audit below, and attach a copy of the rate agreement to the application.

The fringe cost rate for State Fiscal Year 7/1/2024 - 6/30/2025 approved by the US Department of Health and Human Services (USHHS), our cognizant agency, is 63.8%.

- b. If a. above does not apply, please use this box (or an attachment) to further explain how your total fringe benefits costs were calculated. Your calculations should identify all rates used, along with the base they were applied to (and how the base was derived), and a total for each (along with grand total). If there is an established computation methodology approved for state-wide use, please provide a copy. Also, please fill out the table below with the Fringe Benefits Calculations.

### Fringe Benefits Calculations

Position	Direct Pay	Rate	Benefits
Program Specialist 3, Socio-Economic Programs	\$44,400.40	63.8023 %	\$28,328.48
Program Support Specialist 3 (To be hired)	\$40,844.50	63.8026 %	\$26,059.85
Program Support Specialist 2	\$34,222.30	63.8029 %	\$21,834.82
Program Support Specialist 2	\$34,222.30	63.8029 %	\$21,834.82
Program Support Specialist 2	\$34,222.30	63.8030 %	\$21,834.85
Program Specialist 2, Socio-Economic Programs	\$23,569.41	63.8042 %	\$15,038.27
Program Specialist 4 - Bilingual	\$35,804.40	63.8029 %	\$22,844.25
Technical Assistant MIS	\$41,986.80	63.8023 %	\$26,788.54
Management Assistant	\$30,660.08	63.8033 %	\$19,562.14
Technical Assistant 3	\$24,123.26	63.8041 %	\$15,391.63
Accountant 1	\$16,235.20	63.8062 %	\$10,359.06
Section Supervisor, Fiscal Resources	\$26,776.40	63.8037 %	\$17,084.33
Contract Administrator 1	\$17,012.50	63.8059 %	\$10,854.98
Secretarial Assistant 1, Non-Steno	\$15,714.00	63.8064 %	\$10,026.54
Technical Assistant 1	\$12,781.00	63.8079 %	\$8,155.29
Division Director	\$35,231.40	63.8028 %	\$22,478.62
Analyst Trainee	\$11,365.80	63.8089 %	\$7,252.39
Administrative Analyst 4	\$23,852.60	63.8042 %	\$15,218.96
Assistant Director	\$28,980.00	63.8034 %	\$18,490.23
Deputy Director	\$29,124.90	63.8034 %	\$18,582.68
Analyst Trainee	\$10,870.20	63.8093 %	\$6,936.20

Analyst Trainee to be hired	\$9,947.80	63.8101 %	\$6,347.70
Technical Assistant 1	\$11,150.60	63.8090 %	\$7,115.09
Administrative Analyst 2 Fiscal Management	\$13,007.20	63.8077 %	\$8,299.60
Program Support Specialist 3 (To be hired)	\$32,675.60	63.8030 %	\$20,848.01
Accountant 1 to be hired	\$10,682.03	63.8094 %	\$6,816.14
Contract Administrator 1	\$13,610.00	63.8073 %	\$8,684.17
Technical Assistant 1	\$12,348.74	63.8081 %	\$7,879.50
Administrative Analyst 2 Fiscal Management	\$15,878.72	63.8063 %	\$10,131.62
Contract Administrator 3	\$20,459.60	63.8049 %	\$13,054.23
Fringe Benefits Total			\$454,132.99

3. TRAVEL

- a. Please provide the purpose of travel, such as professional conference(s), DOE sponsored meeting(s), project management meeting, etc. If there is any foreign travel, please identify.

Purpose of Trip	Number of Trips	Cost Per Trip	Total
Estimated travel reimbursements and costs for the weekly monitoring and technical assistance, maintenance of assigned State Vehicles, EZ Pass, etc.	772	\$28.00	\$21,616.00
NASCSP Mid-Winter and Annual Conference and National Home Performance Conference for Program Manager and/or designee	4	\$3,082.25	\$12,329.00
Travel Total			\$33,945.00

- b. Please provide the basis for estimating the costs, such as past trips, current quotations, Federal Travel Regulations, etc. All listed travel must be necessary for the performance of the award objectives.

Travel allocations and costs are covered by State laws, regulations, and policies. State Travel regulations are uploaded to the SF-424.

**NASCSP Mid-Winter, Annual Conference and National Home Performance Conference Justification:**

For the purpose of estimating travel costs, 2025 travel costs will be used. The travel costs for the 2 conferences for one individual was \$6,400. Projected cost for 2025 is based on a 6% estimated increase in cost \$6,784.

**Monitoring and Technical Assistance of Sub-Grantees:**

For the purpose of estimating charges for PY25, we will utilize the costs incurred from July 2024 through December 2024:

Central Motor Pool: YTD expended (Jul-Dec) \$13,368. Charged for 4 vehicles @ \$220/mo./vehicle and 1 vehicle @ \$234/mo./vehicle, the monthly charge totals \$1,114. 75% is charged to DOE T&TA (\$835.50).

EZ Pass: YTD expenses (Jul-Dec 2024) charged to DOE TTA = \$3,562.47 (\$593.74/mo.). 75% is charged to DOE T&TA (\$445.31)

Mileage/Travel: YTD expenses total charged to DOE TTA = \$962.17. Per month costs is \$80.18.

Estimated total for 2025 is as follows:

Central Motor Pool \$835.50\*12 months = \$10,026 = \$10,026.00

EZ Pass \$445.31 \* 12 months = \$ 5,343.72

Mileage/Travel Actual YTD \$964.17 x 6% = \$ 1,019.90

TOTAL FOR PROGRAM YEAR = \$ 21,616

Total estimated costs for PY 2025 to be charged to DOE Annual is \$21,616 (772 trips completed in PY 2024) = \$28.00 per trip

4. EQUIPMENT - Equipment is generally defined as an item with an acquisition cost greater than \$10,000 and a useful life expectancy of more than one year.

- a. List all proposed equipment below and briefly justify its need as it applies to the objectives of the award.

Equipment	Unit Cost	Number	Total Cost	Justification of Need
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- b. Please provide a basis of cost such as vendor quotes, catalog prices, prior invoices, etc. and justify need. If the Equipment is being proposed as Cost Share and was previously acquired, please provide the source and value of its contribution to the project and logical support for the estimated value shown. If it is new equipment which will retain a useful life upon completion of the project, provide logical support for the estimated value shown. Also, please indicate whether the Equipment is being used for other projects or is 100% dedicated to the DOE project.

**5. SUPPLIES** - Supplies are generally defined as an item with an acquisition cost of \$10,000 or less and a useful life expectancy of less than one year. Supplies are generally consumed during the project performance.

- a. List all proposed supplies below, the estimated cost, and briefly justify the need for the supplies as they apply to the objectives of the award. Note that all direct costs, including Supply items, may not be duplicative of supply costs included in the indirect pool that is the basis of the indirect rate applied for this project.

General Category	Cost	Justification of Need
Supplies	\$11,548.00	General office supplies. Purchase of personal protection supplies for State Monitors when conducting inspections. All supplies to be purchased will not be duplicated costs. These costs will be directly in support of the Weatherization Assistance Program.
Materials and Supplies Total	\$11,548.00	

- b. Please provide a basis of cost for each item listed above and justify need. Examples include vendor quotes, prior purchases of similar or like items, published price list, etc.

From 2023-2024, NJ WAP we have ordered supplies for State Monitors that included printer cartridges, general office supplies, calibration and or repair of equipment. All supplies to be purchased will not be duplicated costs. These costs will be directly in support of the Weatherization Assistance Program.

**6. CONTRACTS AND SUBGRANTS** - Provide the following information for New proposed subrecipients and subcontractors. For ongoing subcontractors and subrecipients, this information does not have to be restated here, if it is provided elsewhere in the application; under Name of Proposed Sub, indicate purpose of work and where additional information can be found (i.e weatherization subgrants, Annual File section IV.1).

Name of Proposed Sub	Total Cost	Basis of Cost*
HESWAP Maintenance Contract	\$124,903.00	For Program Year 2024 the total cost was \$235,654. 50% of the total costs is charged to USDOE 2025 and 50% to other funding sources. We estimate with a 6% increase that the total costs for HESWAP is \$249,794. USDOE share is \$124,903 for PY 2025.
Annual Monitoring - CPA Firm	\$34,170.00	Total annual cost to conduct monitoring assessment, both administrative and fiscal, of sub grantees for Program Year 2024 was \$66,130. USDOE share is 50%. Remaining 50% charged to other funding source. 2025 cost is \$68,340, 50% of this cost will be charged to DOE. USDOE share for PY 2025 is \$34,170.
Training	\$125,000.00	Estimated allocation to retain a Training Provider to conduct training as identified in this State Plan, Master File, Section V.8.4. for 2025 Program Year.
17 Community Based Organizations	\$5,719,663.00	See Annual File, section IV.1 for 2025 Program Year. In accordance with 2 CFR 200.425(a)(2), only those subgrantees expending more than \$1,000,000 in total Federal funding will receive Financial Audits funding in the Grantee's SF-424a Budget.



Weatherization Readiness Fund	\$662,466.00	Weatherization Readiness Program for 17 sub-grantees as noted in Section IV.7 Miscellaneous.
Contracts and Subgrants Total	<u>\$6,666,202.00</u>	

\*For example, Competitive, Historical, Quote, Catalog

**7. OTHER DIRECT COSTS** - Other direct costs are direct cost items required for the project which do not fit clearly into other categories. These direct costs may not be duplicative of costs included in the indirect pool that is the basis of the indirect rate applied for this project. Examples are: conference fees, subscription costs, printing costs, etc.

a. Please provide a General Description, Cost and Justification of Need.

<u>General Description</u>	<u>Cost</u>	<u>Justification of Need</u>
NASCSP Services	\$3,754.00	NASCSP dues for Program Year 2025. This cost will not be duplicated. This cost will be directly in support of the Weatherization Assistance Program.
Other Direct Costs Total	<u>\$3,754.00</u>	

b. Please provide a basis of cost for each item listed above. Examples include vendor quotes, prior purchases of similar or like items, published price list, etc.

Estimated cost for annual dues for membership to the National Association for State Community Services Programs. This cost will not be duplicated. This cost will be directly in support of the Weatherization Assistance Program.

#### **8. INDIRECT COSTS**

a. Are the indirect cost rates approved by a Federal agency? If so, identify the agency and date of latest rate agreement or audit and provide a copy of the rate agreement.

Negotiated rate for Fiscal Year 2024-2025 for indirect cost with the US Department of Health and Human Services (USHHS), our cognizant agency, is 10.2%.

New Jersey uses the direct cost base known as Direct Salary and Wage (S&W) for our determination of chargeable indirect costs.

b. If the above does not apply, indicate the basis for computation of rates, including the types of benefits to be provided, the rate(s) used, and the cost base for each rate. You may provide the information below or provide the calculations separately.

The name and phone number of the individual responsible for negotiating the State's indirect cost rates.

Name: Jermica Claytor

Phone Number: 6092926437

Indirect costs calculations:

<u>Indirect Cost Account</u>	<u>Direct Total</u>	<u>Indirect Rate</u>	<u>Total Indirect</u>
Personnel	\$1,165,894.00	10.2000 %	\$118,921.19
		Indirect Costs Total	\$118,921.19

**BUDGET INFORMATION - Non-Construction Programs**

1. Program/Project Identification No. SE0001838		2. Program/Project Title Weatherization Assistance Program	
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton, NJ 086250811		4. Program/Project Start Date 07/01/2025	
		5. Completion Date 06/30/2026	

**SECTION A - BUDGET SUMMARY**

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. New Jersey WAP			\$ 0.00		\$ 8,000,263.00	\$ 8,000,263.00
2.						
3.						
4.						
5. TOTAL		\$ 0.00	\$ 0.00	\$ 0.00	\$ 8,000,263.00	\$ 8,000,263.00

**SECTION B - BUDGET CATEGORIES**

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) GRANTEE T&TA	(2) SUBGRANTEE T&TA	(3) FINANCIAL AUDITS	(4) SUBGRANTEE ADMINISTRATI ON	
a. Personnel	\$ 404,051.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 711,760.00
b. Fringe Benefits	\$ 242,434.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 454,133.00
c. Travel	\$ 21,616.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 33,945.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 11,548.00
f. Contract	\$ 284,073.00	\$ 255,000.00	\$ 114,393.00	\$ 600,020.00	\$ 6,666,202.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other Direct Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 3,754.00
i. Total Direct Charges	\$ 952,174.00	\$ 255,000.00	\$ 114,393.00	\$ 600,020.00	\$ 7,881,342.00
j. Indirect Costs	\$ 65,941.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 118,921.00
k. Totals	\$ 1,018,115.00	\$ 255,000.00	\$ 114,393.00	\$ 600,020.00	\$ 8,000,263.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

**BUDGET INFORMATION - Non-Construction Programs**

1. Program/Project Identification No. SE0001838		2. Program/Project Title Weatherization Assistance Program	
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton, NJ 086250811		4. Program/Project Start Date 07/01/2025	
		5. Completion Date 06/30/2026	

SECTION A - BUDGET SUMMARY						
Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1.						
2.						
3.						
4.						
5. TOTAL		\$ 0.00	\$ 0.00	\$ 0.00	\$ 8,000,263.00	\$ 8,000,263.00

SECTION B - BUDGET CATEGORIES					
6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) PROGRAM OPERATIONS	(2) Weatherization Readiness	(3) HEALTH AND SAFETY	(4) LIABILITY INSURANCE	
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 711,760.00
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 454,133.00
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 33,945.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 11,548.00
f. Contract	\$ 3,985,212.00	\$ 662,466.00	\$ 650,645.00	\$ 114,393.00	\$ 6,666,202.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other Direct Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 3,754.00
i. Total Direct Charges	\$ 3,985,212.00	\$ 662,466.00	\$ 650,645.00	\$ 114,393.00	\$ 7,881,342.00
j. Indirect Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 118,921.00
k. Totals	\$ 3,985,212.00	\$ 662,466.00	\$ 650,645.00	\$ 114,393.00	\$ 8,000,263.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

**BUDGET INFORMATION - Non-Construction Programs**

1. Program/Project Identification No. SE0001838		2. Program/Project Title Weatherization Assistance Program	
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton, NJ 086250811		4. Program/Project Start Date 07/01/2025	5. Completion Date 06/30/2026

**SECTION A - BUDGET SUMMARY**

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1.						
2.						
3.						
4.						
5. TOTAL		\$ 0.00	\$ 0.00	\$ 0.00	\$ 8,000,263.00	\$ 8,000,263.00

**SECTION B - BUDGET CATEGORIES**

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) GRANTEE ADMINISTRATI ON	(2)	(3)	(4)	
a. Personnel	\$ 307,709.00				\$ 711,760.00
b. Fringe Benefits	\$ 211,699.00				\$ 454,133.00
c. Travel	\$ 12,329.00				\$ 33,945.00
d. Equipment	\$ 0.00				\$ 0.00
e. Supplies	\$ 11,548.00				\$ 11,548.00
f. Contract	\$ 0.00				\$ 6,666,202.00
g. Construction	\$ 0.00				\$ 0.00
h. Other Direct Costs	\$ 3,754.00				\$ 3,754.00
i. Total Direct Charges	\$ 547,039.00				\$ 7,881,342.00
j. Indirect Costs	\$ 52,980.00				\$ 118,921.00
k. Totals	\$ 600,019.00				\$ 8,000,263.00
7. Program Income	\$ 0.00				\$ 0.00

**U.S. Department of Energy**  
Weatherization Assistance Program (WAP)  
BUDGET INFORMATION REMARKS  
**Grant Number:** SE0001838, **State:** NJ  
**Recipient:** New Jersey, State of

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**Remarks**

Please note that for WAP staff the remaining time allocation is charged to DOE BIL and LIHEAP funds. Remaining administrative members are paid with other non-weatherization program funds for which they also administer.

U.S. Department of Energy  
**WEATHERIZATION ASSISTANCE PROGRAM**  
**SUBGRANTEE INFORMATION**  
State: NJ Grant Number: SE0001838 Program Year: 2025

Name: <b>BAYONNE ECONOMIC OPPORTUNITY FOUNDATION</b>		Contact: Mr. Anthony Segarra	
		UEI: FEF2HL8AD5E6	
		DUNS: 076370170	
Address: 555 Kennedy Boulevard P.O. BOX 103: Bayonne, NJ 07002-2627		Phone: (201) 437-7222	
		Fax: (201) 437-7220	
		Email: Asegarra@beof.org	
Counties served: HUDSON County	Tentative allocation: \$ 225,267.00	Congressional districts served:	CD NJ-10
	Planned units: 17		
	Type of organization: Non-profit organization		
	Source of labor: Agency and Contractors		
Name: <b>BERGEN COUNTY COMM. ACTION PROG., INC.</b>		Contact: Mike Lamendola	
		UEI: NNA5N2KHMGN1	
		DUNS: 131367617	
Address: 294 Union Street Hackensack, NJ 07601-0000		Phone: (973) 910-2500	
		Fax: (201) 402-6601	
		Email: mike.lamendola@greaterbergen.org	
Counties served: BERGEN County	Tentative allocation: \$ 345,456.00	Congressional districts served:	CD NJ-05 NJ-08 NJ-09
	Planned units: 27		
	Type of organization: Non-profit organization		
	Source of labor: Contractors		
Name: <b>CAMDEN COUNTY COUNCIL ON ECONOMIC OPPORTUNITY</b>		Contact: Arlene Almonte	
		UEI: DX5JDRNCLWY7	
		DUNS: 075503144	
Address: 5287 Route 70 Pennsauken, NJ 08103-1244		Phone: (856) 910-8816	
		Fax: (856) 910-1186	
		Email: Aalmonte@cccoco.com	
Counties served: CAMDEN County	Tentative allocation: \$ 425,849.00	Congressional districts served:	CD NJ-01
	Planned units: 34		
	Type of organization: Non-profit organization		
	Source of labor: Contractors		
Name: <b>COMMUNITY AFFAIRS AND RESOURCE CENTER, INC.</b>		Contact: Beatriz Oesterheld	
		UEI: VPE9KKAYJEX8	
		DUNS:	
Address: 913 Sewall Avenue Asbury Park, NJ 07712-6445		Phone: (732) 774-328210	
		Fax: (732) 502-8955	
		Email: boesterheld@carcnj.org	

U.S. Department of Energy  
**WEATHERIZATION ASSISTANCE PROGRAM**  
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Counties served:	MONMOUTH County	Tentative allocation: \$ 335,606.00 Planned units: 27 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-06
Name:	<b>Gateway Community Action Partnership</b>	Contact: Mr. Tim Finch UEI: RU8BSK12T6L3 DUNS: 613517200 Phone: (856) 455-5900 Fax: (856) 455-7288 Email: tfinch@gatewaycap.org		
Address:	110 Cohansey Street Bridgeton, NJ 08302-1922			
Counties served:	CUMBERLAND County SALEM County GLOUCESTER County	Tentative allocation: \$ 461,121.00 Planned units: 38 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-02 NJ-01
Name:	<b>Isles, Inc.</b>	Contact: Peter Rose UEI: NDP5K3UWDUW8 DUNS: 101700847 Phone: (609) 341-4700 Fax: (609) 341-4744 Email: prose@isles.org		
Address:	1 North Johnson Avenue Hamilton, NJ 08609-0000			
Counties served:	MERCER County	Tentative allocation: \$ 370,879.00 Planned units: 31 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-04
Name:	<b>LA CASA DE DON PEDRO</b>	Contact: Ms. Norma Sessa UEI: PWPQTMSCS3W5 DUNS: 096878178 Phone: (973) 482-8312 Fax: (973) 482-1883 Email: nsessa@lacasanwk.org		
Address:	75 Park Avenue Newark, NJ 07104-1034			
Counties served:	ESSEX County	Tentative allocation: \$ 495,993.00 Planned units: 40 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-07 NJ-11 NJ-10 NJ-08

U.S. Department of Energy  
**WEATHERIZATION ASSISTANCE PROGRAM**  
**SUBGRANTEE INFORMATION**  
State: NJ Grant Number: SE0001838 Program Year: 2025

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Name:	<b>NATIVE AMERICAN ADVANCEMENT CORP</b>		Contact:	Tyrese Gould, President/CEO	
			UEI:	RVPHCXMKWD43	
			DUNS:	962647553	
Address:	17 E. Commerce Street		Phone:	(856) 455-0600	
	1st Floor		Fax:	(856) 459-5079	
	Bridgeton, NJ 08302-0000		Email:	tygould@nativeadvancement.org	
Counties served:	CAPE MAY County	Tentative allocation:	\$ 415,999.00	Congressional districts served:	<u>CD</u>
	ATLANTIC County	Planned units:	34		NJ-02
		Type of organization:	Non-profit organization		
		Source of labor:	Agency		

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Name:	<b>NORTHWEST NJ COMMUNITY ACTION PROGRAM, INC.</b>		Contact:	Mr. Mark Valli	
			UEI:	ZD5YANB61KL4	
			DUNS:	060808219	
Address:	350 Marshall Street		Phone:	(908) 454-7000	
	Phillipsburg, NJ 08865-3273		Fax:	(908) 859-0729	
			Email:	vallim@norwescap.org	
Counties served:	SUSSEX County	Tentative allocation:	\$ 325,757.00	Congressional districts served:	<u>CD</u>
	HUNTERDON County	Planned units:	27		NJ-07
	WARREN County	Type of organization:	Non-profit organization		
		Source of labor:	Contractors		

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Name:	<b>OCEAN COMMUNITY ACTION NOW, INC.</b>		Contact:	Ms. Tamica Mickle	
			UEI:	PZRHETZYS1A7	
			DUNS:	068698422	
Address:	40 Washington Street		Phone:	(732) 244-5333	
	P.O. BOX 1029		Fax:	(732) 349-4227	
	Toms River, NJ 08753-0000		Email:	Tmickle@oceaninc.org	
Counties served:	OCEAN County	Tentative allocation:	\$ 466,046.00	Congressional districts served:	<u>CD</u>
		Planned units:	38		NJ-04
		Type of organization:	Non-profit organization		
		Source of labor:	Agency and Contractors		

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Name:	<b>PASSAIC COUNTY BRD OF CHOSEN FREEHOLD</b>		Contact:	Mr. Kevin Batacchi	
			UEI:	NYYJMEV218E5	
			DUNS:	063148811	
Address:	930 Riverview Drive, Suite 250		Phone:	(973) 569-4032	
	Totowa, NJ 07512-0000		Fax:	(973) 812-3160	
			Email:	kevinba@passaiccountynj.org	



U.S. Department of Energy  
**WEATHERIZATION ASSISTANCE PROGRAM**  
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Counties served:	PASSAIC County	Tentative allocation: \$ 470,970.00 Planned units: 38 Type of organization: Unit of local government Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-05 NJ-11 NJ-09
<hr/>				
Name:	PUERTO RICAN ACTION BOARD, INC. (PRAB)		Contact:	Nakia Marshal
			UEI:	DVMWZF8DCJA9
			DUNS:	078264975
Address:	90 Jersey Ave PO Box 240 New Brunswick, NJ 08903-0240		Phone:	(732) 828-4510
			Fax:	(732) 828-4546
			Email:	Nmarshal@prab.org
Counties served:	MIDDLESEX County	Tentative allocation: \$ 390,577.00 Planned units: 30 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-06 NJ-12
<hr/>				
Name:	Puerto Rican Organization for Community Economic Developmen		Contact:	Teresa Soto-Vega
			UEI:	M3MUYQX61N73
			DUNS:	043980531
Address:	1126 Dickinson Street Elizabeth, NJ 07201-2404		Phone:	(908) 351-7727
			Fax:	(908) 353-5185
			Email:	tsotovega@proceedinc.com
Counties served:	UNION County SOMERSET County	Tentative allocation: \$ 455,797.00 Planned units: 36 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-10 NJ-07
<hr/>				
Name:	Puertorriquenos Asociados for Community Organization		Contact:	Julio Garcia
			UEI:	TNGUHDNNZ2W9
			DUNS:	113081764
Address:	390-392 Manila Avenue Jersey City, NJ 07302-2536		Phone:	(201) 963-8282
			Fax:	(201) 653-5229
			Email:	jgarcia@pacoagency.org
Counties served:	HUDSON County	Tentative allocation: \$ 390,577.00 Planned units: 30 Type of organization: Non-profit organization Source of labor: Contractors	Congressional districts served:	<u>CD</u> NJ-08 NJ-10
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U.S. Department of Energy  
**WEATHERIZATION ASSISTANCE PROGRAM**  
**SUBGRANTEE INFORMATION**  
State: NJ Grant Number: SE0001838 Program Year: 2025

Name: <b>Saint Joseph's Carpenter Society</b>		Contact: Ms. Pilar Hogan Closkey	
		UEI: JE4SCQLKLNN4	
		DUNS:	
Address: 20 Church Street Camden, NJ 08105-0000		Phone: (856) 966-8117233	
		Fax: (856) 342-7289	
		Email: phogan@sjcscamden.org	
Counties served: BURLINGTON County	Tentative allocation: \$ 290,485.00	Congressional	CD
	Planned units: 23	districts served:	NJ-03
Type of organization: Non-profit organization			
Source of labor: Contractors			
Name: <b>The Morris County Organization for Hispanic Affairs, Inc.</b>		Contact: Ms. Marcela Lenox	
		UEI: FBN4C1FBEDK7	
		DUNS: 193982097	
Address: 95-97 Bassett Highway Dover, NJ 07801-3819		Phone: (973) 366-4770	
		Fax: (973) 361-7878	
		Email: mlenox@mcoha.org	
Counties served: MORRIS County	Tentative allocation: \$ 285,560.00	Congressional	CD
	Planned units: 23	districts served:	NJ-07 NJ-11
Type of organization: Local agency			
Source of labor: Contractors			
Name: <b>United Community Corporation</b>		Contact: Craig Mainor	
		UEI: PMQ9M6KZ9HC3	
		DUNS: 030251185	
Address: 332 S. 8th Street Newark, NJ 07103-0000		Phone: (973) 642-0181	
		Fax: (862) 367-8127	
		Email: craig.mainor@uccnewark.org	
Counties served: ESSEX County	Tentative allocation: \$ 230,190.00	Congressional	CD
	Planned units: 17	districts served:	NJ-10
Type of organization: Non-profit organization			
Source of labor: Contractors			

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Weatherization Assistance Program (WAP)  
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**IV.1 Subgrantees**

Subgrantee (City)	Planned Funds/Units
BAYONNE ECONOMIC OPPORTUNITY FOUNDATION (Bayonne)	\$225,267.00 17
BERGEN COUNTY COMM. ACTION PROG., INC. (Hackensack)	\$345,456.00 27
CAMDEN COUNTY COUNCIL ON ECONOMIC OPPORTUNITY (Pennsauken)	\$425,849.00 34
COMMUNITY AFFAIRS AND RESOURCE CENTER, INC. (Asbury Park)	\$335,606.00 27
Gateway Community Action Partnership (Bridgeton)	\$461,121.00 38
Isles, Inc. (Hamilton)	\$370,879.00 31
LA CASA DE DON PEDRO (Newark)	\$495,993.00 40
NATIVE AMERICAN ADVANCEMENT CORP (Bridgeton)	\$415,999.00 34
NORTHWEST NJ COMMUNITY ACTION PROGRAM, INC. (Phillipsburg)	\$325,757.00 27
OCEAN COMMUNITY ACTION NOW, INC. (Toms River)	\$466,046.00 38
PASSAIC COUNTY BRD OF CHOSEN FREEHOLD (Totowa)	\$470,970.00 38
PUERTO RICAN ACTION BOARD, INC. (PRAB) (New Brunswick)	\$390,577.00 30
Puerto Rican Organization for Community Economic Development (Elizabeth)	\$455,797.00 36
Puertorriquenos Asociados for Community Organization (Jersey City)	\$390,577.00 30
Saint Joseph's Carpenter Society (Camden)	\$290,485.00 23
The Morris County Organization for Hispanic Affairs, Inc. (Dover)	\$285,560.00 23
United Community Corporation (Newark)	\$230,190.00 17
<b>Total:</b>	<b>\$6,382,129.00</b> <b>510</b>

**IV.2 WAP Production Schedule**

Weatherization Plans	Units
Total Units (excluding reweatherized)	510
Rewatherized Units	0
Average Unit Costs, Units subject to DOE Project Rules	
VEHICLE & EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)	
A Total Vehicles & Equipment (\$5,000 or more) Budget	\$0.00

**U.S. Department of Energy**  
Weatherization Assistance Program (WAP)  
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B	Total Units Weatherized	510
C	Total Units Reweatherized	0
D	Total Dwelling Units to be Weatherized and Reweatherized (B + C)	510
E	Average Vehicles & Equipment Acquisition Cost per Unit (A divided by D)	\$0.00
<b>AVERAGE COST PER DWELLING UNIT (DOE RULES)</b>		
F	Total Funds for Program Operations	\$3,985,212.00
G	Total Dwelling Units to be Weatherized and Reweatherized (from line D)	510
H	Average Program Operations Costs per Unit (F divided by G)	\$7,814.14
I	Average Vehicles & Equipment Acquisition Cost per Unit (from line E)	\$0.00
J	Total Average Cost per Dwelling (H plus I)	\$7,814.14

**IV.3 Energy Savings**

Method used to calculate savings: <input checked="" type="checkbox"/> WAP algorithm <input type="checkbox"/> Other (describe below)				
		Units	Savings Calculator (MBtus)	Energy Savings
	This Year Estimate	510	29.3	14943
	Prior Year Estimate	828	29.3	24260
	Prior Year Actual	209	29.3	6124
<b>Method used to calculate savings description:</b>				

**IV.4 DOE-Funded Leveraging Activities**

N/A
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**IV.5 Policy Advisory Council Members**

☐ Check if an existing state council or commission serves in this category and add name below

Native American Advancement Corp	Type of organization: Other Contact Name: Tyrese Gould Jacinto Phone: 8564550600 Email: <a href="mailto:TyGould@NativeAdvancement.org">TyGould@NativeAdvancement.org</a>
NJ Department of Community Affairs	Type of organization: Unit of State Government Contact Name: Jerry Rizziello Phone: 6099157747 Email: <a href="mailto:Jerry.Rizziello@dca.nj.gov">Jerry.Rizziello@dca.nj.gov</a>
NJ SHARES	Type of organization: Non-profit (not a financial institution) Contact Name: Cheryl B. Stowell Phone: 6098831460 Email: <a href="mailto:cstowell@njshares.org">cstowell@njshares.org</a>
Office of Home Energy	Type of organization: Unit of State Government Contact Name: Fidel Ekhelar Phone: 6098153905 Email: <a href="mailto:Fidel.Ekhelar@dca.nj.gov">Fidel.Ekhelar@dca.nj.gov</a>
Passaic County Board of County Commissioners	Type of organization: Unit of Local Government Contact Name: Kevin Batacchi Phone: 9735694710 Email: <a href="mailto:kevinba@passaiccountynj.org">kevinba@passaiccountynj.org</a>
Public Service Electric and Gas	Type of organization: Utility Contact Name: Claire Bartolomeo Phone: 7324924666 Email: <a href="mailto:claire.bartolomeo@pseg.com">claire.bartolomeo@pseg.com</a>

**U.S. Department of Energy**  
Weatherization Assistance Program (WAP)  
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Public Service Electric and Gas	Type of organization: Utility Contact Name: Marlon Avelino Phone: 9733433550 Email: <a href="mailto:Marlon.Avelino@pseg.com">Marlon.Avelino@pseg.com</a>
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**IV.6 State Plan Hearings (Note: attach notes and transcripts to the SF-424)**

Date Held	Newspapers that publicized the hearings and the dates the notice ran
04/30/2025	Published in the Press of Atlantic City, The Trenton Times, Burlington County Times and the Star Ledger

**IV.7 Miscellaneous**

**1. Identification of Principal Investigator and Business Officer:**

**Principal Investigator:**

Bhanu Jayarangan, Supervisor  
Weatherization Assistance Program  
Office of Low-Income Energy Conservation  
Division of Housing and Community Resources  
NJ Department of Community Affairs  
PO Box 811  
Trenton, NJ 08625-0811  
TEL: 609-930-1895  
FAX: 609-292-9798  
[Bhanu.jayarangan@dca.nj.gov](mailto:Bhanu.jayarangan@dca.nj.gov)

**Business Officer:**

Janel Winter, Division Director  
Division of Housing and Community Resources  
NJ Department of Community Affairs  
PO Box 806  
Trenton, NJ 08625-0806  
TEL: 609-633-6204  
FAX: 609-292-979  
[Janel.winter@dca.nj.gov](mailto:Janel.winter@dca.nj.gov)

**2. Policy Advisory Council**

Policy Advisory Council serves in an advisory capacity for all Weatherization Assistance Programs including the two funded through LIHEAP Funds, LIHEAP WAP and Heating Improvement Program (HIP).

**3. Weatherization Readiness Fund**

In reviewing data on deferrals from July 1, 2018, through March 31, 2022, the New Jersey Weatherization Assistance Program (NJ WAP) deferred over 500 homes. Fifty-seven percent were deferred due to income exceeding eligibility or the home was already energy efficient. The remaining units were deferred due to one of the following top five issues:

1. Major moisture and mold problems
2. Major roof leakage
3. Major electrical problems or fire hazards
4. Hoarding
5. Major Foundation damage

The Weatherization Readiness Fund (WRF) will assist NJWAP with reducing the number of deferrals. For the 2025 Program Year, the WRF allocations will be based on the population in poverty, utilizing the 2019 American Community Survey, U.S. Census data, and proximity of surrounding counties and a base award of \$10,000. Table below indicates the WRF allocations per Sub-grantee.

	Agency	Population	Population in poverty	WRF
				\$ 492,466
Atlantic, Cape May	NAAC	351,307	5.00%	\$ 34,623

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Bergen	Bergen	920,046	7.00%	147,807	\$ 44,473
Burlington	St. Joseph	433,739	4.00%	70,870	\$ 29,699
Camden	Camden OEO	499,985	7.00%	134,860	\$ 44,473
Cumberland, Gloucester, Salem	Gateway	488,654	6.00%	120,504	\$ 39,548
Essex	(UCC)	232,700	4.00%	77,482	\$ 29,699
Essex	La Casa de Don Pedro	542,967	9.00%	180,791	\$ 54,322
Hudson	PACO	463,107	8.00%	151,836	\$ 49,397
Hudson	BEOF	198,474	3.00%	65,072	\$ 24,774
Hunterdon, Sussex, Warren	NORWESCAP	365,527	3.00%	52,082	\$ 24,774
Mercer	ISLES	351,928	4.00%	88,114	\$ 29,699
Middlesex	PRAB	796,788	8.00%	154,771	\$ 49,397
Monmouth	CARC	615,903	5.00%	100,551	\$ 34,623
Morris	Morris	486,112	3.00%	60,372	\$ 24,774
Ocean	OCEAN Inc	589,122	7.00%	146,317	\$ 44,473
Passaic	Passaic	496,049	8.00%	162,601	\$ 49,397
Somerset, Union	PROCEED	873,794	9.00%	175,188	\$ 54,322
		8,706,202	100.00%	1,991,049	\$ 662,466

A Maximum Average Unit Cost of \$10,000 will be allowed for repairs to prepare a home for weatherization. NJ WAP will establish a budget category labeled as WRF in both the Hancock Energy Software for WAP (HESWAP) and the System for Administering Grants Electronically (SAGE). This will allow for the tracking of these funds. Sub-grantees will be required to obtain approval from the assigned State Monitor to ensure that the repair will result in weatherization occurring and costs are justified. State Monitor approval will be completed in HESWAP. WRF measures must be completed within the same grant cycle and or within 1 year. HESWAP and SAGE will be the tracking mechanism that will provide the following information:

- Address of Unit
- Unit Type
- WAP Measures Installed and costs
- Health and Safety measures and costs
- WRF measures and costs
- Other costs
- DOE WRF expenditures per annual formula unit and building
- DOE WRF expenditures per BIL unit and building

With WRF, NJ WAP will allow the following priority measures:

- Roof repairs
- Roof replacement
- Floor repair
- Ceiling repair
- Wall repair
- Foundation or subspace repair
- Exterior drainage repair
- Plumber repairs
- Electrical Repair
- Clean up remediation beyond typical scope of work
  - Lead Paint
  - Asbestos (confirmed or suspected, including vermiculite), mold and moisture
- Radon Mitigation
- Pest Infestation
- Incidental Repairs

Each WAP Agency undergoes a comprehensive monitoring review of its administrative and fiscal operations by a contracted Certified Public Accounting (CPA) firm. Through the CPA firm, a risk-based analysis will be conducted concerning each WAP Agency to establish that sound accounting practices are in place, which safeguard the WAP Agencies' funds as well as ensure compliance with all applicable State and Federal Regulations and OMB Circulars. The monitoring of WRF will be include in the annual monitoring visit to ensure that funds are expended in accordance with the NJ WAP WRF Plan. A copy of the monitoring report is provided to the WAP Agency within 30 days after the completion of monitoring review. If deficiencies are noted in the report, then WAP Agencies are

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required to provide a corrective action plan within 20 days after receiving the report. State Monitors will conduct follow-up visits within 30 days to ensure corrective action has been implemented.

**4. Deferral Tracking Mechanism**

NJ WAP utilizes HESWAP as the mechanism to track deferrals. HESWAP provides sub-grantees with the ability to input the deferrals and select from multiple choices for the reason for deferral. NJ WAP can generate the Deferral Report that will indicate the number of deferrals and the total number for each reason.

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STATE PLAN / MASTER FILE WORKSHEET  
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This worksheet should be completed as specified in Section III of the Weatherization Assistance Program Application Package.

**V.1 Eligibility**

**V.1.1 Approach to Determining Client Eligibility**

Provide a description of the definition of income used to determine eligibility

Prior to the weatherization of any unit, documentation shall be obtained, using the state weatherization application certifying that the household meets eligibility criteria as per 10 CFR § 440.22 and the New Jersey Weatherization Policy and Procedures Manual, Chapter 1, Eligibility and Documentation. Chapter 1 can be found at

[Chapter 1 Eligibility and Documentation](#)

Eligibility guidelines are based on the Federal Poverty Guidelines. Per the U.S. Department of Energy (DOE) regulations, households with an annual gross income equal to or less than 200% of Federal Poverty Guidelines (income includes but is not limited to wages/salaries, social security benefits, General Assistance/TANF, pensions, alimony, unemployment benefits, disability or worker's compensation self-employment); or

The household includes a member who has received cash assistance payments under Title IV or Title XVI of the Social Security Act; Food Stamps under the Food Stamp Act of 1977; or adoption subsidy under Title IV federal or state cash assistance payments or applicable state or local law at any time during the twelve-month period preceding the determination of eligibility for weatherization assistance; or recipient of LIHEAP or a HUD mean tested program.

Describe what household eligibility basis will be used in the Program

All applicants shall be required to complete an application for weatherization assistance including clients that come to the Sub-grantee from the Home Energy Assistance Program (HEA) as the result of a direct feed to HEA from the Food Stamps or the Pharmaceutical Assistance to the Aged and Disabled (PAAD) programs. This application may be the same application used for the household to apply for HEA benefits, provided that the application is complete and current. The only exception to this requirement applies to recipients who rent units in multi-family buildings that use the U.S. Department of Housing and Urban Development (HUD) income qualification process to determine eligibility for subsidized housing. If a multi-unit building is identified and approved by HUD for weatherization as provided in WPNs 22-12, 24-3 and 22-5, Sub-grantees will not be required to certify income eligibility for the tenants. Sub-grantees are not required to complete landlord-tenant agreements for each tenant. Sub-grantees are still responsible for the collection of all required income and demographic data for such units. Chapter 2, Eligible and Non-Eligible Structures, of the Policy Manual, provides information concerning the HUD income qualification process. Chapter 2 can be found at <http://www.nj.gov/dca/divisions/dhcr/offices/wap.html>.

**Definition of Household:**

A household is defined as all persons living together in a dwelling unit (10 C.F.R. § 440.3). The proof necessary to include a person as a member of the household is described in more detail in Chapter 1, Eligibility and Documentation, Section 3, Required Documentation at <http://www.nj.gov/dca/divisions/dhcr/offices/wap.html>.

Households that have been certified eligible for weatherization and are placed on the sub-grantee waiting list remain eligible for a period of one year from the certification date. The certification date shall be the actual date the household was deemed eligible. If a client is on the waiting list for one year or more, the Sub-grantee must request updated income documentation as outlined in Section 3, Chapter 1 of the NJ WAP Policy and Procedures Manual.

All applicants determined to be eligible for Weatherization Assistance will remain eligible for a period of one year from the date the agency certifies them as eligible. If an energy audit of the applicant's dwelling unit is performed by the Sub-grantee within one year from the date the applicant is certified, no additional documentation is required. If an application has not been acted upon during the past year, it must be reviewed, dated, and re-signed certifying that all information provided is still current.

Describe the process for ensuring qualified aliens are eligible for weatherization benefits

No person except a citizen or a specially qualified non-citizen shall be eligible for the federal Food

Stamp program, Family Assistance, Safety Net Assistance, or services funded under Title XX of the federal [Social Security](#) Act, except as follows:



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1. A qualified non-citizen, who is not a specially qualified non-citizen, who was a lawful resident of the United States before 8/22/96, or who was a lawful resident of the United States on or after 8/22/96, for five or more years, is, if otherwise eligible, eligible for Family Assistance, Safety Net Assistance, and services pursuant to Title XX of the federal Social Security Act, but shall be ineligible for the federal Food Stamp program.
2. A qualified non-citizen, who is not a specially qualified non-citizen, who entered the United States on or after 8/22/96 but who was a legal resident of the United States for less than five years shall, if otherwise eligible, be eligible for Safety Net Assistance, but shall be ineligible for Family Assistance or Food Stamps.
3. A non-citizen whose status is not within the meaning of the term qualified non-citizen, but who is otherwise permanently residing in the United States under color of law (PRUCOL); as such term was used on August 21, 1996, by the federal Administration for Children and Families is, if otherwise eligible, eligible for Safety Net Assistance.
4. A person paroled into the United States under Section 212(d) (5) of the Immigration and Nationality Act for a period of less than one year is, if otherwise eligible, eligible for Safety Net Assistance.
5. Nothing shall preclude the receipt by a non-citizen of community-based non- cash assistance in accordance with the directions of the U.S. Attorney General.
6. Any non-citizen, including a non-citizen who is not qualified, is eligible for adult protective services and services and assistance relating to child protection to the extent that such person is otherwise eligible pursuant to this Section and the Regulations of the department.
7. A non-citizen is eligible for additional state payments for aged, blind, and disabled persons under social services law only to the extent that such person is not ineligible for federal SSI benefits due to citizenship status.

In most cases, non-citizens are eligible for Weatherization Assistance. Qualified non-citizens defined in Section 431 of the Federal Personal Responsibility and Work Opportunity Reconciliation Act (PRWORA) of 1996, P.L. 104-193, if otherwise eligible, may receive Weatherization Assistance (see N.J.A.C. 10:90-2.10 and 10.3).

1. Qualified non-citizens are defined as legal immigrants that include but may not be limited to legal permanent residents, refugees, individuals paroled into the United States for a period of at least one year, individuals whose deportation has been withheld, individuals granted conditional entry, and certain individuals who are victims of domestic abuse.
2. In cases where a non-qualified (undocumented) citizen resides within an applicant household, the non-qualified (undocumented) citizen must be excluded from the HEA household size. If the non-qualified (undocumented) citizen has monthly income more than \$300.00, the amount more than \$300.00 shall be counted as income to the household and must be added to all other household income in determining the household's gross monthly income.

### V.1.2 Approach to Determining Building Eligibility

Procedures to determine that units weatherized have eligibility documentation

Chapter 2, Eligible and Non-Eligible Structures, of the Policy Manual ([https://www.nj.gov/dca/divisions/dhcr/offices/docs/wap/Wap\\_Chapter\\_2.pdf](https://www.nj.gov/dca/divisions/dhcr/offices/docs/wap/Wap_Chapter_2.pdf)), defines the eligible and non-eligible structures for Weatherization Assistance in accordance with 10 C.F.R. § 440.22. An adjusted application date is established for a dwelling unit based on the presence of priority individuals residing in the unit. As stated in Chapter 1, Eligibility and Documentation, Section 4, prioritization of multi-family buildings for which the sub-grantee receives leveraged funds before other multi-family dwellings, group homes or shelters is allowed. [Chapter 1 Eligibility and Documentation \(nj.gov\)](#) and [Chapter 2 Eligible and Non-Eligible Structures \(nj.gov\)](#) describe the program requirements and protocols for deeming clients and dwelling units eligible for weatherization services.

In addition, as stated in this Chapter, sub-grantees are required to obtain and execute New Jersey's current Landlord/Tenant Weatherization Agreement Form Multi-Family Only (5 units or more) which ensure that the rights of tenants, as well as the weatherization investment in rental buildings, are protected and that the benefits of weatherization accrue to the low-income persons the program intends to serve. Signed copies of this document are provided to both the Tenant and the Landlord. The document is enforceable by the tenant(s). A copy of the document must be maintained in the building folder. The agreement also states that owners will agree that rents shall not be raised because of the weatherization measures installed. Sub-grantees must carry out the weatherization without undue or excessive enhancement of the aforesaid property and with benefit to the Tenant.

Describe Reweathering compliance

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In accordance with 10 CFR 440.186(2)(iii), re-weatherization is the provision of service to a dwelling unit that has been previously served. Re-weatherization is permitted in those units which were originally weatherized 15 years ago. The following, in accordance with the 10 CFR 440, applies to all units weatherized with U.S. Department of Energy (DOE), LIHEAP Weatherization and Heating Improvement grant funds or other federal funds. Re-weatherization of units served less than 15 years ago from its original weatherization date may be allowed if the building has been damaged by flood, fire, storm, etc., and approval has been provided by OLIEC. In accordance with Chapter 7, WAP's Agency Grant Management and Program Operations, Section 3.11, sub-grantees are required to maintain a list or database of homes weatherized for cross-referencing with new applications. Sub-grantees must maintain, at a minimum, records of homes weatherized back to 15 years from original weatherization date. The Hancock Energy Software for the Weatherization Assistance Program (HESWAP) provides for a centralized database of homes weatherized in New Jersey. DCA's re-weatherization policies and its weatherization grant agreement explicitly state that the weatherization services may be provided to dwellings that were weatherized 15 years ago.

Describe what structures are eligible for weatherization

Single-family dwelling unit means a house or stationary mobile home whose occupants live together as a family or household and share all the facilities of the dwelling unit in common, particularly common access to their dwelling unit and a common kitchen.

Weatherization Program Notice 22-5 released December 8, 2021, simplifies (and supersedes) procedures previously outlined in WPN 17-4, Multifamily Housing – Procedure for Certifying Income-Eligible HUD Assisted Buildings. There are generally three types of multifamily properties assisted by HUD: (1) housing owned and operated by HUD Public Housing Agencies (PHAs), (2) privately-owned multifamily buildings receiving project-based assistance, and (3) privately-owned multifamily buildings that house residents who receive tenant-based (housing voucher) assistance.

1. Housing owned and operated by PHAs shall be considered 100% income eligible. The PHAs deemed eligible and referenced can be found on the [HUD web page](#).
2. For privately owned multifamily buildings receiving project-based assistance, WAP agencies should refer to the [USDOE HUD Multi-Family lists](#) to determine the percentage of the units in each building that are income eligible.
3. Privately-owned multifamily buildings that house residents receiving tenant-based assistance, WAP agencies are required to determine the percentage of income eligible residences by contacting the building owner/manager to obtain Section 8 Housing Choice Voucher records (from HUD's Tenant Based Rental Assistance Program [TBRA]) or by individually verifying which residents hold such vouchers.

This certification process does not apply to the U.S. Department of Agriculture (USDA) and Low- Income Housing Tax Credit Properties (LIHTC). Sub-grantees must follow standard procedures for verifying individual resident incomes for these properties.

If the renters are not HUD categorically eligible, then income eligibility is determined the same way it would be for homeowners (ie. single family renters) as stated in Chapter 1 of the NJ WAP Policy and Procedures Manual.

A shelter/transitional home is defined as a dwelling unit or units whose principal purpose is to temporarily provide housing for individuals who may or may not be related to one another and who are not living in nursing homes, prisons, or similar institutional care facilities such as transitional homes for parolees if the facility is zoned as residential as demonstrated by a residential registration form issued by the respective municipality. It provides short-term supportive services housing to facilitate movement to independent living. If more than one family is receiving services in the same unit, then a Shelter License must be obtained from the New Jersey Department of Community Affairs.

Non-stationary campers and trailers are not eligible for weatherization due to a lack of mailing address associated with the applicant. Post Office boxes do not meet the requirement of a valid address.

Prior to weatherization, Sub-grantees are required to comply with Section 106 of the National Historic Preservation Act (NHPA) which can be found at <https://www.achp.gov/protecting-historic-properties> Section 106 of the National Historic Preservation Act of 1966 (NHPA) requires Federal, state and local agencies to consider the effects of their undertakings on historic properties. Section 106 applies to historic properties or sites that are listed on or eligible for listing on the National Register of Historic Places.

Sub-grantee must verify if the property is historic through the Statewide Historic Preservation website at [https://www.state.nj.us/dep/hpo/identify/nrsr\\_lists.htm](https://www.state.nj.us/dep/hpo/identify/nrsr_lists.htm) and with the local Historic Preservation Office.

If property is historic and / or more than 45 years old, the Sub-grantee must confirm if all work proposed is found in the exemptions list in Appendix A of the NJ Historic Preservation Programmatic Agreement that can be found at [https://www.nj.gov/dca/divisions/dhcr/offices/wap\\_resources.html](https://www.nj.gov/dca/divisions/dhcr/offices/wap_resources.html).

Describe how Rental Units/Multifamily Buildings will be addressed

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Prior to weatherizing an entire building of multi-family housing (including common area), a specific eligibility test will be applied:

1. Not less than 66% of the **occupied** dwelling units must be eligible dwelling units in a complex of five or more units.
2. 50% eligibility must be met for duplexes and four-unit buildings.
3. In buildings of five or more units where less than the required percentage of units are eligible, only the eligible units may be weatherized with USDOE grant funds.
4. A building containing rental dwelling units if it is included on the most recent list posted by the USDOE of Assisted Housing and Public Housing buildings identified by HUD. Sub-grantees are not required to complete landlord-tenant agreements for each tenant. Sub-grantees are responsible for the collection of all required income and demographic data for such units and must also have signed permission by landlord/ homeowner to weatherize for each dwelling unit.
5. Unoccupied units within multi-family buildings may be weatherized only if they will become eligible dwelling units within 180 days under a Federal, State, or Local government program for rehabilitating the building or making similar improvements to the building.
6. A single unit within a multi-family unit building is not categorically excluded. The unit requires prior approval from USDOE.

Sub-grantees are required to obtain and execute New Jersey's current Landlord - Tenant Agreement form that ensures that the rights of tenants and the weatherization investment in rental buildings are protected and that the benefits of weatherization accrue to the low-income persons the program intends to serve. Signed copies of this document are provided to both the Tenant and the Landlord. The document is enforceable by the tenant(s).

In accordance with 10 C.F.R. § 440.22 (d), NJ WAP may require leveraging of landlord contributions, when feasible, from the owners of such buildings. Landlord contributions shall not be reported as program income nor treated as appropriated funds. The funds contributed by the landlord shall be expended in accordance with the agreement between the landlord and the Sub-grantee.

This policy permits the prioritization of multi-family dwellings for which the Sub-grantee receives a landlord contribution and requires building owners to make code and safety improvements prior to receiving weatherization services.

Describe the deferral Process

In accordance with Chapter 7, WAP Agency's Grant Management and Program Operations, Section 3.9, of the Policy Manual, Sub-grantees must postpone work when problems occur that cannot be remedied within the scope of allowable measures identified in this State Plan or other available grantee and sub-grantee funds. Building rehabilitation and hazard remediation work are beyond the scope of WAP.

Units must be deferred if necessary corrective work is beyond the scope of this State Plan.

Clients must be notified in writing within 7 business days of the site visit wherein a determination was made to defer the project. The notification form can be found at [https://www.nj.gov/dca/divisions/dhcr/offices/docs/wap/wap\\_3\\_deferral\\_notification.pdf](https://www.nj.gov/dca/divisions/dhcr/offices/docs/wap/wap_3_deferral_notification.pdf)

and shall include the reason(s) for deferral, any testing results, and appeal rights. Sub-grantees are expected to make reasonable efforts on behalf of their clients to find alternative assistance when USDOE funds are unable to address conditions that lead to deferral. When possible, the notice shall include a list of potential agencies with funding designed to address the specific issue which precludes a client from participating.

Additional considerations that may lead to deferral shall include other good cause which includes any condition which may endanger the health and/or safety of the occupant, work crew, or subcontractor as determined by the DCA at its sole discretion (i.e., illegal activity, pets, animal waste, and hoarding).

When a unit is deferred, Sub-grantee can submit the unit for review and consideration for possible weatherization through the WAP and Comfort Partners Partnership. Chapter 9 in the NJWAP Policy Manual reflects the Memorandum of Understanding (MOU) and partnership workflow process with Comfort Partners. WAP sub-grantees will seek a possible joint audit with Comfort Partners. If the unit does not meet the eligibility criteria for the Partnership Program, then the house would be deferred. The joint venture is limited to single-family-owner occupied households with natural gas or electric heating (1-4 units).

NJ WAP utilizes HESWAP to track deferrals. Subgrantees are required to identify in HESWAP units they have deferred and reason. A report is generated in HESWAP can Deferred Units Report.

**V.1.3 Definition of Children**

Definition of children (below age): 6

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**V.1.4 Approach to Tribal Organizations**

☒ Recommend tribal organization(s) be treated as local applicant?

If YES, Recommendation. If NO, Statement that assistance to low-income tribe members and other low-income persons is equal.

In accordance with 10 C.F.R. § 440.16(f), low income members of an Indian tribe will receive benefits equivalent to the assistance provided to other low-income persons within the State.

**V.2 Selection of Areas to Be Served**

For the 2025 Program Year, NJ WAP released a Request for Proposal in July 2022 reflecting the 21 counties as individual target areas based on the population in poverty, utilizing the 2019 American Community Survey, U.S. Census data. Allocations to Sub-grantees will be a base award of \$100,000 with the remaining award allocated based on the number of individuals in poverty within the service area. The map below reflects the 21 target areas. Through the RFP process, NJ WAP increased the number of sub-grantees in the network to 17. The Annual File of this State Plan identifies the sub-grantees, allocation amounts, and projected production goals.

Preference is given to any Community Action Agency or other public or non-profit entity that has or is currently administering an effective program under 10 C.F.R. § 440 ET. Seq. or under Title II of the Economic Opportunity Act of 1964.

Because of the need to maintain continuity of the WAP, it is not the intention of DCA to replace a Sub-grantee currently operating a program unless it can be shown that the current Sub-grantee cannot effectively operate the program or that an alternative Sub-grantee can provide superior program administration. Further, the selections of alternative delivery systems during the program year are as infrequent as possible so that disruptions in service delivery can be reduced to an absolute minimum. Using the selection criteria required by 10 C.F.R. § 440.15 ET. Seq. as part of a Request for Proposals (RFP) process, DCA chooses alternative delivery systems, if needed, during the program year. Removal of a program of a sub-grantee will not be done until a suitable organization can be found to administer the program, either temporary or on a permanent basis. This will ensure that the transfer of the program will not result in a gap in service to clients for any period of time.

If funding is removed or returned by a sub-grantee, DCA will exercise discretion in either distributing that funding to existing sub-grantees or new sub-grantee through an RFP or awarding funding to performing sub-grantees that have the capacity of handling additional funding as evidenced by their grant spending and meeting production benchmarks. Areas of funding can be expanded or reduced based on the upcoming 2020 Census.

DCA will on a quarterly basis conduct a production analysis to determine the effectiveness of sub grantees in meeting production goals. When necessary, DCA will reallocate funds to performing sub grantees or release a competitive RFP.

**V.3 Priorities**

Prioritization protocol for weatherization service is established by Chapter 1, Eligibility and Documentation, Section 4, Prioritization of Applicants. Priority is established by the "adjusted application date," which is the date the application is certified as complete by the weatherization manager, as adjusted according to the policy. Adjustments to the application date are made based on the presence of priority clients within the household to be served and to ensure that households that have priority status and are high-energy users and/or high energy burden can receive weatherization on an accelerated basis.

Federal WAP regulations (10 C.F.R. § 440) require that priority be given to "identifying and providing weatherization assistance to elderly and handicapped low-income persons."

**Elderly Units**

Data extrapolated from the 2019 American Community Survey of the U.S. Census figures indicate that 16.6% of the State's population is elderly (60 years and older). In addition, the 2019 American Community Survey of the U.S. Census indicates that 31.9% of the elderly population have at least one disability.

**Handicapped Units**

The 2019 American Community Survey reveals that the disabled population is 6.5%.

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High energy burden:

A household is generally considered to have a high energy burden if it spends 6% or more of its income on energy costs

High Residential Energy User:

A high residential energy user is generally defined as a household that consumes significantly more energy than the average. While the exact threshold varies, high users typically consume over 1,250 kWh per month for a 2,500 sq ft home

The ranking system, as stated in Chapter 1, of the NJ WAP Policy and Procedures Manual, is applied as follows:

1. Intake and income/categorical eligibility determinations proceed as usual.
2. Following the determination of program eligibility, the household is evaluated to determine its priority status. Priority ranking points are awarded based on the following:

One point each for:

- Presence of children ages 0-6 (up to 1)
- Each elderly household member (up to 2); see definition provided in section 4.1 (“Definitions of Disabled and Elderly”)
- Each disabled household member (up to 2); see definition provided in section 4.1 (“Definitions of Disabled and Elderly”)
- High Energy Burden (up to 2)
- High Residential Energy User (up to 1)

Three points for one terminally disabled household member, five points for more than one terminally disabled household member.

Note that one household member can qualify the household for points in more than one category.

3. An adjusted application date is calculated, based on the total household priority points.
4. For each point, six months are subtracted from the actual application date.
5. All eligible households are to be served on a first-come, first-served basis based on the adjusted application date.
6. Multi-family buildings are ranked on the waiting list based on the adjusted application date of the building’s highest priority individual eligible dwelling unit.

NJ WAP has implemented a Landlord Contribution Policy, which allows Sub-grantees to weatherize multi-family buildings for which contributions have been received before multi-family dwellings owned by non-contributing owners. All eligible clients will be served in both cases; however, expediting service to dwellings that include landlord contribution funds will allow the Sub-grantee to weatherize additional units. New Jersey encourages landlord contribution for regular or shell weatherization tactics of no less than 25% of the total cost. Mandatory landlord contribution of no less than 50% of the total cost towards all heating system upgrades is required.

V.4 Climatic Conditions

Information obtained from the National Centers for Environmental Information, Center for Weather and Climate, classifies New Jersey into three regions, southern, northern, and coastal. The data below reflects heating (HD) and cooling days (CD) from 1991 to 2020, a 30-year span. Total heating and cooling days range from 5,883 to 6,018. HD range from 4,647 to 4,815. CD range from 1,104 to 1,312. The Weatherization Assistance web captures 9 Weather Stations in New Jersey.

Climatic Region	Sub-grantee	Sub-grantee County	Average Heating Days (HD)	Average Cooling Days (CD)	Total HD and CD
	Greater Bergen	Bergen			
	La Casa de Don Pedro	Essex			

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Region 1 Northern	NORWESCAP	Hunterdon, Sussex, Warren	4,647	1,312	5,959	
	PACO	Hudson				
	BEOF	Hudson				
	PROCEED	Morris, Somerset, Union				
	Passaic County	Passaic				
	UCC	Essex				
Region 2 Southern	Ocean, Inc.	Ocean	4,815	1,203	6,018	
	ISLES	Mercer				
	Native American Advancement Corp (NAAC)	Atlantic, Cape May				
	Camden OEO	Camden				
	PRAB, Inc.	Middlesex				
	Gateway CAP	Gloucester, Salem, Cumberland				
Region 3 Coastal	St. Joseph Carpenter Society	Burlington	4,779	1,104	5,883	
	NAAC	Atlantic, Cape May				
	OCEAN, Inc.	Ocean				
	CARC	Monmouth				

**V.5 Type of Weatherization Work to Be Done****V.5.1 Technical Guides and Materials**

New Jersey's Weatherization Field Guide Standard Work Specifications (SWS) Aligned edition prescribes correct installation practices in accordance with the NREL Standard Work Specifications, WPN 15-4 and WPN 22-4. These standards are mandated for contractor/crew installations and form the basis for quality control inspections of completed work. In addition, Section C, Scope of Services, of the executed Grant Agreements with Sub-grantees clearly states the following:

*"This project will be implemented in accordance with the U.S. Department of Energy's Standard Work Specifications" as defined in the New Jersey Weatherization Field Guide (2021 SWS aligned version) and the NJ WAP Policy and Procedures Manual."*

Sub-grantees are required to include the Field Guide with all bid packages. Executed grant agreements are evidence of acceptance of the terms and conditions for WAP funds.

The Field Guide can also be found at the Department of Community Affairs' webpage at <http://www.state.nj.us/dca/divisions/dhcr/offices/wap.html>. Sub-grantees can print the field guide and distribute it to contractors and crews. The New Jersey Field Guide for Single Families (Field Guide) has been revised with the updated Standard Work Specifications and approved by USDOE. This Field Guide will expire July 26, 2026. Hard copies were also provided to Sub-grantees in January 2022.

All measures, building, and Heating improvements must be recommended by an approved energy audit and authorized by Appendix A of 10 C.F.R. § 440.

*Building Envelope Measures*

Typical building envelope measures in New Jersey address both conductive and convective heat losses. These measures include weather-stripping, caulking, infiltration reduction measures, insulation, health, and safety measures and other measures that are recommended by the approved energy audits and authorized by Appendix A of 10 C.F.R. § 440.

*Heating System Improvement Measures*

Heating system improvement measures include the repair, retrofit, and replacement of the full variety of heating systems and hot water heaters encountered. A furnace or boiler may be replaced if the energy audit report recommends this as a prioritized measure, and priority measure is financially reachable. Heating system improvement services are also available on an expedited basis to address emergency situations if the client can be prioritized based on the point

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system. These services may also be financed with Health and Safety funds if circumstances so warrant. All clients receive an evaluation of the heating system as a regular part of the WAP energy audit process and are eligible for both building envelope and heating system services. Chapter 6, Heating Systems, of the Policy Manual lists specific procedures for the handling of heating system retrofits, repairs, replacement, and testing. NJ WAP prefers to address Heating System replacements and repairs and hot water heaters through the Heating Improvement Program grant.

Field guide types approval dates

Single-Family: 7/28/2021
Manufactured Housing: 7/28/2021
Multi-Family: 7/28/2021

## V.5.2 Energy Audit Procedures

Audit Procedures and Dates Most Recently Approved by DOE

Audit Procedure: Single-Family
Audit Name: NEAT
Approval Date: 2/21/2022

Audit Procedure: Manufactured Housing
Audit Name: MHEA
Approval Date: 2/21/2022

Audit Procedure: Multi-Family
Audit Name:
Approval Date:

Comments

New Jersey will use site-specific audits to weatherize units as stated in Chapter 4, Energy Audits, of the Policy Manual. New Jersey is using the Cloud Version of the WA10 National Energy Audit Tool (NEAT) audit for single-family dwelling units, Energy Audit using the Queens Information Package (EA-QUIP) for multi-family dwellings and Manufactured Home Energy Audit (MHEA) for mobile homes. All multi-family projects funded by DOE WAP that do not utilize the Low-Rise Regional Priority List will be submitted to USDOE for approval prior to work commencing. Sub-grantee personnel or a qualified firm will perform the energy audit.

Reviews of energy audits are conducted by State Monitors on a quarterly basis to ensure the quality of work and for identifying training needs. State Monitors will randomly select three to four audits for review and provide Sub-grantee with a summary of findings.

U.S. Department of Energy (USDOE) has removed the conditional approval of the NEAT and MHEA that is set to expire on February 21, 2027. When conducting an energy audit, Sub-grantees must adhere and follow the protocols indicated in the NJDCA Weatherization Policies and Procedures for Energy Audits.

NJ WAP has received approval for use of the USDOE Priority List in accordance with WPN 22.8, Streamlining the Energy Audit Process - Optional Regional Weatherization Priority Lists for single-family, manufactured housing and small multi-family buildings no more than three levels above grade and wood frame.

NJ WAP has received approval for the following special materials /audit procedures:

Light Emitting Diode (LED) Lighting	Approved May 11, 2017
Spray Polyurethane Foam (SPF) Insulation	Approved December 18, 2018
Heat Pumps Domestic Water Heaters	Approved October 14, 2021
Lifetime Changes	Approved October 14, 2021
Refrigerators (Energy Star or Equivalent	Approved October 14, 2021

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### V.5.3 Final Inspection

Sub-grantees are required to complete a quality control inspection of all (100%) units weatherized before an invoice is submitted to NJ WAP for quality assurance inspections and request for reimbursement. As indicated in the executed grant agreements and Chapter 8, State Quality Assurance Inspections and Monitoring, of the Policy Manual, all units must be inspected by a Certified Quality Control/Energy Auditor Inspector (QCI/EA).

The QCI must assess the Energy Audit or Priority List and confirm that the accuracy of the field site data collection, energy audit software input and the measures called for on the work order were appropriate and in accordance with DCA's energy audit procedures and protocols that have been approved the DOE.

If the QCI has any other relation to work performed on the home, ie they also performed the energy audit, they must disclose it on the QCI form.

The date and signature of the certified QCI/EA must be included in the sub-grantee client file for each unit reported on an invoice. The inspector is certifying that the work is complete and adheres to the Standard Work Specifications. NJ WAP has developed a standardized Quality Control and Assurances Inspection Form that will ensure SWS compliance on final inspections.

For contractor-based Sub-grantees, NJ WAP holds the Sub-grantee responsible and accountable for certifying all measures installed by contractors meet the SWS. Sub-grantees are required to provide copies of the New Jersey Field Guide (SWS 2021 aligned) to contractors and must include with bid packages.

NJ WAP uses the Independent Auditor/QCI model for its quality control inspections due to the differing capacities of Sub-grantees. Each sub-grantee has at least one QCI/EA on staff or sub-contract the QCI/EA. NJ WAP conducts quality assurance inspections on 10%, or more of the units weatherized statewide.

Due to a shortage of individuals with the QCI/EA certification, NJ WAP will develop and implement a QCI Mentorship component to assist Sub-grantees in meeting Federal regulations on final inspections. NJ WAP will provide TTA to a QCI/EA when it has identified inconsistencies in diagnostic testing or an increase in failures. NJ WAP's policy is to increase the inspection rate to 50% by State Monitors. When no improvement has occurred, we will notify the subgrantee and BPI.

Sub-grantees not adhering to SWS will be subjected to the Progressive Compliance Process, as stated in Section V.8.3 of this State Plan.

### V.6 Weatherization Analysis of Effectiveness

The effectiveness of weatherization projects completed by Sub-grantees is analyzed by the use of a Weatherization Performance Rating System, which is summarized below. The Performance Rating System is designed to compare each Sub-grantee's actual performance against the contractual requirements and milestones with which the sub-grantee indicated acceptance, as evidenced by contract execution.

The rating system considers the following factors as required by 10 C.F.R. § 440.15(a) (3) (I-iv).

**Rating Factor #1:** The extent to which the Sub-grantee is meeting biannual benchmark goals. A Sub-grantee that completes its benchmark goals for its base award and subsequently is awarded additional funding will receive separate benchmark goals for its additional funding. The Sub-grantee will be responsible for proposing its own production schedule, within a reasonable timeframe, and at the approval of DCA, for any additional funding that the Sub-grantee is awarded. Sub-grantee will be responsible for only meeting its own benchmarks for the additional funding that it is awarded.

**Rating Factor #2:** The quality of work performed by the Sub-grantee including air leakage reduction (as determined by the percentage of units inspected which pass quality control inspections performed by Program Specialists (State Monitors).

**Rating Factor #3:** The extent to which the Sub-grantee submits required expenditure reports on a timely basis.

**Rating Factor #4:** Prompt payment to contractors in accordance with Chapter 6, Uniform Bid Process, and Contractor Relations.

DCA also uses feedback from DOE monitoring, Subgrantee monitoring, and Training and Technical Assistance needs.

The points awarded under this system are totaled (by Rating Factor) for each Sub-grantee bi-annually and annually. The annual totals provide a basis for comparing performance among Sub-grantees. This will be one of the criteria used to determine future funding allocations through a competitive funding application process.



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Several of the rating factors referred to herein represent Sub-grantee - DCA contractual requirements. Violations of these contractual provisions will also trigger the Progressive Contract Compliance Process, which is summarized in the Monitoring Plan Section of this State Plan.

If a Sub-grantee's performance is deemed unsatisfactory, an open competitive bid will be released to identify a temporary Sub-grantee for that target area.

## V.7 Health and Safety

New Jersey's Health and Safety Plan (H&S Plan) is attached as an addendum to this State Plan and is in compliance with WPN 22-7.

NJ WAP HEALTH AND SAFETY Goals:

1. Minimize the risks from the provision of weatherization services that could negatively affect the health and safety of state staff, agency staff, contractors, and clients.
2. Recognize any hazards that could negatively affect the health and safety of the above participants in the weatherization process.
3. Avoid creating any health and safety hazards through the actions of agency staff or contractors and prevent the installation of materials that could have a detrimental effect on clients.
4. Do not harm clients because of any actions by agency staff or contractors being on-site at the client's home or through the aftereffects of installing tactics.
5. Educate clients about weatherization materials that could have a harmful effect on their health and proper maintenance of weatherization materials that will contribute to client safety.
6. Take corrective action when measures are approved by DOE as regular weatherization materials, health and safety measures, or incidental repairs. If DOE funds are not allowed, refer the client to appropriate public or private programs that can remedy the hazard(s) before weatherization can take place.

### Deferral & Referral Policy

Agencies must postpone work when problems occur that cannot be remedied within the scope of allowable measures identified in this State Plan or other available funds. Building rehabilitation and hazard remediation work are beyond the scope of WAP. Units must be deferred if necessary corrective work is beyond the scope of this Plan.

Clients must be notified in writing within 7 business days of the site visit wherein a determination was made to defer the project due to H&S issues. The notification form can be found at [https://www.nj.gov/dca/divisions/dhcr/offices/docs/wap/wap\\_3\\_deferral\\_notification.pdf](https://www.nj.gov/dca/divisions/dhcr/offices/docs/wap/wap_3_deferral_notification.pdf) shall include the reason(s) for deferral, any testing results, and appeal rights. Agencies are expected to make reasonable efforts on behalf of their clients to find alternative assistance when DOE funds are unable to address conditions that lead to deferral. When possible, the notice shall include a list of potential agencies with funding designed to address the specific H&S issue, which precludes a client from participating.

When a unit is deferred, Sub-grantee can submit the unit for review and consideration for possible weatherization through the WAP and Comfort Partners Partnership. Chapter 9 in the NJWAP Policy Manual will be dedicated to the Memorandum of Understanding (MOU) and partnership workflow process with Comfort Partners. WAP sub-grantees will seek a possible joint audit with Comfort Partners. If the unit does not meet the eligibility criteria for the Partnership Program, then the house would be deferred. The joint venture is limited to single-family-owner occupied households with natural gas or electric heating (1-4 units).

## V.8 Program Management

### V.8.1 Overview and Organization

The NJ WAP is located within DCA's Division of Housing and Community Resources (DHCR). The Division of Housing and Community Services consists of the following programs: Home Energy Assistance, Weatherization Assistance Program, Office of Community Services, and multiple housing programs such as Section 8, HUD-funded Community Development Block Grant, and Disaster Recovery Program, etc.

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NJ WAP consists of a Program Manager who oversees the day-to-day operation of the program. Four support staff are assigned to provide program support. These four individuals are responsible for responding to general program inquiries, processing income verification requests, receiving and funneling client complaints to Sub-grantees for corrective action, and providing program support to the Program Manager. Currently, there are 4 State Monitors assigned to monitoring, conducting quality control inspections, and providing technical assistance to Sub-grantees. NJ WAP will hire two more State Monitors with BIL funding. The program unit reports to the Assistant Division Director of DHCR.

The Division's Fiscal Unit aids with fiscal processing activities such as processing grant agreements, vendor contracts, and payments to Sub-grantees.

The State Energy Program is located at another State Agency, the Board of Public Utilities. The NJDCA does not have administrative oversight for this program.

### V.8.2 Administrative Expenditure Limits

The total amount available to the Sub-grantees for administrative funds is at least 7.5% of the state's grant; however, any Sub-grantee that receives a grant of less than \$350,000 can be provided up to another 5% of their allocation for administrative expenses provided the Sub-grantee meets any one of the following criteria:

- a. Skills Development Needed -The Sub-grantee has one or more employees who have less than one full year of weatherization experience.
- b. Participation in Special Projects -The Sub-grantee is currently participating in any special project at the request of, or with the approval of, the State or Federal Weatherization Office (NJDCA or USDOE).
- c. Other Demonstrated Hardship - The Sub-grantee has demonstrated extraordinary hardship, the nature of which is so severe that it jeopardizes the ability of the Sub-grantee to operate an effective weatherization program at the five percent administrative level.

In accordance with 2 CFR 200.425(a)(2), only those subgrantees expending more than \$1,000,000 in total Federal funding will receive Financial Audits funding in the Grantee's SF-424a Budget.

### V.8.3 Monitoring Activities

Program monitoring is the principal method by which DCA can affect the management of any weatherization program and improve the quality of work. NJ WAP will monitor each Sub-grantee to ensure that the program is being implemented as required by US DOE, 10 C.F.R. § 440, New Jersey Field Guide, version 2021 and US DOE/NREL Standard Work Specifications (SWS), WPN 22-4 and in accordance with the guidelines set forth in the NJ WAP Policy and Procedures Manual. The New Jersey Field Guide will expire July 28, 2026. Monitoring activities include but are not limited to the following activities:

- Weekly Visits
- Quality Assurances Inspections of completed units
- Client File Reviews
- Energy Audit Reviews
- Annual Monitoring Visit
- Fiscal Monitoring
- Unscheduled Visits, i.e., inspections of work in progress for safe work practices, LSW, and other relevant factors.
- Production Tracking and Benchmarks
- Attendance at Bid Openings
- Inventory Reviews
- **State Monitors will not perform any actual weatherization measures in any homes inspected.**

NJ WAP ensures that each Sub-grantee continuously operates a quality weatherization program by providing on-site monitoring of both programmatic and fiscal management. The Program Monitoring Staff (State Monitors) is regularly accessible to each Sub-grantee to ensure regulatory compliance and to provide training and technical assistance. State Monitors are certified Quality Control/Energy Auditor Inspectors and are prepared to engage in problem-solving at every level, promote an understanding of the goals of the program, and develop strategies in concert with Sub-grantees to overcome various issues and problem areas. They also examine work schedules and reports, oversee the sub-contracting process, and generally evaluate Sub-grantee performance.

State Monitors will attempt to schedule one on-site monitoring visit each week, when possible, to each assigned WAP Agency for the purpose of providing

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technical assistance and/or conducting quality assurance inspections. At the end of the visit, the State Monitor will provide WAP Manager with a copy of the Subgrantee Monitoring Visit Report. WAP Managers are required to acknowledge receipt of the report by signing it. The Visit Reports are maintained on file at the NJ WAP offices and are utilized to evaluate WAP Agency. Any corrective action required from sub-grantee is followed up by the State Monitor on the next weekly visit. A sample monitoring report form can be found in the Appendix of the NJ WAP Policy and Procedures Manual. In addition, on a quarterly basis a production analysis will be conducted on each sub-grantee to determine if sub-grantee is on track with benchmarks and the viability of production being completed as agreed upon. Production schedules and benchmarks will be required and shall be included in executed grant agreements with each sub-grantee.

The rates of inspections conducted by the State Monitors are based on the performance of the Sub-grantee. At a minimum, 10% of the completed units for each Sub-grantee are inspected by State Monitors. Based on the number of failures, State Monitors may conduct an inspection on more than 10% of the units per invoice.

The Monitor's Final Inspection will include an assessment of the energy audit that confirms the accuracy of the field site data collection, energy audit software inputs, and that measures called for on the work order were appropriate and in accordance with the Grantee energy audit procedures and protocols approved by DOE.

A total of 50% of the weatherized units will be inspected for Sub-grantees with substandard work as determined through quality control inspections until improvement has been demonstrated. New Sub-grantees must undergo 100% State Quality Assurances Inspections for a minimum of one year. State Monitors provide Sub-grantees with Final Inspection Form along with copies of the HESWAP Quality Control Form concerning failed units. Sample of both forms can be found in the Appendix of the Policy Manual.

State Monitors are required to inspect all jobs that have a total cost of less than \$800 for the crew- based agencies and less than \$1,000 for contractor installations. Units will not be approved if it is determined that effective weatherization jobs were not completed.

NJ WAP's monitoring tool tests the following: estimating, warehousing, product quality, craftsmanship, inventory, equipment, and vehicle maintenance, material installation, productivity, crew safety, reports, and public relations. Substantive assistance includes, but is not limited to, the following areas:

- Administrative and programmatic planning
- Planning outreach activities
- Intake and application process
- Workflow/reporting
- The energy audits
- Bidding
- Recruiting and selecting contractors
- Contract compliance
- Site clustering
- Inspecting the work
- Fiscal accountability

In addition to the weekly program monitoring, each Sub-grantee will undergo a risk assessment of its administrative and fiscal operations by a contracted Certified Public Accounting firm. DCA's Office of Auditing shall procure a CPA or will hire individuals to conduct the annual risk assessment of sub-grantees. Through the CPA firm, a risk-based analysis will be conducted on each agency to establish that sound accounting practices are in place, which safeguards the agencies' funds as well as ensures compliance with all applicable State and Federal Regulations and OMB Circulars. A copy of the monitoring report shall be provided to the Sub-grantee within 30 calendar days after the completion of a visit by the CPA firm. Sub-grantees are required to provide a corrective action plan within 20 business days. NJ WAP monitoring staff will conduct follow-up visits within 30 days to ensure corrective action plan has been implemented.

The risk assessment entailed:

- Examination of a sample of cash receipts to determine timeliness of deposits
- Examination of a sample of cash disbursements to determine appropriate initiation, authorization, and that expenditures were allowable under the grant agreement
- Examination of a sample of Financial Status Reports (FSR) submitted by the sub-recipient agency to determine comparability to general ledger detail and tie into cash disbursements
- Examine the bank reconciliations for the bank account used to receive and disburse grant funds to determine that the recordkeeping was performed properly and timely
- Examine the extent to which the sub-recipient has adequately performed and satisfied the performance objectives prescribed by the grant contract
- Examination of a sample of case files to determine proper program Eligibility
- Examination of prior period findings to determine if corrective action has been taken to resolve the finding

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- Examination of corrective action plan submitted by agency to determine appropriateness of actions taken to resolve prior period findings
  - Obtain social security numbers for all employees employed at the agency and perform a test to determine whether any employees at the agency applied for and/or received a program benefit; determine if employee was eligible to receive the program benefits, and if adequate policies and procedures were in place regarding employees who apply for and/or receive benefits
  - Examination of inventory of equipment with a cost basis of greater than \$5,000
  - Examination of specific authorization for any capital purchases over \$5,000
  - Examination of contracts awarded to subcontractors to determine compliance with bid procedures as outlined in Chapter 6, Weatherization Assistance Program Policy Manual
  - Examination of a sample of vendors contracted by the agency to determine compliance with suspension and debarment rules
  - Confirmation that agencies are identifying historic properties registered with the NJ National Historic Preservation Act and adhering to the Programmatic Agreement for Historic Properties
- 
- Examination of contractor's license and insurance policy
  - Other required testing attributes that are specific to each program
  - Davis Bacon Prevailing Wages specifically on multi-family building of 5 units or more
  - Buy American
  - National Environment Policy

Subgrantees are required annually to submit their Agency Single Audit including the Financial Audit to the DCA. These audits are reviewed by the DCA's Office of Auditing. DCA's WAP Monitors are required to follow-up with any WAP Concerns and/or Findings

In addition, the USDOE Monitoring Checklist will be incorporated within the risk assessment annual monitoring in accordance with WPN 22-4.

Reviews of energy audits are conducted by State Monitors on a quarterly basis to ensure the quality of work and for identifying training needs. State Monitors will randomly select three to four audits for review and provide Sub-grantee with a summary of findings.

In New Jersey, the vast majority of the Sub-grantees hire private contractors to perform the weatherization work. This ensures that different entities complete the work (contractors) and inspect the work (Sub-grantee staff). Two Sub-grantees employ crews to complete the work. Separation is achieved by the entities that complete the work (laborers and crew supervisor) and inspect the work (cost-estimator or manager). Approximately 67% of the training and technical assistance funds are used for monitoring.

Training & Technical Assistance (T&TA) addresses all problems and potential problem areas that have an impact on the effectiveness of the weatherization effort. Many problems are significantly reduced through T&TA programs that are specifically oriented to solving identified problems and their causes.

#### Progressive Compliance Mechanism

To avoid having to use the Progressive Compliance Mechanism steps, New Jersey staff implement several preventive techniques aimed at staving off compliance problems before they start. As with employee discipline problems, Sub-grantee compliance problems are rarely intentional. More often, they are a result of a lack of knowledge of how to complete projects and assignments within accepted standards. When a lack of knowledge is not responsible for the non-compliance issue, however, the following steps comprise the Progressive Compliance Mechanism.

**Informal Discussion with Sub-grantee** - Discuss the agency's actions in relation to required standards according to contract. Determine the reasons for non-compliance. Stress agency's responsibility to maintain standards. End the talk with acknowledgment of agency's (or manager's) previous cooperation and good work.

**Oral Warning to Sub-grantee** - Emphasize undesirability of agency's continued non-compliance and possible consequences if continued (for the agency, group, and program). Violation is discussed in a straightforward manner. Offer to assist the agency to correct the deviation. Stress to the agency that there must be an improvement in the future.

**Written Notification of Contract Non-Compliance to Executive Director and Weatherization Manager** - This notice contains a statement of the specific violation (s) and the contract provision referred to therein, the potential consequences of future violations, the specific action required to correct the deviation and the deadline for taking this action. The offer of assistance is repeated. This notice also summarizes two previous steps.

**Suspension or Termination of Contract** - This is a serious action taken in extreme cases where the violation is serious in nature and/or the previous three steps have not produced change.

**Reduction of Grant Award** - This is an interim measure taken to encourage agency change short of suspension or termination of the grant. This may be implemented for less serious deviations from the contract.

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**V.8.4 Training and Technical Assistance Approach and Activities**

**1.0 General Information**

Recent advances in the field of building science underscore the need to upgrade the skills and equipment of the Sub-grantee staff. Significant energy conservation opportunities exist, which can only be addressed through instrumented building inspection techniques using furnace efficiency testing equipment, infiltration measurement devices, and under certain circumstances, infrared scanning equipment. Opportunities also exist to streamline and systematize weatherization program management functions through the introduction of computerized systems and electronic data transfer.

Staff turnover and the occasional appointment of new Sub-grantees also dictate that a core curriculum be developed to orient newcomers to the basics of the weatherization program; its goals, methods, and philosophy, as well as the practical job skills, required every day.

The management of the weatherization program at the local level requires expertise in a wide array of areas, including construction management, fiscal policy, client education, staff motivation, energy transfer theory, materials science, installation techniques, and related issues. In addition, Sub-grantees must operate their programs in accordance with a variety of governmental regulations and policies.

**2.0 Overall Training and Technical Assistance Plan**

NJ WAP incorporates feedback during the Program Year from the following external and internal sources. The incorporation of feedback has resulted in policy changes, training opportunities, updated forms, etc.

As a result of the feedback from most recent DOE Monitoring visit, the following issues have been resolved -

DCA issued a Memo to all subgrantees with guidance outlining procedures for when the Energy Auditor is also the QCI.

DCA has updated their QCI and QCA forms to include recommendations from DOE. Forms have been uploaded as attachments to this application.

DCA has updated the client File Checklist to incorporate the Weatherization Readiness forms.

The New Jersey T&TA plan also reflects feedback from our internal state audits, our routine monitoring of the Subgrantees, SWS updates, any recommendations from the office of the I.G. and the analysis of effective weatherization methods.

New Jersey has determined through experience that regularly scheduled meetings of DCA staff, and the staff of the Sub-grantees, are essential to the optimum performance of the weatherization program. The dissemination of written information between these meetings reinforces their applicability to the program.

NJ WAP provides sub-grantees with monthly production status reports. These reports provide each sub-grantee with an overview of their performance based on spend-down of funds and completion of units. Sub-grantees are evaluated and ranked among each other, utilizing the Performance Ranking System, as stated in Section V.5 Weatherization Effectiveness Analysis of this State Plan. State Monitors provide sub-grantee status reports to WAP Supervisor that identifies problems, concerns, and recommended training needs.

Since Program Year 2015, the Virginia Community Housing Partners (CHP) has been contracted as the NJ WAP Training Provider. Training is conducted annually with sub-grantees.

The Training Provider will continue to implement the weatherization training curriculum that is focused on the Standard Work Specifications (SWS) for Home Energy Upgrades for Single Family, Manufactured Housing and Multifamily Homes, and the New Jersey Field Guide SWS aligned. Training activities are intended to maintain or increase the efficiency, quality, and effectiveness of the NJ WAP at all levels.

**3.0 Workforce Credentials**

New Jersey Weatherization Assistance Program provides grants to 17 sub-grantees. Sub-grantees must meet the following criteria to receive funding:

- Have the experience and the capacity to complete and undertake the program activities as reflected in the Weatherization Workflow Process chart, as stated in the New Jersey Weatherization Assistance Program Policy and Procedures Manual, Chapter 7, WAP Agency's Grant Management and Program Operations, Section 1.2.

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- Demonstrate knowledge of the current New Jersey State Plan for the Weatherization Assistance Program.
- Obtain required training, as indicated in the current NJ WAP State Plan, within 30 to 60 days of award.
- Demonstrate the ability to accept payment on a reimbursable basis and in accordance with Chapter 7, WAP Agency's Grant Management and Program Operations.
- Demonstrate experience in performing energy efficiency retrofits or related experience. Indicate the vehicles available and technical equipment necessary to perform all aspects of the program. Vehicles must meet Health and Safety standards.
- Have certified Quality Control Inspector/Energy Auditor on staff.
- Be certified as an RRP firm with the U.S. Environmental Protection Agency.
- Have a qualified technical field representative that can perform the job duties performed by both the estimator/evaluator and the heating system specialist.

For PY 2025, NJWAP network consists of 17 certified Quality Control Inspectors and 20 certified Energy Auditors, including four State Monitors. Each sub grantee has current Environmental Protection Agency's Renovate, Repair and Paint Firm certifications. To maintain credentials, an Annual Training Plan is implemented to ensure that no certifications expired. Training and Certification tracking datasheet is updated monthly, at the request NJWAP, by sub-grantees. Copies of certifications are maintained on file.

15 of the 17 sub-grantees implement contractor based model for weatherization. In New Jersey, Licenses/Certifications are required:

1. HVAC Company
  - Master HVAC contractor license through the NJ Division of Consumer Affairs, State Board of Examiners, Heating, Ventilating, Air Condition and Refrigeration Contractors License.
  - EPA Section 608 HVAC Certification
  - Be a licensed home improvement contractor through NJ Division of Consumer Affairs
2. Insulation Contractor
  - Be a licensed home improvement contractor through NJ Division of Consumer Affairs.
3. Asbestos Contractor
  - Asbestos Abatement Contractor License through NJ Department of Labor and Workforce Development (NJDOLWD).
  - Written Exam via NJ Department of Health (NJDOH) State Examination.
  - Permit through NJDOLWD for asbestos abatement worker and supervisor.
  - NJDOH Certified Asbestos Training Course.
  - Be a licensed home improvement contractor through NJ Division of Consumer Affairs.
4. Lead Abatement Contractor
  - Certified by NJ Department of Community Affairs (NJDCA).
  - Written Exam via NJDOH
  - Permit through NJDOH for lead abatement worker and supervisor
  - NJDOH Certified Lead Abatement Training Course
  - Be a licensed home improvement contractor through NJ Division of Consumer Affairs
5. Window Contractor
  - Be a licensed home improvement contractor through NJ Division of Consumer Affairs
  - EPA RRP is required if disturbing lead-based paint surfaces.

The New Jersey Department of Community Affairs (NJDCA) Weatherization Assistance Program (WAP) will attempt to find qualified individuals to be able to fully staff and prepare for the anticipated increase of funds. These individuals will be required to have Quality Control Inspection (QCI) certifications, Energy Auditor (EA) and other relevant certifications to be considered. Due to the increased demand for these qualified individuals from the private sector, if hiring qualified and certified staff is not feasible, then the backup plan is to hire individuals with some experience in the related field and enroll them with our procured NJ Training Partner to obtain those required and relevant certifications and train them to be the perfect staff for NJ's WAP.

#### **4.0 Training**

The training schedule below represents training for Program Year 2025. Training is conducted annually.

The OLIEC proposes to continue its efforts in increasing the productivity, quality, and scope of the weatherization program by offering workshops and seminars targeting a wide range of subject areas. Training is mandatory for sub-grantees unless a sub-grantee can provide proof that training proposed has been undertaken prior to. Proof includes but not limited to registration confirmation and certificate of completion. Sub-grantees are required to provide on an annual basis update on certifications obtained and training undertaken that is not sponsored or required by NJ WAP. Sub-grantees failing to adhere to required training is subject to the Progressive Compliance, as stated in Section V.7.3 Monitoring Activities of this State Plan. As part of the Progressive Compliance Process, sub-grantees are advised that staff may not function unsupervised until training and certification requirements are met. Failure to adhere to this policy can result in the loss of grant funding.

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**Comprehensive**

NJ WAP will continue to focus its training listed below:

Training Topic	Target Start Date	Mandatory	Target Staff
Crew Leader	September 1, 2025	Y	Crew/Crew Leaders
Installer	September 1, 2025	Y	Crew/Crew Leaders/Contractors
Energy Auditor	December 1, 2025	Y	Energy Auditors
QCI	December 1, 2025	Y	QCI

**Specific Training**

EA	QCI (EA Track PLUS)	Crew	Crew Leads (Crew track PLUS)	Contractors	WAP Managers and Other staff
HVAC Fund.	QCI Class	RIT	OSHA 30	RIT	Dealing with Difficult Clients
ASHRAE 62.2	QCI Testing (BPI)	Mobile Home	Crew Leader	OSHA 10	Financial Management
NEAT		HVAC Fund.		RRP	Project Management
EA	Proper Material Installed		Proper Material Installation		Team Building
EA Testing (BPI)					
RRP					
OSHA 10					
As needed		As needed			As needed
NEAT Field Mentoring		RIT Field Mentoring			Agency Consultation
EA Field Mentoring					

There will be three tracks of training ongoing throughout the year. The first track will focus on the development and implementation of a weatherization program for new sub-grantees. New staff at existing agencies will participate in training for new agencies. New sub-grantees will be consecutive training for period of up to 3 months to build. NJ DCA also allows subgrantees to charge salaries to T&TA for "on the job training" for up to 3 months. The second track will focus on refresher training for existing sub-grantees in all areas. The third track will target contractors participating in the Weatherization program. To encourage contractors to participate in trainings, sub-grantees will pay the cost of the training and obtain an execute a retention agreement indicating that contractor will participate in the Weatherization program for up to one year.

Single focus training will continue as priority needs are determined in the field. Trainings listed above will be incorporated in the Spring and Fall 2025 Training Calendar.

**Administrative**

- Dealing with Difficult Clients
- Financial Management
- Project Management

Administrative training is mostly provided at the Annual Training Conference. The Annual Training Conference for NJ WAP and Home Energy Assistance Program will be held the week of July 21st, 2025.

For PY 2025, State Monitors will be participating in the following annual conferences:

- 2025 National Association for Community Services Program Annual Conference
- 2025 Home Performance Conference

Sub-grantees are encouraged to attend all available conferences and trainings.

**5.0 Technical Assistance***Funding Monitoring*

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67% of USDOE 2024 regular Training and Technical Assistance funds will be used at the State level for monitoring.

*How T&TA funds are apportioned*

USDOE T&TA funds are appropriated at the State level for salary and related expenses of Field Monitoring personnel and other OLIEC/DHCR staff (67%). Each Sub-grantee will be allowed to allocate \$15,000 (22%) for T&TA activities. The remaining T&TA funds \$125,000 (11%) will be held for comprehensive and specific training, and the Annual Conference.

*Other funds for monitoring*

Other funds for monitoring are derived from the USDHHS (LIHEAP Transfer) 2025 program.

*Assessment of T&TA activities' effectiveness*

The effectiveness of T&TA activities is measured through a survey of the training participants after each training event. Participant response to training offered to date has been positive as measured by this method. NJ WAP incorporates feedback from external and internal sources throughout the Program Year. The incorporation of feedback has resulted in policy changes, training opportunities, updated forms, etc.

In 2020, NJ WAP presented the results of the ASCI survey to its sub-grantees at a monthly Managers' meeting. NJ WAP will on a quarterly basis, solicit from the sub-grantees' opinions concerning their own training needs and incorporate responses into the training agenda on an ad hoc basis.

In addition, CHP, training provider, will provide quarterly Summary of Training Activities and Outcomes.

**6.0 Client Education**

Sub-grantees provide client education to clients during the initial and final inspection. During the initial inspection client is provided with the following educational materials:

- Lead Safe Guide to Renovate Right
- Citizens Guide to Radon
- A brief guide to Mold, Moisture and Your Home
- Sure, Your Home is Clean but is it Safe for Your Family
- Asbestos Safety Information
- Electrical Safety Booklet
- Combustion Appliances Handout
- Seven Tips for Keeping a Healthy Home
- Safe Pest Control
- Hazard Identification Notification Form

At final inspection, clients are provided with client education on combustion appliances and maintenance.

All health and safety (H&S) issues must be documented on the Educational Materials Notification/Health and Safety. Assessment and the Hazard Identification Notification, in which a copy must be provided to the client.

Percent of overall trainings

Comprehensive Trainings:	60.0
Specific Trainings:	40.0

Breakdown of T&TA training budget

Percent of budget allocated to Auditor/QCI trainings:	55.0
Percent of budget allocated to Crew/Installer trainings:	25.0
Percent of budget allocated to Management/Financial trainings:	20.0

**V.9 Energy Crisis and Disaster Plan**



**U.S. Department of Energy**  
Weatherization Assistance Program (WAP)  
STATE PLAN / MASTER FILE WORKSHEET  
**Grant Number:** SE0001838, **State:** NJ, **Program Year:** 2025  
**Recipient:** New Jersey, State of

When disasters strike NJ WAP funds are limited to eligible weatherization activities and the purchase and delivery of weatherization materials. NJ WAP will weatherize homes in accordance with program rules and regulations.

Acceptable uses of DOE WAP funding during Disasters:

1. Replacement of prior weatherization materials in compliance with 10 C.F.R § 440.18(f)  
(2) (ii), which permits replacement if the materials are not paid for by the insurance or FEMA.
2. Incidental repairs to make the installation of weatherization materials effective in compliance with WPN 12-09 Incidental Repair Measure Guidance (debris removal is included in disaster replacement).
3. Cost to eliminate health and safety hazards necessary to the installation of weatherization materials.
4. Energy-related health and safety as identified in the NJ Health and Safety Plan outlined in Master File.

Health and Safety expenditure could be increased by DCA for crisis damaged units as applicable.