



# Weatherization Leveraged Partnerships Project

*National hub for the 1,000 Community Action Agencies*

**Kathryn Maddux, Project Director**

**Meg Power, PhD, Senior Advisor**

# Weatherization Leveraged Partnerships Project

*Funded by the Department of Energy to offer training and assistance to the WAP Network in designing private partnerships and programs that leverage the WAP.*



# “LEVERAGING”

*From a WAP provider POV:  
offering the assets of WAP to a funder in  
order to attract additional,  
complementary resources*

# Everyone benefits with leveraged and coordinated programs

- Utility/Funder benefits
- WAP program benefits
- Customer benefits

*The Goal is Braided Funding Streams for a Larger Program with Greater Impact*



<https://bit.ly/2EqB93w>

kmaddux@communityactionpartnership.com

# What WAP can do for a partner

Skilled workforce  
with high-impact  
equipment

Whole house  
approach  
grounded in  
building science

Transparent  
finances and  
accountability

Quantified energy  
and carbon savings  
partners can claim

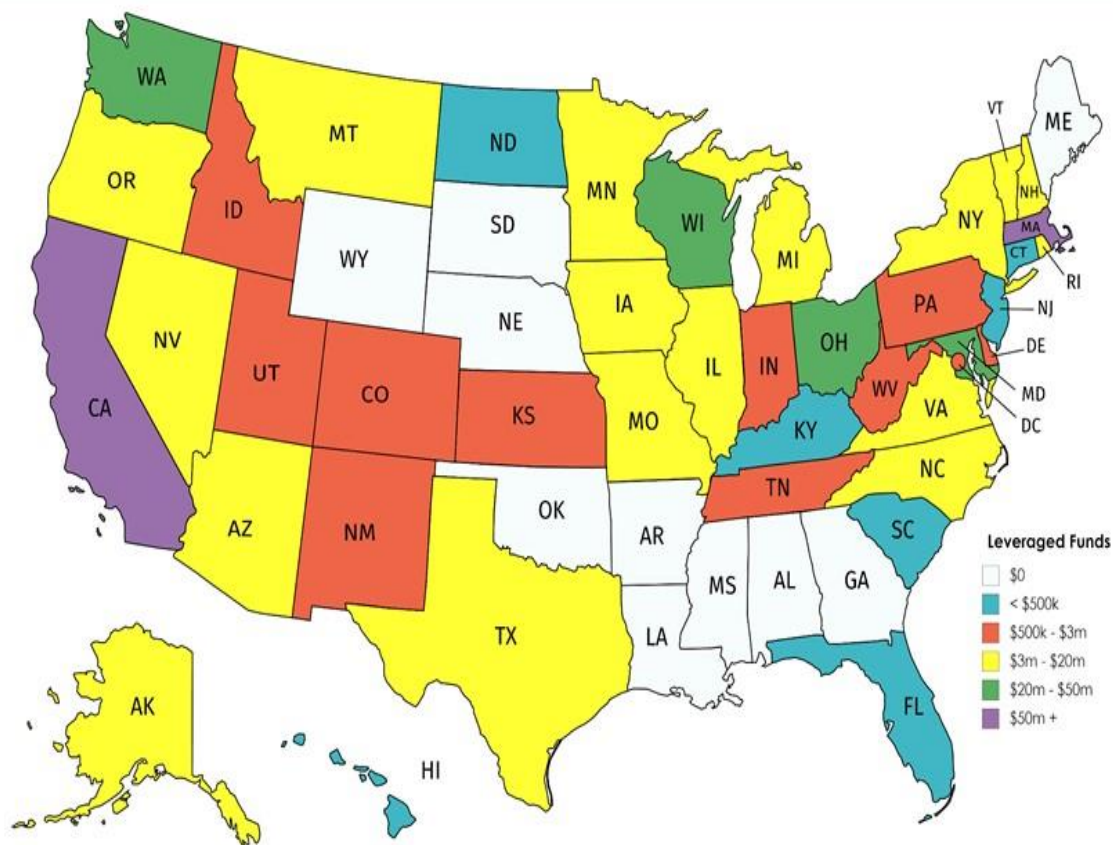
Relationships/  
good reputation  
w/ hard-to-reach  
customers

# \$394 million 'leveraged' of non-federal funds in 2017

- WAP 2017 appropriations: \$228 million
- \$394 million in non-Federal funds,  
\$138.4 million of which are utility funds
- Leveraged \$1.76 in non-federal funds for every \$1 of DOE funds spent
- LIHEAP transfer – \$423.1 million

Joint Leveraging Report of CAP & NASCSP is [online](#)

# NON-FEDERAL LEVERAGED FUNDS



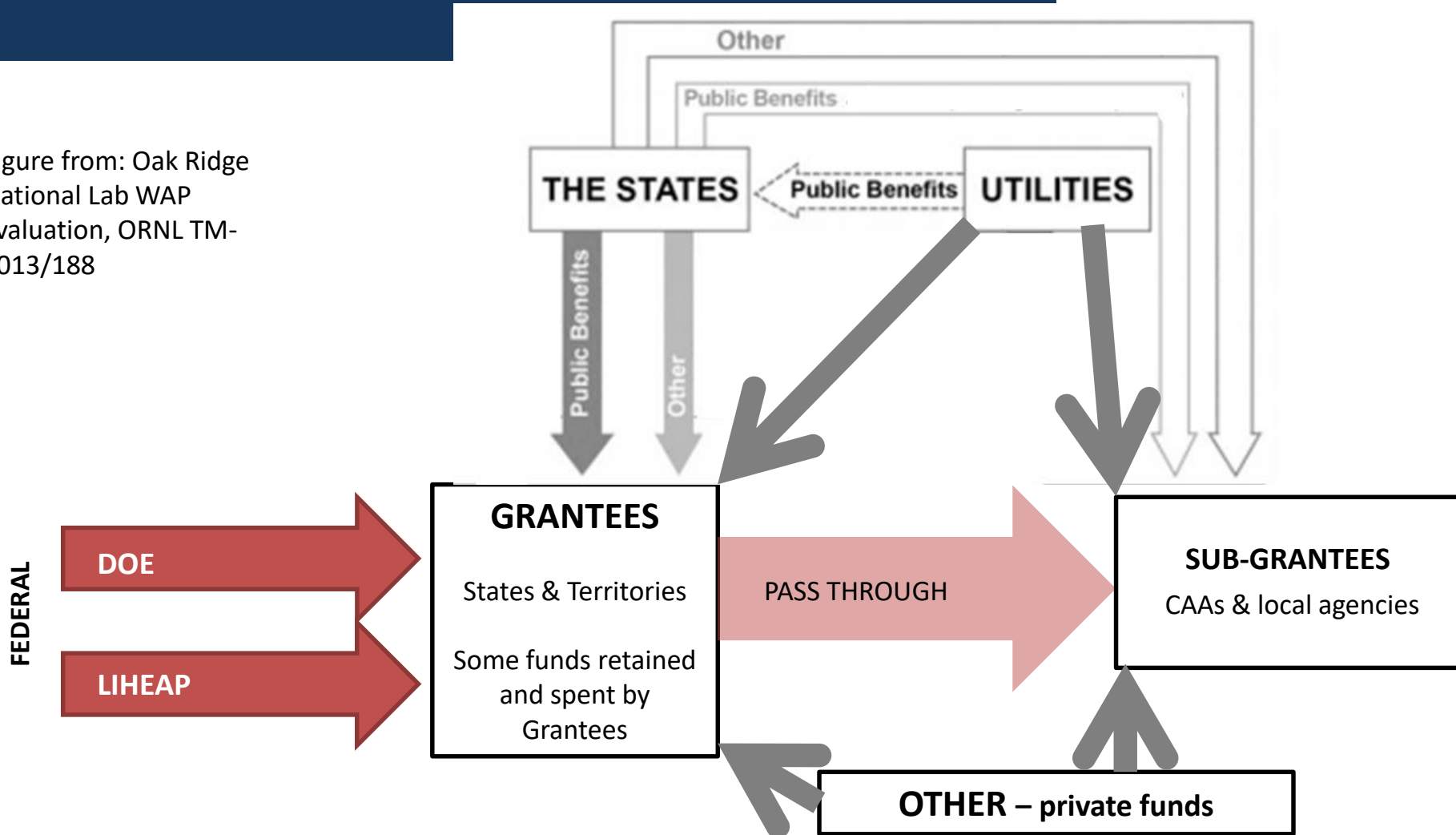
**Weatherization Programs  
in 30 States Leveraged  
over \$1 million of Non-  
Federal Funds in 2017**

An additional 11 programs  
leveraged less than \$1 million

Source: NASCSP and CAP Funding Report PY 2017

# WAP funding streams

Figure from: Oak Ridge  
National Lab WAP  
Evaluation, ORNL TM-  
2013/188



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# Program design considerations

- Eligibility and Priority Customer Alignment?
  - Income and Demographics
  - Service Area
- Audit Process and Tool Alignment?
- Partners Cover Support Costs?
- Which Eligible Measures Covered?
  - Maintain Whole House Approach?
  - Non-Energy Benefits [ex. Health and Safety]?
- Expectations and Responsibility for Quality Control/Inspection?



# What the Community Action Partnership can do for you

- \*Facilitate connections to experienced peers
- \*Assist in data collection, messaging, and getting things off the ground
- \*Applicable Resources, Tools, and Templates
  - [Funding Survey of Non-Leveraged Funds \(NASCSP and CAP Joint Report\)](#)
  - [Leveraging Your WAP: Why and How](#)
  - [Tips on Building Effective Relationships with Utility Regulators](#)
- \*Trainings and Webinars
  - CAP Annual Convention in Seattle
  - [Energy Advocacy: Skills for Leaders](#)
  - [Cap Solar – Financing Available to the CAP /WAP Networks](#)

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# BE IN TOUCH

- About any challenges so we can find and share relevant resources and make connections to peers
- About successes so we can share as promising practices with others

Kathryn Maddux

Community Action Partnership

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[kmaddux@communityactionpartnership.com](mailto:kmaddux@communityactionpartnership.com)

<https://communityactionpartnership.com/energy-partnerships/>