

Annual WAP State Plan
Submission: How to
navigate PAGE and Budgets

# 2025 WINTER TRAINING CONFERENCE

BUILDING TOWARDS TOGETHER'

www.nascsp.org

# State Plan Training Agenda (Part 1 & 2)

- Kahoot! Test your knowledge
- Navigating PAGE for state plan submission and trainings
- SF 424 Application for Federal Assistance
- SF 424A Budget information for Non-Construction Programs
- Budget Justification
  - Grantee Manager shares Budget preparation process
    - Amanda Marcott-Thottunkal (OK), Regional Rep
- Optional Budget Categories & ACPU
  - NASCSP Survey
  - Peer to Peer Exchange and Discussion
- Annual File
- Master File
- Grantee Manager State Plan Strategies for Success
  - Stacey Humbert (WI), Regional Rep
- Questions and Discussion Topics

# **Presenters**



**Amanda Marcott- Thottunkal** 

Deputy Division Director (OK)

NASCSP Regional
Representative



**Suzy Meneguzzo** 

Weatherization Assistance Program Director (MN)



**Andrea Schroer** 

Weatherization Director (NASCSP)



**Claudia Torres** 

WAP BIL Senior Program Manager (NASCSP)

Test your Knowledge with Kahoot! Join at www.Kahoot.it or with the Kahoot! app

The Annual WAP
State Plan
Application Quiz

Planning, Manual and policy updates

State Plan Overview in PAGE

State Plan & Budget Development

Submission and DOE PO coordination and reviews

Acceptance and Subgrantee Contract Executions

# 2025 APPLICATION ANNOUNCEMENT

- DOE issues Announcement & Guidance:
  - Weatherization Program Notice (WPN) 25-1 provides an overview.
  - Attachment 1: Administrative and Legal Requirements
     Document (ALRD).
  - Attachment 2: Application Instructions.
  - WPN 25-2 provides PY 2025 WAP Funding Allocations.
- The Grantee Program Manager drives the process.
  - This is a significant undertaking, so start early!





#### Department of Energy

#### WEATHERIZATION PROGRAM NOTICE 25-1 ISSUED DATE: NOVEMBER 18, 2024

SUBJECT: PROGRAM YEAR 2025 WEATHERIZATION GRANT APPLICATION

EFFECTIVE DATE: Weatherization Program Notice (WPN) 25-1, Application Instructions, and Administrative and Legal Requirements Document (ALRD) are exclusively intended for Weatherization Assistance Program (WAP) Grantees in Program Year (PY) 2025.

INTENDED AUDIENCE: Weatherization Grantees and Weatherization Subgrantees

INTENDED USE: The Department of Energy (DOE) issues WPNs to establish the framework to administer congressionally appropriated funds to WAP Grantees. This document and attachments provide information for developing a WAP Grantee Plan. Complete Plans ensure funds are dispersed in a timely manner.

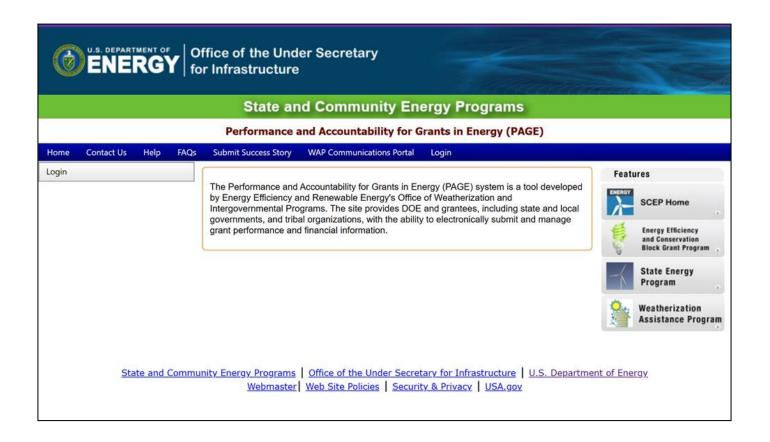
DOE issues the application package annually to provide instructions on completing Grantee Plan applications. Changes from year to year are often precipitated by congressional inquiries, administrative priorities, including new initiatives from other federal agencies, monitoring in the field, and feedback from the network of stakeholders. The annual document, issued as a WPN, addresses these issues, and provides resources for Grantees to include the information, as appropriate, to their specific circumstances in applying for WAP formula funds.

WPN attachments serve as programmatic, financial, and legal resources with instructions through the Application Instructions that must be incorporated into the submitted Grantee Plan. Grantee Plans are submitted electronically through WAP's reporting system, <a href="Performance and Accountability for Grants in Energy (PAGE)">Performance and Accountability for Grants in Energy (PAGE)</a>.

PAGE contains all federal forms required for the application. Please follow the instructions in the ALRD and the Application Instructions attached to this WPN.

Weatherization Program Notice WPN 25-1 Program Year 2025 Weatherization Grant Guidance

# PAGE (PERFORMANCE AND ACCOUNTABILITY FOR GRANTS IN ENERGY) PAGE.ENERGY.GOV





# **LEARNING OBJECTIVES**

# This session will help participants to:

- Find the necessary information to apply for Federal funds for the weatherization grants.
- Identify the various components of the Application Package.
- Understand the Budget development and budget mandatory vs. optional budget categories
- Hear from WAP Grantees on budget development and strategies for timely state plan applications and approvals.
- Review NASCSP resources to help develop the plan content
- Offer peer exchange opportunities on state plan development



# PAGE RESOURCES TRAININGS VIDEOS

## **Weatherization Assistance Program (WAP)**

## **Create WAP Application Package**

How a grantee can create a new WAP application package

## **Create a Revision of an Application Package**

An overview of how to create a revision of an application package, how to edit it, and submit to DOE.

## **Application Documents**

## Create SF-424

Shows a grantee how to create a new SF-424

#### **Annual File**

An overview of the WAP Annual File

## **Budget**

Overview of the WAP budget

#### **Verify and Submit**

How to check application package for errors and submit to DOE

## **Quarterly Performance Reporting**

## **Quarterly Performance Report**

How to create and submit a quarterly performance report

## **Financial Reporting**

#### **Create and Submit a Federal Financial Report**

How to create and submit a financial report

## Reject a Federal Financial Report

Shows how a Federal user can reject a PPR

## **Approve a Federal Financial Report**

Shows how a Federal user can approve a PPR



# **SINGLE SIGN ON REQUIREMENT**

- DOE is requiring that all logins go through Single Sign-On (SSO) via OneID.
- Single sign-on (SSO) is an identification method that enables users to log in to multiple applications and websites with one set of credentials. SSO streamlines the authentication process for users.
- For grantee users, please see the following instructions for setting up and using Login.gov (Login.gov Instructions) and/or ID.me (ID.me Instructions).
- Note if your password has expired and your account has been deactivated, you may receive an error
  message once you have setup your Login.gov or ID.me account and return to PAGE. If this happens, please
  contact the PAGE Hotline for a temporary password to complete the login process, then user My Profile to
  change your password.



# **WAP GRANTEE PLAN AND PAGE**

# When entering the WAP Grantee Plan, please make sure it is:

- Submitted on time. Email your DOE PO as soon as you submit!
- Complete and accurate. Make sure all required attachments are uploaded into the SF 424
- We recommend at least one prior review with DOE project officer before submitting to review any significant changes in the plan
- Make timely revisions as requested by Department of Energy (DOE) staff.



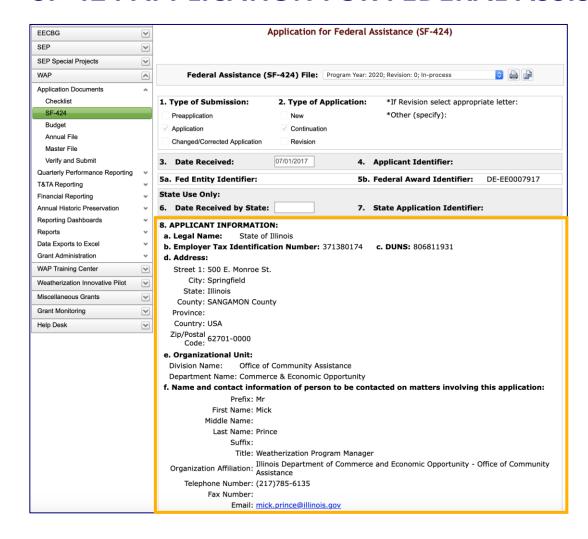
# WAP GRANTEE PLAN COMPONENTS AND PAGE

# Annual Grant Application contains four components

- SF-424
- Budget & Budget Justification
- Annual File
- Master File



# SF-424 APPLICATION FOR FEDERAL ASSISTANCE





# SF-424 APPLICATION FOR FEDERAL ASSISTANCE

e. C	rganizational Unit:							
Division Name: Office of E			of Energy Policy					
	Department Name:	Arizona	a Governor's Office					
f. Na	f. Name and contact information of person to be contacted on matters involving this application:							
	Search Edit							
	Prefix:	Ms						
	First Name:	Linda						
	Middle Name:							
	Last Name:	Brumm						
	Suffix: Title:	Fiscal Manag	ior.					
	Organization Affiliation:							
	Telephone Number:	(602) 771-114						
	Fax Number:	(602) 771-120						
	Email:	lbrumm@az.g	gov					
9.	Type of Applicant:		State Government		•			
10.	). Name of Federal Agency:		Department of Energ	Department of Energy				
11.	Catalog of Federal Domestic Assistance Number:		81.042 Weatherization Assistance for Low-Income Persons					
12.	Funding Opportunity N Title:	lumber:	DE-FOA-0000835 Weatherization Assistance for Low-Income Persons					
13.	3. Competition Identification Number: Title:							
14	Areas Affected by Projec	t (Cities Cou	ntine States atc):					
1-4.	Statewide	it (Cities, Coul	nites, States, etc).					
15.	Descriptive Title of Appl		t:					
	Low-Income Weatherization	on Program						
16.	Congressional Districts	Of:						
	a. Applicant			Arizona Congressional District 04	•			
	b. Program/Project		State:	Arizona	•			
			Congressional District:	Arizona-Statewide	•			
17	Proposed Project:							
	a. Start Date	7/1/2013	<b></b>	b. End Date 6/30/2014				



# SF-424 APPLICATION FOR FEDERAL ASSISTANCE

18. Estimated Funding (\$):		
a. Federal	\$ 316,540.00	
b. Applicant	\$ 0.00	
c. State	\$ 0.00	
d. Local	\$ 0.00	
e. Other	\$ 0.00	
f. Program Income	\$ 0.00	
g. TOTAL	\$ 316,540.00	
	o Review By State Under Execut was made available to the State u	ve Order 12372 Process?: nder the Executive Order 12372 Process for
	ect to E.O. 12372 but has not bee covered by E.O. 12372.	n selected by the State for review.
20. Is the Applicant Delinqu	uent On Any Federal Debt? (If "Y	es", provide explanation.):
Yes		
No		
statements herein are tru and agree to comply with statements or claims ma	e, complete and accurate to the be any resulting terms if I accept an y subject me to criminal, civil, or a	ontained in the list of certifications** and (2) that the st of my knowledge. I also provide the required assurances** award. I am aware that any false, fictitious, or fraudulent dministrative penalties. (U.S. Code, Title 218, Section 1001)
or agency specific instruction		bic you may obtain this list, is contained in the amountainent
Authorized Representative:		
Search Edit		
Prefix:	Ms	
First Name:	Leisa	
Middle Name:	В	
Last Name:	Brug	
Suffix:	·	
Title:	Energy Office Director	
Telephone Number:	(602) 771-1244	
Fax:	(602) 771-1203	
Email:	lbrug@az.gov	



# **SF-424 APPLICATION ATTACHMENTS**

Applicants are required to attach all supporting documents to the SF-424 form.

File Name	Date Created	Action
		Browse
		Upload
	Save Validate SF424	
	S	Save Validate SF424



# **REQUIRED ATTACHMENTS:**

# **New** Required Attachments:

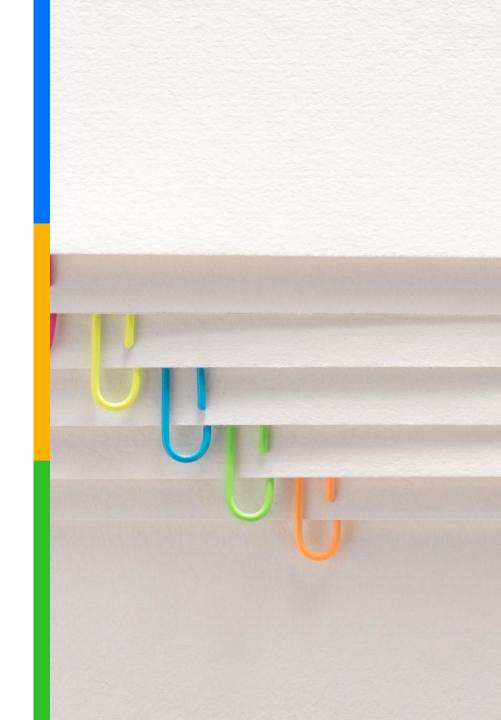
- Dispute Resolution Process
- Process for investigating Waste, Fraud, and Abuse
- Reprogramming of Training & Technical Assistance (T&TA) funds



Required Attachments to the Application Packa	age in F
Health and Safety Plan (if not already included in the Master File)	Attach
Training & Technical Assistance (T&TA) Plan (if not already included in the Master File)	Attach
Quality Control Inspection/ Technical Monitoring Form	Attach
Financial/Programmatic Monitoring Tool	Attach
Quality Control Inspector (QCI) Technical Monitor(s) Certification Form(s) or documentation for how this requirement is met	Attach
Public Hearing Transcript(s)	Attach
Public Hearing Notice(s) Demonstrating Minimum 10 Days' Notice	Attach
PAC Activity Documentation	Attach
Dispute Resolution Process	Attach
Indirect Rate Agreement (if applicable)	Attach
Explanation of Indirect Costs (if applicable)	Attach
Process for Investigating Waste, Fraud and Abuse	Attach
Cost Allocation Plan (if applicable)	Attach
2 CFR 200 Subpart F, Single Audit	Attach provid narrati section
SF-LLL Disclosure of Lobbying Activities (if applicable)	Attach

# **OPTIONAL ATTACHMENTS**

Other Optional Attachments, as applicable		
WAP Organizational Chart(s)	Attachment	WAP Org Chart
Corrective Action/Removal Procedures	Attachment	Corrective Action Removal Procedures
Approved Sustainable Energy Resources for Consumers (SERC) Plan	Attachment	SERC Plan
Reprogramming of T&TA Funds	Attachment	Reprogramming T&TA Funds

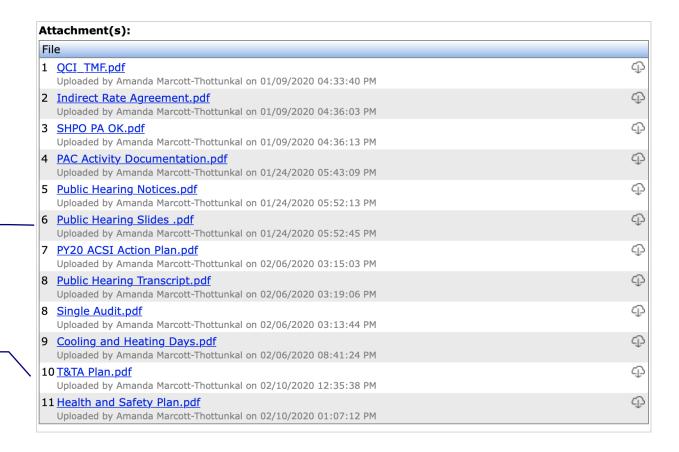




# PAGE – SF-424 ATTACHMENTS

Public Hearing Transcript

Technical Plans





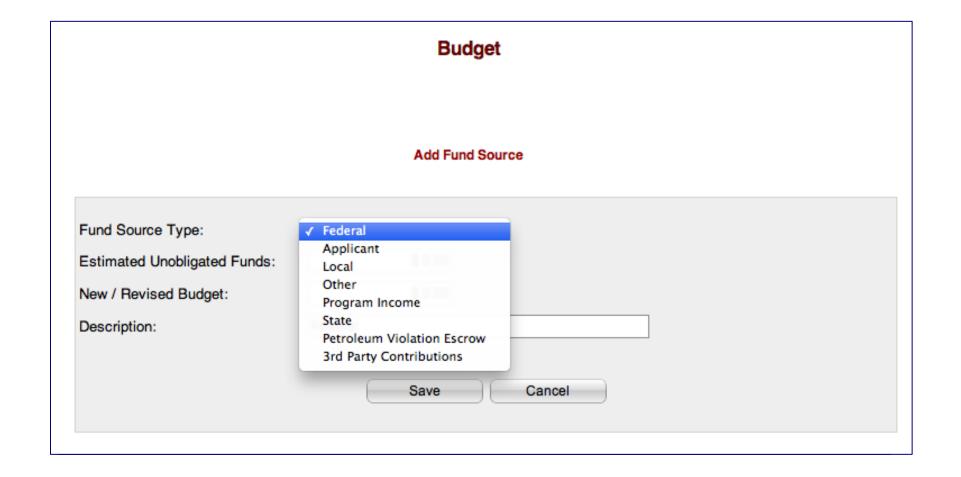
# **GROUP DISCUSSION**

- 1) How do you handle your **Public Hearing** Transcript?
  - 1) Do you have a written script prior to the hearing
  - 2) Do you have a formal transcriber?
  - 3) Do you do in person or virtual public hearings? Both?
  - 4) How do you receive comments?
  - 5) Are you using AI technology?
- 2) How and where do you advertise your state plan prior to the public hearing?
- 3) How do you address comments and input at the hearing into the state plan?



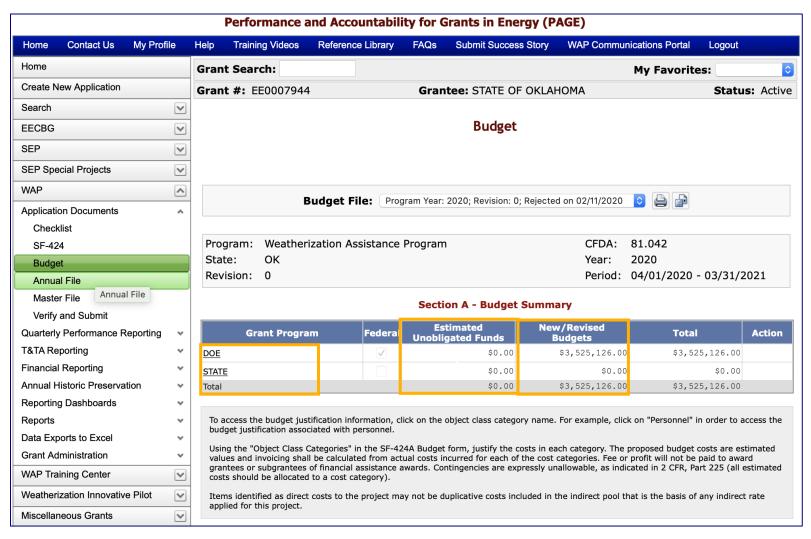


# **SF-424A BUDGET – FUNDING SOURCES**





# SF-424A BUDGET – FUNDING SOURCES





# REVIEW OF THE BUDGET PREPARATION PROCESS

Amanda Marcott-Thottunkal LIVE DEMO of OKLAHOMA WAP Budget in EXCEL

# WAP State Plan and Budget Categories

Understanding
Mandatory and
Optional
Budgets

Expanded
Optional Budget
Categories in
DOE WPN 24-7

Option to revise on 3<sup>rd</sup> tranche (remaining 50%)

# Section B: Mandatory Budget Categories

- Grantee Administration
- Subgrantee Administration
- Grantee T&TA
- Subgrantee T&TA
- Weatherization Readiness Funds
- Program Operations
  - This is where the ACPU is derived!



# PROGRAM OPERATIONS

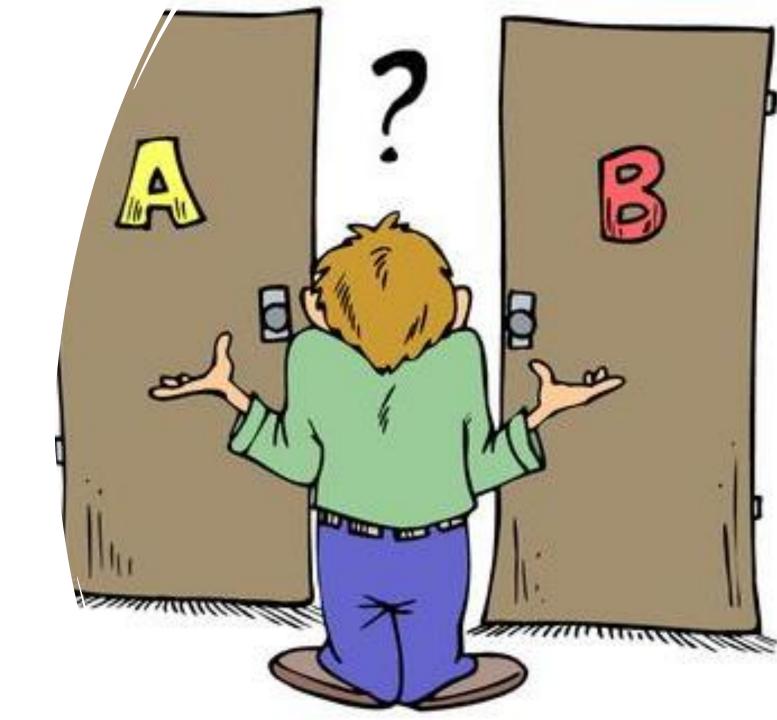
Per 10 CFR 440.18

Costs incurred for **Program Operations** are generally defined as the direct costs necessary to affect the weatherization of an eligible dwelling unit.

Many of these costs cannot be directly related to a specific dwelling unit – for example, vehicle and equipment maintenance or purchases of tools and equipment. **These costs are amortized over the number of dwelling units completed during the contract period.** For example, the cost of a blower door (\$4,500) could be amortized over the 150 homes completed during a contract period, resulting in a \$30 increase in the ACPU for the homes completed in that time frame.

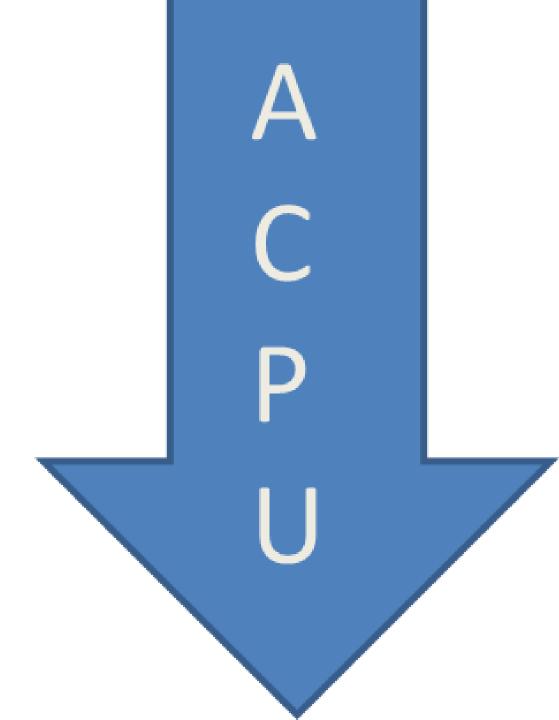
# Section B: Optional Budget Categories

- Vehicles and Equipment (amortization hits ACPU)
- Liability Insurance
- Leveraging
- Health & Safety
- Financial Audit
- Special Projects I-V
  - Energy Crisis
  - Disaster Crisis



# **Using Optional Budget Categories**

- Vehicles and Equipment
  - Will still impact the ACPU but allows you to amortize the vehicle costs over multiple years, the useful life of the vehicle
- Liability Insurance
- Health and Safety
  - Limits expressed as a % of the ACPU
  - There is no limit in statute or rules!
  - States can increase the H&S percentage above 15%
- Financial Audits
- Leveraging Plan
  - Up to 15% of grant to develop partnerships
  - Obtain non-Federal resources to increase # of homes weatherized



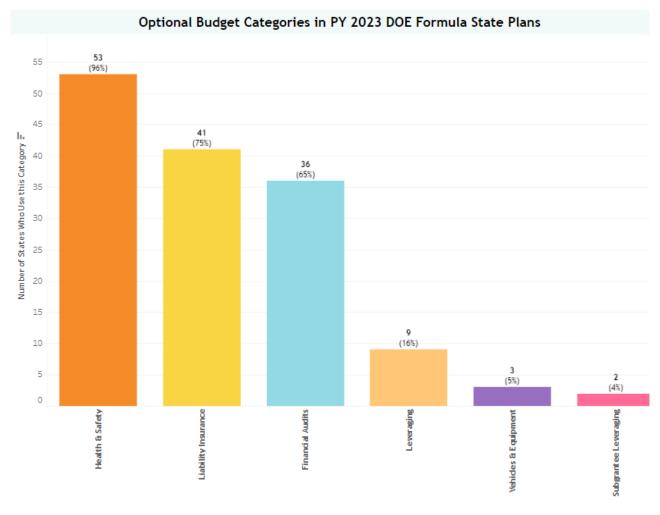
# NASCSP Analysis: Optional Budget Categories

# Grantees can help manage the Average Cost per Unit (ACPU) onus by utilizing Optional Budget Categories

- · Health and Safety
  - Limits expressed as a % of the ACPU
  - Over 15% triggers secondary review
- · Liability Insurance
- Financial Audits
- Leveraging Plan
- Vehicles and Equipment
  - Can amortize the vehicle costs over multiple years

# NASCSP PY 2023 Formula DOE WAP State Plans Analysis Summary

PY 2023 Optional PY 2023 Categorical PY 2023 WRF PY 2023 H&S as ACPU/Maximum Compared to Program State Expenditure Per Unit Ops

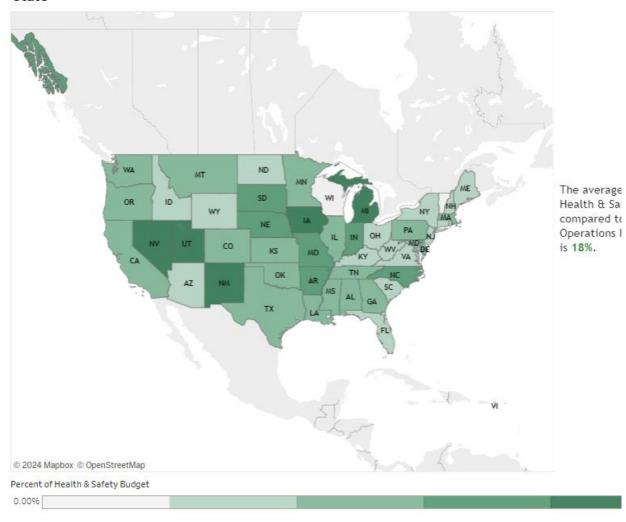


<sup>\*</sup>In addition to the budget categories listed above, two (2) states have CSPP-related budget categories and four (4) states have SERC related budget categories.

# Health & Safety VS Program Ops

- The average percent of H&S budget as compared to Program Operations in PY2023 is 18 percent.
- The highest percent of Health and Safety funds was 37.65%

PY 2023 Percent of Health & Safety Budget vs. Program Operations Amount by State



# NEW Optional Budget Categories in <u>WPN 24-7</u>

To allow the most flexibility to calculate ACPU, DOE has added:

- "Intake/Eligibility",
- "Final Inspection" and
- "Energy Audit"
- as optional Budget Categories for which costs are excluded from the ACPU. By exercising the option to budget and expense to these categories, Grantees have the flexibility to establish separate budgets that support the weatherization process, and these expenditures would **no longer be included** in the calculation of the ACPU.



#### **Department of Energy**

Washington, DC 20585

#### WEATHERIZATION PROGRAM NOTICE 24-7 EFFECTIVE DATE: May 10, 2024

EXECUTIVE SUMMARY: This guidance addresses the Average Cost per Dwelling Unit (ACPU) as the sum of the expenditure of financial assistance allowable under 10 CFR 440.18 (a), (b), and (c) for labor, weatherization materials, and related matters in the Department of Energy (DOE) Weatherization Assistance Program (WAP). DOE is providing three new optional Budget Categories, including Intake/Eligibility, Final Inspection, and Energy Audit, for Grantees that can be used to capture costs related to these specific activities which DOE considers to be outside the ACPU limits.

SUBJECT: Optional Budget Flexibilities for the Average Cost Per Unit

APPLICABLE TO: WAP Annual Formula Allocations, WAP Bipartisan Infrastructure Law (BIL) Formula Allocations

INTENDED AUDIENCE: WAP Grantees and Subgrantees

PURPOSE: To issue guidance on new optional Budget Categories that can be used to capture costs related to these specific activities which DOE considers to be outside the amount of expenditures calculated in the "average cost per dwelling unit" pursuant to 42 USC \$6865(c)(1) and to emphasize consistency in applying the financial assistance rules set forth in 2 CFR 200 by Grantees and Subgrantees.

SCOPE: The provisions of this Weatherization Program Notice (WPN) apply to Grantees or other entities named in the Notification of Grant Award as the recipient(s) of financial assistance under DOE WAP.

LEGAL AUTHORITY: Title IV, Energy Conservation and Production Act (ECPA), as amended, authorizes the Department to administer WAP (42 U.S.C. § 6861, et. seq.). All grant awards made under this Program shall comply with applicable law and regulations including, but not limited to, WAP regulations contained in the Code of Federal Regulations (CFR) at 10 CFR 440, DOE Financial Assistance Rules at 2 CFR 200, and the Bipartisan Infrastructure Law (Infrastructure Investment and Jobs Act), Public Law 117-58.

# 2025 NASCSP Optional Budget Categories Survey Brief

NASCSP conducted a member survey regarding implementation of the new Optional Budget Categories in their PY 2025 state plan and the final modification of the BIL state plan.

A summary of the findings can be found on the NASCSP member portal.

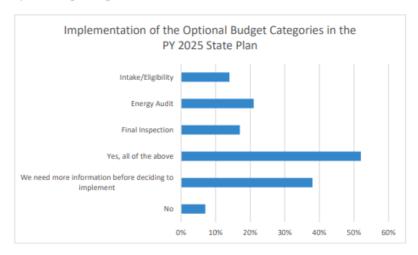


#### Implementation of new Optional Budget Categories

NASCSP Member Survey - January 2025

Twenty-nine Weatherization (WAP) Grantees responded to a NASCSP member survey regarding implementation of the new Optional Budget Categories (WPN 24-7) in their PY 2025 state plan and the final modification of the BIL state plan.

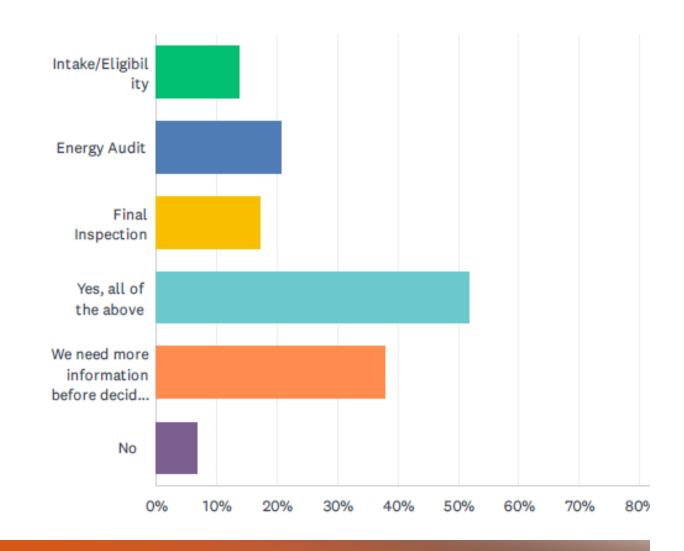
**Implementation:** Of the Grantees who responded, 52% stated they would be implementing the new budget categories in one form or another. Most of the Grantees plan to implement using all three categories of intake/eligibility, energy audit and final inspection. Thirty-eight percent of respondents stated they needed additional information before deciding to implement the optional budget categories in PY 2025. Only 7% of respondents will not be implementing the new optional budget categories.

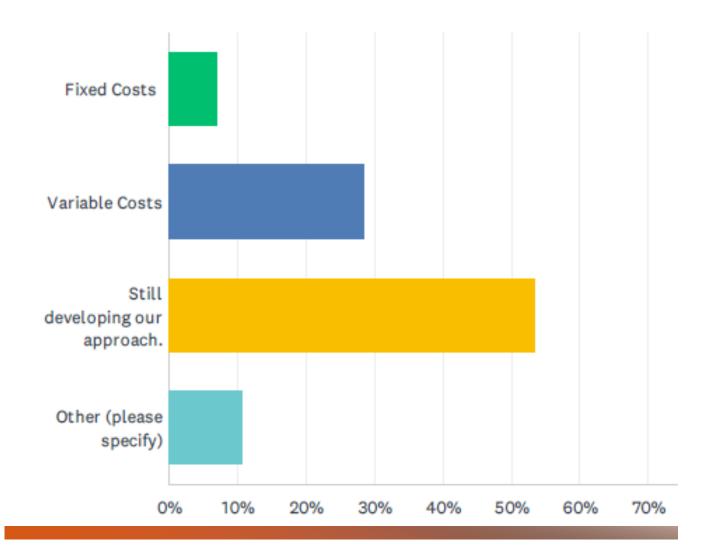


**Implementation for BIL:** Grantees were asked if they planned to implement the same updates to the remaining 50% of their BIL award modification. Of the Grantees who responded, 52% plan to implement it for final inspections, 48% for energy audits and 38% for intake/eligibility. Another 45% were unsure of its use as they were still in need of additional information before coming to a conclusion. Ten percent stated they would not be implementing the optional budget categories for the BIL program.

# Implementation of new Optional Budget Categories

- 52% of respondents WILL be implementing the new categories
- 38% of respondents needed additional information before deciding
- 7% will not be implementing





# How are we implementing?

- 54% of respondents are still developing their approach
- 29% of respondents will be using variable costs
- 7% will be using fixed costs
- 3% other means

# Peer to Peer Discussion: New Optional Budget Categories

- Which of the New Optional Budget Categories will you implement?
- How will you implement them?
- What does that look like translated into your Budget?
- Do you have new processes outlined for your Subgrantees?
- Share out of some ideas on how to streamline implementation

# SF-424A BUDGET – COMPLETING THE BUDGET

## Section B - Budget Categories

Edit Budget Columns

Object Class	GRANTEE ADMINISTRATION Edit	SUBGRANTEE ADMINISTRATION Edit	GRANTEE T&TA Edit	SUBGRANTEE T&TA Edit	PROGRAM OPERATIONS Edit	HEALTH AND SAFETY Edit	VEHICLES AND EQUIPMENT Edit	LIABILITY INSURANCE Edit	
Personnel	\$51,881.00	\$0.00	\$67,589.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1
Benefits	\$22,332.00	\$0.00	\$29,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Travel	\$2,500.00	\$0.00	\$12,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Contract	\$3,000.00	\$288,250.00	\$257,405.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$3,3
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Other	\$3,127.25	\$0.00	\$10,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Total	\$82,840.25	\$288,250.00	\$377,489.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$
Indirect	\$55,659.75	\$0.00	\$72,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1
Object Class Total	\$138,500.00	\$288,250.00	\$450,000.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$3,6
				'					



## SF-424A BUDGET – OBJECT CLASSES (LINES IN BUDGET)

#### Section B - Budget Categories

Edit Budget Columns

GRANTEE ADMINISTRATION Edit	SUBGRANTEE ADMINISTRATION Edit	GRANTEE T&TA Edit	SUBGRANTEE T&TA Edit	PROGRAM OPERATIONS Edit	SAFETY Edit	VEHICLES AND EQUIPMENT Edit	LIABILITY INSURANCE Edit	
\$51,881.00	\$0.00	\$67,589.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1
\$22,332.00	\$0.00	\$29,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Ş
\$2,500.00	\$0.00	\$12,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
\$3,000.00	\$288,250.00	\$257,405.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$3,3
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
\$3,127.25	\$0.00	\$10,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
\$82,840.25	\$288,250.00	\$377,489.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$
\$55,659.75	\$0.00	\$72,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1
\$138,500.00	\$288,250.00	\$450,000.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$3,6
	\$51,881.00 \$22,332.00 \$2,500.00 \$0.00 \$0.00 \$3,000.00 \$3,127.25 \$82,840.25 \$55,659.75	\$51,881.00 \$0.00 \$22,332.00 \$0.00 \$2,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,000.00 \$288,250.00 \$3,127.25 \$0.00 \$82,840.25 \$288,250.00 \$55,659.75 \$0.00	### ADMINISTRATION Edit   ### Edi	### ADMINISTRATION Edit   ### Edi	ADMINISTRATION ADMINISTRATION Edit Edit Edit Edit Edit Edit Edit Edit	ADMINISTRATION Edit Edit Edit Edit OPERATIONS Edit Edit Edit Edit Edit Edit Edit Edit	ADMINISTRATION Edit Edit Edit Selit Selit SAFETY Edit Edit Selit Edit S1,881.00 \$0.00 \$67,589.00 \$0.00	ADMINISTRATION Edit Edit Edit Edit Edit Edit Edit Edit



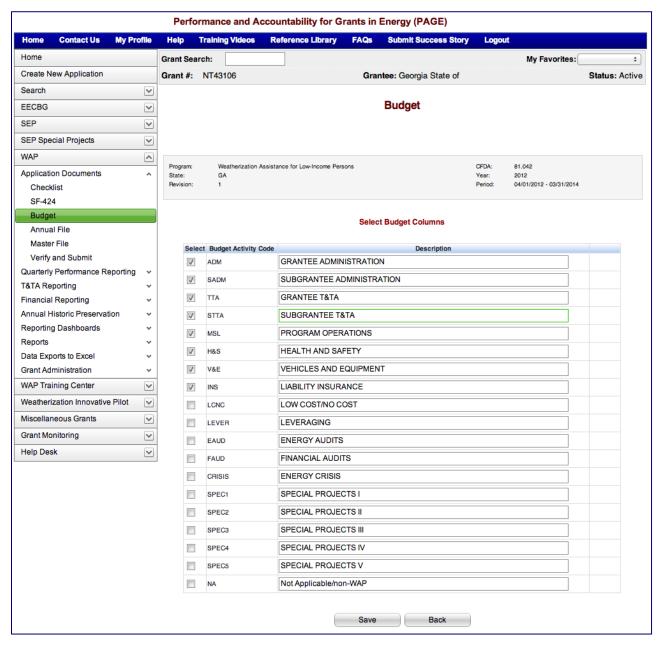
#### SF-424A BUDGET – ADD BUDGET COLUMN

#### Section B - Budget Categories

Edit Budget Columns

		<u>Edit</u>	T&TA Edit	T&TA Edit	OPERATIONS Edit	SAFETY Edit	VEHICLES AND EQUIPMENT Edit	INSURANCE Edit	
Personnel \$5	1,881.00	\$0.00	\$67,589.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1
Benefits \$2	2,332.00	\$0.00	\$29,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Travel \$	2,500.00	\$0.00	\$12,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Contract \$	3,000.00	\$288,250.00	\$257,405.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$3,3
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Other \$	3,127.25	\$0.00	\$10,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Total \$8	2,840.25	\$288,250.00	\$377,489.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$
Indirect \$5	5,659.75	\$0.00	\$72,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1
Object Class Total \$13	8,500.00	\$288,250.00	\$450,000.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00	\$100,000.00	\$3,6



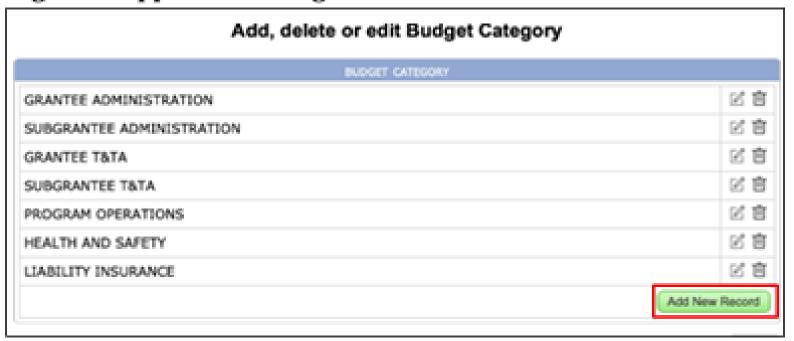






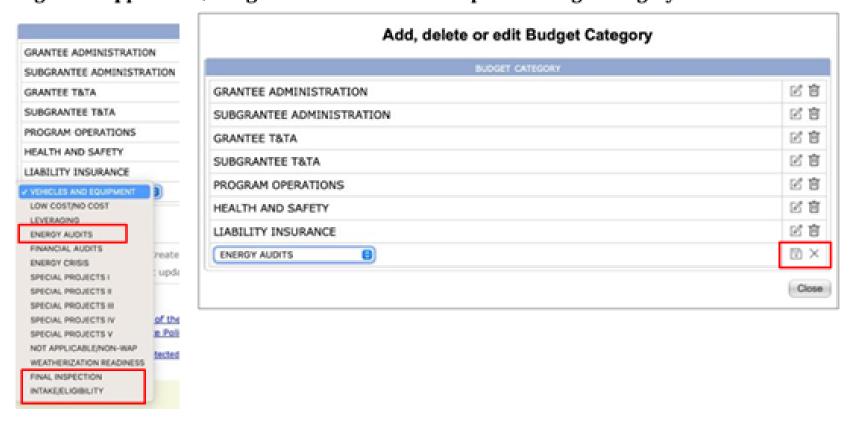
#### APPLICATION, BUDGET SECTION – CLICK "ADD NEW RECORD"

Figure 6. Application, budget section - add new record.



SELECT THE NEW BUDGET CATEGORY FROM THE DROP-DOWN LIST AND SELECT THE SAVE ICON TO SAVE YOUR SELECTION (FIGURE 7). ADD ADDITIONAL CATEGORIES AS NEEDED AND SELECT THE "CLOSE" BUTTON.

Figure 7. Application, budget section – selection of optional budget category



#### THE NEW BUDGET COLUMNS WILL BE ADDED TO THE FAR RIGHT WITHIN SECTION B - BUDGET CATEGORIES

SECTION 8 - BUOGET CATEGORIES								
		E	dit Budget Columns					
Object Class		ENERGY AUDITS	FINAL INSPECTION	INTAKE/ELIGIBILITY				
		2 0	6 6	2 音				
Personnel	0	\$0.00	\$0.00	\$0.00				
Fringe Benefits	0	\$0.00	\$0.00	\$0.00				
Travel	0	\$0.00	\$0.00	\$0.00				
Equipment	0	\$0.00	\$0.00	\$0.00				
Supplies	0	\$0.00	\$0.00	\$0.00				
Contract	0	\$0.00	\$0.00	\$0.00				
Construction	0	\$0.00	\$0.00	\$0.00				
Other Direct Costs	0	\$0.00	\$0.00	\$0.00				
Total Direct Costs	0	\$0.00	\$0.00	\$0.00				
Indirect Costs	0	\$0.00	\$0.00	\$0.00				
Object Class Total	0	\$0.00	\$0.00	\$0.00				

#### SELECT THE EDIT ICON, INPUT FUNDING, SAVE – NEW OPTIONAL BUDGETS!

Figure 10. Application, budget section – optional Budget Categories added

		E	dit Budget Columns		
Object Class		ENERGY AUDITS	FINAL INSPECTION	INTAKE/ELIGIBILITY	Total
Personnel	0	\$0.00	\$0.00	\$0.00	\$3,561,059.00
Fringe Benefits	0	\$0.00	\$0.00	\$0.00	\$1,607,520.00
Travel	0	\$0.00	\$0.00	\$0.00	\$69,310.00
Equipment	0	\$0.00	\$0.00	\$0.00	\$0.00
Supplies	0	\$0.00	\$0.00	\$0.00	\$0.00
Contract	0	\$75,000.00	\$73,500.00	\$73,500.00	\$117,356,169.00
Construction	0	\$0.00	\$0.00	\$0.00	\$0.00
Other Direct Costs	0	\$0.00	\$0.00	\$0.00	\$54,660.00
Total Direct Costs	0	\$75,000.00	\$73,500.00	\$73,500.00	\$122,648,718.00
Indirect Costs	0	\$0.00	\$0.00	\$0.00	\$2,660,309.00
Object Class Total	0	\$75,000.00	\$73,500.00	\$73,500.00	\$125,309,027.00

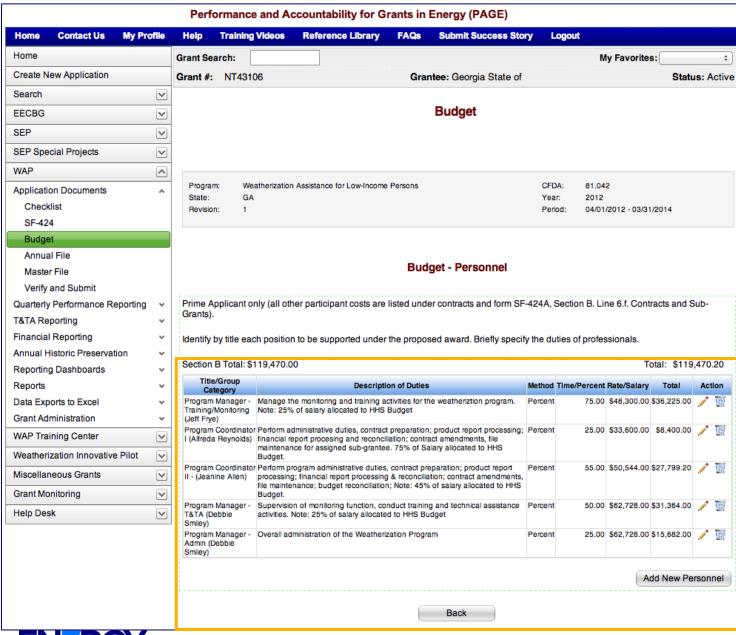
#### SF-424A BUDGET – COMPLETING THE BUDGET

#### Section B - Budget Categories

Edit Budget Columns

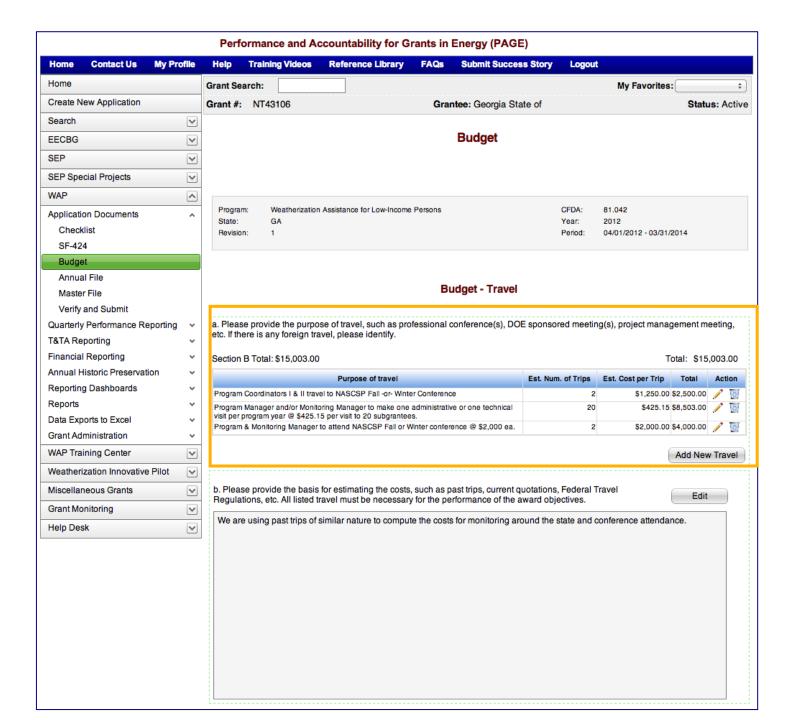
Object Class	GRANTEE ADMINISTRATION Edit	SUBGRANTEE ADMINISTRATION Edit	GRANTEE T&TA Edit	SUBGRANTEE T&TA Edit	PROGRAM OPERATIONS Edit	HEALTH AND SAFETY Edit	VEHICLES AND EQUIPMENT Edit	LIABILITY INSURANCE Edit	
Personnel	\$51,881.00	\$0.00	\$67,589.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$ 1
Benefits	\$22,332.00	\$0.00	\$29,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ş
Travel	\$2,500.00	\$0.00	\$12,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ş
Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Г
Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Γ
Contract	\$3,000.00	\$288,250.00	\$257,405.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00\$	100,000.00 \$3	3
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Г
Other	\$3,127.25	\$0.00	\$10,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ş
Total	\$82,840.25	\$288,250.00	\$377,489.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00\$	100,000.00	ş
Indirect	\$55,659.75	\$0.00	\$72,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$ 1
Object Class Total	\$138,500.00	\$288,250.00	\$450,000.00	\$541,428.91	\$1,780,846.88	\$343,303.16	\$0.00\$	100,000.00 \$3	. 6





BUDGET
JUSTIFICATION
– PAGE
EXAMPLE





# BUDGET JUSTIFICATION – PAGE EXAMPLE

#### **BUDGET JUSTIFICATION**

Contractual

Construction

Other direct costs

Indirect costs

Personnel

Fringe benefits

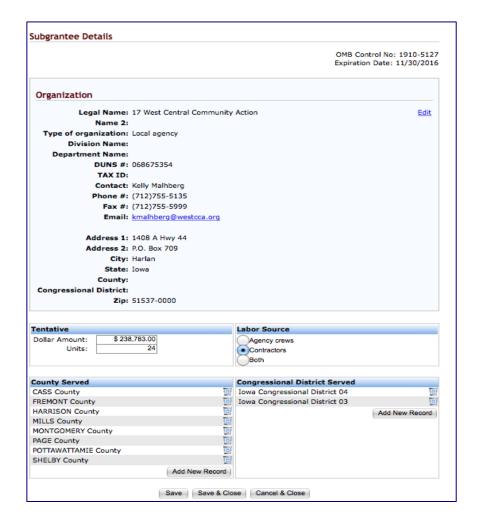
Travel

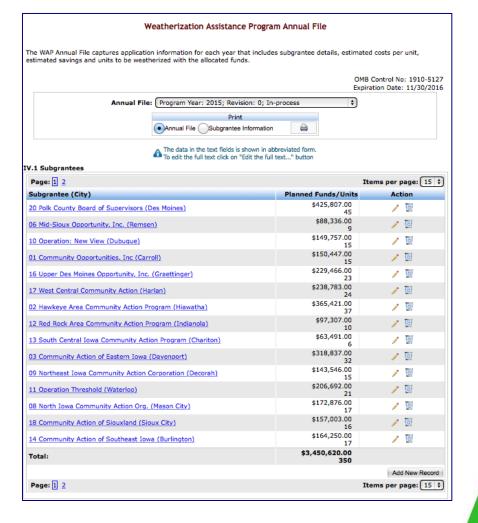
Equipment

**Supplies** 



#### **PAGE – ANNUAL FILE – LIST SUBGRANTEES**







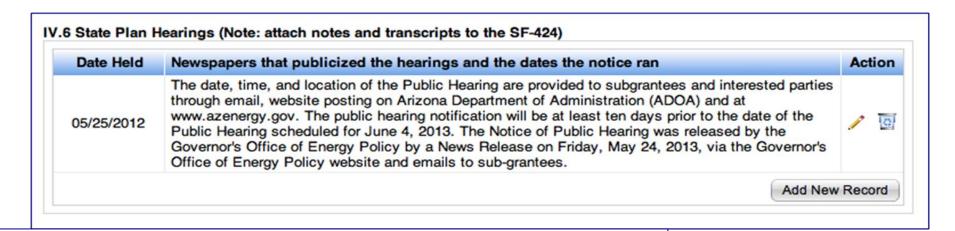
#### **ANNUAL FILE – WAP SUBGRANTEE PRODUCTION PLAN**

Nea	therization Plans	1	Units
Total	Units (excluding reweatherized)		330
Rewe	eatherized Units		20
Note:	Planned units by quarter or category are no longer required, no information required for persons.		
Ave	rage Unit Costs, Units subject to DOE Project Rules		
VEH.	ICLE & EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)		
Α	Total Vehicles & Equipment (\$5,000 or more) Budget		\$0.00
В	Total Units Weatherized		330
C	Total Units Reweatherized		20
D	Total Dwelling Units to be Weatherized and Reweatherized (B + C)		350
E	Average Vehicles & Equipment Acquisition Cost per Unit (A divided by D)		\$0.0
4VE	RAGE COST PER DWELLING UNIT (DOE RULES)		
F	Total Funds for Program Operations	\$	2,483,915.00
G	Total Dwelling Units to be Weatherized and Reweatherized (from line D)		350
Н	Average Program Operations Costs per Unit (F divided by G)		\$7,096.90
I	Average Vehicles & Equipment Acquisition Cost per Unit (from line E)		\$0.00
J	Total Average Cost per Dwelling (H plus I)		\$7,096.90

ethod used to calculate savings description	Edit the full text
This year estimated energy savings:	10,675 Save ②



#### PAGE – ANNUAL FILE – STATE PLAN PUBLIC HEARING AND PAC



Policy Advisory Council Member	Action
Arizona Community Action Association (ACAA)	<i>₽</i> 0
Arizona Housing Alliance	<i>₽</i> <u>0</u>
Arizona Public Interest Research Group (AZ-PIRG)	<b>₽</b>
Arizona Public Service Company	<i>₽</i> <u>□</u>
Foundation for Senior Living	<i>▶</i> 0
Gila County Community Action	/
Maricopa County	<b>₽</b>
NACOG	/
Salt River Project	<b>₽</b>
Southwest Gas Coporation	/
Tucson Electric Power Company	/ 0

IV.5 Policy Advisory Council Members

#### **ANNUAL FILE – PEER TO PEER DISCUSSION TIME**

- Who makes up the members of your Policy Advisory Council (PAC)?
  - Do you include representatives from the Subgrantees in the PAC?
  - How do you select members for the PAC?
- How often and for what reasons do you engage the PAC outside of the state plan application review process?



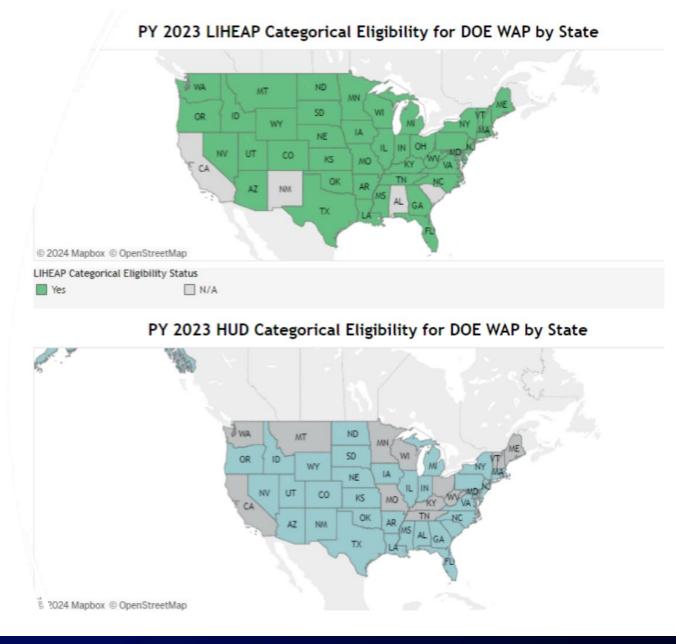
## **Master File**

- V.1 Eligibility
- V.1.1 Approach to Determining Client Eligibility
- V.1.2 Approach to Determining Building Eligibility
- V.1.3 Definition of Children
- V.1.4 Approach to Tribal Organizations
- V.2 Selection of Areas to be Served
- V.3 Prioritizing Clients
- V.4 Climatic Conditions
- V.5 Type of Weatherization Work to be Done
- V.5.1 Technical Guides and Materials
- V.5.2 Energy Audit Procedures
- V.5.3 Final Inspection
- V.6 Weatherization Analysis of Effectiveness

- V.7 Health and Safety
- V.8 Program Management
- V.8.1 Overview and Organization
- V.8.2 Administrative Expenditure Limits
- V.8.3 Monitoring Activities
- V.8.4 Training & Technical Assistance Approach and Activities
- V.9 Energy Crisis and Disaster Plan
- V.10 Dispute Resolution Process
- V.11 Investigating Allegations of Fraud, Waste and Abuse

## Categorical Eligibility

- 93% of Grantees considered a dwelling unit eligible for weatherization services if it was occupied by a family unit that was eligible for assistance under LIHEAP
- 69% of Grantees allowed per their state plan the use of the HUD means-tested programs' income qualifications at or below 80% of Area Median Income (AMI) allowed by WPN 22-5
- In December 2024 DOE issued WPN 25-4
  that expands client eligibility to select
  USDA means-tested programs at 80%
  AMI or below and provide an updated
  USDA eligible buildings list to be used to
  identify eligible multifamily buildings.



# Eligibility Language – State Plan Example

Income definition description: A dwelling unit is eligible for weatherization under DOE funding if it is occupied by a low-income household:

- 1. Traditional Eligibility: Whose income is at or below 200% of the most recent Federal Poverty Income Guidelines and is eligible under LIHEAP funding for assistance when income is at or below 200% of Federal Poverty Income Guidelines as allowed by 10 CFR 440.22.
- 2. Categorical Eligibility: Which contains a member who has received cash assistance payments during the preceding twelvemonth period under Titles IV and XVI of the Social Security Act, Pub.L. No. 88452, 42 U.S.C. § 2701 et seq. or applicable State or local law.
- 3. Categorical Eligibility: Who is determined eligible for assistance under the Lowincome Home Energy Assistance Act of 1981, provided that such basis is at least 200 percent of the poverty level determined in accordance with criteria established by the Director of the Office of Management and Budget.
- 4. Categorical Eligibility: Whose residents have met the income requirements of HUD means-tested programs through mechanisms including, but not limited to, applicant documentation, interagency lists of recipients, shared system databases, etc. Method of verification of eligibility must be included in the client file

Describe what household eligibility basis will be used in the Program

To be eligible for CEO WAP services, clients must meet the income criteria outlined in 10 CFR 440.22, or meet a minimum of one of the following three criteria as outlined in WPN 24-3:

- Have a gross household income (total annual cash receipts) at or below 60% SMI up to a seven person household, or no greater than 200% of the FPL for households with eight or more residents
- Receive cash assistance payments under Title IV or Title XVI of the Social Security Act, or in accordance with applicable State or local law, at any time during the past five years preceding the determination of eligibility. Acceptable programs include:
  - Temporary Assistance for Needy Families (TANF)
  - Aid to the Needy and Disabled (AND)
  - Supplemental Security Income (SSI)
  - Supplemental Nutrition Assistance Program (SNAP)
- Currently enrolled for assistance under the Low Income Energy Assistance Act of 1981, provided that such a basis is at least 60% of the SMI, as determined with the criteria established by the Director of the Office of Management and Budget.
- 4. The U.S. Department of Housing and Urban Development (HUD) has qualified the dwelling unit. Per WPN 22-5, in order to ensure that a multifamily building meets the income eligibility requirements, set by DOE pursuant to the certification process established by HUD, property owners and managers shall submit the two following documents to HUD:
- · Property Self-Certification form that specifies that the building in question meets DOE's income eligibility requirements
- · Property Occupancy Report from current property records that confirm compliance with DOE's income eligibility requirements
- 5. The dwelling units have been previously approved for any of HUD's means-tested programs (per WPN 22-5). These include:
- Community Development Block Grants (CDBG)
- HOME Investment Partnerships Program (HOME)
- Lead Hazard Control & Healthy Homes Program (OLHCHH)
- · HUD Multi-family Assisted Properties
- · HUD Public Housing
- HUD Vouchers
- HUD-VASH Vouchers (VA Supportive Housing)
- Low-Income Housing Tax Credit

HUD's means-tested programs accept households using percentages of Area Median Income (AMI) ranging from 30% AMI to 80% AMI, depending on specific program parameters. HUD uses 4,684 Fair Market Rent areas to establish AMIs, based on metropolitan areas and non-metropolitan counties. Proof of documentation certifying dwelling unit's eligibility must be in the client file.

#### **ADDITIONS TO THE APPLICATION INSTRUCTIONS**



## V.10 DISPUTE RESOLUTION PROCESS

Grantees must provide as an attachment in the SF-424 a copy of the program's Dispute Resolution Process which outlines their procedures to resolve issues that arise with owners of assisted buildings, tenants, subcontractors, or others involved in providing WAP services.

Grantees have the responsibility to ensure Subgrantees resolve all client complaints, including applicant denials, project deferrals, and work quality issues. If complaints cannot be resolved at the Subgrantee level, Grantees must have procedures to resolve escalated disputes.

Mediation and arbitration and/or a state appeal process should be listed as options if internal procedures fail to remedy the complaint.



## V.11 INVESTIGATE ALLEGATIONS OF FRAUD, WASTE, AND ABUSE

Grantees must provide as an attachment in the SF-424 a copy of the program's (or their department's) procedures for investigating allegations of fraud, waste and abuse.

Please include roles and responsibilities for the investigation. Procedures should also include compliance with 200.113 Mandatory Disclosures and how the Grantee will report back to DOE.



#### **GROUP DISCUSSION**

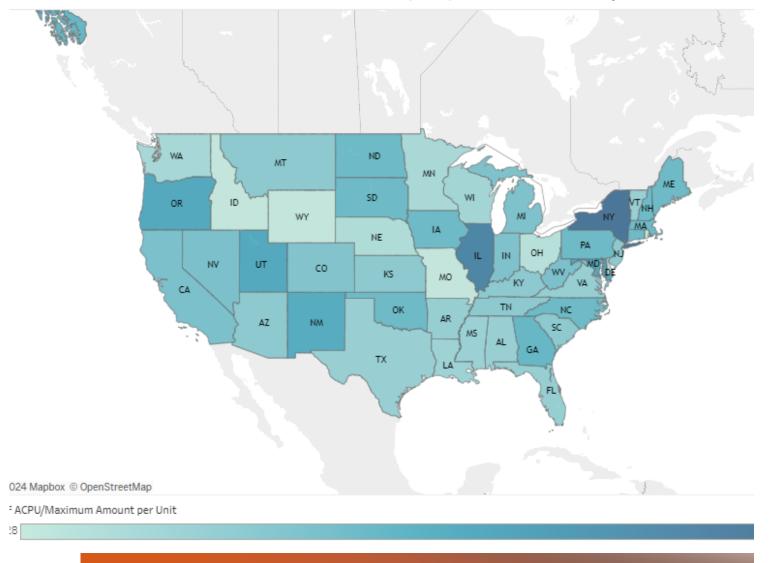
#### What is your DISPUTE RESOLUTION PROCESS today?

- 1) Do you already have this process written out?
- 2) Does it mirror other Federal program dispute processes.
- 3) Will you need to develop one?
- 4) What are the core components in your process?
- 5) Do you accept both oral and written complaints or do you only accept written complaints?
- 6) What is your final arbitration or mediation step?





#### PY 2023 Weatherization Readiness Funds (WRF) ACPU/Maximum Expenditure Per Uni



# Weatherization Readiness Funds Expenditure Limits

- Most states implement a limit on the amount of WRF funds used per dwelling.
- 28 of 55 grantees abide by the ACPU
- 21 of the 55 specified a particular "cap" per WRF job.
- The median WRF ACPU for PY 2023 was \$11,000

## Peer to Peer Discussion - WRF

- Were you able to spend down all your Weatherization Readiness Funds?
- What were your success factors?
- If you did not get to 100% spend, what did you identify as your main barriers to success?
- What changes would you make to the PY2025 state plan to ensure 100% of the WRF allocated are spent each year?

#### **DOE STATE PLAN GUIDANCE LIST**

**PY 2025 Application Instructions** 

WPN 25-1 Program Year 2025 Weatherization Grant Application Information

2025 Administrative and Legal Requirements Document (ALRD)





## Tips and Tricks for State Plan Submission

Suzy Meneguzzo | Weatherization Assistance Program Director

## Start Early

- Red-line version released in November
- Final guidelines released in December
- MN kicked off PY25 State Plan work in mid-December
- First drafts due February 14



## Read the Instructions

• Carefully review the Weatherization Assistance Program for Low-Income Persons Application Instructions!



## Access Additional Resources









- Review the red-line version of the Guidelines
- Go to the NASCSP webinars
- Attend NASCSP Winter Conference
- Talk to other Grantees

## Divide and Conquer





#### **State and Community Energy Programs**

Performance and Accountability for Grants in Energy (PAGE)

Home Contact Us Help FAQs Submit Success Story WAP Communications Portal Login

## Work With Sub-Grantees

- Work with Service Providers
  - Network Meetings
  - Workshops
  - Weekly Email
  - Policy Sub-group



### **Final Review**

- Read it- better yet, have someone else read it
- Use the Program Assessment Checklist
- Search out WPN in your document and make sure they are all active.

U.S. DEPA	RTMENT	OF ENERGY			
Weatheriza	ition Assista	ance Program			
		ASSESSMENT 2024			
Grantee		Program Year			
Minnesota		2024			
Grant Number		Period of Performance			
EE0009910		7/1/2024 through 6/30/2025			
Date(s) of Review		DOE Weatherization Project Officer			
5/18/2023		Michael Peterson			
Grantee Principal Investigator (Annual File - Miscellaneous)		DOE Weatherization Technical Project Officer			
Suzy Meneguzzo, Weatherization Assistance Program Director		Bill Kraus			
Grantee Business Contact		DOE Grant Specialist			
Amy Trumper , CFO					
		er with specialist and/or Grantee. Concerns identified uded in the Formula Award Eval and Recommendation (FAER) .			
in ans document shall be addressed prior to award and the i	esolution men	KEY: Green cells - WAP Programmatic Team			
KEY: Questions in Red go into the Tech Eval		Blue cells - WAP Technical Team			
		Orange cells - Both Teams			
II. Application for Fed	eral Assista	nce: Standard Form 424			
Questions	Answer	Comments			
Does the federal funding match the DOE allocation authorized in the WPN XX-2 annual program guidance?	Yes	\$13,226,448			
Are all required supporting documents listed in the Application Instructions attached to the SF-424? Application Instructions Page 8.					
Was the most current single audit required by 2 CFR 200, Subpart F provided as an attachment?	Yes	https://mn.gov/mmb-stat/documents/accounting/reports/2021-State-of- MN-Single-Audit.pdf			
Will the Grantee retain their current Period of Performance (Program Year)? (2 CFR 200.77 and 200.309)	Yes	SF-424 box 17 7/1/2024 to 6/30/2025			
REVISED QUESTION: Compare this year's TINS and UEI numbers to the					

## **Expect Revisions**

- Most likely the first submission will not be approved
- Don't panic!
- DOE will provide specific feedback
- Use Programmatic Assessment to communicate





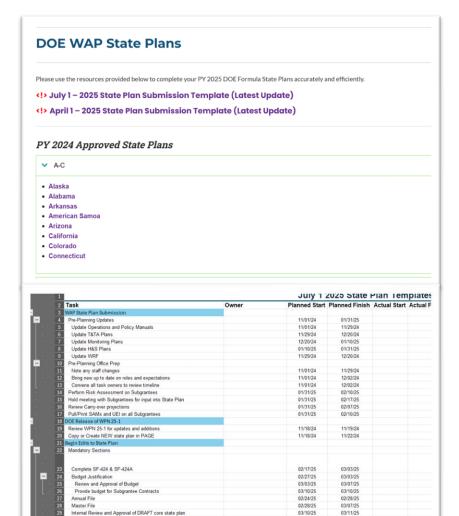
## Thank You!

Suzy Meneguzzo

Suzy.Meneguzzo@state.mn.us



## NASCSP WAP RESOURCES



03/17/25

03/31/25

Notify DOE PO that state plan is ready for PRE-Review

Health and Safety Plan T&TA Plan

# PY 2025 State Plan Timeline Templates

NASCSP provides annual planning templates for both April 1 and July 1 states.

Additionally on the webpage we offer copies of all approved state plans for all 56 WAP grantees

## PY 2023 State Plan Analysis Summary

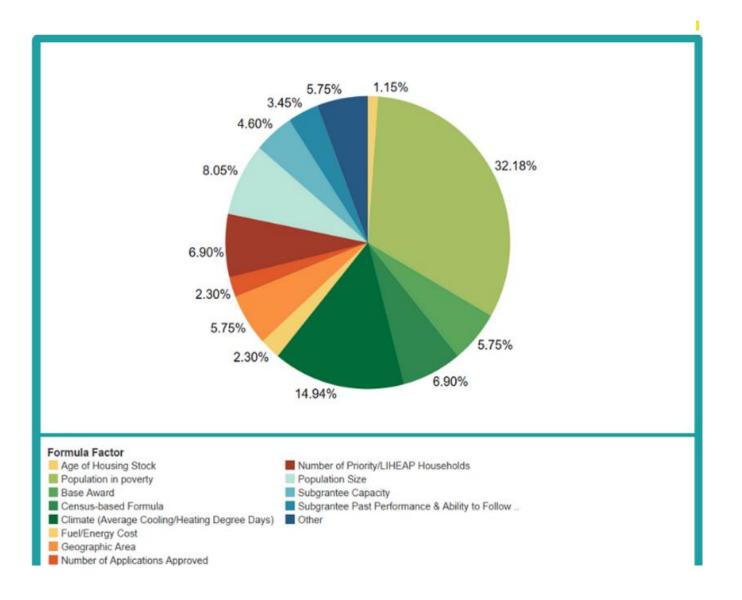
54 of Program Year 2023 DOE WAP State Plans reviewed

41 provided specifics regarding their allocation formulas within their State Plan

8 did NOT specify their allocations in their PY 23 State Plan

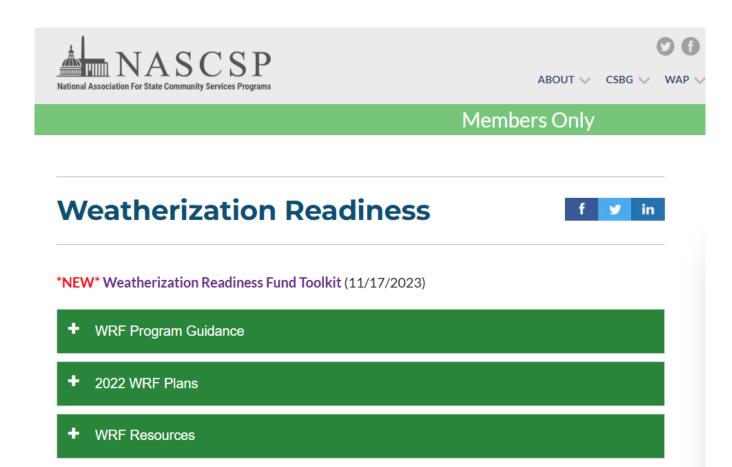
What are the biggest factors impacting Grantee allocation formulas?

- Population in poverty (32%)
- Climate (15%)
- Population size (8%)
- Number of Priority/LIHEAP Households (7%)



## NASCSP Member Resources

- State plans
- Webinars
- State Plan Timeline Templates
- Monitoring tools
- WRF resources
- MF resources





## NASCSP State Plan OPEN Office Hours

- NASCSP staff to host a State Plan OPEN Office Hour
- March 20, 2025
- 3:00 4:00 ET PM
- Bring your questions, big or small.
- Register <u>here</u>



Please scan
here to
complete the
evaluation for
this session!

