



# NOVEMBER 2020 REGIONAL CALLS

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# Agenda



- ▶ NASCSP Updates
- ▶ Election & Legislative Update
- ▶ COVID 19, WDWG
- ▶ Board Updates – Jeff Heino, WAP Program Chair
- ▶ Open Discussion

# NASCSP Updates - Staff Transition

- ▶ Amy Klusmeier moving to U.S. Department of Energy weatherization office
  - ▶ Last day at NASCSP is December 4
- ▶ Andrea Schroer will be the NASCSP WAP Director
- ▶ NASCSP is hiring a new Program Manager, **applications due Nov. 30:**  
<https://nascsp.org/jobs/nascsp-weatherization-program-manager/>
  - ▶ Work from DC office or remote from your home office
  - ▶ Salary range \$79,800 - \$92,378, based on experience and qualifications

# NASCSP Updates - web resources

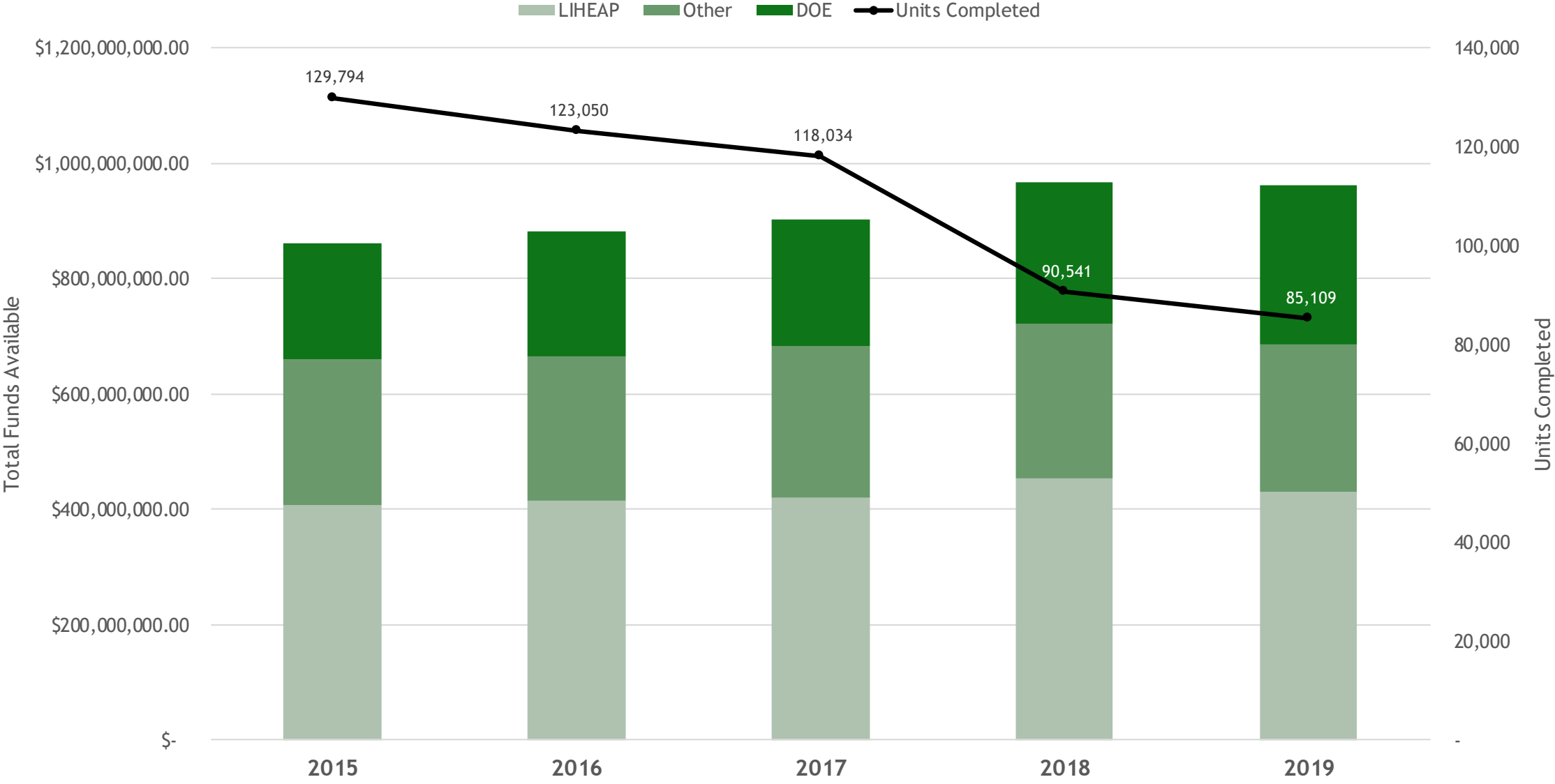
## WAPTAC

> WAP Network Resources	
> Sample Documents	
	Field Standards and Guides
	Sample RFPs
	Monitoring
	Programmatic Manuals

## Member Portal

- ▶ [2020 State Plans](#)
- ▶ [COVID Resources](#)
  - ▶ Q4 survey
- ▶ [Webinars](#)
  - ▶ Reminder - all webinars and regional calls available here

# NASCSP Funding Report: Grantee-Reported Data (preliminary)



# Reminder: 2021 Application Redline

*Draft* WPN 21-1

## 4.1 MULTI-YEAR GRANT AWARDS

“The existing grant awards were scheduled for completion at the end of PY 2020. These awards will be extended for one additional year. This results in a ~~four~~ five-year grant cycle with a project period end date scheduled in 2021.”

- ▶ Due to the ongoing pandemic, final version of Application Instructions will include option to combine 2020-2021 or 2019-20-21 budget periods ONLY IF relief is needed for ACPU due to COVID-19 production delays
- ▶ Expect to see final version before the end of the year (waiting for CR)

# Election Update

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## Presidential, House, & Senate

- ▶ Democrats retain (slim) House majority

**218 SEATS NEEDED FOR CONTROL**

**224**

HOUSE PROJECTION +/- 6

**211**



- ▶ Senate is awaiting 2 runoff elections in Georgia

**48**

**Democrats\***

**2**

**remaining**

**50**

**Republicans**



Flipped 2 seats (+1 net gain)

50

Flipped 1 seat

# Legislative updates

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## **FY 2021 Regular Appropriations**

- ▶ House passed appropriations on 7/31, Senate just introduced
- ▶ Both included our requested appropriation of \$310 million for WAP.
- ▶ House included supplemental language for ACPU fix, Admin %, and \$3 billion WAP stimulus
  - ▶ This is not being negotiated on as focus is “clean” appropriations

## **WAP Reauthorization Bill Status**

- ▶ Senate energy bill S 2657 may be passed during Lame Duck
  - ▶ Includes up to \$350 annually for WAP through 2024, Admin %, T&TA going to contractors



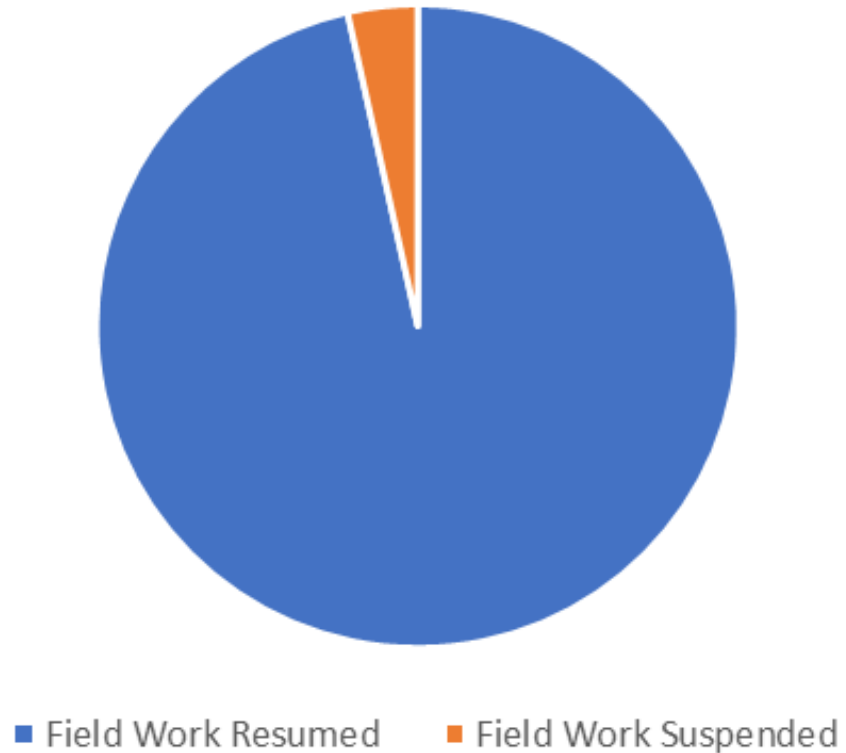
# Legislative Updates

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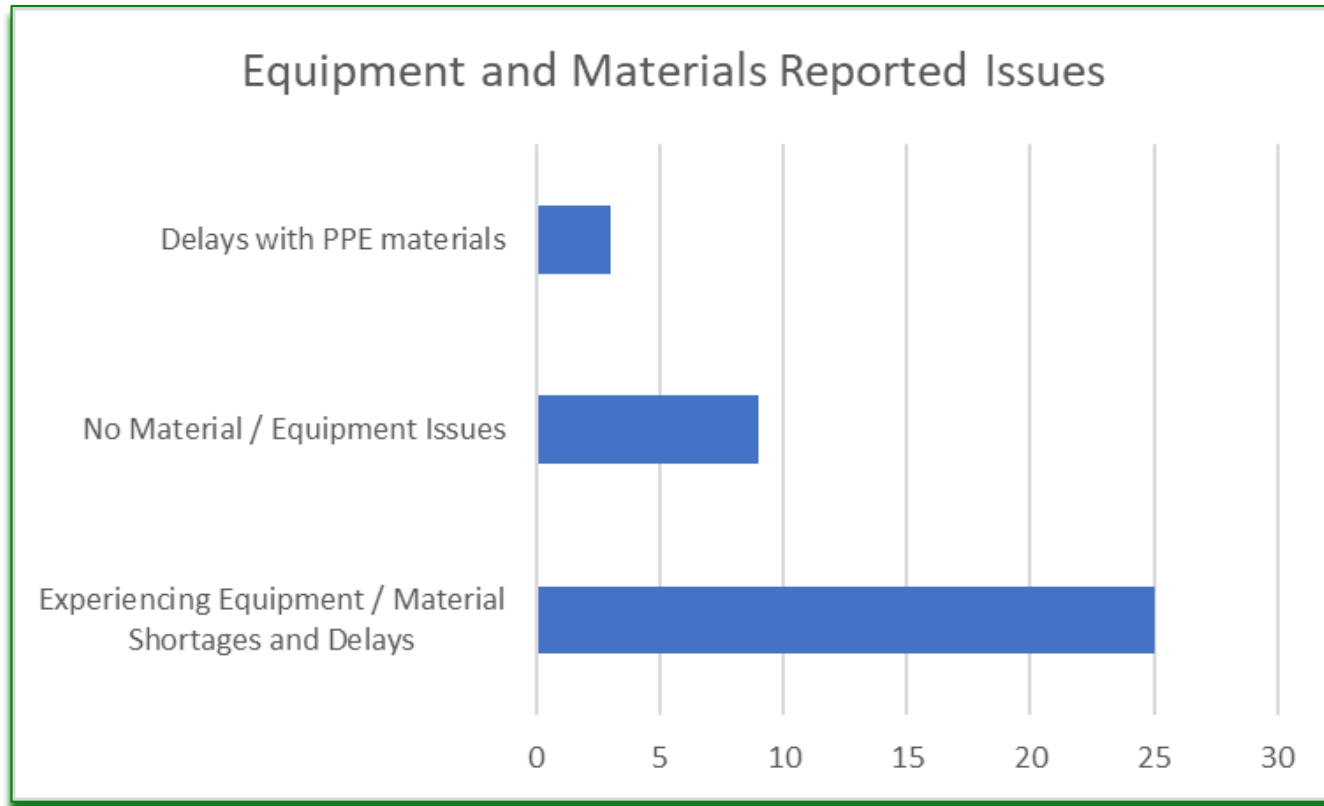
- ▶ NASCSP keeping the Hill updated on the current status of the WAP network
  - ▶ Also recommended short term fixes e.g. authority for Secretary to waive the ACPU
- ▶ LIHEAP stimulus may be an element of a COVID relief package
  - ▶ Could be passed during Lame Duck or early 2021

# COVID 19: WAP Production

WAP Production Tracking 09/22/2020



# NASCSP Poll of Grantees - 10/31/2020



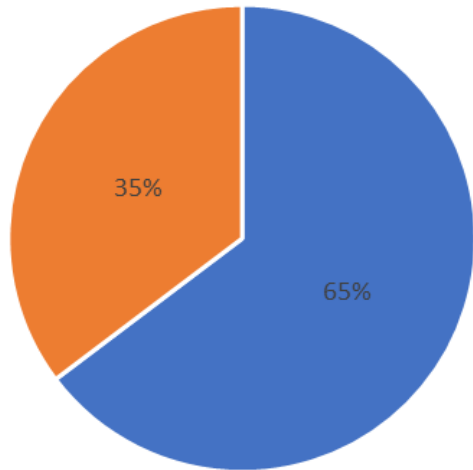
Grantees reported

- Refrigerators
- Freezers
- HVAC

HVAC equipment delays ranging from 3-8 weeks.

# COVID 19: NASCSP Poll Results

**Is your state currently under a travel restriction that is impacting your ability to perform on-site monitoring?**



■ 22 - Operating under State Travel Restrictions / Limited Monitoring  
■ 12- No State Travel Restriction

**Are you utilizing or planning to utilize any remote or virtual monitoring applications?**

- 11 of 35 Grantee respondents plan on using remote or virtual monitoring.
- 4 Grantees are working on developing remote monitoring for State QA
- Requires DOE approval

# Member Planning and Action Summary: Workforce

**Q: How can we quantify the cost of turn-over in WAP?  
What factors need to be considered?**

1. Recruitment and training costs are higher than retention costs
2. Working with agencies to understand the cost of turn-over and how to prevent
3. Education needed on the skill of the position and certifications required
4. Underpaying WAP workers, need better branding and salary scales to attract people
5. State is working with local agency to define cost of turn-over in their state

# Member Planning and Action Summary: Workforce

Q: Have you met with your Subgrantees to determine the leading cause(s) of turnover or inability to recruit new employees in the WAP?

1. Wages
2. Work environment and culture
3. Wage gap between WAP and other similar jobs like utility, oil/gas and construction industry
4. Inability to recruit new staff, no clear career path and no pay scales with WAP.
5. Finding people with experience to sit for QCI certifications
6. Recruiting contractors into the program when competition from other industry is high

# Member Planning and Action Summary: Workforce

Q: Would your state want to conduct a WAP wage survey on the Subgrantees? Which option would your state prefer to use?

1. Preference for Option 1
2. Agencies are more likely to complete Option 2
3. Our State already captures this wage data in required CAA budgets
4. Suggest that race and gender be captured to ensure equity
5. Urban vs. rural considerations must be factored if collecting a range
6. Information is needed to assess wages and bring them up if need to the changes in program
7. Not currently, our CAAs have a lot on their plate right now

# Workforce Development Working Group (WDWG) Updates

- ▶ Wage survey templates
  - Finalizing Option 1 and Option 2
  - States can choose which, if any, survey template to use
  - Testing in November; Release survey templates by January 2021
- ▶ Cost of Turnover in the WAP
  - Two WDWG members are working with local agencies on defining
  - Illinois and Vermont - presenting at the CAP MLTC in February
- ▶ Upcoming Workforce Webinar
  - Presentations by WDWG on existing wage surveys and cost of turn-over
  - Instructions and overview of Option 1 and Option 2 survey templates
  - Looking for examples of **successful state and local workforce** training and recruitment strategies. Please email [aschroer@Nascsp.org](mailto:aschroer@Nascsp.org)



# NASCSP Member Portal: Workforce Development

## Wage Studies/Surveys

Illinois	+
Indiana	+
Missouri	+
Utah	+
Vermont	+
Wisconsin	+

HEP competency models have been posted to DOL Clearinghouse

<https://www.careeronestop.org/CompetencyModel/Competency-Models/hep-evaluation-inspection.aspx>

<https://www.careeronestop.org/CompetencyModel/Competency-Models/hep-installation-management.aspx>

## Wage Data Sources

- **Department of Labor Prevailing Wage Lookup**
  - Select State, Select County
  - Enter "Weatherization" under "Enter Keyword or Phrase". Hit Search.
    - First result will be "47-4099.03 Weatherization Installers and Technicians"
  - Select: "View Wages for OES/SOC 47-4099: Construction and Related Workers, All Other"
    - Will display wage level 1-4 and mean wage. Data is current as of July 2019.
- **ONet Summary- 47-4099.03 - Weatherization Installers and Technicians**
- **Census median income data**
  - **Census income data tables**
- National Conference of State Legislatures- **State Minimum Wage by State**
- **Berkeley Labor Center Inventory of City and County Minimum Wage Ordinances**
- **MIT living wage calculator**

# Jeff Heino, WAP Chair

- ▶ Recap from NASCSP Board Call with Anna Garcia
- ▶ Racial Equity Workgroup formed
- ▶ NASCSP Risk Assessment approved by Executive Committee
- ▶ Next Board Meeting is December 10
  - ▶ Moving to monthly meetings in 2021
- ▶ 2021 Conferences will be virtual
- ▶ Future Regional Calls

Per September Survey results, 2021 Regional Calls will be held on Thursdays at 11am and 3pm ET. Details and calendar invites coming soon.

# Open Discussion

- ▶ Appliance delays & COVID production impacts
- ▶ QA monitoring plans

# Thanks for attending!



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