NASCSP WAP Quarterly Member Webinar 1Q 2025

March 20, 2025



### **AGENDA**

**Executive Director Updates** 

Advocacy

**NASCSP Updates & Resources** 

**National Partner Updates** 

Federal Updates

NASCSP WAP Chair & Board Updates

Member Open Discussion



# Staffing Updates



Darryl Hamilton Member Services Associate Joined NASCSP on January 27



Brandy Boulos
Research Analyst
Joined NASCSP on February 18



### NASCSP Advocacy Updates: Spotlight on FY2025 Appropriations

FY 2024			FY2025				
House	Senate	Final	President's Budget Request	House	Senate	EESG Request	
<ul> <li>\$278M (EERE)</li> <li>\$238M:</li></ul>	<ul> <li>\$366M (EERE)</li> <li>\$326M: WAP</li> <li>\$10M: Training</li> <li>\$30M: Readiness</li> <li>Update SIR</li> <li>\$22M: SCEP PD Total</li> </ul>	<ul> <li>\$366M (EERE)</li> <li>\$326M:</li></ul>	<ul> <li>\$385M (INFRA)</li> <li>\$326M:     WAP</li> <li>\$10M:     Training</li> <li>\$49M:     Readiness</li> <li>\$40M: SCEP     PD Total</li> </ul>	\$290.59M (EERE) • \$250.59M: WAP • \$10M: Training • \$30M: Readiness • \$22M: SCEP PD Total	<ul> <li>\$371M (EERE)</li> <li>\$326M: WAP</li> <li>\$10M: Training</li> <li>\$35M: Readiness</li> <li>Update SIR</li> <li>\$22M: SCEP PD Total</li> </ul>	<ul> <li>\$442M</li> <li>\$375M:     WAP</li> <li>\$15M:     Training</li> <li>\$52M:     Readiness</li> <li>\$40M: SCEP     PD Total</li> </ul>	

Source: Energy Efficiency Strategy Group

## **Spotlight on FY2026 Appropriations**

### United States Senate

WASHINGTON, DC 20510

April XX, 2025

The Honorable John Kennedy

Chair

Subcommittee on Energy and Water

Development

Senate Committee on Appropriations 142 Dirksen Senate Office Building

Washington, DC 20510

The Honorable Patty Murray Ranking

Member

Subcommittee on Energy and Water

Development

Senate Comn

142 Dirksen

Washington,

NASCSP partnered with the Energy Efficiency Strategy Group to submit its FY2026 Weatherization funding request to House & Senate appropriators.

#### Congress of the United States

Washington, DC 20515

April XX, 2025

The Honorable Chuck Fleischmann

Chair

House Appropriations Subcommittee on Energy and Water Development, and Related Agencies

2362-B Rayburn House Office Building

Washington, DC 20515

The Honorable Marcy Kaptur

Ranking Member

House Appropriations Subcommittee on Energy and

Water Development, and Related Agencies

1036 Longworth House Office Building

Washington, DC 20515

### **Spotlight on WAP Reauthorization**

## H.R. 1355, The Weatherization Enhancement & Readiness Act

Bipartisan legislation introduced on February 13 by longtime weatherization champions Reps. Paul Tonko (D-NY) and Marcy Kaptur (D-OH), along with Reps. Mike Lawler (R-NY), Josh Riley (D-NY), Kevin Mullin (D-CA), and Del. James Moylan (R-GU).

#### The legislation would, among other provisions:

- Reauthorize the Weatherization Assistance Program through FY2030;
- Raise the statutory ACPU from \$6,500 to \$12,000;
- Authorize the Weatherization Readiness Program; and
- Authorize \$50 million annually through FY2030 for the Weatherization Readiness Program.

NASCSP worked with Rep. Tonko's office to draft and introduce the bill.



# NASCSP Resources and Updates

- Conference Updates
- Advocacy Tools and Resources
- NASCSP Funding Availability Survey and Brief
- ■NASCSP WAP Resources
  - BIL Resources & Coaching Series
  - ■NASCSP Wage Survey & Resources
  - Annual Funding Survey and Report
  - Blogs and Success Stories
  - ■Past and Future Trainings / Webinars
- Working Group Updates
  - •Multifamily
  - ■Workforce
  - BIL Implementation
- Upcoming NASCSP Training Webinars

# 2025 Winter Training Conference

306 Registrants

Members: 56%

Nonmembers: 44%

CSBG: 28%

WAP: 72%

#### NASCSP 2025 Winter Training Conference: Overall Evaluation

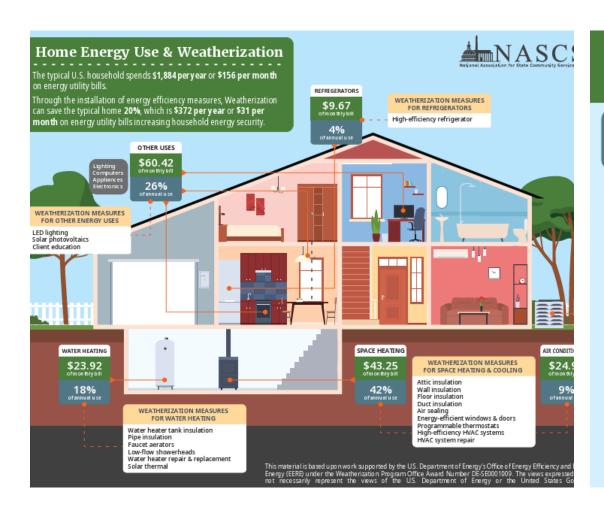
	STRONGLY AGREE	AGREE	NEUTRAL	DISAGREE	STRONGLY DISAGREE	TOTAL	WEIGHTED AVERAGE
The conference enhanced my ability to administer the CSBG and/or WAP programs.	33.33% 24	52.78% 38	11.11% 8	1.39% 1	1.39% 1	72	1.85
The conference format was conducive to learning through the live sessions.	46.58% 34	41.10% 30	8.22% 6	1.37% 1	2.74% 2	73	1.73
The conference application was accessible and easy to use.	57.53% 42	36.99% 27	1.37% 1	1.37% 1	2.74% 2	73	1.55
The registration process was clear and simple to use.	60.27% 44	32.88% 24	1.37% 1	2.74% 2	2.74% 2	73	1.55
There were sufficient opportunities to engage with my peers inside and outside conference sessions.	65.75% 48	30.14% 22	0.00%	1.37% 1	2.74% 2	73	1.45
The event was well organized and communication was clear and timely.	66.67% 48	26.39% 19	2.78%	1.39%	2.78%	72	1.47



# 2025 WAP Conference Planning Committee

NASCSP Member Name	WAP Grantee		
Allan Carbert	Washington		
Stephanie Insinna-Sahondo	Colorado		
Tiffany Taylor	Missouri		
Rory Hoffman	North Dakota		
Clara Castillejos	Minnesota		
Amanda Marcott-Thottunkal	Oklahoma		
Samantha Pearce	New York		
Michelle York	New Hampshire		
Lizzie Adams	California		

# NASCSP Advocacy Tools



# Weatherization Assistance Program: Driving Energy Efficiency and Security

The Weatherization Assistance Program reduces energy costs for energy burdened households by improving energy efficiency and increasing energy security. For nearly 50 years, WAP has been a cornerstone of energy affordability in the U.S.



Every U.S. household spends money on energy utilities

\$1,884 per year

\$156 per month

\$768 per person, annually

\$1.04 per square foot, annually



Many U.S. households are energy insecure

**27%** are energy insecure

10% face an energy disconnect

10% keep their homes at an unhealthy temperature

20% went without food or medicine to pay energy bills



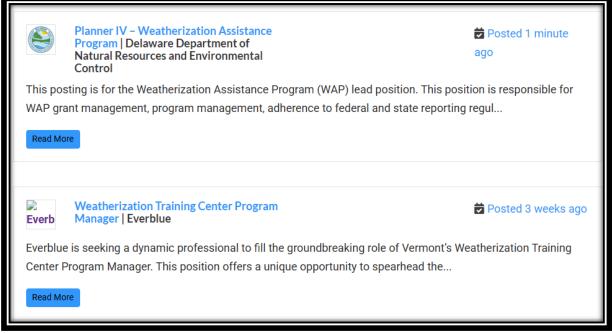




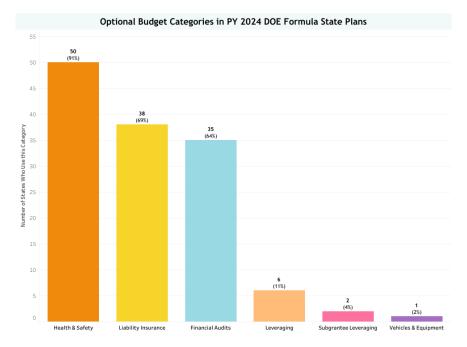
## NASCSP Resources – Jobs Board

 Please send us your open jobs so we can post <u>here</u> and include in our bi-weekly E-News. Email bnguyen@nascsp.org





## PY 24 State Plan Analysis



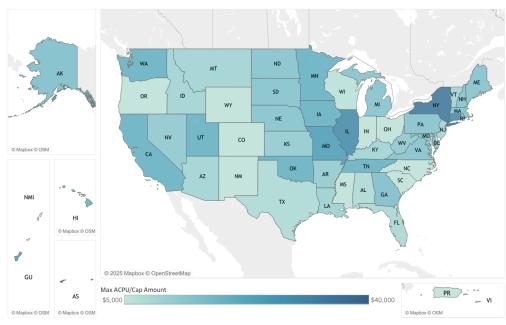
\*In addition to the budget categories listed above, two (2) states have CSPP-related budget categories and ten (10) states have SERC...

#### NASCSP PY 2024 Formula DOE WAP State Plans Analysis Summary

Optional budget category use decreased slightly from PY23.

- Health & Safety 96% to 91%
- Liability Insurance 75% to 69%
- Leveraging 16% to 11%

PY 2024 Weatherization Readiness Funds (WRF) ACPU / Maximum Expenditure Per Unit



Of 56 Grantees, 23 Grantees (41%) clarified in their state plans that subgrantees must abide by an Average Cost Per Unit (ACPU) for Weatherization Readiness Funding. Meanwhile, 21 Grantees (38%) specified a maximum expenditure or "cap" for WRF jobs. The remaining 12 Grantees did not include information regarding WRF ACPU/maximum expenditure in their state plans.

The median WRF ACPU/Maximum Expenditure per Unit in PY 2024 was \$15,000.

Median WRF ACPU/Maximum Expenditure per unit increased from \$11,000 in PY23 to \$15,000 in PY24.

## PY 2025 State Plans — Cont. Resolution

# NASCSP held meeting with April 1 Grantees.



Email DOE PO / TPO and please copy Detrick Clark, Ray Judy and Carrie Smith

Ask for a compliance review of the state plan components.

- NASCSP recommends July 1
   Grantees try to submit early!
- With reductions to federal workforce, we expect some approval and funding delays.
- Use WAP Memo 139
- Use revised WPN 25-1



# NASCSP WAP Resources

**BIL Updates & Resources** 

# Poll Question

Are you receiving reimbursement of WAP BIL/IIJA funds?

- Yes
- No
- Not sure



## Poll Question

# Have the IIJA reimbursement delays impacted your WAP operations? (You can select more than 1 answer)

- No, operating normally
- We had to shift funds to Formula
- We have paused IIJA production at the Grantee level
- We have Subgrantees stopping IIJA production because they can't get reimbursed.
- Subgrantees are laying off workers

## **BIL Coaching Series**

• If you were unable to register for the series, you can still review slides on the series webpage as they become available.

#### > View Coaching Series Schedule

#### ✓ View Coaching Series Outline

Title: Weatherization New State Manager Training

**Description:** This series of webinars are tailored specifically for the Weatherization Assistance Program (WAP) new state managers. This training program is essential in getting off on the right foot by combining high level overview with more detailed processes unique to the weatherization program. Training will provide valuable insights into program management, workforce development, and compliance. Participants will gain actionable knowledge on budgeting, onboarding new staff, managing multiple funding streams, and adopting best practices in delivering weatherization services.

#### Webinar Series Outline:

#### Session 1: WAP 101 [Slides]

- Overview of the Weatherization Assistance Program (WAP)
- DOE-WAP and HHS-LIHEAP funding structures
- Key regulations and guidelines for grantees and new staff

#### Session 2: ACPU Management and Best Practices [Slides]

- Program Regulations and DOE Guidelines
- Budget and production planning
- Best Practices for ACPU and managing ethical operations

#### Session 3: Navigating Compliance for BIL [Slides]

- Davis-Bacon Act compliance essentials
- Build America, Buy America (BABA)
- NEPA / SHPO Federal Compliance
- Best practices for ensuring ethical operations

#### Session 4: Enhancing Program Management Skills [Slides]

# BIL <a href="Procurement & RFP Templates">Procurement & RFP Templates</a>

## NOW AVAILABLE!

#### **BIL Procurement & RFPs**



This webpage offers essential templates and guides for implementing WAP BIL. It includes step-by-step instructions, best practices, and compliance forms to support project planning and management. The templates and guides are arranged by topic, making it easy to find resources tailored to specific needs.

- > Data Management Systems
- > WAP Contractors RFQ
- <NEW> NASCSP Service Provider RFP Example 1
- <NEW> NASCSP Service Provider RFP Example 2
- <NEW> NASCSP Service Provider RFP Instructions
- <NEW> NASCSP Service Provider RFP Template Information
- <NEW> NASCSP Service Provider RFP Template
- > Technical Monitoring and QCI
- Multifamily

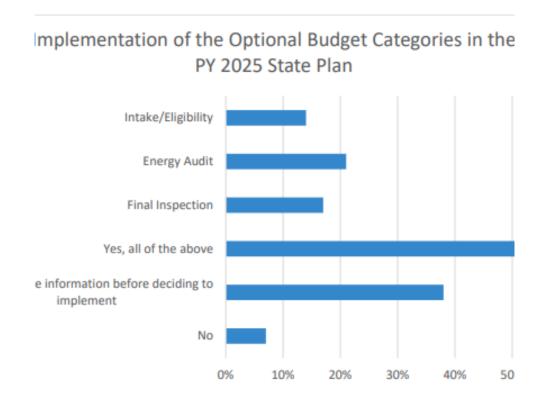


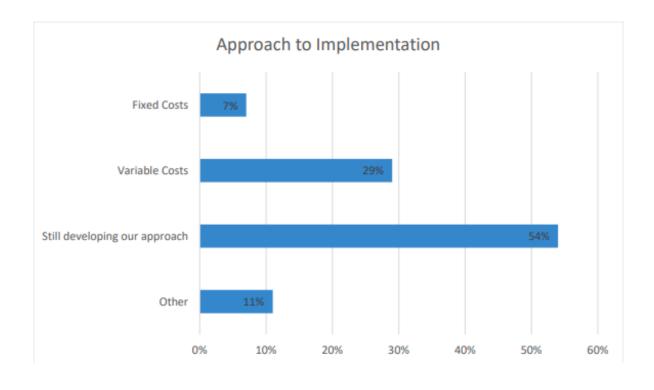
## Help Us Tell Weatherization Client Success Stories!

We are reaching out to gather and celebrate the inspiring client success stories and promotional materials from Weatherization Assistance Programs & Training Centers across the United States. Your experiences, whether large or small, are incredibly valuable in showcasing the positive impact of your efforts. Whether you've transformed a community, empowered individuals, or achieved milestones through your training, your stories have the power to inspire and uplift others in the field.

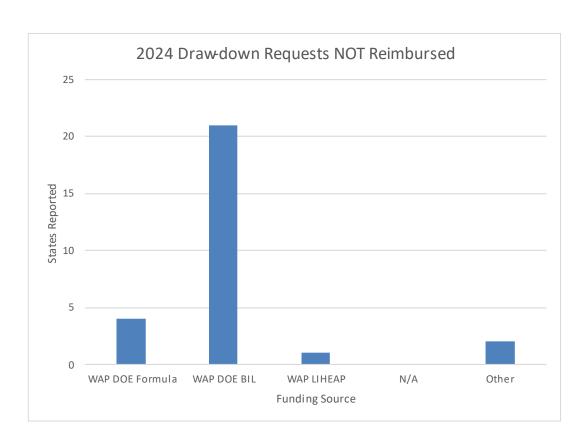
# Grantee Survey Data

### 2025 NASCSP Optional Budget Categories Survey Brief

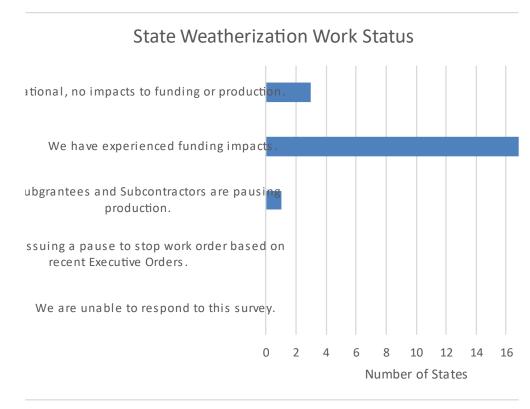




# 2025 WAP Funding Availability Survey Brief Feb. 2025

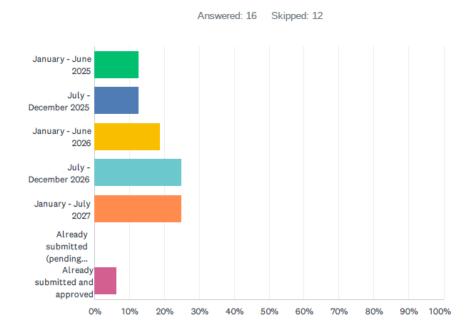


22 Weatherization (WAP) Grantees responded to a NASCSP member survey regarding the availability of funding and impacts following recent Executive Orders.



# 2025 NASCSP Bipartisan Infrastructure Law (BIL) Training and Technical Assistance Survey

Q17 When do you expect to meet all the milestones and submit the plan for the final 50% of BIL funds without conditions or ASAP drawdown?



- 25% of respondents stated they would meet all milestones for the release of all funds by the second half of 2026
- Another 25% of respondents stated they'd meet their milestones the first half of 2027

# Member T&TA IIJA Priorities

#### Priorities include:

- Program Implementation/Efficiency: Successful implementation of programs beyond typical formula production, management of concurrent contracts, improving processes and reducing administrative burdens to enhance productivity.
- **Staffing/Workforce:** Addressing staffing and contractor availability, this includes finding, retaining, and managing both staff and contractors.
- Greatest barriers include:
  - Regulations/Compliance: Regulations like Davis-Bacon and Buy American, as well as general program limitations such as DOE approval timeframe and reimbursement drawdown processing time.
  - **Program Performance**: challenges in meeting spending and production targets



### 2025 NASCSP Infrastructure and Investments Job Act (IIJA) Training and Technical Assistance Survey

NASCSP Member Survey - March 2025

Twenty-eight Weatherization (WAP) Grantees responded to a NASCSP member survey regarding their most immediate training and support priorities regarding the implementation of the BIL funds for 2025.

**Training Webinars:** Of the Grantees who responded, there were a myriad of the training webinars most requested for 2025. Multifamily Projects include various aspects such as implementation, auditing software, identifying eligible projects, and finding reliable providers. Webinar needs for Funding and Financial Management encompasses topics like funding availability, maximizing funds, allowable use of funds, fiscal reporting, and budget flexibility. Finally, regarding Training and Workforce needs, respondents are concerned about training and retention of contractors and crews, as well as finding qualified staff and auditors.



## Poll Question

How often do you bid out the service territories to Subgrantees in your states?

- We only bid out if we have unserved or underperforming territories / Subgrantee
- We do annual bidding of service territories
- We bid out every 2-5 years
- We bid out every 5-10 years
- We have never bid out our service territories and use the same Subgrantees



# Do you put a limit on the amount of **program support** that Subgrantees can charge?

- No limit
- 0-10%
- 11-20%

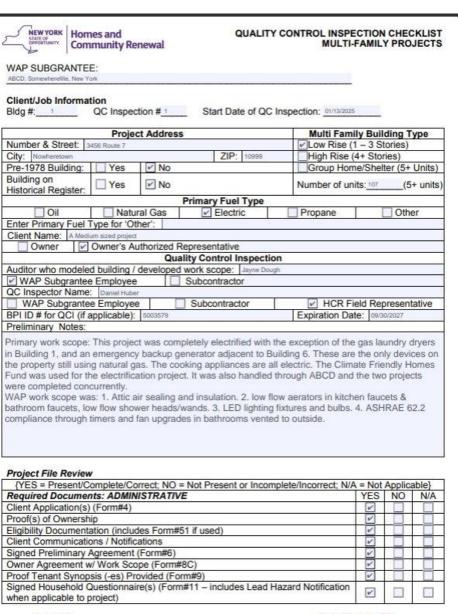
Poll

Question

- 21-30%
- 30-40%
- Over 40%
- We have a limit but allow for state exceptions

## Sample MF QCI report





age 1 of 10 Revised September 2024

WAP Annual Funding Report – Coming Soon!

- **52 Grantees** responded to our survey. Thank you so much for your time and effort in completing this important task!
- PY 2023 WAP Funding Report is a coordinated data collection effort between NASCSP and NCAP to provide a comprehensive summary of WAP funding and production.
- NASCSP delivered the draft report to DOE and is awaiting approval to share.



# Contractors of the Weatherization Assistance Program

Our upcoming blog series will feature stories from contractors working in WAP.

- These stories help highlight the value and impact of weatherization work to stakeholders and the public.
- Featuring contractors can boost visibility for their contributions and inspire others to join the effort.
- Getting WAP contractor feedback on challenges, needs, and other topics will be invaluable to future T&TA efforts.

Please encourage contractors in your network to share their stories by sharing the form link: <a href="Share Your Story Now">Share Your Story Now</a>





# NASCSP Working Group Updates

# Multifamily Weatherization Working Group

Started the drafting of MF WAP Toolkit

- Resources to be released as they are developed!
- Randy Holm (KS), Mat Himmelein (DE), and Doug Misenheimer (TX) will present at the National Home Performance Conference in New Orleans next month

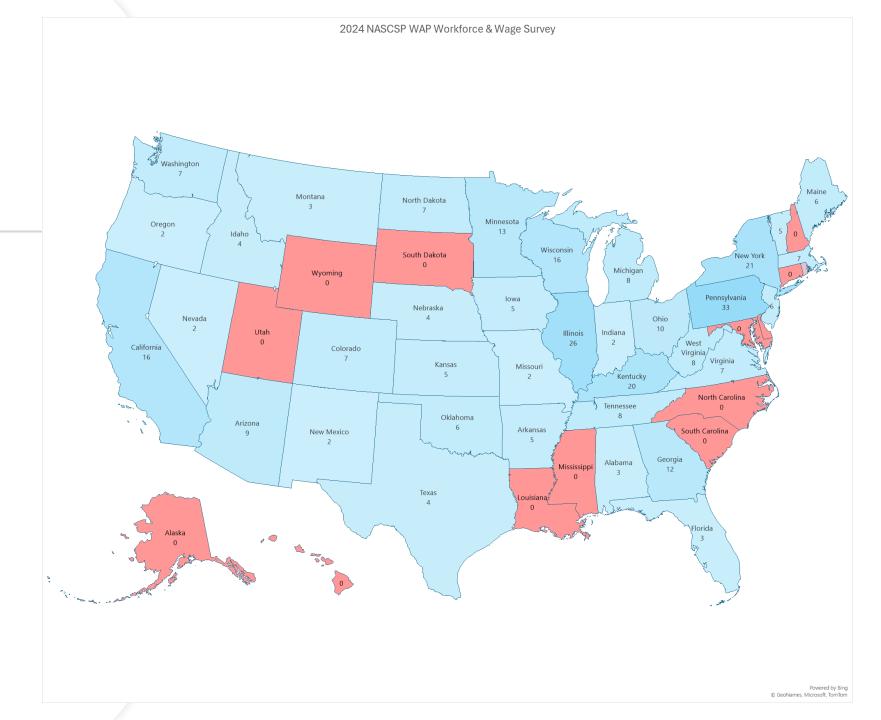
If you would like to join our group, contact jballew@nascsp.org



# Workforce Development Working Group

The 2024 NASCSP WAP Workforce & Wage Survey closed on October 31.

37 Grantees are represented in the data provided from over 300 weatherization Service Providers.



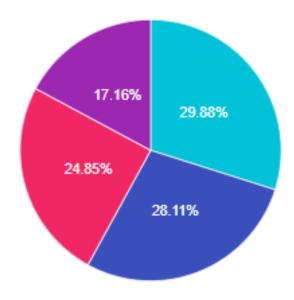
## NASCSP WDWG

Since the 2021 weatherization wage survey, have you implemented minimum wages or other wage initiatives in your organization's weatherization program? Consider minimum wages, career paths, incentives, etc.

Note: Please do not consider annual Cost of Living Adjustments (COLA).

Answered: 338 Skipped: 67

Sneak peek at some of the 2024 NASCSP WAP Workforce & Wage Survey results.



- Yes, we implemented wage changes based on the data from the 2021 weatherization wage survey.
- Yes, we implemented wage changes based on prevailing wage data.
- No, we have not implemented any wage initiatives.
- No, we have not implemented any changes, but we are interested.

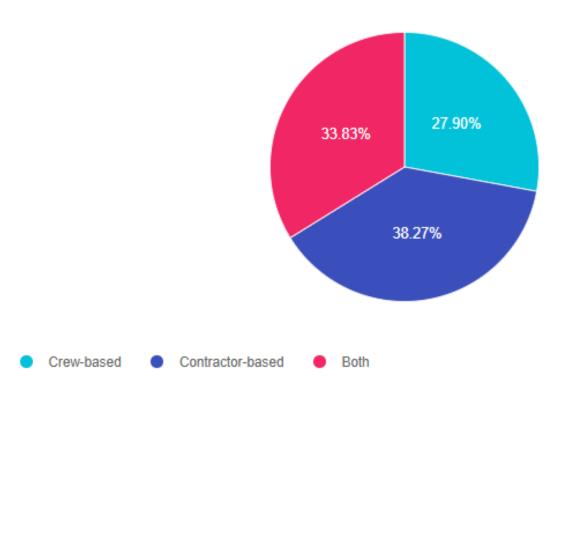
# Workforce Development Working Group

Sneak peek at some of the wage survey results.

Row	Column	Range		Mean	Median	Total
ROW		From	То	Weari	Wediani	iotal
Retrofit Installer Technician	Current Number of Staff in this role	0	33	4.64	4.00	761.00
	Number of Staff expected to hire for full capacity (Current Vacancies)	0	15	1.73	2.00	268.00
	Length of time to fill position/recruit (in months)	0	153	5.25	3.00	809.00
	Number of Staff turnover within the last 12 months	0	12	2.38	2.00	381.00

Is your program primarily in-house crew or subcontractor based?

Answered: 405 Skipped: 0



# Workforce Development Working Group

2024 NASCSP WAP Workforce & Wage Survey Next Steps:

- Data Analysis In-progress
- Updated WAP Career Flyers
- Full Analysis, Resources, Best Practices, and more!



## BIL Implementation Working Group



ACTION	OWNER (s)	DUE DATE
PHASE 1:	5 17 11 (6)	
Review the DRAFT Project Charter and timeline with the	NASCSP, BILWG	Completed
WG for edits and feedback.		
		December 16, 2024
Discuss schedule for future consistent meeting times for 2025	Claudia	Completed
2023		December 16, 2024
Schedule 2025 meetings with BILWG	Claudia	Completed
		January 2025
Approve and finalize the BILWG project charter	NASCSP, BILWG	Completed
		February 24, 2025
Prioritize, group and rank the core operational components	BILWG	Completed
		February 24, 2025
Engage stakeholders and working group members to collaborate on the review/development of the core operational components	NASCSP, BILWG	In Progress
		February 24, 2025
Gather resources for project deliverables	NASCSP, BILWG	In Progress
		February 24, 2025

## Topics of interest

#### **Prioritization and Ranking of Core Operational Components**

- Spend and Production
- Successful Monitoring of Subgrantees
- Successful BIL T&TA plan implementation
- Key performance indicators to measure success
- Successful Grantee Monitoring visits with DOE
- Multifamily WAP
- Workforce Development
- Effective communication strategies with subgrantee and DOE
- Effective WAP Data Management System and Reporting
- Energy audits and DOE priority lists
  - Need to address the availability of EA software
  - Need to address EPA changes and SEER compliance for hot climates
  - Requires contractor education and workforce training
- Federal Compliance BABA, Davis Bacon, NEPA, SHPO, EPA

### **Poll Question**

## What percentage of your IIJA (BIL) funds have you spent?

- 0-5%
- 6-10%
- 11-20%
- 20-30%
- 30-40%
- 40-50%
- Over 50%

## NASCSP Training Webinars

- State Plan Open House
  - 3/20/25
- BIL/IIJA Coaching #6: Workforce Development & Training
  - 4/15/25
- National Home Performance Conference (BPA) April
  - (3) NASCSP live sessions
- Island Grantee Training
  - May 2025
- NEUAC Annual Conference June
  - (1) NASCSP live session







NASCSP on the Hill - NEUAC's LIHEAP Action Day



**NEUAC's** 2025 Conference is in Charlotte, NC

Conference Dates: June 2-5, 2025

NASCSP WAP will be presenting on WAP innovation and success stories!

Share your ideas for implementing effective utility assistance programs! Click <a href="here">here</a> to complete your submission. Let's get "revved up" for Charlotte!

3/20/2025 44

#### WEATHERIZATION ASSISTANCE PROGRAM

### Workforce Development Technical Assistance Drop-In Office Hours



#### **Get support with:**

- Job descriptions
- Hiring
- Retention
- Raising awareness
- Storytelling strategies
- Community outreach and recruitment

...and more!

## 2-3 p.m. ET the third Wednesday of the month:

January 15

February 19

March 19

April 16

May 21

June 18

July 16

August 20

September 17

October 15

November 19

December 17



## **Workforce Development TA 2025**

## for the Weatherization Assistance Program

Join us for Workforce Technical Assistance Drop-In Office Hours! These sessions will take place on the third Wednesday of each month.

This is an open, supportive space where WAP agency staff can ask questions, get advice, find resources, and connect with peers. Hosted by staff and subject matter experts from IREC, NASCSP, and NCAP, these sessions are designed for agency staff working in weatherization, including HR, communications, marketing, community engagement, outreach, recruitment, or program management.

#### Register Here





Grantee Engagement & Outreach Survey

## We Need Your Help!

Please complete this 5-minute survey about Green Workforce Connect.

Take the Survey



### **WEBINAR**

## Expanding the Weatherization Workforce: Best Practices for Recruitment & Outreach

MARCH 26 | 2-3 P.M. ET



Pagan Poggione Interstate Renewable Energy Council (IREC)



Dr. Christopher Small
National Community
Action Partnership
(NCAP)



Destiny Murrell
Oklahoma Department
of Commerce



Kari Nichols Project Home



Jordan D. Renken Energy Outreach Colorado



**Register Here** 

WEBINAR

May 8, 2025 | 2:30-4:00 PM ET

**Amplifying** Success with **GREEN WORKFORCE** CONNE

Join IREC and NASCSP for a webinar for Grantees to discuss Green Workforce Connect, including the available resources and how to onboard onto the platform.

Register Here



## **BPA Update**

- National Conference and Tradeshow
  - April 7 10, 2025
     New Orleans, LA
  - o Register here
- NASCSP will have a booth to share workforce resources and new contractor guide for success.

#### **NASCSP Trainings**

- Level up Your Workforce: Boosting Contractor Capacity in Building Performance
  - Panel presentation
  - Monday, April 7. 1:30 5:00
- Multifamily Weatherization Peer Exchange
  - Randy Holm (KS), Doug Misenheimer (TX), Mat Himmelein (DE)
  - Tuesday, April 8. 10:30 12:00
- Weatherization Workforce: Best Practices for Building a Strong Team
  - Kye Garvin, Pagan Poggione
  - Thursday, April 10. 9:45 10:45







### Recent DOE Guidance

#### **Weatherization Program Notices:**

- WPN 25-1 REVISED
  - Elements related to DEI and Justice40 removed
  - References to BIL have changed to IIJA (Infrastructure Investment and Jobs Act)
  - American Relief Act, 2025: provides FY 25 appropriations through March 14, 2025
  - Removed language referencing that at least 1 project would be in February.

\*all other WPNs and Memos can be found on the <u>NASCSP</u> website.

## Stephanie Insinna – Sahondo (CO) NASCSP Board, WAP Chair



- Updates from Board and DOE Meetings
- OIG Investigations
- BIL Funds and Spending
- Open Discussion

#### **Andrea Schroer**

**WAP Director** 

aschroer@nascsp.org

#### **Jonathan Ballew**

Sr. WAP Program Manager jballew@nascsp.org

#### **Claudia Torres**

Sr. WAP BIL Program Manager ctorres@nascsp.org

#### **Kye Garvin**

WAP Workforce Program Manager kgarvin@nascp.org

#### **Bryce Nguyen**

WAP Program Analyst

bnguyen@nascsp.org



### Thank you!

Stephanie Insinna - Sahondo NASCSP Board

**WAP Chair** 

stephanie.insinnasahondo@state.co.us

**Cheryl Williams** 

**Executive Director** 

cwilliams@nascsp.org