

Weatherization Assistance Program

# **Ensuring the Technical Integrity of Your Program**



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NASCSP Newcomers Orientation
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1 | Weatherization Assistance Program

### Before we begin...

### Some general advice:

- Timeline of process.
- Identify team strengths.
- Communicate with Project Officer.
- Read application instructions.
- Answer questions accurately.



### Requirements may feel like a cage...

10 CFR 440



**WPN 11-6** 

**Application Package** 

**WPN 15-4 Quality Work Plan** 



### ...but they're really a choose your own adventure.





### **Application Sections**

- V.5.1 Technical Guides and Materials
- V.5.3 Final Inspection
- V.6 Weatherization Analysis of Effectiveness
- V.8.3 Monitoring Activities
- V.8.4 Training and Technical Assistance



### **Session Approach**

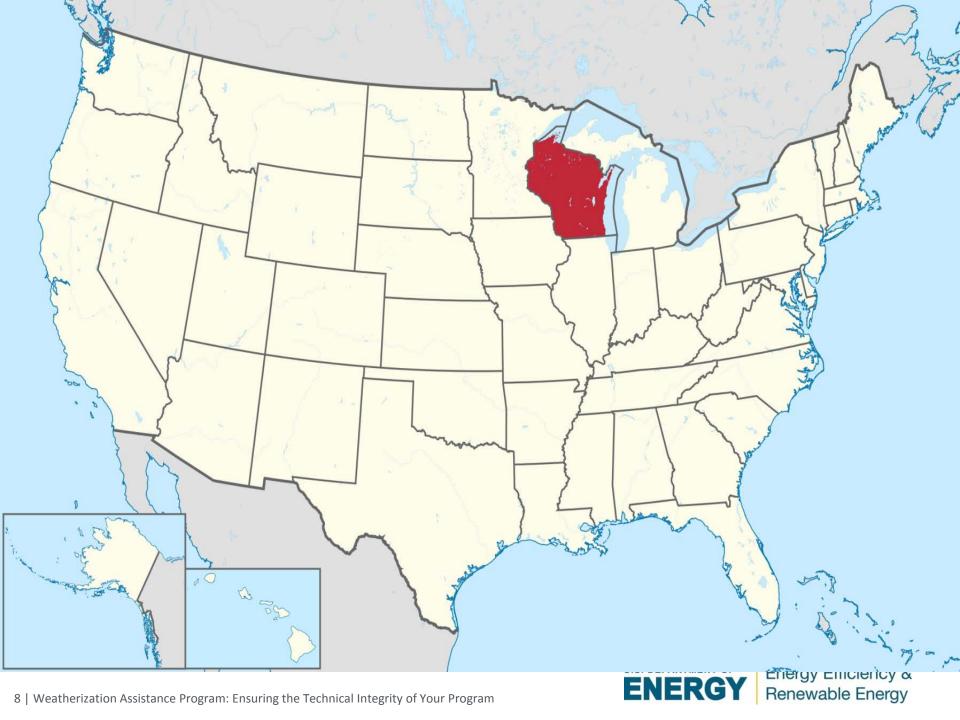
### Section by section of application:

- Overview of DOE requirements
- See how they do it in Wisconsin
- Describe other approaches we've seen around the country



# The Wisconsin Weatherization Assistance Program

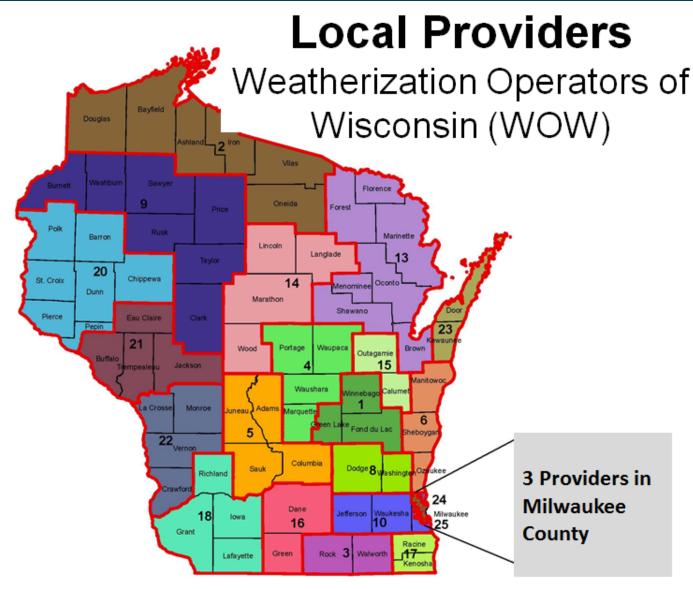




### Wisconsin

- 65,503 square miles
- 23rd largest state; pop. 5.8M
- 22 WAP contracts
- 20 Agency Wx Programs covering all 72 counties
- Statewide, ~400 people employed in Wx Programs







### **WAP Funding**

- Estimated annual \$ and units:
  - \$6.5M DOE + \$12M LIHEAP + \$37M PB
     (Public Benefits Statewide utilities).
  - Total \$55.5M distributed.

  - o ~800 DOE units completed.



### **WAP Funding**

Attempts are made to keep the annual statewide Agency budget distribution close to ~\$50M total; this helps to keep some level of consistency for Agency staffing needs and production planning.



### **State Agency**

- State of Wisconsin
- Department of Administration
- Division of Energy, Housing and Community Resources (DEHCR)
- Home Energy + Bureau
- Weatherization Program
- Policy & QA Sections



### Home Energy +

- HE+ Umbrella:
  - Energy Assistance Program
  - Emergency Furnace Program
  - Weatherization Assistance Program



### **Wx Program Staffing**

- HE+ Bureau staff supporting WAP:
  - 9-10 QA staff; almost exclusively QA monitoring and technical assistance;
  - Also complete inspections on ~200 emergency furnace installations.
  - 5-6 Policy staff; policy development and technical resource; coordinate work closely with QA staff.



### V.5.1 Technical Guides and Materials - Questions

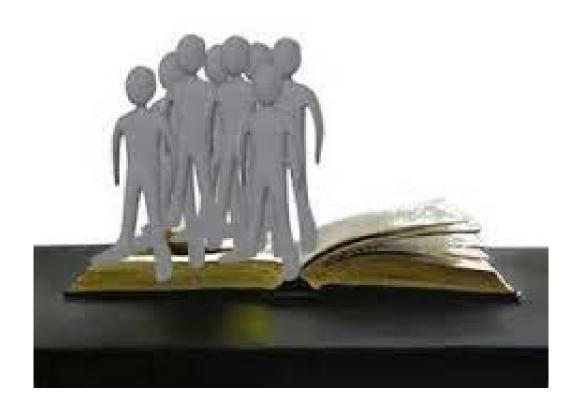
- Do your technical resources (field guide, etc.) align with the SWS?
- Does your network *have* the technical resources?
- Has your network read and understood the technical resources?
- Will your network uphold your standards of quality work?





### V.5.1 Technical Guides and Materials

- Define the work.
- Get everyone on the same page.





### **WI Technical Guides**

The Field Guide was finalized to comply with the appropriate SWS for each Wx measure procedure and was approved by our DOE Project Officer.

Wisconsin Request for Bid templates include a requirement that Agencies ensure contractor agreements are tied to program requirements contained in technical guides and materials.



### **Technical Guides**

### Updates:

- made to the Wx Program Manual and Wx Field Guide annually;
- documents are distributed electronically to all Agencies;
- o distributed via broadcast e-mail;
- published on the Home Energy + website on or before July 1 each year, and throughout the year as necessary.



### **HE+ Documents**

#### WisWAP Grantee Information

Heating System information can be found on the Home Energy Plus Program Information page.

#### Department of Energy Plans

Program Year 2017 DRAFT DOE Annual Plan (01/25/2017) Program Year 2017 DRAFT DOE Master Plan (01/25/2017)

#### **FY17 Program Manuals**

FY 2016-2017 Weatherization Program Manual (12/28/2016)
FY 2016-2017 Weatherization Program Manual Track Changes Update (12/28/2016)
Weatherization Manual Change Submittal Form (12/7/2015)

#### Wisconsin Weatherization Field Guide

Complete FY17 Field Guide (06/27/2016)

Chapter 1: Diagnosing Air Leakage (06/22/2016)

Chapter 2: Heating Envelope Building Measures (06/22/2016)

Chapter 3: Heating System Measures (06/22/2016)

Chapter 4: Base Load Measures (06/22/2016)

Chapter 5: Health and Safety (06/22/2016)

**Chapter 6: Repair** (06/16/2016)

**Chapter 7: Manufactured Housing Weatherization** (06/22/2016)

FY17 Field Guide Summary of Changes (6/23/2016)

#### Wisconsin Weatherization Field Guide - Spanish Version - Guía de campo de la climatización Wisconsin

Chapter 1: Diagnosing Air Leakage - Diagnostico y sellado de las fugas de aire (11/23/2016)

Chapter 2: Heating Envelope Building Measures - Mediciones del cerramiento de calefacción del edificio (11/23/2016)

Chapter 3: Heating System Measures - Mediciones del sistema de calefacción (11/23/2016)

Chapter 4: Base Load Measures - Medidas de carga de base (11/23/2016)

Chapter 5: Health and Safety - Salud y seguridad (11/23/2016)

Chapter 6: Repair - Reparaciones (11/23/2016)

Chapter 7: Manufactured Housing Weatherization - Climatización de casas manufacturadas (11/23/2016)

Appendicies - APÉNDICES (11/23/2016)

#### **Mobile Home Measures List**

Mobile Home Measures List (06/23/2016)

Mobile Home Measures List WisWAP Reporting Guide (06/23/2016)

Mobile Home Measures Building Create/Add Measure/Invoice guide (06/23/2016)

Reporting Mobile Homes in WisWAP Webinar(06/24/2015)

#### **Fuel Switch Policy**

Fuel Switch Policy (06/28/2016)

Fuel Switch Process Summary (06/28/2016)



### **Support for Wx Agencies**

 Weatherization Program Manual Help Desk: email or phone call

- Weatherization Field Guide
- Technical Assistance

- Weatherization Assistance Guide
- Training



### 2016 – 2017 Wisconsin Weatherization Assistance Program Manual









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family homeowners and tenants within 60 days of reporting a building as complete. The Guidebook contains information about installed materials, appliances and mechanicals including warranty information and installer contact information, and is available on the HE+ Training and Technical Assistance website.

#### 2.1.6 Quality Control System

An Agency shall develop, maintain and implement a documented Quality Control System (QCS). A QCS includes procedures that are designed to provide a detailed review of the weatherization program process including an on-site unit check and measurement of customer satisfaction. The QCS process is not the same as the final inspection completed on each job. Agencies shall have a mechanism to track jobs receiving a QCS review and shall document management review and approval. Several optional tools for reviews and documentation are available under the Quality Control System Tools heading on the HE+ WisWAP Information page.

Quality control shall be performed continuously throughout the contract year in correlation with production. The following areas shall be covered under a QCS:

- Prior to the job being released into production, the program manager shall review and approve all jobs meeting the following criteria:
  - a. Single family houses and mobile homes where completed energy audits show an estimated job cost of \$12,000 or greater. Cost effective energy conservation measures shall not be removed from a job to bring the estimate under the \$12,000 threshold.
  - Single family houses and mobile homes where completed energy audits show total estimated repair costs of \$1,500 or greater.
- 2) After job completion, evaluating a minimum of 5% of all jobs for:
  - Energy Audit accuracy and appropriateness.
  - b. Work Order/Work Agreement accuracy and appropriateness.
  - c. Completeness of work performed (final inspections).
  - d. Quality of work performed (for example, in-progress quality control inspections).
  - e. Compliance with applicable health and safety requirements.
  - Customer satisfaction with work performed.
  - g. Contractor and/or agency crew performance and management.
- A feedback loop for discussing work performance that is below required standards with those performing the work (contractors and/or agency staff).
- 4) Verifying heating system replacements identified by contractors that were not recommended by the computerized energy audit. This may include: using multiple contractors but not having replacements performed by the same contractor who identified the failure; obtaining a percentage of failed heating system units and verifying failures with destructive tests; or using other methods to ensure that reported heating system failures are accurate.
- Documenting all complaints.







## Wisconsin Weatherization Field Guide







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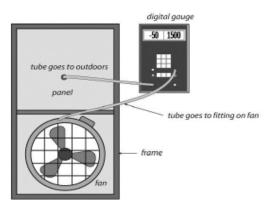
Wisconsin Weatherization Field Guide July 2015



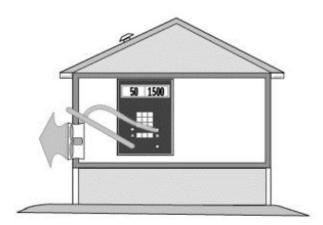


#### 1.3.1 Blower Door Testing

The blower door creates a 50 Pascal pressure difference across the building shell and measures airflow in cubic feet per minute at 50 Pascals (in order to gauge the leakiness of homes. The blower door also creates pressure differences between rooms in the house and intermediate zones like attics, crawl spaces, and garages. These pressure differences can give clues about the location and size of a home's hidden air leaks.



Blower door components: Include the frame, panel, fan, and digital gauge.



Blower door test: Air barriers are tested during a blower-door test, with the house at a pressure of 50 Pascals negative with reference to outdoors. This house has 1500 CFM<sub>50</sub> of air leakage. Further diagnostic tests can help determine where that leakage is coming from.





### FY17 Wisconsin Weatherization Assistant Guide

The Wisconsin Weatherization Assistance program mission is to reduce energy costs for eligible low-income households by improving the energy efficiency of their homes while ensuring their health and safety.



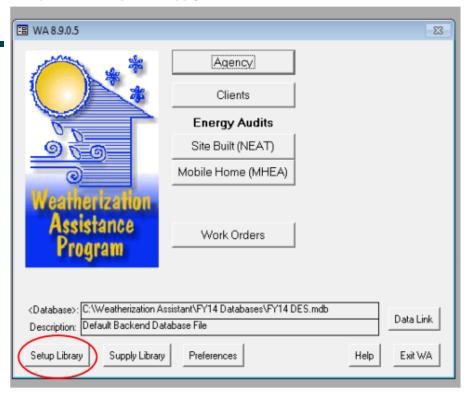
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#### Chapter 2 Set-up and Supply Libraries



#### 2.0 Overview

The Setup Library is a data structure where measure costs, fuel prices, and other required data is entered to customize the Weatherization Assistant for a particular area (such as the State of Wisconsin or an agency). Any number of different setup library records can be created and associated with the identified area.

In Wisconsin, the set-up library stores information like material costs, fuel costs, and other adjustable parameters that relate to most of Wisconsin's audit jobs. The set-up library customizes the program to Wisconsin. The parameters in Wisconsin's set-up library are determined and set by the division. Agencies receive a unique agency set-up library at the beginning of each contract year with the current fiscal year parameters as well as agency specific costs. Changes in the setup library (cost details for example) WILL affect the generation of audit recommendations.

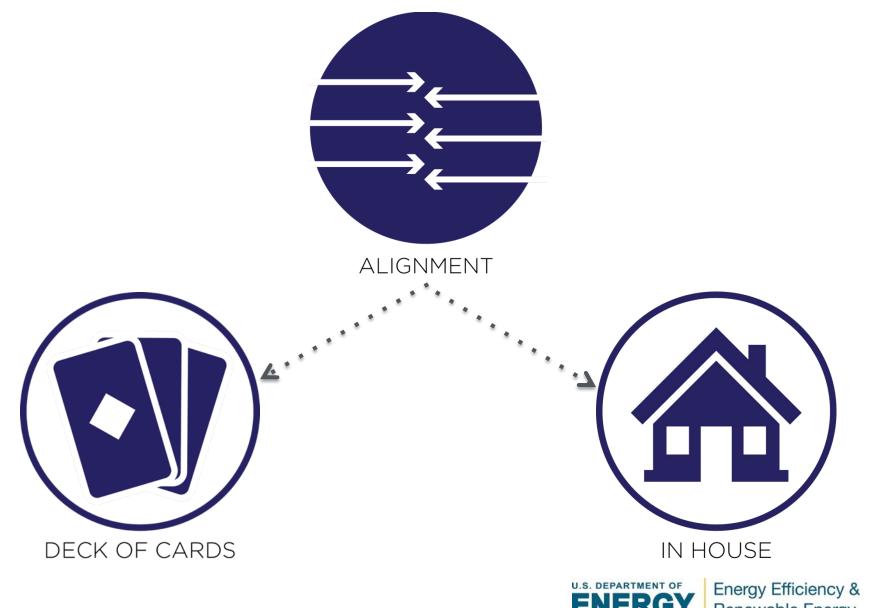


### V.5.1 Technical Guides and Materials





### V.5.1 Technical Guides and Materials - Alignment



### V.5.1 Technical Guides and Materials





### V.5.1 Technical Guides and Materials - Distribution



### What about you?



### **V.5.3 Final Inspection**

- Certification requirement.
- Disciplinary policy.
- Final Inspection alignment.



### V.5.3 Final Inspection - Questions

- How many certified QCI are in your state?
- Do you have enough to final inspect and monitor all production?
- How many units will you monitor?
- What will you do if a local inspector isn't up to snuff?
- Do your final inspection forms align with the SWS?
- How is the process going so far?



### **V.5.3 Final Inspection**

### We've defined the work, now hold everyone to it.





### **V.5.3 Final Inspection**

### Avoid "heat of the moment" decisions.





## **Wisconsin Approach**





- Every weatherized unit receives a final inspection by the Agency.
- Final inspection shall not be performed by the person who also did the initial energy audit.
- Certified QCI performed on 100% of DOE units.



- QCI Certified Inspectors:
  - ~70 certified inspectors statewide.
  - Most work for the Wx Agencies.
  - Five contracted certified inspectors.
  - o Five certified inspectors at DEHCR.
  - DEHCR QA Monitors or contractors perform QCI on 10% of all completed units.



- DEHCR recommends Agencies perform "realtime" final inspections whenever possible.
- A process improvement initiative to have the final inspector on-site on the last day of scheduled crew work.
- Improves responsiveness and efficiency of program operations by allowing crew workers to immediately address any unsatisfactory work.



- Contracted Final Inspections:
  - Two contracted firms currently engaged by
     DEHCR they cover the whole state.
  - Developed a scoring system (1-5) based on measure installation details.
  - Contractor must file a Report for each job.
  - File review (by State monitoring staff).
  - o Required reworks (by State monitoring staff).



- Disciplinary actions for inadequate inspection practices are reviewed on a case-by-case basis.
- Identified through QA monitoring visits.
- When disciplinary action is warranted, a corrective action plan is developed and implemented based upon the significance of the finding.



### **V.5.3 Final Inspection**

- Certification requirement.
- Disciplinary policy.
- Final Inspection alignment.



### V.5.3 Final Inspection

- Certification requirement.
- Disciplinary policy.
- Final Inspection alignment.





### V.5.3 Final Inspection – Certification Requirement

### QCIs will be shared among agencies.





### **Sharing – Pros and Cons**

#### **Pros:**

- Separation of duties.
- Lower monitoring (maybe).
- Peer to peer learning.



#### Cons:

- Complexity.
- Travel time.
- Lack of control.
- Potential for adversarial relationships.



### V.5.3 Final Inspection – Certification Requirement

### **Contract out Final Inspections.**





### **Contract Out – Pros and Cons**

### **Pros:**

- Separation of duties.
- Lower monitoring (maybe).
- Consistency.



#### Cons:

- Complexity.
- Lack of WAPspecific knowledge.
- Lack of OTJ Training/mentorshi p.



### V.5.3 Final Inspection – Certification Requirement

### Add Certification as hiring condition for new staff.





### Hiring Pre-requisite – Pros and Cons

#### **Pros:**

- Cost.
- Simple.



#### Cons:

- Time.
- Lack of eligible applicants.
- Time.



- Certification requirement.
- Disciplinary policy.
- Final Inspection alignment.

o Grantees will provide a copy of relevant policies and procedures that will govern the quality control inspection process in accordance with WPN 15-4 Section 3 and outline disciplinary actions for inadequate inspection practices. This should include a description of how the inspector is related to the work being done on the home (i.e. did they also audit the home or are they an independent third-party?) as well as the percentage of homes that will be included in the Grantee monitoring process.

### First things First

Clearly define what counts as violations.



### **Indiana Example**

#### Violations:

- Repeated occurrences of failed Combustion Appliance Zone (CAZ) testing resulting in rework;
- B. Repeated occurrences of failing to properly complete required heating systems forms;
- C. Repeated monitoring findings related to the contractor or persons performing the work;
- D. Repeated incidents of unsatisfactory, sub-standard work performance;
- E. Repeated incidents of sub-grantee having to repay funds related to poor work performance by contractor;
- F. Repeated incidents of violating IHCDA, DOE or LIHEAP program requirements;
- G. Fraudulent activity or fraudulent charges that are being reimbursed by the Weatherization Assistance Program; or
- H. Negligent work performance that leaves clients or other workers in imminent danger (Health and Safety- i.e., carbon monoxide allowed to enter the home or gas leak not addressed).



### 2<sup>nd</sup> things 2<sup>nd</sup>

Clearly define consequences of violations.



### V.5.3 Indiana Example

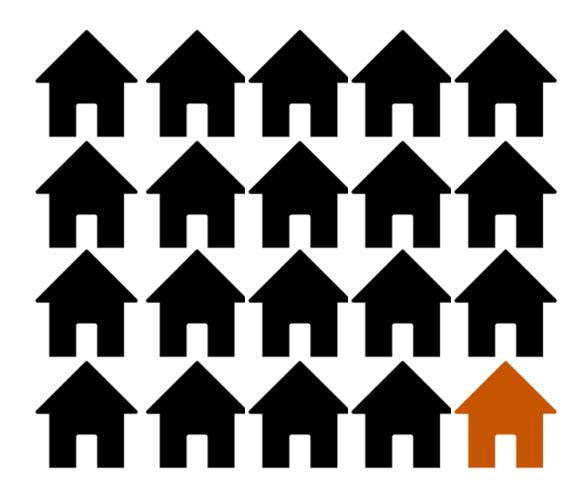
### **Contractor Suspension and Debarment Policy**

### Consequences:

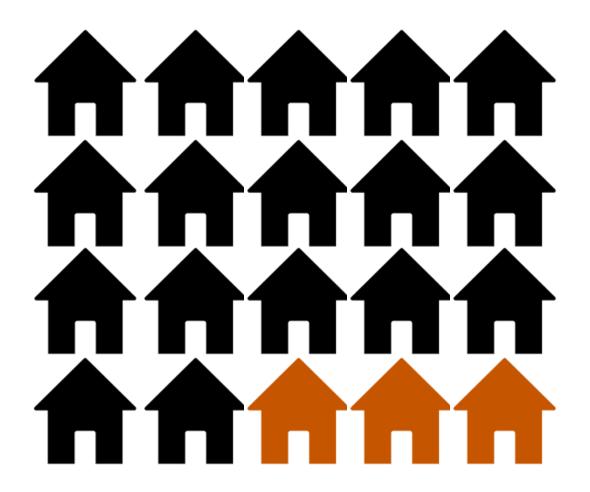
- Remedial Training. A contractor or persons performing work that fall under any of the categories (A-B) will be recommended for remedial training and will be denied participation until remedial training is completed.
- Denial of Participation. A contractor or persons performing work that fall under any of the categories (C-F) can be denied participation for up to 2 years.
- Permanent Debarment. A contactor or persons performing work that fall under category (G and H) will fall under the IHCDA Suspension & Debarment Policy, which could lead to permanent debarment from providing weatherization services funded through IHCDA's Weatherization Assistance Program.



#### **Increase % Units monitored**



### **Increase % Units monitored**





### **Require Additional Training**





### Increase On the Job training/supervision





- Increased monitoring.
- Additional training.
- On the job training/mentoring.
- MUST have mechanism for suspension and/or debarment.







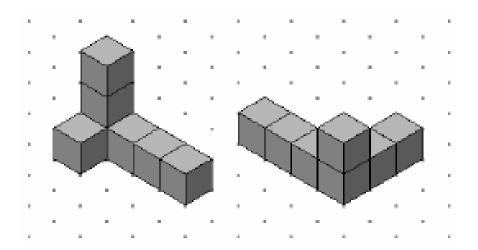
### **V.5.3 Final Inspection**

- Certification requirement.
- Disciplinary policy.
- Final Inspection alignment.



### V.5.3 Final Inspection – Final Inspection Alignment

- SWS On-line Tool Feature.
- In-house manually.
- In-house tie automatically to work order.



Standards and results - Do they match?



### V.5.3 Final Inspection – SWS On-line Tool

- Create list of Favorites for the Unit.
- Select "Print".



### V.5.3 Final Inspection – SWS On-line Tool

### **Check "Create Quality Control Checklist".**

#### Selected Standard Work Specification Details



#### 3.1101.1 Exterior Holes and Penetrations

Topic: Walls

Subtopic: Manufactured Housing Walls

Desired Outcome: Penetrations sealed to minimize air leakage and moisture movement between unconditioned and conditioned

space; all repairs will maintain structural integrity

Available In: Manufactured Housing

#### Manufactured Housing

TITLE	SPECIFICATION(S)	OBJECTIVE(S)	
3.1111.1a Check	Installer prework assessment will be conducted to determine:  Structural integrity  OX CO/UMN appears  Accessible Appears  Number. type. size. appears	Ensure work space is safe and ready for air sealing Verify scope of work	4054

### V.5.3 Final Inspection – In-house, Manually

	Work Order Item	SWS	Specs/Outcomes/Objectives	Confirm
	Clean/tune/evaluate the furnace.	5.3003.2	Analysis on critical components and operations completed in accordance with industry and manufacturer specifications	
	Install new chimney liner in active chimney.		Conforms to NFPA-211 (Authority Having Jurisdiction).	
	Install rigid barriers in the attics around chimneys to keep insulation at least two-	4.1001.3	Holes, penetrations, and bypasses will be sealed Dams will be fixed in places that maintain required clearance	
) .دلا	shes from the masonry.		A rigid dam having a height greater than the insulation to be installed will be constoned to ensure a 3" clearance between combustion flue vent and dam	
21 /C	tem		Chimney vents will have an airspace clearance to combustibles in according IRC M1801.3.4  Insulation will not be allowed between a heat-generating apply  The property of the combustible of the combustibl	
e,			material is rated for contact with heat generating sources	
	Clea the cellar perimeter drain.	2.0111.2i	Passive drains or sump pumps will be used to remove standing after	
	Install 6-mil poly vapor retarder on ground under kitchen and rear addition.	Specs Specs	An air barrier and ground moisture barrier, covering 100% of the exposed crawl space floor, will be installed and sealed to the wall's air and moisture barrier	
			Ground moisture barrier will be fastened to ground with durable fasteners or ballast(s) and extend a minimum of 6" up the foundation wall	
			When seams exist, they will be overlapped a minimum of 12" with "reverse" or "upslope lapping" technique	
			For wall to floor connection, the wall moisture barrier will be installed under the ground moisture barrier	
			A durable sealant compatible with the air barrier and ground moisture barrier will be used	
			The air barrier and ground moisture barrier will not interfere with the established drainage pattern	
	Air.seal all penetrations in the wall between the kitchen and unheated shed to isolate the attached garage from the living space.	3.1501.1	All lighting fixtures, wiring, plumbing, venting, ducting, and gas piping penetrations will be sealed	
		_	All joints and connections in ductwork will be fastened and sealed with UL 181B or 181B- M welds, gaskets, adhesive mastics, or mastic-plus- embedded-fabric systems	
			All cracks in house and garage separation wall will be sealed, including cracks between mud sill, rim joists, subfloors, and bottom of gypsum board, ensuring the air sealing enhances the integrity of the fire resistance construction of that wall	



### V.5.3 Final Inspection – In-house, tie to Work Order





# What about you?

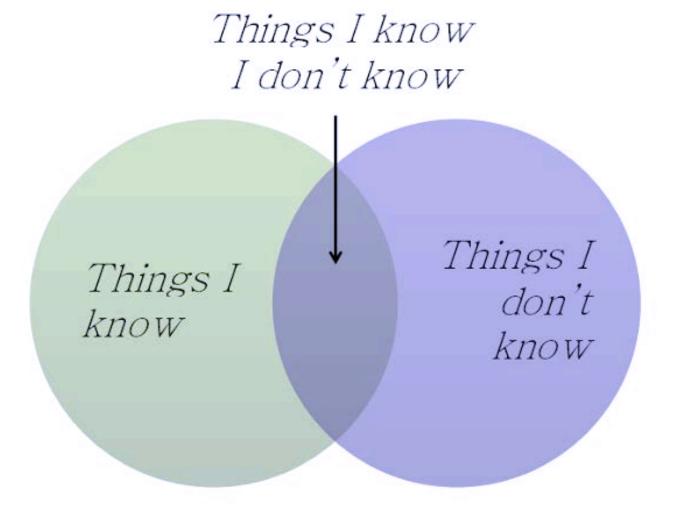


### V.6 – Weatherization Analysis of Effectiveness

- How do you assess the effectiveness of Subgrantees?
- How are the comparisons used to guide T&TA activities?
- How do you assess training needs?
- What are the management mechanisms being enacted this year to affect improvement?



### You don't know what you don't know.





### Wisconsin's Weatherization Analysis of Effectiveness

 Wisconsin's WAP utilizes a comprehensive Quality Assurance (QA) process to continuously analyze the effectiveness of the Program.



## What exactly is QA?

 Quality Assurance is the ongoing process of establishing clear, measurable, expected outcomes of weatherization technology.





## **Data Analysis**

- DEHCR continually gathers and analyzes data on:
  - o housing types,
  - o frequency of measures installed,
  - o ranges for costs of installed measures,
  - o direct effect of the installed measures.



## **WisWAP Reports**

- Various reports are generated from WisWAP to assist DEHCR QA staff with unit selection for QA monitoring.
- This ensures the best opportunities to review measures and jobs that may need improvement at a local level.
- Helps determine what training might improve quality of work by local crews.











### **Building Summary**

- Cycle 1

Buildings | Invoices | Contracts | Admin | Search | Reports | Help

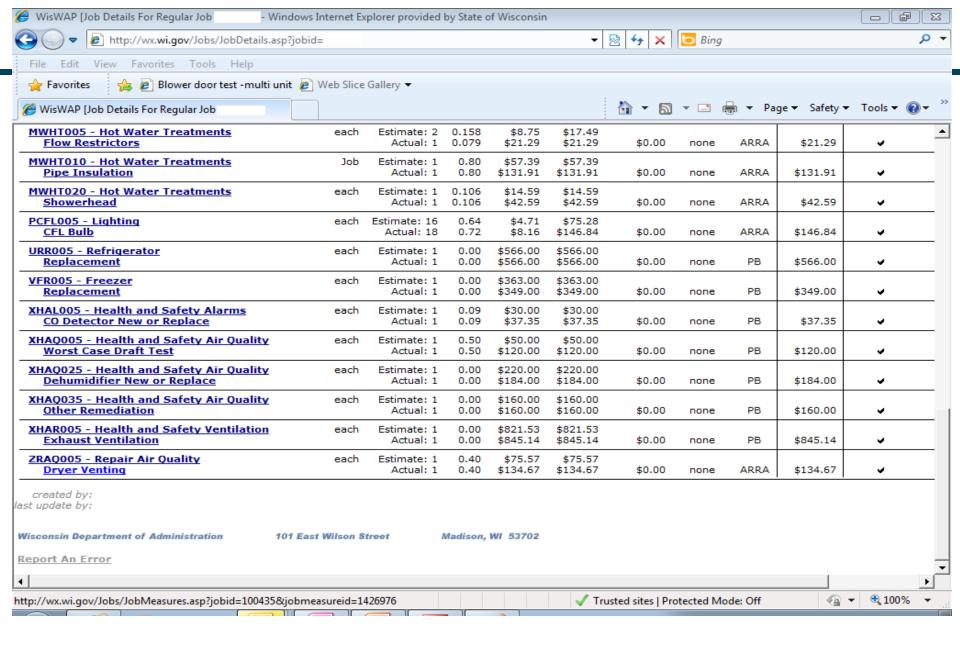
		Building Information	
Building #	1	Grantee Building #	
Grantee	I \	City/State/Zip	
Housing Type	Single family house	Total Units	1
Total Units Wx 'd	1	Date Prev. Wx'd	
Vacant Building	No	PB Eligible	Yes
Shelters	No	Building Status	Closed
Master Meter Electric	No	Landlord	
Auditor Inspection	<u>Worksheet</u>	Date Completed	6/14/2011 2:38:13 PM
DOE Inspection		Is Building Computer Audited	Yes
Is ARRA Building?	Yes	Created By	,
Year Built	1987	Last Updated By	I .
Exempt Historic Review	Yes		





Change Grantee Zipcode
------------------------

	Building Unit Information								
Job Unit	Job Unit Address Own/Rent Application				Status	Completion Date	Mailing Label	Data Entry Worksheet	
							_		







### Monthly Production vs Contract Plan

Contract AD119500.17 2012 Contract Plan and Status

Selection Criteria: Report Type: By Grantee | Grantee: Racine/Kenosha CAA - (17) | Contract Year: 2012

Grantee Name

17 Racine/Kenosha CAA

Total Budget

\$3,454,450.00

Total Units

402

Expenditures

Production

Month	Planned Expenditures	Actual	% of Planned Expenditures	YTD Total Actual Expenditures	YTD % of Cummulative Planned Expenditures			% of Planned Units		YTD % of Cummulative Planned Units
Jul	\$261,171.00	\$211,836.01	81.1%	\$211,836.01	81.1%	30	52	173.3%	52	173.3%
Aug	\$257,270.00	\$317,525.23	123.4%	\$529,361.24	102.1%	30	42	140.0%	94	156.7%
Sep	\$339,360.00	\$299,258.80	88.2%	\$828,620.04	96.6%	40	0	0%	94	94.0%
Oct	\$256,270.00	\$266,567.20	104.0%	\$1,095,187.24	98.3%	30	78	260.0%	172	132.3%
Nov	\$343,747.00	\$228,153.83	66.4%	\$1,323,341.07	90.8%	40	21	52.5%	193	113.5%
Dec	\$276,085.00					30	0			
Jan	\$259,740.00					30	0			
Feb	\$258,657.00					30	0			
Mar	\$261,363.00					30	0			
Apr	\$283,754.00					35	0			
May	\$314,771.00					35	0			
Jun	\$342,262.00					42	0			

Actual Expenditures \$

\$1,323,341.07

% of Annual Budget

38.3%

YTD Total Units

193

% of Annual Units Goal 48.0%

ENERGY Energy Efficiency & Renewable Energy

## **Self Evaluation Savings Study**

- DEHCR contracts with a third party to conduct this study.
- The SES study is conducted annually and provides critical data on the projected energy and monetary savings of weatherization work performed in Wisconsin.



## **Self Evaluation Savings Study**

- Through this study, DEHCR can analyze trends in savings over multiple years and compare savings and costs performance among the Agencies.
- The SES study assists in:
  - o directing policy decisions,
  - o identifying best practices being used,
  - o targeting training and technical assistance resources.



## Other Analysis

- Collect Weatherization Assistant Libraries from each Agency to ensure accurate numbers are being used consistently across the State.
- Reviews of Weatherization Assistant energy audits to ensure accuracy and consistency in estimating costs.
- Customer Surveys.





OPENING DOORS. CREATING OPPORTUNITIES.

### INDIANHEAD COMMUNITY ACTION AGENCY WEATHERIZATION PROGRAM QUESTIONNAIRE

PLEASE COMPLETE THIS FORM AND RETURN IT TO US IN THE ENCLOSED ENVELOPE. WE APPRECIATE YOUR COM-MENTS AND SUGGESTIONS.

#### PART I: PROGRAM EVALUATION

1)	Were you satisfied with the performance of all staff members?
	Auditor YES NO
	Crew Members YES NO
	Field Supervisor YES NO
2)	Was the work explained clearly?
3)	Were the crew members courteous and polite?
	Did they clean up the work area each day?
4)	Were any problems that occurred during the work resolved quickly and fairly?No_problems_
5)	Did someone other than weatherization crew members inspect the work when completed?
6)	Was the job completed to your satisfaction?
7)	Is this program beneficial to you? Would you recommend this program to others?
	PART II: HEATING STAFF EVALUATION
	Did the crew who performed heating system work keep premises reasonably neat and clean?
2)	Did these individuals respond courteously to questions you had about the work?
3)	Did the work progress without undue delay?

May we use any additional comments you may include for promotional purpose?

If yes, sign your name in the following space granting ICAA permission to quote you:

Additional Comments:

I couldn't have asked for a better work crew! They must like their jobs - always happy polite, and nice! Very corrying about how I felt about the way they were doing things - Thanks to all!

### **DEHCR Collaboration**

- WISCAP (WI Community Action Programs).
- WOW (Weatherization Operators of WI).
- Hudson Group (energy auditors and production managers from Agencies).
- TDWG (Technical Development Work Group).
- Agency Meetings.



# What about you?



## **V.8.3 Monitoring Activities - Questions**

- Will State monitors be QCI certified or will you contract it out?
- How many units will you monitor at each agency?
- What will you do if you find poor workmanship? Faulty audits?
   Incomplete work in a unit already reported as complete?
- What will you do if an agency isn't up to snuff?



## V.8.3 Monitoring – In a nut shell...

How will you make sure your Subgrantees are doing what you asked them to do, and what will you do if they aren't?



## **V.8.3 Monitoring**

### Avoid "heat of the moment" decisions...still.





## **V.8.3 Monitoring Activities**

Here's how they do it in Wisconsin.



## **Quality Assurance Staff**

- DEHCR Quality Assurance Section Staff includes:
  - Three Administrative Review Monitors.
  - Five Quality Assurance Monitors all QCI certified.
  - Contracted QCI inspection firms (2).
  - Additional desk monitoring and support staff.



## **Monitoring Activities**

- Comprehensive monitoring of each Agency is conducted to fulfill the requirements of WPN 16-4.
- QA monitoring is comprised of three main activities for each Agency:
  - Administrative Reviews.
  - Building Unit inspections.
  - Client file reviews.



- The AR covers general operations of the Agency with a comprehensive examination of programmatic, financial, and management practices and outcomes.
- The AR, combined with the fiscal audit, gives DEHCR an overview of the Agency's administrative capacity and capability.

- Questionnaire sent out in August,
- Questionnaire returned two weeks before scheduled AR visit,
- Onsite at Agency three to four days,
- Exit conference onsite,
- Follow-up conference call after additional in-house review,
- Closeout letter.



#### **DEHCR FY17 ADMINISTRATIVE REVIEW QUESTIONNAIRE**

#### WISCONSIN WEATHERIZATION ASSISTANCE PROGRAM

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- Each Agency is visited for review once per year. Reviews include:
  - o Questionnaire responses,
  - WisWAP reports,
  - Ten completed project files,
  - Energy Audits & Diagnostic workbooks,
  - o Procurements,
  - Contractor management, quality, and/or production issues.



- Recent or planned staff changes within Agency Wx Program,
   Fiscal or Management,
- Work flow (applications, audits, units in progress, final inspections, completed units),
- Comparison to Agency contract unit goal,
- AR Quality Assurance Plan (ongoing items for follow-up by QA Monitor).



- Agencies are required to have proper documentation in job files:
  - required photos (appliances replaced, doors & windows replaced, Lead Safe Work/Asbestos Work),
  - o forms and checklists are filled out accurately and completely,
  - Blower door / combustion safety / ZPD testing results,
  - Heating system checklists.



### FY17 AR Quality Assurance Plan

		Wx Subgrantee: ASHLAND CHA (#02)			
		Lead AR Assignment: Paul Donnelly Date of AR Site V	sit: <u>0</u>	9/26-28/1 <u>6</u>	
		QA Monitor Assignment: Norman Bair Date of QA Site Visi	t: <u>2/2</u>	/2017, 3/16/17	
	Client Fi	ile Review			
	Priority	Item Description	Ag	gency Progress	Verified
1		Air Sealing - Air sealing costs were significantly underestimated on one job. BD still at 5,000 at Final. BD equipment can and should be calibrated - Scribner has been sent to air sealing training. Final Inspector could provide some more detailed guidance on where follow-up air sealing is needed. Agency needs to meet with contractors and review AR comments/feedback. Agency needs to document expectations and verify with site visits (Contractor Management). Verify this has been done and is an ongoing item for Agency follow-up; ensure Agency will provide additional technical assistance to contractor.		Ongoing Monitoring	NB
2		<u>Furnace Sizing</u> - There was one instance of over-sizing a heating system due to inaccurate furnace sizing calculations. Agency needs to review and verify the furnace sizing calculations are accurate going forward. <u>Verify this is being done and is an ongoing item for Agency follow-up</u> .		Ongoing Monitoring	NB
3	HIGH	Lead Safe Weatherization - LSW pictures of a gable roof access showed the poly was not taped to the building wall, did not show any barrier, but there was a sign posted. Also, did not see any pictures related to a new bath fan installation. Agency planned to discuss better LSW/PACM containment and documentation procedures with their contractors. Agency needs to meet with contractors and review AR comments/feedback. Agency needs to document expectations and verify with site visits (Contractor Management) and review submitted photo documentation prior to paying Contractors. If the absence of required containment/safe work practice photos of LSW continue, the Division may disallow costs pertaining to these jobs. Verify this has been done and is an ongoing item for Agency follow-up. Verify within 30 days.		Ongoing Monitoring	NB
4	HIGH	Diagnostic Workbook - There were two instances where the Diagnostic Workbook showed the Blower Door testing was done in depressurization mode in a home with vermiculite in the attic. Agency has to be consistent and careful with recording this documentation. AR recommends a high-		Ongoing	NB



## **QA Monitoring**

- Quality Assurance Monitors visit their assigned Agencies regularly:
  - Perform job file reviews,
  - In the field with crews, energy auditors and final inspectors,
  - Provide technical assistance to agency management based on file reviews, field observations and the QAP developed by Administrative Review team.



- Unit inspections review the quality and appropriateness of the work:
  - an assessment of the original audit,
  - the accuracy and completeness of the work order and post-work inspections,
  - include both in-progress and completed units,
  - particular emphasis placed on heating system replacement and repair.



- assess compliance with safe work practices,
- adherence to lead safe weatherization and asbestos work protocols,
- comprehensiveness of final inspections, and other applicable criteria.
- Training and technical assistance is provided during in-progress visits as needed.



- Wx Program standards provide clear guidance to Agencies regarding contractor performance management, to conform with DOE requirements and State law.
- Included is specific information on actions or conditions that may trigger termination of a contract.



- DEHCR requires that Agencies report every case where a contract is terminated for cause.
- As required by WPN 16-4, DEHCR may, upon review of the circumstances, debar a contractor from performing work for any Agency, for a specific period of time.



## **Reporting Tools**

### **WisWAP**

- Customer information
- Action dates:
  - Application
  - Energy Audit
  - Final Inspection
  - Invoice date
- Measure costs
- Average costs
- Unit counts

### **QA Reporting Database**

- Selection of homes to inspect
- Inspection results by measure
- Tracking of inspected units
- Inspector statistics
- Scoring system statistics



## **Example WisWAP Report**

Export Report





#### 1-4 Unit Measure Frequency and Average Cost Report

Contract Year 2012

NO OF

% OF HNITS

Selection Criteria: Contract Year: 2012 | Housing Type: Single family house | Measure Category: Wall Insulation

Statewide Average Cost \$1,535,42 Statewide % of Units Receiving Measure 28.8% Statewide no. of completed Units 1,186

Single family house Wall Insulation

		AVERAGE JUB	NO. OF UNITS	% OF UNITS	NO. OF
		MEASURE COST	RECEIVING MEASURE	RECEIVING MEASURE	COMPLETED UNITS
01	ADVOCAP, Inc.	\$2,114.15	30	37.0%	81
02	Ashland Co. Housing Authority	\$851.45	19	27.5%	69
03	Rock/Walworth Comm. Action	\$1,103.97	22	29.3%	75
04	CAP Services, Inc.	\$1,537.30	18	32.1%	56
05	Central WI Community Action Council	\$1,020.65	23	34.3%	67
06	Partners For Community Dev.	\$1,304.03	6	40.0%	15
08	Hartford Comm Development Authority	\$1,843.67	8	28.6%	28
09	Indianhead Community Action Agency	\$736.75	16	20.8%	77
10	La Casa de Esperanza	\$1,110.74	10	11.5%	87
14	North Central CAP, Inc.	\$2,339.07	2	6.9%	29
15	Weatherization Services - OCHA	\$2,348.49	13	43.3%	30
16	Project Home, Inc.	\$2,161.39	34	32.1%	106
17	Racine/Kenosha CAA	\$2,148.65	12	54.6%	22
18	Southwestern Wisconsin CAP	\$1,384.57	21	31.3%	67
20	West Central Wisconsin CAP	\$916.46	19	32.8%	58
22	Couleecap, Inc	\$976.64	26	32.5%	80
23	Women's Employment Project	\$2,104.22	7	33.3%	21
24	La Casa de Esperanza - MILW	\$1,990.50	30	21.1%	142
25	Social Development Commission	\$1,695.54	25	32.9%	76

AVERAGE IOR NO DELINITS



## **QA Monitoring**

- Upon completion of an Agency visit, the QA Monitor holds an exit conference with Agency staff. Exit conference topics include:
  - o Programmatic strengths,
  - o Programmatic weaknesses,
  - Training needs and recommendations,
  - Deficiencies requiring immediate corrective action.



## **V.8.3 Monitoring Activities**

### **Monitoring Team Configurations:**

- 1 State Staff.
- 2 or more State Staff.
- Mix of 3rd Party Contractors and State Staff.



### **V.8.3 Monitoring Activities**

#### **Monitoring Team Configurations:**

• 1 State Staff = QCI + Programmatic Expertise + Financial Expertise.



### **Super Monitor Approach – Pros and Cons**

#### **Pros:**

- Feedback loop.
- Consistent.
- Cost.
- Simplicity.
- All in-house.



#### Cons:

What if they quit?!?



### **V.8.3 Monitoring Activities**

#### **Monitoring Team Configurations:**

• 2 or more State Staff = 1 QCI + 1 Programmatic and Financial Expertise





### **State Team Approach – Pros and Cons**

#### **Pros:**

- All in-house.
- Share workload.
- Staff turnover not end of world.



#### Cons:

- Complex feedback.
- Consistency may suffer.



### **V.8.3 Monitoring Activities**

#### **Monitoring Team Configurations:**

Mix of 3rd Party QCI + State Programmatic and Financial Expertise





### Mix of State and 3<sup>rd</sup> Party – Pros and Cons

#### **Pros:**

- Don't need
   QCI cert. at
   State.
- May keep
   State staffing levels down.



#### Cons:

- Still need programmatic knowledge on site.
- Lack of control
- Lack of feedback loop.



# What about you?



### V.8.4 Training and Technical Assistance - Questions

- What kind of training does your network need this year?
- Do you need *multifamily training* to inspect MF completions?
- Will you pay to *train contractors*? If so, how will you make sure they stay in the program?
- How do you track maintenance of required credentials?
- How do you tailor trainings to reflect monitoring reports?
- How do you handle *client education*?
- Will you provide *Tier 1* training this year, or just Tier 2?
- What is *Tier 1 and Tier 2* training?



### **Tier 1 Training Definition**

- Comprehensive.
- Occupation-specific.
- Aligned with Job Task Analysis (JTA) for occupation.
- Administered by (or in cooperation with) accredited training center.



### **Tier 2 Training Definition**

- Single-issue.
- Addressing deficiencies in the field.
- No federal requirements for training staff.
- Conference trainings are considered Tier 2.



#### If T&TA stood for Teeth and Tooth Aches

- Tier 1 is your regular bi-annual cleaning.
- Tier 2 is the emergency visit when you break a tooth.



Tier 1



Tier 2



## **Training & Technical Assistance in Wisconsin**

- Training:
  - activities defined as a specific deliverable training session or a system of training sessions.
- Technical Assistance:
  - o activities defined as program development projects or program maintenance.



Training and Technical Assistance (T&TA) deliverables are driven by the overall objectives that the provider network must deliver quality Wx installations, at the lowest possible cost, to the greatest possible number of dwellings. Every T&TA activity is considered in light of these objectives.



- In 2013, DEHCR entered into a three-year contract agreement for T&TA services with Wisconsin Energy Conservation Corporation (WECC), Madison, WI.
- DEHCR is currently developing the bid package for the next contract cycle.



- Training and Technical Assistance (T&TA) planning process:
  - Annual work plans are developed by DEHCR and WECC based on an annual Agency training needs assessment;
  - real-time surveys are conducted;
  - DOE requirements, including DOE Project Officer feedback;
  - training schedule created by WECC.



- Agencies are also required to develop their own annual work plan, which typically focus on:
  - training not available through the statewide training contract,
  - local training delivery systems,
  - the costs of sending staff to trainings,
  - o customer education.



#### Tier 1 Training:

- Standard Training Plan provides a central training framework and addresses both short and long term training needs.
- Standard trainings encompass occupation-specific training programs associated with the WAP Job Task Analyses (WPN 15-4).



### Standard Training Plan:

- Administered and delivered by WECC.
- Provides specific trainings that are available throughout each year.
- Provides courses at the basic, intermediate, and advanced levels.
- Designed for installers, energy auditors, final inspectors, data management and support staff, fiscal and program management staff.



#### Tier 2 Training:

- Production Based Training (PBT) and the Technical Exchange Fair & Conference.
- PBT immediately targets Agencies with deficiencies noted through QA reviews and other performance factors.
- The Fair & Conference provides a venue for Wisconsin's Wx professionals to showcase best practices and cost-effective solutions.















### Production Based Training:

- Provides training and support for specific crews or contractors whose work was cited by the QA team.
- Hands-on technical training, delivered without a classroom, during the on-site weatherization process.
- Trainer works directly with the installers to improve their skills while completing a job.



#### Additional Training:

- Technical Assistance is offered for Agencies whenever our evaluations identify lower performance levels.
- Additional studies are performed on high performing Agencies to determine what helps them succeed so that information can be shared with others in the State Wx Program.



### **Examples of Trainings and Certifications**

- Asbestos O&M Training
- Asbestos Inspector
- Understanding Boiler Systems
- Weatherization Assistant
- Working with the Electronic Diagnostic Workbook
- Planning for End State Conditions
- Basic Energy Auditor
- Intermediate Energy Auditor
- Final Inspector Training
- Forced Air Heating System Testing & Diagnosis
- Mobile Home Energy Auditor Training
- Lead Renovator
- Mobile Home Weatherization
- Installing Ventilation Systems

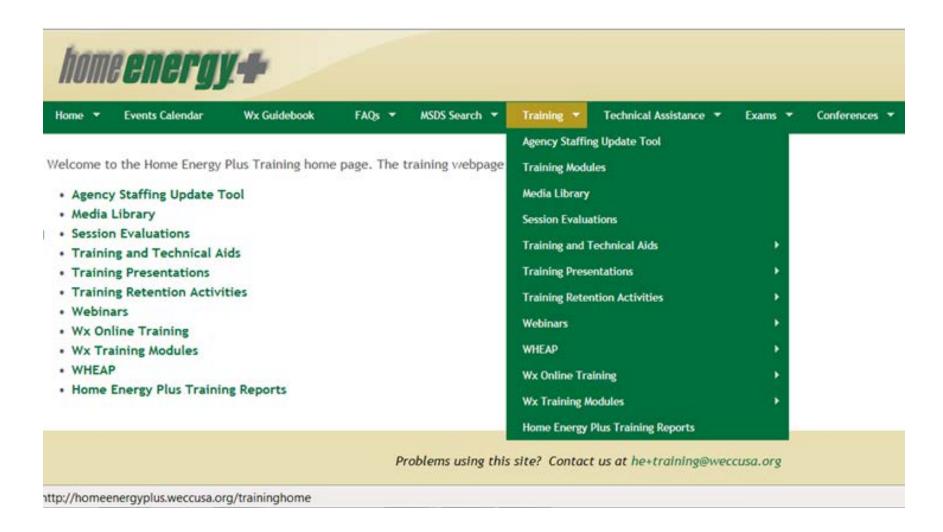
- Subcontractor Management
- Procurement Success
- Federal Fiscal Requirements
- OSHA 10-Hour Training
- WisWAP Data Entry
- WisWAP Reporting for Management
- Quality Control Inspector Written Exam Preparation (QCI Candidates)
- Targeted Dense-Pack and Advanced Insulation Techniques
- Air Sealing Through Zone Pressure Diagnostics
- Basic Diagnostics (Blower Door, etc.)
- Mold Awareness
- Distribution System Testing & Sealing
- Infrared Scanning



- Agency attendance is typically required at trainings or meetings where Division policy changes are reviewed.
- Attendance for all training is tracked in a database maintained by WECC. The database is also used to track renewals for various training certifications.



#### **HE+ T&TA Website**



## **Energy Auditor Certification**

- Five-day Basic Energy Auditor training course with a certification test.
- Certification requires successfully completing Basic Energy Auditor training and Beginning Weatherization Assistant for Auditors course.
- Training in both the National Energy Audit Tool (NEAT) and the Mobile Home Energy Audit (MHEA).



- Enhance and maintain the quality of the services available to Wisconsin's WAP customers.
- Examples include:
  - research on specific weatherization measures.
  - o on-site consultation for an Agency on financial management issues.



#### Further examples:

- Weatherization Customer Guidebook
- Document Design Services
- Weatherization Measures Support
- Self-Evaluation Savings System (SES)
- Energy Audit Maintenance
- Home Energy + Information Help Desk
- Home Energy Professional QCI Planning



- The needs of each Agency are assessed based on past and future QA Monitoring and Administrative Reviews findings.
- Targeted reviews of agency files for compliance with program standards.
- Agencies are invited to ask for TA for any self-identified needs.
- QA Team works with the Policy Team to improve Wx measures implementation.



- Measurements of Success:
  - Improved Agency performance on QA Monitoring and Final Inspections.
  - Improved performance on Administrative Reviews.
  - Reduced help desk calls.
  - Reduced customer complaints.
  - Positive customer surveys.



### V.8.4 Training and Technical Assistance

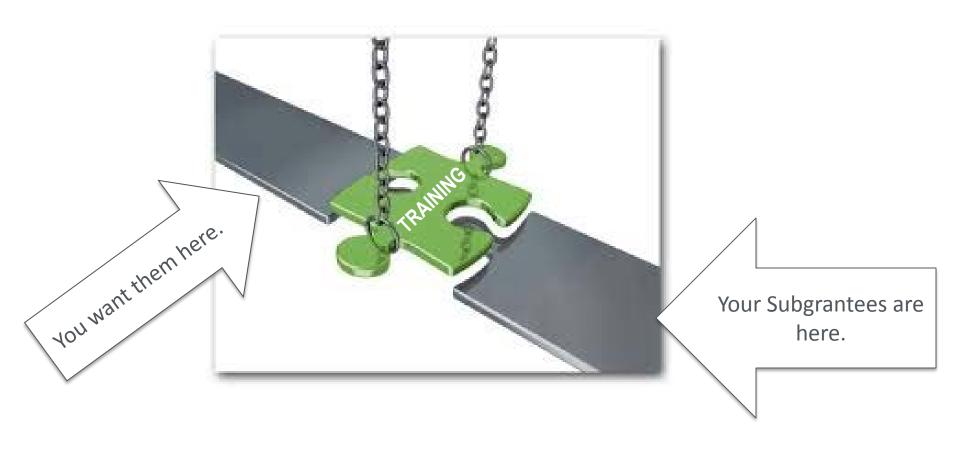
#### Give them the tools to do the work.





### V.8.4 Training and Technical Assistance

#### Identify and address training needs.



### V.8.4 Training and Technical Assistance

#### Specific areas updated in past couple years:

- Multifamily.
- Tier 1 (comprehensive).
- Tier 2 (single issue, conferences).

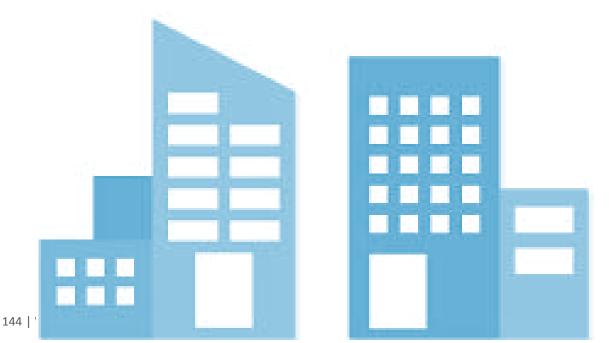


### V.8.4 Training and Technical Assistance - Multifamily

- No certification available for MF QCI.
- Job Task Analysis (JTA) is available.

#### **Requirement:**

Successful training based on MF QCI JTA.





# V.8.4 Training and Technical Assistance – Tier 1

"...must be delivered by,

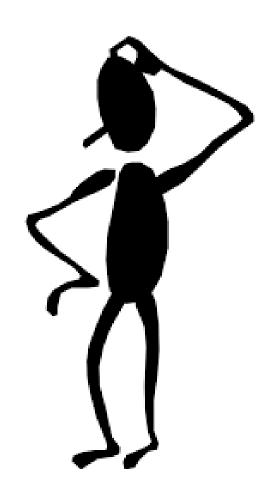
or in cooperation with,

an accredited training provider..."



# V.8.4 Training and Technical Assistance – Tier 1

- How do you meet this requirement?
- What does, "in cooperation with" mean?





# Tier 1 Options – Send workers; Comprehensive

 Send workers to training center for complete, accredited training.





# Send Workers; Comprehensive – Pros and Cons

### **Pros:**

- Simple.
- Fast.
- Controlled.
- Consistent.



- Cost
- Time out of field
- "Vacation" syndrome



# Bring training center to you (they all travel) for concentrated Tier 1 training.





# **Bring Trainers; Comprehensive – Pros and Cons**

### **Pros:**

- Fast.
- Field training.
- Accurate Housing stock.
- Your equipment.



- Logistics.
- Finding suitable houses.
- Prep work.



# Combine distance and/or on-line learning with in-person instruction.





# **Combine Distance & In-person – Pros and Cons**

### **Pros:**

- Identify remedial needs.
- Cost.
- Bang for buck.
- Computer skills.
- Improve in-person training.
- Time.

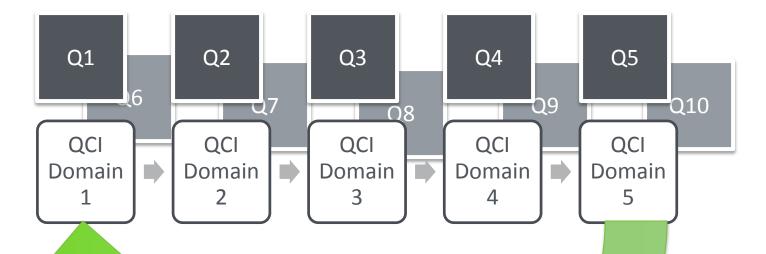


#### Cons:

Network resistance.



 Arrange for training delivery over the course of months to eventually cover entire JTA.



# Long delivery schedule – Pros and Cons

#### **Pros:**

- Smaller times away from field.
- Rolling delivery good for staff turnover.



- Additional time overall.
- Tracking.
- Testing/review issues.



• Incorporate state-specific sessions into Tier 1 training to cover all technical training needs at once.





# Incorporate state-specific sessions – Pros and Cons

#### **Pros:**

- Hit key issues while fresh in minds
- Address all training needs at once
- State staff = technical resource



- Staff time for WTC reviews.
- Additional costs.
- May not always fit schedule.



### Resources

### http://energy.gov/eere/wipo/quality-work-plan-requirements

#### QUALITY WORK PLAN REQUIREMENTS

Weatherization & Intergovernmental Programs Office Home

About the Office

Weatherization Assistance Program

> Where to Apply for Assistance

What is Weatherization

Goals & Metrics

**Pilot Projects** 

Success Stories

Guidelines for Home Energy Professionals

About the Project

Quality Work Plan Requirements

Standard Work Specifications

Certifications

**Accredited Training** 

**Project Benefits** 

**Project Updates** 

The U.S. Department of Energy's Weatherization Assistance Program (WAP) has introduced a comprehensive Quality Work Plan (QWP) that will establish a benchmark for quality home energy upgrades. This plan defines what is required when federal dollars are used to purchase weatherization services and leverages the resources developed through the **Guidelines for Home Energy Professionals** project. Below you will find links to QWP guidance, as well as links to the individual requirements.

This QWP not only defines how home energy upgrade work should be done, but it also provides a prescription for communication, training, and the inspection of work throughout the WAP network. The plan is aimed to address three critical questions:

- What does quality work look like?
- How should workers be trained?
- How should home energy upgrade work be verified?

#### LINKS TO QUALITY WORK PLAN GUIDANCE

- WPN 15-4: Quality Work Plan Requirement Update Effective October 21, 2014: This
  guidance provides updates to WPN 14-4 issued December 2, 2013. This guidance
  supersedes 14-4 and describes requirements to support and verify quality work in the
  Department of Energy's (DOE) Weatherization Assistance Program (WAP).
- 2014 Quality Work Plan Update Presentation This presentation was given by Josh
  Olsen of the U.S. Department of Energy at the 2014 ACI National Home Performance
  Conference & Trade Show



GUIDELINES AND STANDARDS REQUIREMENT



COMMUNICATIONS REQUIREMENT



INSPECTION AND MONITORING REQUIREMENT



TRAINING REQUIREMENT



### Resources

#### QUALITY WORK PLAN GUIDELINES AND STANDARDS REQUIREMENT

Weatherization Office Home

About the Office

Weatherization Assistance Program

Goals & Pilot Projects

Success

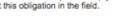
Standard Work Specifications Certifications

Project Project

Multifamily

State Energy Program

The Weatherization Assistance ntergovernmental Program's (WAP) comprehensive Quality Work Plan establishes a benchmark for quality home energy upgrades. The plan includes a Guidelines and Standards requirement that all WAP Grantees must meet. In this section you will learn more about this requirement and find resources and examples to help you meet this obligation in the field.



REQUIREMENT

All measures and incidental repairs performed on client homes must meet the specifications, objectives and desired outcomes outlined in the Standard Work Specifications for Home Energy Upgrades

#### HOW TO MEET THIS REQUIREMENT

- · Grantees will make available to subgrantees comprehensive field standards outlining Grantee expectations of work scope and quality. These field standards must meet or exceed the minimum standards outlined in the SWS.
- Grantees must revise their field guides and ensure that the relevant procedures in those guides will result in work that achieves the desired outcomes in the SWS. Field guides will reference the appropriate SWS for the procedure being described and clearly state the required specifications for that procedure.
- A variance may be requested for individual specifications by submitting a SWS Variance Request Form to the DOE Project Officer for review and approval.
- · Tasks that are not listed in the SWS are not subject to this requirement.

#### GRANTEE CHECKLIST

This document walks Grantees through the Guidelines and Standards requirement of the Quality Work Plan.

· Grantee Checklist for the Guidelines and Standards Requirement

#### RESOURCES FOR MEETING THIS REQUIREMENT

Grantees should refer to the above Checklist for the Guidelines and Standards Requirement, however these resources may also be of assistance.

- Standard Work Specifications (SWS) Online Tool
- How to align field guides and standards with the SWS This presentation demonstrates how to align field guides and standards to the SWS.
- Using the NREL Field Guide Tool This presentation was given by Chris Baker at the 2014 NASCSP Mid-Winter Training Conference and includes reference to the online

JUMP TO THE OTHER QUALITY WORK PLAN REQUIREMENTS



COMMUNICATIONS REQUIREMENT



INSPECTION AND MONITORING REQUIREMENT



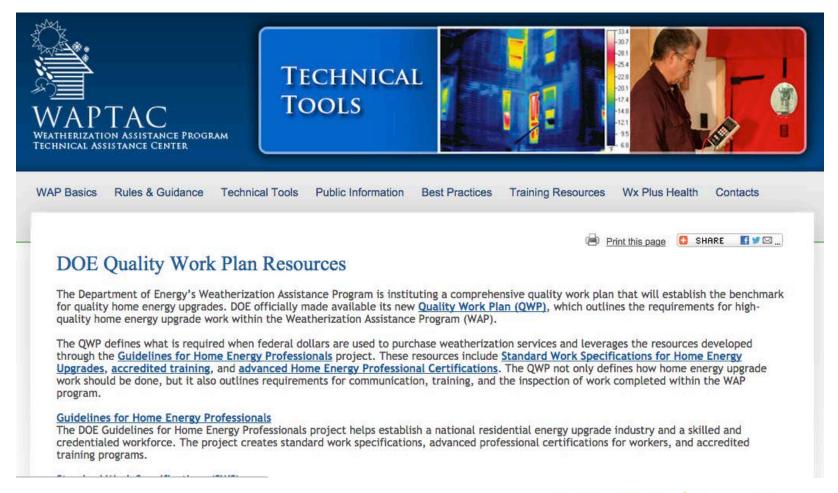
TRAINING REQUIREMENT

requiremen



### Resources

#### http://www.waptac.org/Technical-Tools/DOE-Quality-Work-Plan.aspx



## In the end...



# **Technical Integrity = Program Integrity**

- Define the work.
- Share the definition.
- Check the work.
- Provide access to training.

