Resources for Weatherization Needs Assessment and Organizational Culture

Books: Needs Assessment

Allison, Michael, et al. Strategic.Planning.for.Nonprofit.Organizations¿A.Practical.Guide.and. Workbook, 2nd ed. Hoboken, NJ, John Wiley and Sons, 2005.

> Comment: Overall, a very good book for the management of nonprofits. It does include sections for needs assessment procedures and related worksheets. Also includes a CD with much relevant information.

Drucker, Peter F., et al. The.Five.Most.Important.Questions.You.Will.Ever.Ask.About.Your. Organization. San Francisco: Jossey-Bass, 2008.

> Comment: A good introduction to managing a non-profit organization and the self-assessment process. It is not necessary to read this book – although helpful – before reading its companion workbook, the listing just below.

Drucker, Peter F. The.Drucker.Foundation.Self_Assessment.Tool¿Participant.Workbook¡.San Francisco: Jossey-Bass, 1999.

> Comment: The best reference we know of for a needs assessment of a WAP organization. This resource includes most of the text of the previous reference in addition to blank forms for self-assessment. As the above reference, this focuses on non-profit organizations.

Drucker, Peter F. Managing.the.Non_Profit.Organization¿Principles.and.Practices. New York: Harper Collins, 1990.

> Comment: A great resource for non-profit organization management, which has several differences from a for-profit organization. Business.Week has called Drucker "the most enduring management thinker of our time."

Kaufman, R., et al. Needs.Assessment¿A.User"s.Guide. Englewood Cliffs, NJ: Educational Technology, 1993.

> Comment: Not specifically for non-profit organizations, it uses a very structured approach to conducting a needs assessment; a bit overwhelming at times.

Leas, Speed B. Discover.Your.Conflict.Management.Style. Herndon, VA: The Alban Institute, 1997.

> Comment: This short book allows you to determine your conflict management style and explains what this means. The six conflict management styles (often similar to leadership styles) are: persuade, compel, avoid/accommodate, collaborate, negotiate, and support. If you are a manager at any level, this is important information to know about yourself.

Wolf, Thomas. Managing.a.Nonprofit.Organization.in.the.Twenty_First.Century. New York: Fireside, 1999.

Comment: Overall, a very good book for the management of nonprofits. The book does include a short final chapter on the process of continuous needs assessment.

Online Resources: Needs Assessment

Asana.com. "What is a Needs Assessment? 3 Types and Examples." Feb. 23, 2024.
https://asana.com/resources/needs-assessment

Aghlamazyan, Anna. "What is a Needs Assessment? (+Five Steps, Examples, and Top Tools to Master It)." Teamly.com.
https://www.teamly.com/blog/what-is-a-needs-assessment/

Examples.com. "Educational Needs Assessment." April 27, 2024.
https://www.examples.com/business/assessment/educational-needs-assessment.html

TypeCalendar.com. "Free Printable Needs Assessment Templates."
https://www.typecalendar.com/needs-assessment.html

Online Resources: Organizational Culture

Coleman, John. "Six Components of a Great Corporate Culture." May 6, 2013. Havard Business Review.
https://hbr.org/2013/05/six-components-of-culture

He, Grace. "Organizational Culture: Definition, Examples, & Best Practices." December 10, 2023.
https://teambuilding.com/blog/organizational-culture

"Organizational Culture: Definition, Importance, and Development." May 23, 2020.
https://www.onlinesalesguidetip.com/organizational-culture-definition-importance-and-development/

Wong, Kellie. "Organizational Culture: Definition, Importance, and Development." May 23, 2020.
https://www.onlinesalesguidetip.com/organizational-culture-definition-importance-and-development/