OMB Number: 4040-0004 Expiration Date: 11/30/2025

APPLICATION FOR FEDERAL ASSISTANCE SF-	424		Version 02
Type of Submission: Preapplication Application Changed/Corrected Application	Z. Type of Application: X New Continuation Revision	If Revision, select appropriate letter(s) Other (specify):	
3. Date Received 03/31/2023		4. Applicant Identifier:	
5a. Federal Entity Identifier:		5b. Federal Award Identifier: DE-SE0001814	
State Use Only:			
6. Date Received by State: 02/10/2022		7. State Application Identifier:	
8. APPLICANT INFORMATION:			
a. Legal Name: State of Delaware, DNREC			
b. Employer/Taxpayer Identification Number (EIN/TIN): 516000279		c. UEI: EF6TCJGSRDF4	
d. Address:			
Street 1: 89 Kings Highway			
Street 2:			
City: Dover			
County: KENT County			
State: DE			
Province:			
Country: U.S.A.			
Zip / Postal Code: 199017305			
e. Organizational Unit:			
Department Name:		Division Name:	
Natural Resources & Environmental Control		Division of Climate, Coastal and Energy	
f. Name and contact information of person to be contacted of	on matters involving this	application:	
Prefix: Mr First Naı	me: Brett		
Middle Name: M			
Last Name: Swan			
Suffix:			
Title: Energy Programs Manager			
Organizational Affiliation: DNREC Division of Climat	te, Coastal and Energy		
Telephone Number: 3027353491		Fax Number:	
Email: brett.swan@delaware.gov			

OMB Number: 4040-0004 Expiration Date: 11/30/2025

A State Government	
0. Name of Federal Agency:	\dashv
U. S. Department of Energy	
1. Catalog of Federal Domestic Assistance Number:	
81.042	
CFDA Title:	
Weatherization Assistance Program	
2. Funding Opportunity Number:	
DE-WAP-0002025	
Title:	
2025 Weatherization Assistance Program (WAP) Funding	
3. Competition Identification Number:	
Title:	
14. Areas Affected by Project (Cities, Counties, States, etc.):	\dashv
State of Delaware (Statewide)	
15. Descriptive Title of Applicant's Project:	
Delaware Weatherization Assistance Program	

OMB Number: 4040-0004 Expiration Date: 11/30/2025

APPLICATION	FOR FEDERAL ASS	ISTANCE SF-4	24				Version 02
16.Congressional D	istrict Of:						
a. Applicant:	Delaware At-Large Cong	ressional District		b. Program/Project:	DE-Statewide		
Attach an additiona	l list of Program/Project (Congressional Dis	tricts if needed:				
17. Proposed Projection a. Start Date:	ot: 04/01/2025			b. End Date:	03/31/2026		
18. Estimated Fundi	ng (\$):						
a. Federal	902,980.00						
b. Applicant	0.00						
c. State	0.00						
d. Local	0.00						
e. Other	0.00						
f. Program Income	0.00						
g. TOTAL	902,980.00						
x a. This applic b. Program is c. Program is 20. Is the applicant No 21. By signing this a statements herein are true, com to X I AGREE	subject to E.O. 12372 but not covered by E.O. 1237 Delinquent On Any Feder application, I certify (1) to	to the State under thas not been sele 2 ral Debt? (If "Yes", the statements or best of my knowle	the Executive Order cted by the State for provide explanation	12372 Process for review	** and agree	2022	
Authorized Repres	entative:						
Prefix:	Mr	First Name:	Eric				
Middle Name:	D						
Last Name:	Dawson						
Suffix:							
Title:	Chief Operating Officer						
Telephone Number:	3027399222			Fax Number:			
Email:	Eric.Dawson@dela	aware.gov					
Signature of Authori	zed Representative:	Signed Electror	ically		Date Signed:	03/20/2025	
Authorized for Local Repro	duction						orm 424 (Revised 10/2005) bed by OMB Circular A-102

U.S. DEPARTMENT OF ENERGY



BUDGET JUSTIFICATION FOR FORMULA GRANTS

	ant: State of Delaware, DNR number: SE0001814	(EC	Budget period: 04/01/2025 - 06/30/202				
Lin	RSONNEL - Prime Applican ne 6.f. Contracts and Sub-Grositions to be supported und	rants).					
	Position	pp		of Duties of Profe			
Di	irect Personnel Compensati	ion:					
	Position			Salary/Rate	Time	Direct Pay	
				\$0.00			
2. FR	RINGE BENEFITS						
a.	Are the fringe cost rates	•	Agency? If so, identify the reement to the application	• •	of latest rate agreem	nent	
	There are no fringe costs asso	ociated with this grant.					
b.	costs were calculated. You (and how the base was	our calculations should derived), and a total for gy approved for state-wi	(or an attachment) to furth identify all rates used, alo each (along with grand to ide use, please provide a d	ng with the base t tal). If there is an e	hey were applied to established		
TDA	<u>AVEL</u>						
INA	Diagram marrida tha muma	ose of travel, such as p	rofessional conference(s),	DOE sponsored r	meeting(s), project		
a.	management meeting, e			·			
a.				Number of Trips	Cost Per Trip	Total	

- 4. EQUIPMENT Equipment is generally defined as an item with an acquisition cost greater than \$10,000 and a useful life expectancy of more than one year.
 - List all proposed equipment below and briefly justify its need as it applies to the objectives of the award.

Hotels and per diem

\$900 The link to the State of Delaware merit rules for travel:

https://budget.delaware.gov/accounting-manual/documents/chapterl1.pdf

08/13/2025 Page 1 of 3 Budget Justification SE0001814

Equipment Unit Cost Number Total Cost Justification of Need

- b. Please provide a basis of cost such as vendor quotes, catalog prices, prior invoices, etc. and justify need. If the Equipment is being proposed as Cost Share and was previously acquired, please provide the source and value of its contribution to the project and logical support for the estimated value shown. If it is new equipment which will retain a useful life upon completion of the project, provide logical support for the estimated value shown. Also, please indicate whether the Equipment is being used for other projects or is 100% dedicated to the DOE project.
- 5. <u>SUPPLIES</u> Supplies are generally defined as an item with an acquisition cost of \$10,000 or less and a useful life expectancy of less than one year. Supplies are generally consumed during the project performance.
 - a. List all proposed supplies below, the estimated cost, and briefly justify the need for the supplies as they apply to the objectives of the award. Note that all direct costs, including Supply items, may not be duplicative of supply costs included in the indirect pool that is the basis of the indirect rate applied for this project.

General Category Cost		Cost	Justification of Need
Misc supplies		\$1,000.00	Outreach supplies for the Weatherization Assistance Program. For example, informational hand out materials like brochures.
	Materials and Supplies Total	\$1,000.00	

b. Please provide a basis of cost for each item listed above and justify need. Examples include vendor quotes, prior purchases of similar or like items, published price list, etc.

All supplies are purchased off state contract - negotiated by the division of Government Support Services. All costs and contracts are available on their website at delaware.gov

6. <u>CONTRACTS AND SUBGRANTS</u> - Provide the following information for New proposed subrecipients and subcontractors. For ongoing subcontractors and subrecipients, this information does not have to be restated here, if it is provided elsewhere in the application; under Name of Proposed Sub, indicate purpose of work and where additional information can be found (i.e weatherization subgrants, Annual File section IV.1).

Name of Proposed Sub	Total Cost	Basis of Cost*
Hancock Software	\$25,000.00	Grantee T&TA - portion of the annual maintenance fee for the WAP database. Hancock software is used solely by the Weatherization Assistance Program. This software is used for client intake, job management and tracking. Software is only accessible by Grantee staff, Subgrantee staff and contractors approved to work in the program.
Contracted State Monitor Position	\$50,000.00	Grantee T&TA - A portion of the total contract for the State Program Monitor. The State Monitor provides oversight and monitoring of the technical side of the program. The Monitor position is designed to identify waste, fraud, abuse and ensure cost effectiveness.
ECA	\$897,914.00	Program Operations (\$523,438); Subgrantee T&TA (\$94,610); H&S (\$60,200); Subgrantee Admin (\$85,514); Liability Insurance (\$6,600); and Audit (\$10,000); WRF (\$117,552). In accordance with 2 CFR 200.425(a)(2), only those Subgrantees expending more than \$1M in total Federal Funding annually will receive FINANCIAL AUDITS funding identified in the Grantee's SF-424a Budget
Contracts and Subgrants Total	\$972,914.00	

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Budget Justification SE0001814

*For ex	cample.	Competitive.	Historical.	Quote.	Catalog

7. OTHER DIRECT COSTS - Other direct costs are direct cost items required for the project which do not fit clearly into other categories. These direct costs may not be duplicative of costs included in the indirect pool that is the basis of the indirect rate applied for this project. Examples are: conference fees, subscription costs, printing costs, etc.

a. Please provide a General Description, Cost and Justification of Need.

General Description	Cost	Justification of Need
_		

b. Please provide a basis of cost for each item listed above. Examples include vendor quotes, prior purchases of similar or like items, published price list, etc.

8. INDIRECT COSTS

- Are the indirect cost rates approved by a Federal agency? If so, identify the agency and date of latest rate agreement or audit and provide a copy of the rate agreement.
 No costs included.
- b. If the above does not apply, indicate the basis for computation of rates, including the types of benefits to be provided, the rate(s) used, and the cost base for each rate. You may provide the information below or provide the calculations separately.

The name and phone number of the individual responsible for negotiating the State's indirect cost rates.

Name: Phone Number:

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OMB Number: 4040-0006 Expiration Date: 04/30/2025

BUDGET INFORMATION - Non-Construction Programs

Program/Project Identification No. SE0001814		Program/Project Title Weatherization Assistance Progra	ım	
3. Name and Address State of Delaware, DNREC 89 Kings Highway Dover, DE 199017305			4. Program/Project Start Date	04/01/2025
			5. Completion Date	06/30/2026

SECTION A - BUDGET SUMMARY							
Grant Program		Estimated Uno	bligated Funds	N	lew or Revised Budg	et	
Function or Activity (a)	Federal Catalog No. (b)	Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)	
1. Federal	81.042	\$ 0.00		\$ 973,914.00		\$ 973,914.00	
2.							
3.							
4.							
5. TOTAL		\$ 0.00	\$ 0.00	\$ 973,914.00	\$ 0.00	\$ 973,914.00	

SECTION B - BUDGET CATEGORIES					
6. Object Class Categories		Grant Program, F	unction or Activity		Total
	(1) GRANTEE ADMINISTRATI ON	(2) SUBGRANTEE ADMINISTRATI ON	(3) GRANTEE T&TA	(4) SUBGRANTEE T&TA	(5)
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
e. Supplies	\$ 1,000.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,000.00
f. Contract	\$ 0.00	\$ 85,514.00	\$ 75,000.00	\$ 94,610.00	\$ 972,914.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other Direct Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
i. Total Direct Charges	\$ 1,000.00	\$ 85,514.00	\$ 75,000.00	\$ 94,610.00	\$ 973,914.00
j. Indirect Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
k. Totals	\$ 1,000.00	\$ 85,514.00	\$ 75,000.00	\$ 94,610.00	\$ 973,914.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

OMB Number: 4040-0006 Expiration Date: 04/30/2025

BUDGET INFORMATION - Non-Construction Programs

Program/Project Identification No. SE0001814		Program/Project Title Weatherization Assistance Progra	ım	
3. Name and Address State of Delaware, DNREC			4. Program/Project Start Date	04/01/2025
	89 Kings Highway Dover, DE 199017305		5. Completion Date	06/30/2026

SECTION A - BUDGET SUMMARY							
Grant Program Function or Activity (a)	Estimated Unobligated Funds			New or Revised Budget			
	Federal Catalog No. (b)	Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)	
1.							
2.							
3.							
4.							
5. TOTAL		\$ 0.00	\$ 0.00	\$ 973,914.00	\$ 0.00	\$ 973,914.00	

SECTION B - BUDGET CATEGORIES							
6. Object Class Categories		Total					
	(1) PROGRAM OPERATIONS	(2) HEALTH AND SAFETY	(3) FINANCIAL AUDITS	(4) LIABILITY INSURANCE	(5)		
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,000.00		
f. Contract	\$ 523,438.00	\$ 60,200.00	\$ 10,000.00	\$ 6,600.00	\$ 972,914.00		
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
h. Other Direct Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
i. Total Direct Charges	\$ 523,438.00	\$ 60,200.00	\$ 10,000.00	\$ 6,600.00	\$ 973,914.00		
j. Indirect Costs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
k. Totals	\$ 523,438.00	\$ 60,200.00	\$ 10,000.00	\$ 6,600.00	\$ 973,914.00		
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		

OMB Number: 4040-0006 Expiration Date: 04/30/2025

BUDGET INFORMATION - Non-Construction Programs

Program/Project Identification No. SE0001814		Program/Project Title Weatherization Assistance Program			
3. Name and Address State of Delaware, DNREC 89 Kings Highway Dover, DE 199017305			4. Program/Project Start Date	04/01/2025	
			5. Completion Date	06/30/2026	

SECTION A - BUDGET SUMMARY							
Grant Program Function or Activity (a)	D 1 1	Estimated Unc	Estimated Unobligated Funds		New or Revised Budget		
	Federal Catalog No. (b)	Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)	
1.							
2.							
3.							
4.							
5. TOTAL		\$ 0.00	\$ 0.00	\$ 973,914.00	\$ 0.00	\$ 973,914.00	

SECTION B - BUDGET CATEGORIES					
6. Object Class Categories		Total			
	(1) Weatherization Readiness	(2)	(3)	(4)	(5)
a. Personnel	\$ 0.00				\$ 0.00
b. Fringe Benefits	\$ 0.00				\$ 0.00
c. Travel	\$ 0.00				\$ 0.00
d. Equipment	\$ 0.00				\$ 0.00
e. Supplies	\$ 0.00				\$ 1,000.00
f. Contract	\$ 117,552.00				\$ 972,914.00
g. Construction	\$ 0.00				\$ 0.00
h. Other Direct Costs	\$ 0.00				\$ 0.00
i. Total Direct Charges	\$ 117,552.00				\$ 973,914.00
j. Indirect Costs	\$ 0.00				\$ 0.00
k. Totals	\$ 117,552.00	_			\$ 973,914.00
7. Program Income	\$ 0.00				\$ 0.00

WEATHERIZATION ASSISTANCE PROGRAM SUBGRANTEE INFORMATION

State: PA Grant Number: SE0001814 Program Year: 2025

Name: TBD (Energy Coordinating Agency)

Contact: Steve Luxton

UEI: D3SLFNSLDQG1 DUNS: 153773379 OMB Control No: 1910-5127

Expiration Date: 04/30/2027

CD

DE-00

Address: 106 West Clearfield Street Phone: (215) 988-0929
Philadelphia, PA 19133-0000 Fax: (215) 988-0919

Email: SteveL@ecasys.org

Counties SUSSEX County

served:

KENT County
Tentative allocation: \$787,291.00

tive allocation: \$ 787,291.00 Congressional
Planned units: 150 districts served:

NEW CASTLE County

Type of organization: Non-profit organization

Source of labor: Agency

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Weatherization Assistance Program (WAP)

OMB Control No: 1910-5127

Expiration Date: 04/30/2027

WEATHERIZATION ANNUAL FILE WORKSHEET

Grant Number: SE0001814, State: DE, Program Year: 2025

Recipient: State of Delaware, DNREC

IV.1 Subgrantees

Subgrantee (City)	Planned Funds/Units
Energy Coordinating Agency (Philadelphia)	\$897,914.00 150
Total:	\$897,914.00 150

IV.2 WAP Production Schedule

Weatherization Plans	Units
Total Units (excluding reweatherized)	140
Reweatherized Units	10
Average Unit Costs, Units subject to DOE Project Rules	
VEHICLE & EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)	
A Total Vehicles & Equipment (\$5,000 or more) Budget	\$0.00
B Total Units Weatherized	140
C Total Units Reweatherized	10
D Total Dwelling Units to be Weatherized and Reweatherized (B + C)	150
E Average Vehicles & Equipment Acquisition Cost per Unit (A divided by D)	\$0.00
AVERAGE COST PER DWELLING UNIT (DOE RULES)	
F Total Funds for Program Operations	\$523,438.00
G Total Dwelling Units to be Weatherized and Reweatherized (from line D)	150
H Average Program Operations Costs per Unit (F divided by G)	\$3,489.59
I Average Vehicles & Equipment Acquisition Cost per Unit (from line E)	\$0.00
J Total Average Cost per Dwelling (H plus I)	\$3,489.59

IV.3 Energy Savings

Method used to calculate savings: ☐ WAP algorithm ☑ Other (describe below)							
		Units	Savings Calculator (MBtus)	Energy Sav	ings		
	This Year Estimate	150	N/A	1993	*		
	Prior Year Estimate	55	N/A	731	*		
	Prior Year Actual	142	N/A	0	*		
* Energy Savings values were manually entered.							

Method used to calculate savings description:

In 2017, Delaware contracted with Optimal Energy to utilize Delaware utility data of the weatherization clients to develop a methodology to calculate energy savings. As part of this methodology, the consultant looked at the Delaware-specific measures used in each of the homes and distinguished between fossil fuel-heated homes and electric-heated homes. Again in 2019, Delaware contracted with EcoMetric to validate the energy savings for the Delaware homes weatherized. EcoMetric also provided a revision to the Optimal Energy methodology to improve on the accuracy of the estimates. The energy saving estimates provided for the grant used this revised methodology from EcoMetric.

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Weatherization Assistance Program (WAP)

OMB Control No: 1910-5127

Expiration Date: 04/30/2027

WEATHERIZATION ANNUAL FILE WORKSHEET

Grant Number: SE0001814, State: DE, Program Year: 2025

Recipient: State of Delaware, DNREC

IV.4 DOE-Funded Leveraging Activities

IV.5 Policy Advisory Council Members

☐ Check if an existing state council or commision serves in this category and add name below

	Type of organization:	Unit of Local Government
Brandy B. Nauman	Contact Name:	
	Phone:	3028557779
	Email:	Bnauman@sussexcountyde.gov
	Type of organization:	Non-profit (not a financial institution)
Chrystal Kirby	Contact Name:	
Chrystal Khoy	Phone:	3024720764
	Email:	Chrystal.Kirby@USE.SalvationArmy.org
	Type of organization:	Unit of State Government
Haly Laasme	Contact Name:	
Hary Laasine	Phone:	3022559744
	Email:	Haly.Laasme-McQuilkin@delaware.gov
	Type of organization:	Non-profit (not a financial institution)
John Sykes	Contact Name:	
John Sykes	Phone:	3027457141
	Email:	jsykes@delawareIPL.org
		Unit of State Government
Stephanie Griffin	Contact Name:	
Stephane Grinn	Phone:	3027390208
	Email:	Stephanie.Griffin@delaware.gov

IV.6 State Plan Hearings (Note: attach notes and transcripts to the SF-424)

Date Held	Newspapers that publicized the hearings and the dates the notice ran
03/13/2025	Delaware State News to be issued by 2/23/2025 The News Journal to be issued by 2/23/2025

IV.7 Miscellaneous

The Plan and Use of the Weatherization Readiness Fund (WRF):

- 1) The funds will be distributed to our subgrantee(s) and earmarked to place toward deferred homes that require needed repairs.
- 2) Homes will be prioritized based on the amount of repairs necessary to undefer the home. Delaware has a Pre-Weatherization Program in place that addresses home repairs with a unit limit at approximately \$10,000. Those homes located in areas where the housing stock is older and the community is underserved will be targeted with utilizing WRFs.
- 3) Delaware WAP will apply an average cost per unit of \$5,000 per home using the WRFs.
- 5) The types of repairs that will be allowed will be those that fall outside the usual incidental repairs based on cost. These repairs tend to be minor structural repairs, small roof repairs, and general repairs focused on moisture control, WPN 24-9 will be used as a reference.
- 6) DNREC will monitor the allocation of the WRFs through Grantee-level review of each invoice using WRFs. This will ensure that the WRFs have been used toward the small repairs allowed prior to payment.
- 7) Delaware WAP intends for any Readiness funds not expended during a program year to be spent in the first two quarters of the following program year, as suggested by WPN 24-9 reasonable amount of time expectation.
- 7) The guidance in WPN 24-9 provided the list of data to collect for each home that receives the WRFs. These data will be collected at the Grantee and provided to DOE on request and reported in the annual T&TA Report.

There are no outliers within the Subgrantee production and funding allocation.

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Weatherization Assistance Program (WAP)

OMB Control No: 1910-5127 Expiration Date: 04/30/2027

WEATHERIZATION ANNUAL FILE WORKSHEET

Grant Number: SE0001814, State: DE, Program Year: 2025

Recipient: State of Delaware, DNREC

Busine	ess Officer:	
Eric D	Dawson	
eric.da	awson@delaware.gov	
(302)	739-9222	
Princi	ipal Investigator:	
Brett S	Swan	
brett.s	swan@delaware.gov	
(302)	735-3491	
(302) ² Princip Brett S brett.s	ipal Investigator: Swan swan@delaware.gov	

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U.S. Department of Energy

OMB Control No: 1910-5127 Expiration Date: 02/28/2025

Weatherization Assistance Program (WAP) STATE PLAN / MASTER FILE WORKSHEET

Grant Number: SE0001814, State: DE, Program Year: 2025

Recipient: State of Delaware, DNREC

This worksheet should be completed as specified in Section III of the Weatherization Assistance Program Application Package.

V.1 Eligibility

V.1.1 Approach to Determining Client Eligibility

Provide a description of the definition of income used to determine eligibility

The State of Delaware defines eligibility for weatherization assistance as follows: A dwelling shall be eligible for weatherization assistance if it is occupied by a family whose income is at or below 200% of poverty level as determined and established by the Director of the Office of Management and Budget (OMB), and as specified in 10 CFR 440.22(a). The application eligibility expires 12 months from the certification date if work on the dwelling unit (energy audit) has not been initiated. Work beginning on the unit is the date of the home energy audit. DNREC recognizes clients as being "categorically eligible" for weatherization when they have qualified for Housing and Urban Development (HUD) means-tested programs like LIHEAP and TANF. Our Subgrantee(s) (pending current RFP for a new subgrantee) provides intake services for the LIHEAP throughout Delaware and places all LIHEAP client eligibility data into the state's ASSIST database. The method of verification of eligibility is placed into the WAP Online system. WAP intake staff access the ASSIST database and contact LIHEAP-eligible clients directly via U.S. mail or telephone. Native Americans are served in the general population and will be eligible to receive benefits equivalent to assistance provided to other low income persons within the State. Interested persons wishing to apply for the program can apply through the Subgrantee(s). The Subgrantee has employed different processes to expedite the application process by receiving some of the documents via email and over-the phone interviews. Verification of eligibility is monitored by the State through an online review of documentation in the State's WAP Online system. Periodic, random reviews occur using the Online system that assesses the client eligibility documents prior to any weatherization work being initiate. This is a link to the Delaware WAP Manual: http://de.gov/wap and click on "Info for Professionals"

Describe what household eligibility basis will be used in the Program

As per 10 CFR 440.22 Eligible dwelling units, the dwelling unit is eligible for assistance if it is occupied by a family unit: that is eligible for assistance under HUD means-tested eligibility criteria and under WAP criteria showing that such basis is at or below the 200% of the poverty level determined in accordance with criteria established by the Director of the Office of Management and Budget.

Describe the process for ensuring qualified aliens are eligible for weatherization benefits

Delaware's eligibility criteria are in compliance with Federal requirements. Services are provided only to U.S. citizens or qualified aliens, as defined in section 431 of Personal Responsibility and Work Opportunity Reconciliation Act of 1996 (PRWORA). Qualified aliens are eligible to receive assistance and services under the WAP program so long as they meet all other WAP program requirements.

V.1.2 Approach to Determining Building Eligibility

Procedures to determine that units weatherized have eligibility documentation

DNREC requires that the Subgrantee maintains client files in our WAP online database and tracking system that document client and building eligibility. Client files are available electronically to DNREC for program evaluation and monitoring purposes. The Subgrantee's auditors review the client files and the buildings upon the initial home energy audits ensure that the structures comply with the WAP federal guidelines. State staff will monitor files and check application dates to ensure that clients received services during the period of eligibility within one year of their application; if work has not begun, starting with the energy audit.

- Owner documentation website de.gov/wap under Eligibility Guidelines
- Income documentation for renters website de.gov/wap under Required Documentation
- Landlord Agreement is provided as an attachment to the SF424

According to the Consolidation Appropriations Act 2021 amended (42 USC 6865 (c) (2)), allows for weatherization services for previously weatherized homes after a period of 15 years from the date that previous weatherization services were completed. All re-weatherized homes are denoted in the WAP Online system along with the completion date of the previous WAP services (final inspection date); ensuring that at least 15 years has passed since the date of previous services. DNREC maintains a database of previously weatherized units and has included this list into the search mechanism of the WAP Online system. The Subgrantee is responsible for ensuring that all means of checking for already weatherized homes is conducted before proceeding with WAP services.

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U.S. Department of Energy

OMB Control No: 1910-5127 Expiration Date: 02/28/2025

Weatherization Assistance Program (WAP) STATE PLAN / MASTER FILE WORKSHEET

Grant Number: SE0001814, State: DE, Program Year: 2025

Recipient: State of Delaware, DNREC

Describe Reweatherization compliance

DNREC maintains a database of previously weatherized units and has made it available to the Subgrantee, this list is referred to as the "Legacy List". The combination of the Legacy List and the WAP Online database of clients is the comprehensive list of all units weatherized in Delaware. The Subgrantee is responsible for cross-checking all eligible households with the database of weatherized homes in Delaware to ensure that re-weatherization of a home does not occur until at least 15 years has transpired since the home's final inspection date.

Describe what structures are eligible for weatherization

Single family residential (stick built and mobile homes) are eligible, as are duplexes or other structures with four or less units per building structure. Included in this definition are rowhomes and townhouses and other similar structures. Delaware will be cautious with respect to nontraditional housing stock (shelters, apartments over businesses, nonstationary dwellings, etc.), making sure that all units weatherized meet eligibility requirements. Where any question on eligibility arises, we will consult with our DOE Project Officer. Multifamily structures are eligible under the Delaware program for WAP services where 66% or more of the multifamily unit residents are eligible for services (50% for duplex's and units with four or fewer units) as per 65 Fed. Reg. 77210, Dec. 8, 2000. Delaware may also weatherize multifamily buildings preapproved by HUD and DOE as eligible projects under HUD DOE MOU executed in 2010, and now the 2022 update that includes the HUD means-tested programs. In such circumstances where a dwelling unit is located in a disaster area, the Grantee will refer to the procedures contained in WPN 12-7. For Historic Structures, DNREC has an executed agreement with the Delaware State Historic Preservation Office dated December 2020 which is available on the Department of Energy's website:

https://energy.gov/sites/prod/files/2014/01/f7/state historic preservation programmatic agreement de.pdf

Describe how Rental Units/Multifamily Buildings will be addressed

Rental units are eligible providing that the Subgrantee has obtained written authorization from landlords/building owners and said landlords agree to the stipulation regarding rent increases in the Landlord Agreement form. The Delaware WAP Manual contains the policy for renters and the Landlord Agreement form as an appendix to the manual (which is in adherence to 440.22 (b)(3) and 440.22 (c)(e)). The Landlord Agreement is provided as an attachment to this Plan. The policy for renters is located in the Delaware WAP Manual, Section 2.2.9. In situations where Delaware weatherizes rental units, the Subgrantee is required to ensure that the benefits of the weatherization assistance accrue primarily to the low income tenants. No undue enhancement to the property should occur beyond the scope of energy conservation. Owners may not increase rent for a period of two years after completion of the unit's weatherization. Unless increases are demonstrably related to matters other than the weatherization work performed, the owner will have to repay the full cost of weatherization if rent is increased. Any dispute of the circumstances for a rent increase will be reviewed by the Subgrantee. The determination may also be reviewed by DNREC, if requested by the Subgrantee, landlord or tenant. Landlords are not required to contribute toward the cost of weatherization. However, they may do so voluntarily. Work on the unit agreed to by the landlord does not affect any aspect of the unit cost or the program. Landlord financial contributions made to the Subgrantee for weatherization work performed are to be considered by the Subgrantee to be program income and as such, used for weatherization work costs.

Describe the deferral Process

The deferral process is defined in our Deferral Policy which is provided as Section (5) in the Health and Safety Plan, the Health & Safety Plan is attached to this application with the SF424. Since the incorporation of the Pre-Weatherization Program (Pre-WAP) in Delaware in 2016, the Subgrantee tracks all reasons for deferrals in a spreadsheet. In addition the agency, Energize Delaware, who oversees Pre-WAP tracks all deferrals and return rates back into WAP.

V.1.3 Definition of Children

Definition of children (below age): 18

V.1.4 Approach to Tribal Organizations

☐ Recommend tribal organization(s) be treated as local applicant?

If YES, Recommendation. If NO, Statement that assistance to low-income tribe members and other low-income persons is equal.

In accordance with 440.16(f) the State requires that low-income members of an Indian tribe receive benefits equivalent to the assistance provided to other low-income persons within the state unless the applicant has made the recommendation provided in 10 CFR 440.12 (b)(5). In such case, the applicant shall provide

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a recommendation that a tribal organization be treated as a local applicant eligible to submit an application pursuant to 10 CFR 440.13(b).

V.2 Selection of Areas to Be Served

The entire State of Delaware is served by our Weatherization Assistance Program as described in this application. As Delaware enters into the new program year, DNREC has a sole Subgrantee, the Energy Coordinating Agency (ECA), servicing the entire state. DNREC aims for equitable distribution of all WAP funds across all of Delaware's three counties (New Castle, Kent and Sussex).

V.3 Priorities

The State of Delaware's waiting list is comprised of eligible clients who have applied for the WAP program as described previously and is prioritized for families to receive weatherization services and to maximize energy saved. Prioritized categories include one or more of the following; elderly persons, disabled persons, households with children, households with high energy use and/or households with high energy burden as required by 10 CFR 440.16(b). Additional categories, such as natural disasters and lost power, are secondary to the DOE priority categories outlined in this plan.

DNREC coordinates a single database of eligible clients and a single, transparent, and objective process is used for prioritizing the client priority list. This process uses an internal algorithm that calculates high energy burden and high energy use. High energy burden is calculated by using the household's annual primary fuel energy usage and multiplies it by the fuel cost (\$), then that value is divided by the total annual household income. The percentage is then compared to the value in the algorithm. The High Energy Use is defined by the household's annual primary fuel energy usage compared to a value that represents high usage for one year. If the usage is larger than the compared value, the home is deemed High Energy Use. The WAP online database system (Hancock Software) algorithm is attached in the documents section.

DNREC closely monitors the Subgrantee for adherence to the client priority list, which is integrated into our WAP online database system. Additionally, DNREC monitors for compliance of intake procedures and client eligibility. The categories of high energy burden and high energy use are being tracked in the WAP Online database and these data will be provided in the Quarterly Performance Reports. Owner occupied and renter occupied dwelling units have equal priority. Reapplication into the WAP is required if the dwelling unit has not begun services within 12 months of the certification date. If a unit is otherwise eligible for WAP services, and is also receiving home services from other social service agencies, DNREC may elect to prioritize services to those units where interagency coordination may be advantageous in leveraging funding sources and where selected units meet Delaware's and DOE's priorities for providing services to the disabled, elderly, households with children and households with high energy use and burden. These leveraged opportunities have the potential to provide more comprehensive solutions to owners.

V.4 Climatic Conditions

Delaware's climatic data is based on a formula calculation found in the Statistical Abstract of the United States, published by the U.S. Bureau of the Census (Wilmington, DE 02/2020). The total number of annual heating and cooling degree-days in the State of Delaware is 4,646 and 1,228 respectively, which indicates relatively mild climatic conditions. There are only slight variations in the number of heating and cooling degree-days among the three counties of the State. Maps located here: https://climate.udel.edu/data/current-climate-summary-maps/.

V.5 Type of Weatherization Work to Be Done

V.5.1 Technical Guides and Materials

DNREC ensures homes weatherized in Delaware receive the highest quality of work to maximize energy savings and long term efficiency. The Delaware Weatherization Program accomplishes this by maintaining a well trained staff to monitor work completed, as well as providing trainings for all weatherization staff, contractors, and their employees. To ensure that procedures are being properly applied, the Subgrantee receives administrative and technical training, alongwith field visits and enhanced training at the field site. State staff, Subgrantee staff, and contractors are trained to strictly adhere to the approved energy modeling and the Delaware Standard Work Specifications (SWS). At the beginning of the 2019 program year on April 1, the newly approved SWS also became the Delaware Field Guide. The SWS is provided digitally via a Dropbox account and is also provided to the Subgrantee and their contractor in a hard

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copy form. All technical requirements and specifications are included in our SWS, and every worker in the program has direct access to the SWS at every active weatherization site via the Crew Leader copy on site and digital access. Reference to the SWS is included in the contract between DNREC and the Subgrantee and the contract specifically calls for the Subgrantee and all contractors to follow the provisions contained in the SWS. Upon signing the contract between the Subgrantee and the home performance contractor at the beginning of each program year, the contractor is bound to adhere to the Delaware Standard Work Specifications, the Delaware Weatherization Policy Manual (WAP Manual), and all other applicable state and federal weatherization Program Updates and directives. The contract clearly states the requirement to adhere to the SWS for work quality as outlined in WPN 22-4, Section 2, expresses the adherence to the approved energy audit procedures and 10 CFR 440 Appendix A. Homes being weatherized, first receive testing of combustion appliances to ensure family health and safety. Work is then assigned to the unit based on the specific recommendations from an initial energy audit performed on the unit. The Subgrantee selects contractors to complete the weatherization work based on the energy audit recommendations and Delaware's approved Hancock software modeling. The types of work to be done include general air sealing (blower door directed), insulation (attics, crawlspaces/basements/walls/ducts), DHW insulations and some mechanical equipment efficiency or health and safety work. All work is being performed in accordance to the DOE approved energy audit procedures and 10 CFR 440 Appendix A. In addition, all work done is in compliance with the Delaware WAP Manual, available to the general public, clients, the Subgrantee, contractors and others online at: www.de.gov/wap DNREC ensures adherence to federal and state requirements through our contracts with the Subgrantee which require that "... VENDOR shall comply with 42 U.S.C. § 6861 et seq.; and 10 CFR Part 440 and 2 CFR 200, the approved U.S. Department of Energy (DOE) Weatherization Assistance Program (WAP) State Plan for the State of Delaware, the Delaware Weatherization Policy Manual (WAP Manual), the Delaware Standard Work Specifications, and all other applicable state weatherization Program Updates or directives." In turn, the Subgrantee's contract with their home performance contractors require that they adhere to all contractual language held between DNREC and the Subgrantee. Besides the contractual agreement, regular monitoring of site activities by the Subgrantee's auditors and the State Monitor assures that adherence is occurring daily. The Subgrantee provides the required documentation to each subcontractor at the time of entry into the WAP and at the beginning of each program year upon signing new contracts. Beginning in PY16, contractors were required to sign acknowledgements that they received the Delaware SWS and the WAP Manual. The State Monitor visits the in-progress sites on a regular basis and reviews all of the WAP subcontractors' work. At the time of an inprogress review, the subcontractor must verify that the SWS is on site and available for use. The State Monitor also accepts the digital access to the required document, and the subcontractor must demonstrate gaining access, if that is the version desired. As per the guidance in WPN 24-1, Section 2.8, the WAP Manual lists the exempt activities and requires the Environmental Questionnaire (EQ1) to be submitted for review.

Field guide types approval dates

Single-Family: 2/8/2022 Manufactured Housing: 2/8/2022

Multi-Family:

V.5.2 Energy Audit Procedures

Audit Procedures and Dates Most Recently Approved by DOE

Audit Procedure: Single-Family
Audit Name: HEAT
Approval Date:

Audit Procedure: Manufactured Housing

Audit Name: HEAT Approval Date:

Audit Procedure: Multi-Family

Audit Name: Approval Date:

Comments

DOE was tasked with reviewing the home energy audits in Hancock/HEAT to ensure that the energy modeling is being applied accurately. DOE finalized their review of the Delaware audits and provided approval. Delaware is in compliance with having an approved SWS/Field Guide as of 01/15/19. For multifamily situations, Delaware will treat such situations on a case-by-case until an approved process is established. Multifamily projects will be submitted to and approved by DOE prior to commencing the project.

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V.5.3 Final Inspection

DNREC requires Quality Control Inspectors (QCI) working for, or contracted by, the WAP to possess the knowledge, skills and abilities in the National Renewable Energy Laboratory (NREL) Job Task Analysis for Quality Control Inspectors. Every DOE WAP unit reported as a "completed unit" has received a final inspection ensuring that all work meets the minimum specifications outlined in the Delaware SWS. The WAP Manual requires that all final inspections using federal funds must be conducted by a QCI-certified person (WAP Manual). In addition, every client file will contain verification that certifies that the unit had a final inspection and that all work met the required standards signed by a certified QCI (providing their name, certification number, date and signature). If a unit has received both a final inspection and has also been monitored by DNREC, there will be evidence in the file to that effect, in addition to the QCI report. The State Program Monitor will affix each formal monitoring with his name, certification number, date and signature. Currently the sole Subgrantee, the Energy Coordinating Agency, uses mostly contractual QCI services. ECA has QCI on staff and a Field Supervisor who oversees all work in the field and performs final inspections as needed. The Subgrantee's QCI will allow final inspections to act as possible training opportunities for uncertified persons in the process of acquiring the QCI credential. The final inspection ensures that all health and safety issues were addressed in a manner which protects the client. Final Inspections include: post blower door readings at CFM 50; health and safety checks including Worst Case CAZ and compliance with ASHRAE 62.2; assessment of the initial energy modeling of the home; checks of accuracy of measures charged against measures installed; and evaluations of the appropriateness of all work completed, including air sealing, insulation, client education, duct insulation, pressure differentials, and costs. A dwelling unit may not be reported as completed until a final inspection has been performed and it has been certified that the work is high quality, all materials have been properly installed, and approved procedures have been followed. Standardized forms are used to document the results of the final inspection, and are recorded and maintained in the client file in the WAP OnLine database. Only completed dwelling units with successful final inspections are reimbursed by the State using DOE funds. ECA utilizes a model that contracts for all home energy audits. The contractual auditors perform the audit, creates the work order, and advises the WAP PM on other home repair work needed prior to weatherization services (Pre-WAP work). The contractual auditors are not involved in any of the actual work on the home. DNREC will perform quality assurance reviews of at least 10 percent of all completed DOE units, Given the high experience level of our contractors and our small technical staff, we believe a 10 percent target to be justifiable. We will however be measuring any failure rates or problem areas and may increase the quality assurance target if field work is unsatisfactory. In the event that a QCI is found to have inadequate inspection practices and/or lacks adherence to the SWS and WAP policies and procedures, DNREC will notify ECA of the unacceptable work. ECA must enforce the contractual requirements and determine if the QCI should remain under contract. ECA may also invoke the procedures in the WAP Manual for OCI compliance. The policies and procedures that govern OCI inspection and enforcement are located at de.gov/wap under Info for Professionals - WAP Manual. A copy of the final QCI inspection form, provided as an attachment to this Plan, is used in concert with the Work Order that lists all of the measures installed. The QCI verifies on the Hancock Final Acceptance Report that all measures have been installed and notes if there are any missed opportunities.

V.6 Weatherization Analysis of Effectiveness

For three years (2019, 2020, and 2021), Ecometric delivered a report to the DNREC Energy Section that evaluated and verified the energy savings reported by WAP and customer satisfaction. Ecometric provided a revision to the energy savings methodology being used prior to PY19. The revised Ecometric methodology provides more accurate results for reporting energy savings due to WAP services. This revised methodology has been used to calculate anticipated energy savings in the Annual File. In addition, the 2020 report quantified the non energy benefits gained by WAP clients due to the WAP services received as being \$264 per household per year and a benefit cost ratio of 1.22 showing that the program is cost effective. In addition, continuous Program improvement is being achieved through the Annual Administrative Review (AAR), Annual Technical Review (ATR), regular meetings with the Subgrantee, formal field monitorings, training, formal corrective actions, and auditor quarterly meetings. Management mechanisms being used are Corrective Action Plans for findings during the AAR and ATR, semiannual meetings with the Program Managers to discuss production goals, auditor shortfalls, staffing challenges, contractor retention, and contractor procurement. Another mechanism is regular meetings with the Subgrantee; DNREC meets monthly with ECA. The findings from the final inspections are included in an ongoing evaluation of quality of the subcontractors that feed directly into the procurement and selection process. Contractors found to have substandard quality work do not continue in the Program, the goal being to create specialized experts in weatherization. The next level of oversight comes from the quality assurance inspections performed by the DNREC staff. The quality assurance inspections assess all the elements of the final inspectors, as well as detailed inspections of the energy audit itself and adherence to the SWS. The quality assurance inspections also include detailed review of the full documentation of the client file, procedures followed by the Subgrantee, procurement, documentation, competency of energy modeling, and the invoicing. DNREC staff performs quality assurance inspections on 10% of completed units. One on one interactions with the Subgrantee's home performance contractors and contractual auditors prove to be effective in reviewing quality workmanship on a daily basis. Training needs are quickly identified and addressed by pertinent training. Currently the Subgrantee is contracting for third-party home energy auditors and OCIs. The quality of final inspections conducted by OCIs is an on going process that is reviewed by the State Monitor. Any lack of quality is addressed by informing ECA and ECA must handle corrective action through their contractual process with their QCIs. The State Monitor performs a biannual market analyses that tracks weatherization prices in the region. He also compares the Delaware Price List to other states in the region to ensure that Delaware pricing is fair and reasonable. The State Monitor stays abreast of new products and includes them on the revised Delaware Price List which is reviewed twice a year. The most recent Price List was provided to ECA in PY24.

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V.7 Health and Safety

The Health and Safety (H&S) Plan is attached. The Occupant Healthy Survey is attached that is filled out by the client at intake so that they may share known or suspected occupant health concerns prior to work commencing. A second part of the survey is later filled out by the home energy auditor as part of the initial home energy audit of the home.

Delaware removes H&S from calculating the average cost per unit because we elect to have a separate H&S cost category. When the new H&S guidelines were provided to the WAP network, training for the auditors was provided and all the WPN 22-7 information was sent to the Subgrantee. Delaware has budgeted 14% for H&S. In the event that an expenditure is determined on a case-by-case basis, the subgrantee will initiate a meeting with the grantee to disclose the details of that particular scenario. The grantee will make the final determination bases on remaining budget, priority ranking of the client, and potential additions to energy savings. To ensure the continuation of H&S training, each Subgrantee provides a new contractor with an orientation that includes the Delaware H&S training.

Delaware has been implementing the radon-safe practice of ensuring that sump pump pits have no bare earth exposed. The measure used is a sump pump pit cover that encapsulates all bare earth areas. The revised H&S Plan (attached as a document) has been updated to reflect the recent requirements in WPN 22-7. The Radon Release Form used for WAP has been attached in the Documents Section.

Delaware will be allowing the use of DOE funds for air sealing measures that do not meet the SIR of 1.0.

DNREC tracks all training of the Subgrantee's staff and their weatherization contractors. DNREC and auditors ensure that the installing crews have an RRP-certified individual on-site. Contractors are required to have access to their copy of Firm Status and their RRP certification. The Subgrantee must obtain the Firm Status and copies of all valid RRP certifications for their Crew Leaders at the beginning of each program year for signing new contracts. In addition, these certifications are reviewed for validity during the annual administrative review of the Subgrantee.

Delaware does not repair/replace air conditioning (AC) systems. The only instance when an AC unit is part of a repair/replace is when the AC unit is intrinsic to the primary heating system (heat pump). If AC of the home is necessary for health & safety purposes, the client is referred to the SCAP AC Program that uses state LIHEAP funds to install window AC units.

ASHRAE 62.2 training was slated for May 2020 but was delayed due to COVID-19 and the suspension of WAP operations in the state. The Training Plan for this grant cycle includes the ASHRAE 62.2 refresher training to ensure that there is consistency in how auditors are applying the 2016 standard. The deferral checklist is provided as an attachment. When a home is deferred at the time of the audit, the client is notified by mail, the reason(s) for deferral is cited, and the right to appeal information is provided. The Energy Coordinating Agency implements a program that is funded through the Delaware Sustainable Energy Utility that provides home repairs for the sole purpose of having deferred WAP homes placed back into the Weatherization Program; called the Pre-Weatherization Program (Pre-WAP). In implementing this program, a home that is deferred through WAP may be returned to the WAP to proceed with weatherization. The synergy of the Pre-WAP and WAP programs is proving to be tremendously successful in weatherizing more homes that may have remained in a deferral status indefinitely. A rate of 70% of the homes deferred to the Pre-WAP come back into WAP to complete services.

In DOE's guidance, each state is required to define what major and minor repairs constitute. In Delaware, the WAP follows the use of incidental repairs, those repairs employed to support successful installation of ECMs, with a maximum cost of \$400. All other minor and major repairs necessary that fall outside of the definition of an IRM are deferred to a sister program called Pre-WAP and that program provides the necessary repairs within their funding limits. Delaware WAP can also defer homes to other programs for heating system repair/replacements and major home repairs like a complete roof replacement. If the home requires immediate assistance (like a heating system in the dead of winter or major electrical repairs), other WAP state funds are used for these occurrences.

V.8 Program Management

V.8.1 Overview and Organization

The Delaware Weatherization Assistance Program is administered by the Delaware Department of Natural Resources and Environmental Control's (DNREC) Division of Climate, Coastal and Energy. The Division includes other key energy and climate policy staff for DNREC. The role of the Subgrantee has been fulfilled for 5 years in New Castle County by the Energy Coordinating Agency (ECA), and fulfilled in Kent and Sussex Counties in late PY2020.

The Division of Climate, Coastal and Energy in DNREC also administers the State Energy Program (SEP) grant under DOE. The Division is the lead state agency in development of energy policy and plans related to renewable energy systems, energy efficiency and utility policies. We work in concert with the State Public Service Commission, Energize Delaware and other state agencies having an interest in energy issues, including the Department of Transportation, the Division of Historical and Cultural Affairs, the Delaware State Housing Authority, the Division of Air Quality in DNREC and many affected electric and gas

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utilities across the State. DNREC also works with the Department of Health and Social Services, the lead agency for the LIHEAP program in Delaware.

WAP is partnering with LIHEAP to expand the WAP into a multifamily WAP program. DNREC is looking for additional funding to cover the administrative costs of implementing a multifamily program while using additional WAP and LIHEAP funds available for program operations. In addition, Delaware has expanded their Green Energy Program (installing renewable energy systems in Delaware homes) to include low-to-moderate income solar program. This new program provides free PV solar installations on eligible low-income homes and incentivized installations on moderate income homes (using the 80% median area income) with the state paying 70% of the solar system and installation.

ECA utilizes Unite US, a platform that acts as a direct referral software for acquiring referrals from other programs in Delaware and placing referrals for clients to other services. This platform has proven to be effective in coordinating other agencies and services for WAP clients as part of the Energize Delaware Pre-Weatherization Program and partner agencies that provide free home repairs.

DNREC has created a regular meeting (every 6 weeks) of the Delaware energy efficiency and home repair programs. These meetings discuss how the coordination between organizations can improve and increase the quality of services for low-income households. The Delaware WAP will continue to use these connections when expanding into the multifamily WAP services.

V.8.2 Administrative Expenditure Limits

In this grant application Delaware allocates 14% for administrative expenses with a split of 77/23, with the Subgrantee receiving 77%.

V.8.3 Monitoring Activities

The monitoring approach is to assist the Subgrantee in providing high quality energy conservation weatherization services to low income individuals and to comply with all Program Rules and Guidance. In addition, monitoring ensures that high quality comprehensive services are consistently applied throughout the state. Monitoring will ensure adherence to new program policies and procedures at the State level and effective implementation of the Program at the local level.

The State has one statewide technical monitor referred to as the State Program Monitor. The Grantee also pays for staff time to monitor the Subgrantee on the administrative and financial portions as well. Our State Program Monitor position is required to be QCI and BPI certified and have a minimum of 5 years of experience in weatherization and home energy performance. Two FTEs and one casual seasonal employee are the other staff at the Grantee level which provide monitoring at the administrative and financial levels. They participate in the technical monitoring portion of the Annual Administrative/Technical Review yet yield to the technical expertise of the State Program Monitor. The WAP lead will conduct an annual review of all subgrantee financial audits.

During the technical monitoring of the Subgrantee, only the State Program Monitor provides the technical review of homes and he has no other participation in the initial home energy audit or final inspection.

The goal of the Subgrantee monitoring approach is for constant communication, coordination, assistance, and constructive evaluation between DNREC and the Subgrantee; it is monitored regularly. Onsite monitoring of the Subgrantee includes the following: client file review; most recent organization audit; procurement procedures review; fiscal review; review of Liability & Pollution Occurrence Insurance (POI); review of compliance with all DOE and State regulations and procedures; and production management review. The Subgrantee must provide a copy of their most recent financial audit as part of the annual monitoring. DNREC staff review the client files for completeness, accuracy, and appropriateness of forms and signatures. Monitoring staff also review timelines of vendor payments as well as evaluation of appropriateness of cost for services. Delaware utilizes a monitoring checklist that is based upon Program Guidance 16-4 which includes all provisions in the Subgrantee checklist and applicable programmatic and financial checklists found on EERE. If the Subgrantee has deficiencies, a Corrective Action Plan will be created with deadlines for the deficiencies to be corrected. If the Subgrantee fails to correct the deficiencies as outlined in the Plan, the language in the State Professional Services contract and the WAP Manual provide the vehicle through which to terminate the Subgrantee from the Program. The Subgrantee is continuously monitored.

In compliance with the Quality Work Plan and SWS goals, DNREC will conduct random quality assurance evaluations of 10% of all completed dwelling units. We use the 10% minimum because we have opted to allow final QCI inspectors to inspect units on which they conducted the initial audit. DNREC conducts multiple site visits during weatherization activities (referred to as informal monitorings) to ensure that weatherization services are provided in a professional and workmanlike manner in compliance with all standards, regulations and policies set forth by DNREC in the Delaware SWS and DOE rules and guidance. The State Monitor ensures that all work is being conducted by fully trained contractors and installers (the state is small; the Monitor knows all of the contractors and their crews by name). The field inspection includes: base load measures installed, air sealing, insulation, mechanical ventilation review, CAZ testing etc. The monitor must verify that the work being performed is appropriate and effective, and in compliance with all DOE and State regulations. Monitoring staff also gather feedback from subcontractors and program participants to better understand strengths, weaknesses and opportunities for improvement, training and technical assistance. In the event a unit has a weatherization issue after being deemed complete, the Subgrantee auditor is responsible to conduct an investigation of the issue. If the issue is not resolved, the State Monitor will investigate the issue and make a determination of how to resolve.

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The QCI final inspections will verify that the SWS has been followed for each measure installed in the home. QCI certifications will be monitored by the Grantee and records kept on when each final inspector attains his QCI certification and its expiration (DNREC receives electronic notifications from an automated database when credentials are ready to expire). When the State Monitor discovers a lapse in a QCI's credentials or when inspectors are not following established SWS guidelines, such lapses will be brought to the Subgrantee's attention and an additional QCI inspector will be required to redo the inspection. Further, QCI inspectors found not following SWS or other programmatic guidelines in a consistent fashion are subject to programmatic consequences (WAP Manual, Section 5.4.1 and 5.4.2). Similarly, the State Monitor, who is a contractual entity, if found to be disregarding standard work specifications or other standards under the program, or if he fails to maintain the proper credentials, will be subject to disciplinary action and/or dismissal provisions; the same as other QCI professionals.

Programmatic monitoring occurs at least annually. DNREC uses such monitoring to determine whether a Subgrantee is deficient in its procedures. If a Subgrantee is found deficient they will be required to remedy all deficiencies and will be offered training specific to the agency's needs as per WPN 24-4. A deficient Subgrantee will also be subject to increased frequency and monitoring by the State if deficiencies are not addressed in a timely fashion.

Within thirty (30) days of each formal field monitoring, the State prepares a written report on its findings and sends it to the Subgrantee for corrective action. The Subgrantee has thirty (30) days to respond in writing with a Corrective Action Plan in response to each state monitoring report. Deficiencies found in the process of the formal monitorings and reporting will give reason for Subgrantee suspension or termination through the Delaware WAP Manual, Section 4.2.3 Failure to Meet Program Goals.

DE WAP utilizes a combination of DEO and other state funding sources to ensure all monitoring activities included in this plan are completed. Approximately 56% of the Grantee Admin and T&TA funds will be allocated to monitoring activities.

Tentative Monitoring Schedule:

Weekly during in-progress and post install phases of client projects.

Per month, at least four formal monitorings, depending on our monthly usage of DOE funds until expended.

V.8.4 Training and Technical Assistance Approach and Activities

The State of Delaware's Training and Technical Assistance (T&TA) is intended to increase the efficiency and effectiveness of the weatherization program at all levels. T&TA activities are also designed to help maximize energy savings; minimize production costs; improve the quality of workmanship; and reduce the potential for waste, fraud and mismanagement. All stakeholders in the Program including the state, the Subgrantee, and the weatherization contractors/subcontractors receive T&TA. Each stakeholder engages in training and/or receives technical assistance to replicate best practices and adhere to DOE standards of excellence throughout the entire project. Agencies receive T&TA consultations from the DNREC staff as appropriate. These visits assist local agency staff with issues relating to program operations, fiscal management, procurement procedures, and the technical aspects of the program. The State Monitor quickly addresses deficiencies in the field with training.

The Subgrantee holds retention agreements with their subcontractors to ensure that the subcontractors remain in the Program for a period of at least 6 months after receiving the training. If a subcontractor leaves the Program, the Subgrantee must reimburse the Program for the training received.

The Subgrantee in Delaware receives 48% of the T&TA funds. DNREC arranges the majority of the training by handling professional training contracts, funding, participant registration, and hosting the training days.

Assessment of Training Needs

The State assesses the training needs of the Subgrantees and contractors through quality assurance monitoring in the field, observations of performance, discussions, regularly scheduled management meetings, and monitoring visits. Through close monitoring of contractors' work, the Subgrantee is able to further assess areas for improvement and provide robust feedback to the State for additional training needs of their contractors.

Maintaining Workforce Credentials

DNREC and the Subgrantee require all new weatherization contractors coming into the WAP to provide all credentials for their crews as part of submitting their business documents. As a minimum, the Crew Leader must have OSHA 30, Lead-Safe Weatherization, Renovate/Repair/Paint certification and a BPA Energy Auditor certification. Installing crew members must have OSHA 10 and Leaf-Safe Weatherization. Before performing any WAP work on homes, the installing crew must prove competency on installing weatherization measures through credentials and/or close oversight by the Field Supervisor representing the Subgrantee. In addition, at the beginning of each program year the Subgrantee requires all credentials (the company and all individuals) to be submitted as part of their contracting process. All credentials are scanned and maintained in a training database held at DNREC and made available to administrative Subgrantee staff. The database provides monthly notifications of any expiring credentials contained within. DNREC informs the Subgrantee of expiring credentials and then individuals are notified by the Subgrantee to pursue refresher courses and/or recertifications. Once the renewed credentials are obtained, the new certificates are scanned into the DNREC system.

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U.S. Department of Energy

OMB Control No: 1910-5127 Expiration Date: 02/28/2025

Weatherization Assistance Program (WAP)
STATE PLAN / MASTER FILE WORKSHEET

Grant Number: SE0001814, State: DE, Program Year: 2025

Recipient: State of Delaware, DNREC

Training Plan

The training plan shows the implementation of comprehensive and specific levels of training. All WAP workers will be provided with JTA training provided by an IREC-accredited training facility for comprehensive trainings, as required by DOE. Delaware's program currently holds three staff positions at the Grantee and six staff at the Subgrantee level. Below under **Training Plan Components** is a detailed training schedule and the budget planning to show how the Grantee will meet the needs.

Specific

DNREC will continue specific training sessions when new staff are brought into the program and when a need may be evident based on monitorings or other indications that additional training or refreshers are required. Health & Safety training is provided by the Subgrantee as part of their new contractor orientation. Quarterly Auditor Meetings hosted by the State Monitor will have webinars and field observations incorporated for training purposes. These meetings/trainings will serve the purpose of maintaining Program consistency throughout the state.

DNREC has been providing training updates since PY20 on various subjects to keep the installing crews abreast of any new program changes, basic safety, knob & tube wiring, and new weatherization techniques and products. In this way, the State Monitor can also focus training for the installing crews where work quality may be faltering. This training approach will continue into PY25 under the direction of the State Monitor on a quarterly basis. These training updates will be given in the field and be one-two hour session.

Training Plan Components

Formal trainings are mandatory. Failure to attend formal training requires comparable outside training (with proof of passage) or suspension from the Program. Training prior to hire is not a requirement in Delaware, the individual must acquire training as prescribed in the Delaware WAP Update 16-03 (Training Requirements) for each core competency. The Training Plan contained herein is modified as necessary in response to monitoring reports from DOE, state monitoring findings, or observed technical deficiencies as noted by the State Monitor on an as-needed basis. Delaware's WAP Manual specifies minimum qualifications and core competencies for each JTA working in the Delaware Program.

When DNREC requires training, DNREC records the names of attendees and updates the data in the DNREC online training database. When training is obtained outside of DNREC's purview, the worker is required to supply DNREC a scanned copy of the certificate.

Please see the attached "2025 Training Plan Draft" for the training schedule.

Client education is one of the pillars of the Delaware WAP, DNREC and the Subgrantee are ever vigilant to provide client education at intake, during monitoring visits, during the initial audit, and at the final inspection and project completion. Beyond the client education that the WAP Auditor and Crew Leader provides to each client; DNREC has partnered with the Delaware Sustainable Energy Utility to provide additional one-on-one energy efficiency education for free to every WAP client. A radon/asbestos/mold refresher training is slated to solidify the educational component for all of the auditors.

Outreach and education is included as a performance parameter in the state contracts with the Subgrantee and reviewed through the annual Subgrantee monitoring process. Where shortcomings in client education capabilities are discovered the Grantee will provide targeted training to address the need.

Percent of overall trainings

Comprehensive Trainings: 69.0

Specific Trainings: 31.0

Breakdown of T&TA training budget

Percent of budget allocated to Auditor/QCI trainings: 31.0

Percent of budget allocated to Crew/Installer trainings: 61.0

Percent of budget allocated to Management/Financial trainings: 8.0

V.9 Energy Crisis and Disaster Plan

Delaware does not include any disaster or energy crisis plans in our WAP application. If the circumstance arises in Delaware, WAP will follow the appropriate procedures defined in WPN 12-7.

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