



JULY 2020 REGIONAL CALLS

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Webinar ID: 153-465-475

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Agenda

- ▶ Legislative Update
- ▶ DOE 2020 Awards Status
- ▶ DOE WAP Memo 062 & 063
- ▶ NASCSP Updates
 - COVID-19 Data & Resources
 - Workforce Development Working Group – wage study
 - WAP Funding Survey
- ▶ Bruce Hagen, WAP Program Chair
 - Board Nominations
 - Annual Conference
- ▶ Open Discussion

NASCSP Staffing Updates

- ▶ Eric Behna's last day as a full time staff person was July 2
 - ▶ Eric will continue working with us as a contractor through September
- ▶ Khari Grant, Program Support Associate, joined NASCSP in June

Two new analysts joining the team soon!

- ▶ Paige Milson, Policy Analyst
- ▶ Ian Gray, Legislative and Communications Analyst



Legislative Updates

FY2021 House Appropriations Package

► **WAP: \$3 Billion as part of emergency spending title**

- FY2020 appropriation: \$308.5 million
- FY 2021 House Regular Appropriations Recommendation: \$310 million
- \$3 billion additional funding unlikely to be supported in Senate
- SEP and EECBG also received additional “emergency” funding

► LIHEAP: \$3.76 Billion

- Increase of approximately \$25 million compared to FY2020

► CSBG: \$750 million

- Increase of approximately \$10 million compared to FY2020
- New requirement – expanded 200% FPL for eligibility



Legislative Updates

FY2021 House Appropriations Package

▶ **WAP Items within additional title**

- ▶ ACPU increased to \$10,000
- ▶ Administrative percentage increased to 12.5%
- ▶ \$300 million set aside for “innovative activities”
 - ▶ **NOT** a competitive program, would be distributed to Grantees via a formula
 - ▶ **NOT** subject to the statutory SIR requirements
- ▶ \$2 million set aside for DOE T&TA for workforce development
- ▶ DOE, HUD, HHS directed to continue inter-agency collaboration



Legislative Updates

FY2021 House Appropriations Package

▶ **Committee report language (WAP)**

- ▶ Interagency collaboration- DOE to report to committee within 30 days
- ▶ \$1.5 million to be set aside for Community Scale initiatives pilot program
- ▶ Committee direction to allow more replacement of “leaded windows” and counting “benefits of reduced lead exposure”



Legislative Updates

FY2021 House Appropriations Package

► **Committee report language (LIHEAP)**

- “The Committee directs the program to submit a report within 180 days of enactment of this Act on recommendations for reducing the volatility in annual State allocations as a result of the statutory formula...”
- “....While the Committee understands the complexity of the LIHEAP statutory framework as it exists today, it would be preferable to add predictability to the LIHEAP formulation process and annual State allocations.”

Legislative updates

- ▶ HEROS Act introduced in House
 - ▶ \$1.5 Billion supplemental to LIHEAP, \$1.5 Billion water assistance program
 - ▶ \$3 Trillion in aid, additional \$1,200 payments
 - ▶ No weatherization or clean energy provisions
 - ▶ No movement since May- Senate will introduce its own bill next week of 7/20
- ▶ WAP Reauthorization Bill
 - ▶ No updates or movement at this time. Some items incorporated in House Appropriations proposal
 - ▶ WAP reauthorization is included in Senate comprehensive energy bill, Chairwoman Lisa Murkowski is determined to pass that bill, but exact path forward is unclear.



In case you missed it...

- ▶ [LIHEAP DCL-2020-10](#) – Release of CARES Act Supplemental (\$900 M)
 - ▶ Any portion of funds may be obligated by Grantee in FY 2020 and/or 2021
- ▶ NEADA Summary of Plan Changes: <https://neada.org/statecovidresponse/>
- ▶ NEADA Summary of Moratoriums: <https://neada.org/utilityshutoffsuspensions/>
- ▶ NASCSP Webinar on Air Conditioning Programs:
<https://nascsp.org/wap/waptac/wap-resources/wap-webinars/>

Common LIHEAP Plan Changes

Source: [NEADA](#)

- ▶ Application Processing
 - ▶ Waiving the requirement for an in-person interview
 - ▶ Expanding processes for applications by phone, by mail, or online
- ▶ Eligibility Requirements
 - ▶ Revising income requirements
 - ▶ Loosening documentation requirements for customers that are unable to provide proof of income, social security number, paper signature, or other documents
 - ▶ Expanding the program to include payment for a second source of energy for households that heat with natural gas or delivered fuels but use electric air conditioning in the summer
- ▶ Program Timeline
 - ▶ Extending application deadline through the end of April, May, or June
 - ▶ Expanding or instituting summer cooling programs to prepare for the coming months



Status of 2020 DOE Awards

As of July 7, 2020

	April 1 Grantees (13)	July 1 Grantees (44)
Approved: Full Unconditional Award of Application Based on WPN 20-2	13	40
Tech Eval sent to FAO Specialist: In FAO Specialist Review/ Cost Price Review/ Peer Review/ Contracting Officer Review		3
Application Submitted: In WAP Project Officer Review/ Grantee Resolution of DOE Questions		0
Awaiting Application to be Submitted by Grantee		1



DOE WAP Memo 063

WAP MEMO 063 - Historic Preservation Prototype Programmatic Agreements Amendment Process

- ▶ The Programmatic Agreement (PA) is set to expire December 31, 2020
- ▶ DOE has initiated the process to extend all executed and future PAs through December 31, 2030.
- ▶ Beginning July 1, DOE will begin reaching out to Grantees to obtain signatures from each agency as well as each SHPO.
- ▶ Find all 53 executed state PAs [here](#)



DOE Guidance on COVID-19: Memo 62

May 26th DOE issued [Memo 62 WAP's Response to Guidelines for Opening Up America Again – Phase One and FAQs](#)

ALL PHASES

- ✓ Social distancing
- ✓ Good hygiene
- ✓ Protective equipment
- ✓ Temperature checks
- ✓ Sanitation
- ✓ Disinfection
- ✓ Monitor workforce for symptoms
- ✓ Develop and implement policies for workforce contact tracing

PHASE ONE

- ✓ Encourage telework
- ✓ Minimize non-essential travel
- ✓ Vulnerable individuals should shelter in place
- ✓ Avoid groups of more than 10 people

PHASE TWO

- ✓ Encourage telework
- ✓ Non-essential travel can resume
- ✓ Vulnerable individuals should shelter in place
- ✓ Avoid groups of more than 50 people

PHASE THREE

- ✓ Resume unrestricted staffing of worksites
- ✓ Vulnerable individuals can resume public interactions
- ✓ Minimize time spent in crowded environments



DOE Guidance on COVID-19: Memo 62

Considerations for WAP Intake

- ▶ Develop a plan for collecting applications remotely
- ▶ Conduct intake and eligibility determination
 - ▶ Photographs of signatures may be accepted via text or email
 - ▶ When applicable, coordinate intake with other programs to minimize client exposure
- ▶ Screen occupants for known or suspected health concerns. *Has anyone in the household...*
 - ▶ *Tested positive or are presumed positive for COVID-19?*
 - ▶ *Experienced fever, cough or shortness of breath in the last two weeks?*
 - ▶ *Been in contact with someone who has a fever, cough or shortness of breath?*
 - ▶ *Have underlying medical conditions?*



DOE Guidance on COVID-19: Memo 62

Considerations for Scheduling and Installation Protocols

- ▶ Place vulnerable clients on a wait list and prioritize in Phase 3
- ▶ Consider incorporating the following in your disease response plan:
 - ▶ Equip all field workers with PPE and provide training
 - ▶ Provide supplies to maintain clean surfaces in client homes
 - ▶ Ensure all vehicles and crew members are equipped with sanitizer
 - ▶ Prioritize completion of exterior work
 - ▶ Reduce the number of people simultaneously in the home
 - ▶ Require crews working inside of the home wear PPE
 - ▶ Offer face masks to clients
 - ▶ Install a physical barrier to isolate client during work
 - ▶ Limit contact in vehicles and disinfect daily

DOE Guidance on COVID-19: Memo 62

Frequently Asked Questions

Q: Can DOE clarify the types of PPE required for WAP work?

A: Follow applicable [OSHA standards](#), the guidance in [WPN 17-7](#), and see [FEMA guidance](#) for addressing PPE needs in non-healthcare settings during the COVID-19 pandemic.

At a minimum DOE suggests all work trucks include respirators, N95 face masks, gloves, protective clothing/suits, booties, paper towels, hand sanitizer, cleaners, client education materials, client face masks.



NASCSP Recommendations

- ▶ Use this as an opportunity to innovate and improve administrative efficiencies
- ▶ Consult with legal counsel on liability concerns and the use of waivers and modifications to forms
- ▶ Review CDC guidance on use of protective equipment and develop temporary protocols until PPE is widely available
- ▶ Take the online COVID-19 Workplace Safety Training and use the available resources...

COVID-19 Resources

March 18, 2020 Webinar– Coronavirus Feedback w/ opening from Erica Burrin of DOE

State Sample Documents

Arizona	+
Colorado	+
Kentucky	+
Illinois	+
Michigan	+
Minnesota	+
Mississippi	+
Montana	+
New York	+
North Dakota	–
Health & Safety Plan Template- COVID Updates	
State Plan- COVID Updates	
Ohio	+

NASCSP Data keeps its members, the federal government, and other interested parties informed about issues related to CSBG and WAP through its publications and training.

[FIND A PROVIDER](#)

[MEMBER LOGOUT](#)



The State of Poverty.
NASCSP's Official Blog

NASCSP updates the member portal weekly with resources and information. Please continue to share with us!

Blower Door Resources

- ▶ [NASCSP Blog](#) and [Considerations for Field Work](#)
- ▶ Building Performance Association [Position Statement](#)
- ▶ ASHRAE [Residences FAQ](#)
- ▶ Utility program protocols

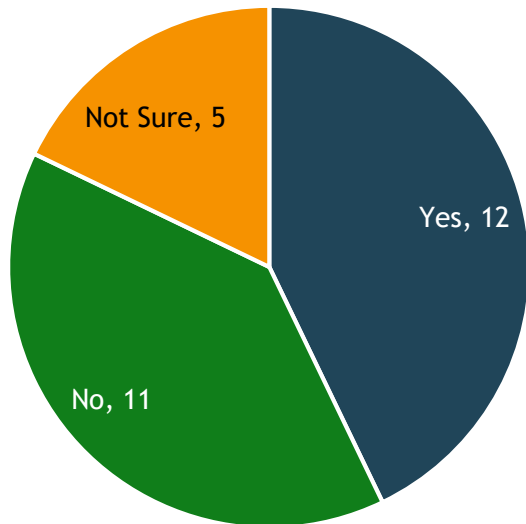


Congresswoman Marcy Kaptur discusses blower door operation during Capitol Hill event (July 2019)

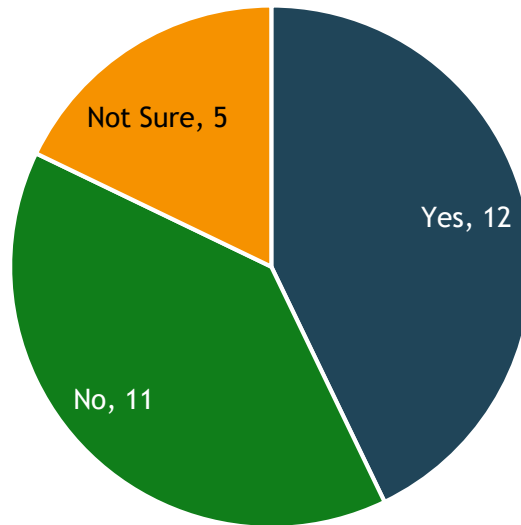
PPE Availability

NASCSP Peer-to-Peer Survey, June 2020

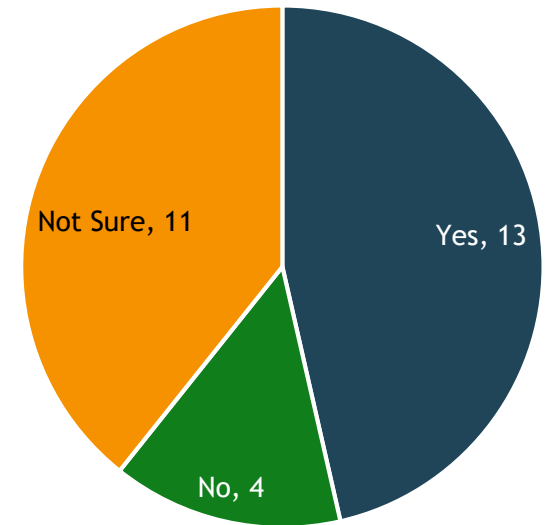
1. Are you experiencing shortages of Personal Protective Equipment (PPE) in your state/territory?



2. In response to COVID-19 have you or your subgrantees adopted policies to extend the useful life of N95 respirators, use an equivalent respirator and/or use other face coverings?



3. In response to COVID-19 have you or your subgrantees experienced any issues with increased PPE costs?



PPE Availability

NASCSP Peer-to-Peer Survey, June 2020

Shortages – Types of PPE

- ▶ N95 masks (9)
- ▶ Tyvek suits (4)
- ▶ Nitrile gloves (3)
- ▶ Disinfecting wipes (3)
- ▶ KN95 masks
- ▶ P100 filters

“It goes back and forth as to what is available currently”

“We experienced shortages back in May...we now have enough PPE...to meet our anticipated needs...”

Modified H&S and Invoicing Policies

- ▶ Allowing H&S purchases for LIHEAP CARES Crisis work to cover the extra PPE needed for those jobs (2 states)
- ▶ State Infectious Disease Preparedness and Response H&S category will allow funding for additional costs such as PPE, cleaners, safety materials like plastic sheeting, etc. The allowable cost is similar in scope to lead safe weatherization.
- ▶ We conducted a survey among all of the subcontractors and asked what PPE was used for each job. We averaged the costs out to be a reasonable compensation for each job, placed a line on the state Price List, and allowed a flat fee to be charged per job.
- ▶ We allowed contractors to bill for additional quantities of PPE. Normally those costs are built into a task.
- ▶ We increased the allowable grant percentage for H&S costs

PPE Availability – Survey Comments

- ▶ CAP agencies are collaborating on bulk purchases of PPE
- ▶ Two states reported having a PPE source directory on their website that is available to CAPs
- ▶ State-hosted TTA calls that include open discussion where agencies share vendor resources
- ▶ Allow greater flexibility in purchasing PPE
- ▶ Use a separate H&S budget cost category

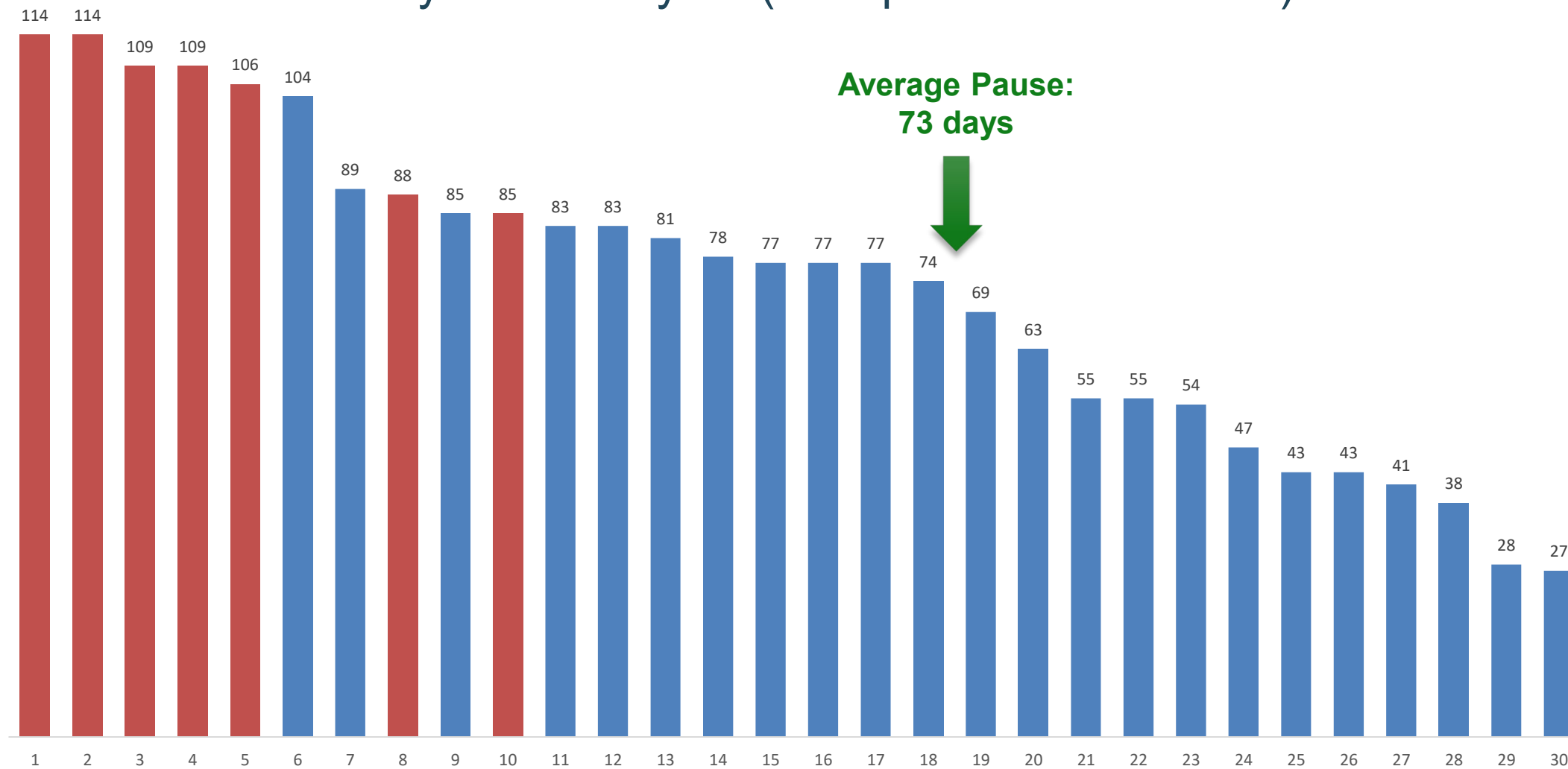
“The great increase in the amount of PPE required, plus the increased costs, are a good reason for DOE to increase the health and safety allowable percentage.”

- ▶ **NASCSP CLARIFICATION** – DOE recommends up to 15%, but states can **request more**. If a state wants to exceed 15% a justification must be provided to DOE. See DOE [Application Instructions pages 19 – 20](#).



Estimated Grantee Production Pause

Total Days as of July 10 (as reported to NASCSP)

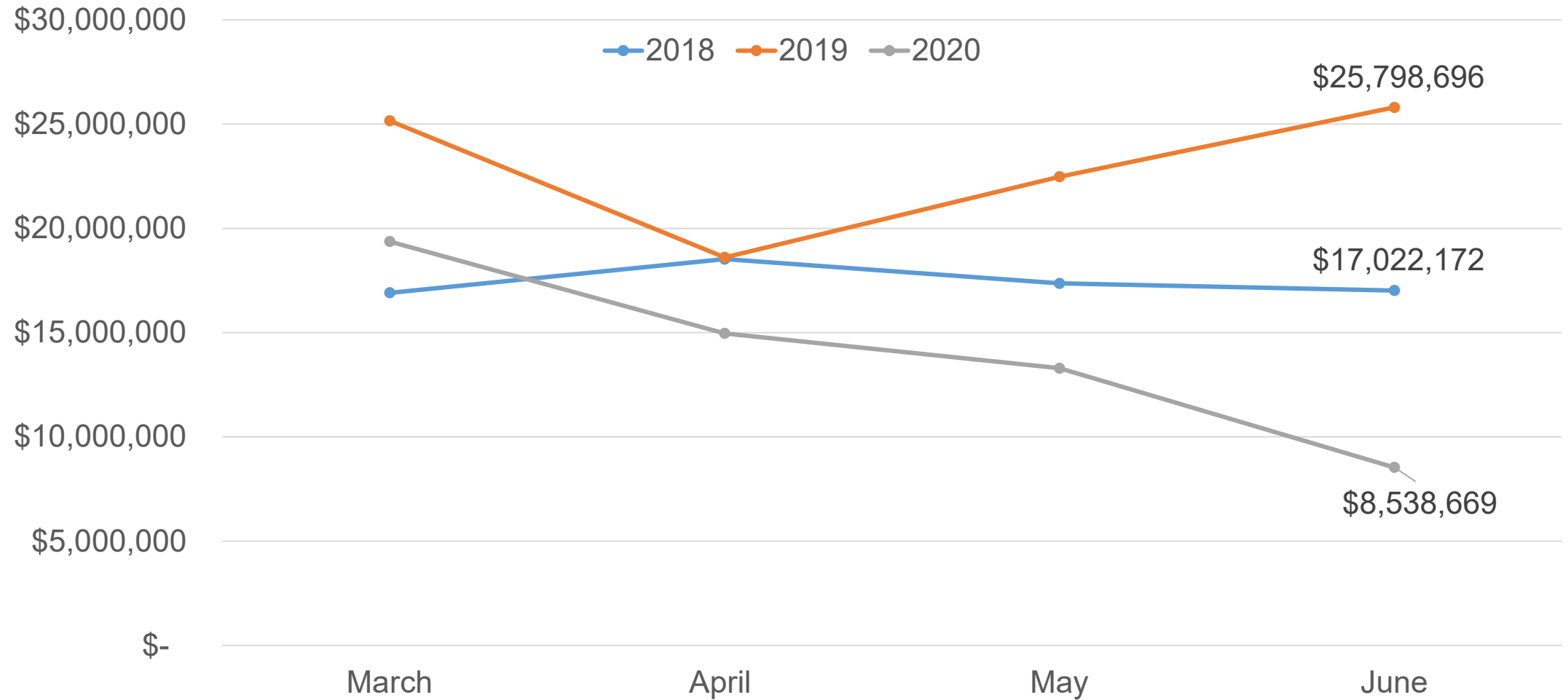


Each bar = one Grantee

Red = still paused; Blue = resumed production

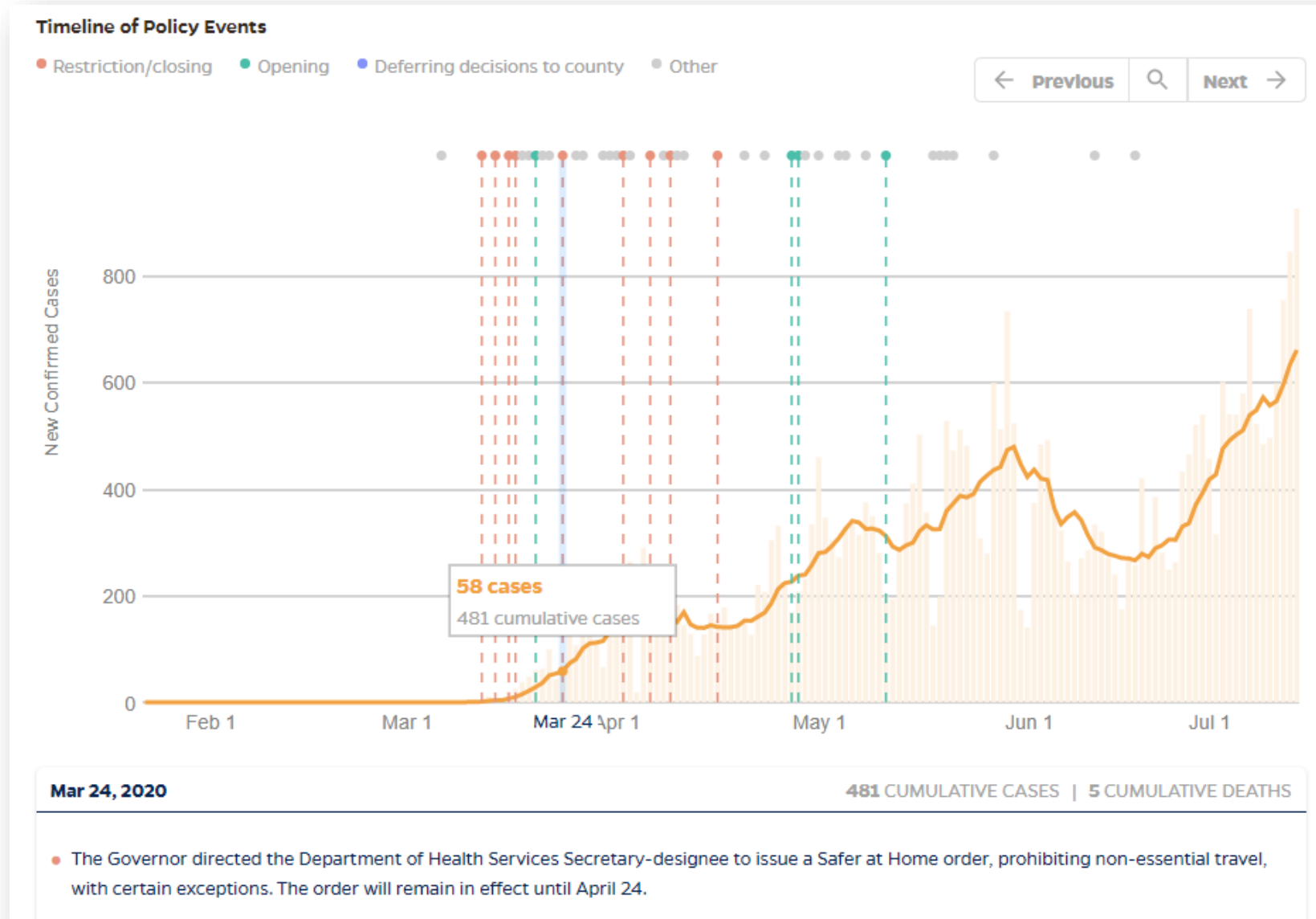
COVID Impact on DOE Spending

as of June 23, 2020



COVID-19 policies and trends in your state

Source: John Hopkins [Coronavirus Resource Center](#)





Deferrals and COVID-19

▶ Client education and attestation forms

- ▶ See [Member Portal](#) samples (Washington, Oklahoma) and [Vermont](#) sample

1. Will you be willing to vacate the WAP work area during WAP work (another room with a door or plastic wall, or outside), AND, only the homeowner/client can be present (this cannot be a minor)? (Take into consideration some families cannot find childcare)

2. Will you be willing to wear a face covering (while in the same room/area as WAP staff) during the WAP work?

▶ Discussion:

- ▶ *Are you tracking COVID as a deferral reason?*
- ▶ *Are you seeing a lot of deferrals AFTER the crew arrives at the home?*



Workforce Development Working Group

NASCSP Conference: Member Planning & Action Sessions

► Workforce Development and Retention

- Wage studies / salary survey
- WAP branding

► Request for participants:

- 10 member WDWG
- 4 out of 5 Regions participating



Workforce Development Working Group

Name	State / Territory	Region
Geoff Wilcox	Vermont	<u>Region 1</u>
Keli Reynolds	Kentucky	<u>Region 2</u>
Deanna McCord	Kentucky	<u>Region 2</u>
Mary Meunier	Wisconsin	<u>Region 4</u>
Kye Garvin	Oklahoma	<u>Region 3</u>
Robert Garber	Missouri	<u>Region 3</u>
Maddy Kamalay	Michigan	<u>Region 4</u>
Mick Prince	Illinois	<u>Region 4</u>
Wayne Hartel	Illinois	<u>Region 4</u>
Ryan Manzik	Colorado	<u>Region 4</u>



Workforce Development Working Group

WAP Position at Local Agency	General Description
Installer Crew Tech Crew Workers Crew	Installation of WAP materials for energy conservation and health and safety measures such as performing air sealing, installing lighting and insulation, battery operated smoke/CO alarms, etc. Perform blower door and some diagnostic testing and H&S diagnostic testing.
Crew Lead Crew Chief	Supervises install crew, manages work quality to Standard Work Specifications (SWS), performs and oversees installation work. Perform blower door and some diagnostic testing and H&S diagnostic testing.
Energy Auditor Estimator Dwelling Assessor Home Inspector Energy Assessor	Performs energy audit or dwelling / energy assessment on the unit. Perform blower door and diagnostic testing and H&S diagnostic testing. Recommends scope of work.
Quality Control Inspector (QCI) Final Inspector	Performs the final inspection on all dwellings to ensure compliance with SWS, energy audit verification and state WAP program requirements. Final diagnostic testing and verification.
WAP Program Manager WAP Analyst WAP Director WAP Coordinator	Responsible for comprehensive program management, delivery and compliance with all federal and state rules. Reviews work orders. Solicits bids and awards contracts. Main point of contact with state agency.
WAP Admin Program Support Intake Specialist	Supports client screening and intake, applications, file management and client customer service.



Workforce Development Working Group

OPTIONAL WAP Positions at Local Agency	General Description
WAP Fiscal Manager	Processes agency invoices, manages budgets for contractual compliance. Grant and contract management.
HVAC Installer	Installation or repair of HVAC systems.
Plumber	Installation or repair of pipes, fittings for water and heating systems.
Electrician	Install and maintain electrical power systems, wiring, controls and equipment.
Production Coordinator, County Supervisor	This position supervises the crews and schedules jobs, basically oversees the crews. Reviews work orders. This position works both office and onsite to trouble shoot.
Leveraging Coordinator	Works to build relationship with funding partners (non-federal entities, utilities, etc).



Poll Question:

What is the most challenging workforce development issue for your local agencies?

WAP Funding Survey

- ▶ All Grantees received the 2019 Funding Survey Tool (Excel book)
- ▶ Please complete the survey and submit to Eric Behna – ebehna@nascsp.org – by **August 10**
- ▶ Note there is a new tab!

2019 WAP Survey - Additional Funds and WAP Workforce

Section 7. Additional PY 2019 Funds for Enhancing WAP (e.g., Healthy Homes, addressing WAP deferrals, etc.)

a. Federal funding	\$500,000.00	b. Federal funding details:	Additional LIHEAP funding for Heating & Cooling Repair and Replacement.
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Section 10. Subgrantee WAP Workforce

Service Delivery - Contractors & Crews

a. Total Number of Subgrantees	b. Number of primarily Crew-based Subgrantees	c. Number of primarily Contractor-based Subgrantees	d. Do any of your Subgrantees employ specialty licensed professionals (HVAC Techs, Electricians, Plumbers, etc.)?
8	4	4	Yes

Comments on WAP Workforce

One Subgrantee has an electrician on staff, another Subgrantee has a HVAC professional on staff.

NASCSP and BPA Townhall:



- ▶ **Industry Town Hall: Working During the COVID-19 Pandemic - Conversations from the Field**
Sponsored by: BPA & NASCSP
- ▶ Join us on **Wednesday, July 23, 2020, at 3 PM ET** to share ideas, ask questions, and provide feedback on working in the COVID-19 environment. Led by Keith Aldridge, BPA Chief Strategy Officer, we'll discuss current regulations, resources, and guidelines, and provide a platform for sharing experiences that seek to help us navigate the "new normal" together.
- ▶ Moderator: Andrea Schroer, NASCSP
Panelists: **Troy Cucchiara**, New Mexico Weatherization Assistance Program and **Jonathan Ballew**, Rocky Mountain Development Council
- ▶ [REGISTER FOR THE TOWN HALL ›](#)



2020 Annual Conference

UNITED WE STAND



- ▶ **National Energy and Utility Affordability Coalition**
 - ▶ Free pre-conference event: LIHEAP 101 on July 28 – Register [HERE](#)
 - ▶ Virtual Conference August 4 – 5 - [REGISTER HERE](#)

- ▶ **Panel Session on Program Considerations for Resuming WAP in the Field**
 - **Speakers: Brenda Ilg, Wyoming and Maddy Kamalay, Michigan.**

- ▶ **Weatherization's Role in COVID Recovery - August 4th 1:45 -2:30 PM EDT**
 - **Speakers: Frank Rapley, TVA and Andrea Schroer, NASCSP**



Virtual Conference August 10 – 14th <http://www.energyoutwest.org/2020-Virtual-Conference>

- ▶ Registration Fee: \$250
- ▶ BPI CEUs available
- ▶ Live sessions and self-paced sessions for a customizable experience
- ▶ Access to self-paced material extends beyond the end of the conference
- ▶ DOE and NASCSP Sessions - August 12th

#EOW2020
Virtual Experience
August 10-14, 2020



Bruce Hagen, WAP Chair

- ▶ NASCSP Board Nominations
 - ▶ Executive Board, CSBG Board Reps and Alternates
 - ▶ Look for email in late July

- ▶ September Regional Calls:
 - Tuesday [September 8th](#), 2020 @ 11:00am-12:00pm EST
 - Thursday [September 10th](#), 2020 @ 3:00pm-4:00pm EST



NASCSP Annual Conference – Save the Date!

Virtual Event September 28 – October 2

DRAFT SCHEDULE OF EVENTS:

<i>All times EST</i>	Mon. 9/28	Tues. 9/29	Wed. 9/30	Thurs. 10/1	Fri. 10/2
11:30 – 12:00			Federal Partner Update		
1:00 – 2:00	Opening Session	Live Session	Live Session – DOE Q&A	Member Planning and Action	Live Session
2:30 – 3:30	Keynote	Live Session	Live Session – DOE Updates		Closing
4:00 – 5:00	Live Session	Networking	Networking	Networking	



NASCSP Annual Conference Planning

- ▶ NASCSP is considering the use of Zoom, and we've heard this may be a problem for some Grantees
- ▶ POLL: Does your state or territory have any restrictions on the use of Zoom?

Weatherization Day

**Mark Your Calendar for
Weatherization Day**




#WXDayOct30





**July 22 is 100 days to
Weatherization Day!**





- ▶ Great way to tell the WAP Story
- ▶ Highlight the WAP and demonstrate impact
- ▶ Increase awareness of WAP for key audiences
- ▶ October 30th is an anchor date
 - ▶ Successful activities before & after
- ▶ NASCSP provides a yearly toolkit
 - ▶ Will be updated to include virtual events

Share Your Success Stories!






National Association For State Community Services Programs

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[ABOUT](#) [CSBG](#) [WAP](#) [NEWS/EVENTS](#) [CONTACT](#)

Submit a success story



Name

First NameLast Name

E-mail*

State

WAP

WAP Training Services

Weatherization Assistance Program
Technical Assistance Center (WAPTAC)

Weatherization Publications

> Advocacy

> Submit a success story

Success stories

Public
Information/Communications
Toolkits

<https://nascsp.org/wap/advocacy/submit-a-success-story/>



Open Discussion

Please type in your question or raise your hand and we will unmute you

Thanks for attending!



Bruce Hagen, WAP Program Chair

bahagen@nd.gov

Amy Klusmeier, WAP Director

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Andrea Schroer, WAP Program Manager

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