Tuesday 1:45 – 4:30 pm / Round Robin Discussions

Communicating Impact

Eric Behna, NASCSP

General

- 1. What do you think your organization does well when it comes to communicating impact?
- 2. Who are the main audiences you communicate with?
- 3. What challenges do you face when it comes to communications?

Data

- 4. Activity: Community Action Agency secures \$50,000 home repair grant to pair with WAP
 - a. What data/information needs to be gathered?
 - b. How will you make your case?
 - c. What other stakeholders could be approached?
- 5. Do you know where to go to get data on...
 - a. Energy burden
 - b. Health benefits of weatherization
 - c. General WAP Statistics
 - d. Employment/small businesses supported

Success Stories

6. What kind of system does your organization have to collect/organize/curate success stories?

Social Media/Traditional Media

- 7. Do you have a dedicated communications staffer? What is your relationship with communications/marketing department?
- 8. What are your media policies/protocols?

Policy Makers

- 9. Who handles outreach to policy makers? What is the process for handling information requests?
- 10. What can you proactively do to build relationships with these decisionmakers?