

National Association for State Community Services Programs

20
17 **A N N U A L**
Training Conference



The Purpose of Monitoring

Kelly Cutchin & Ray Judy

SMS & NASCSP



The Little Dutch Boy

Seawater

Dike

Croplands





Bad Press



WAP



The Purpose of Monitoring

- Welcome to Biloxi!
 - Thank you for being here!
 - Thank you for what you do everyday!
 - Presenters
 - Kelly Cutchin, SMS
 - Ray Judy, NASCSP
 - Housekeeping



Reminder of What the WAP Is



Department of Energy



Grantees (States, Territories & Tribes)



Local Providers (Sub-grantees)



Low Income Households

- **Mission Statement of the Weatherization Assistance Program (WAP)**

- “To reduce energy costs for low-income families, particularly for the elderly, people with disabilities, and children, by improving the energy efficiency of their homes while ensuring their health and safety.”

- **40 Year Record of Success**

- Operating since 1976
- Over 7.4 million homes weatherized
- Saves low-income families an average of \$250 to \$450 per year
- Provides for the Health & Safety of the households





Congress

- Authorization
- Presidents budget
- Appropriations
- Work of national partners



Department of Energy

- Funds received
- Grant guidance
- State Plans
- Distribution of funds



Grantees (States, Territories & Tribes)

- State plans
- Public Hearings
- Leveraging other funds
- Grant Awards



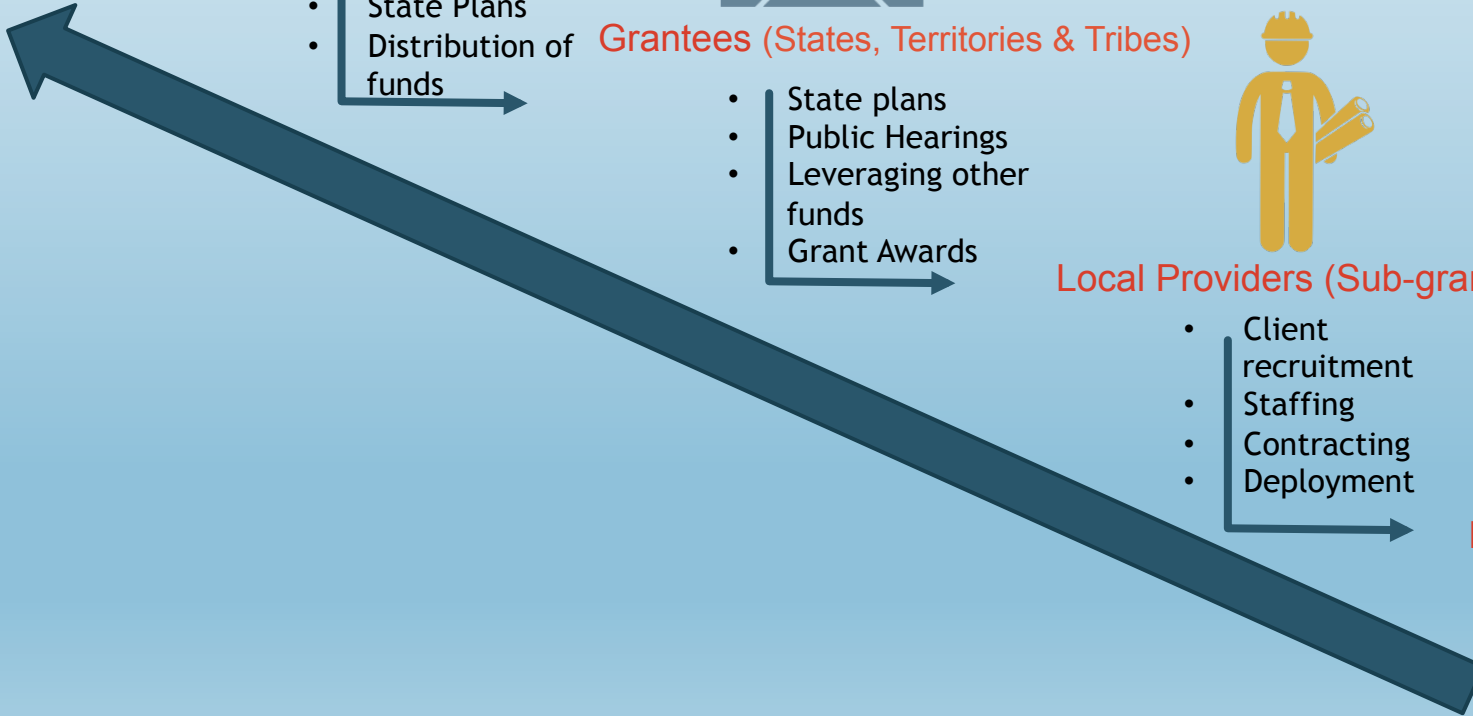
Local Providers (Sub-grantees)

- Client recruitment
- Staffing
- Contracting
- Deployment



Low Income Households

- Customer service
- Client education
- Quality Control



Don't Let This Be You!



Activity

From your perspective:

- What is the purpose of monitoring related to the Weatherization Assistance Program [WAP]?
- What does effective monitoring look like?



What is the Purpose of Monitoring?

- Analyze whether best possible program services are being delivered to low-income population
- Determine program compliance and accountability
- Analyze program performance
- Analyze quality of work



What is the Purpose of Monitoring?

- Identify problems, deficiencies, and areas that need improvement and advise on how to correct
- Assist agencies in their program operations and compliance with DOE and State regulations
- Assess T&TA needs
- Be a major tool for program improvement



DOE's Expectations

- Guidance & Expectations set forth in WPN 16-4
 - Approach. The Grantee **must** conduct *comprehensive* monitoring of each Sub-grantee **at least once a year**, provide a written report to the Sub-grantee and maintain a file related to monitoring which is accessible by DOE during its monitoring visits.



Comprehensive

- of **large scope**; covering or **involving much**; inclusive
- Comprehending or **thoroughly understanding** with one's mind; having an **extensive mental range** or grasp, as of a particular subject or many subjects
- **complete**; including all or nearly all elements or aspects of something
- Terms to note: large, much, thoroughly, extensive, complete



Preparing to Monitor

- Where do you begin?
 - How much notice to sub-grantee?
 - How do you choose the files?
 - How do you choose the homes?
 - What tools do you have available to select homes or files to review?
 - What information do you review ahead of time?



Preparing to Monitor

- Where do you begin?
 - Do you send pre-visit information on what you will be monitoring?
 - Advantages?
 - Disadvantages?
 - Entrance Interview
 - Who is present?
 - What do you need to cover?



What is the Big Picture?

- Is the grantee complying with all federal statutes?
- Is the grantee complying with full terms of award?
- How are performance goals?
 - Production goals
 - Expenditures
 - Providing quality workmanship
- Is the grantee fiscally sound?



Put another way...

“To reduce energy costs for low-income families, particularly for the elderly, people with disabilities, and children, by improving the energy efficiency of their homes while ensuring their health and safety.”



Guides to Effective Monitoring

- Intended to be constructive process, conducted with consistency, fairness, respect, and timeliness
- Foster positive, open, and constructive working relationships
- Two-way process to promote interaction, feedback, and improvements to Grantee and Sub-grantee



Guides to Effective Monitoring

- Understanding that Grantee and Sub-grantee share the same goals of program effectiveness and improvement
- Promote improvement by providing technical assistance, reinforcing strengths, and sharing successes, innovations, and practices seen at other sub-grantees
- Reports will be based on written, established policies, procedures and standards



Activity

1. What is the most rewarding or your favorite part of being a monitor?
2. What is the most difficult part of being a monitor?



Documentation and Monitoring

➤ Documentation

- Why is this important?
- How much documentation is needed?
- Why do you need extremely thorough notes?



Completing the Monitoring Visit

➤ Exit Interview

➤ Who present?

➤ How much detail do you go into?

➤ How much time should be spent?

➤ Why is an exit interview important?



Writing the Report

- What are the necessary elements of the report?
 - Timeliness
 - Who will be reading the report?
 - Will an Executive Director understand the issues at hand?
 - Will the report reflect what was discussed during the monitoring visit?
- Where do the regulations come into play?
- What is the difference between a finding and concern?
 - Do you have a good definition?
 - How do you make the determination between the two?



Writing the Report

➤ Documentation

- What is included and appropriate?
- Can there be too much?
- What type of supporting documentation do you provide?
- Why is documentation necessary?



Risk Analysis

- What are your individual methods
- Is risk high/medium/low
- Do you provide the following?
 - Recommendation(s)
 - Action Plan developed by the grantee
 - Timeline
 - Future monitoring
 - Training and technical assistance
 - Follow-up





NOW

IT'S YOUR TURN!

Technical Monitoring

Baffles are meant to prevent insulation from reaching the vented soffits. These do not span the rafter bays, and are installed backwards, so are ineffective.



Technical Monitoring

Audit Readout

Measure	SIR
Infiltration Reduction	0.3
Low Flow Showerheads	48.7
DWH Pipe Insulation	31.9
Lighting Retrofits	7.4
DWH Tank Insulation	6.8
Refrigerator Replacement	2.9
Attic Insulation R – 49	1.2
HVAC Replacement	0.9



Audit Inputs

Basement / Crawlspace:

☒ Accessible

☐ NOT ACCESSIBLE

Foundation Type:	Conditioned	<u>Non-Conditioned</u>	Insulated Slab	Uninsulated Slab
Floor:	Area (sq ft) <u>?</u>	Existing R-Value <u>11</u>	Add Insulation:	<u>None</u> / Batts
Sill:	Joist Size: 4" 6" <u>8"</u>	Perimeter <u> </u> "	Add Insulation:	<u>None</u> / Batts
Foundation Wall:	Height <u>NA</u> *	Height Exposed (%) <u>NA</u>	Perimeter <u>NA</u> *	Existing R-Value <u> </u> Add Insulation: <u>None</u> / Batts

Programmatic Monitoring

First Name	Last Name	Date of Birth	Gender
Martin	Newcomb	03/05/1965	Male
Jayden	Smith	08/02/2009	Female
Julia	Smith	11/07/2014	Female
Julie	Smith	11/07/2014	Female
Jenny	Smith	06/15/2011	Female
Jayden	Smith	08/02/2009	Male
Jason	Smith	01/01/2013	Male
Annual Income: \$65,980			

2017 Poverty Income Guidelines		
Size of Family Unit	Threshold	200%
2	\$16,240	\$32,480
3	\$20,420	\$40,840
4	\$24,600	\$49,200
5	\$28,780	\$57,560
6	\$32,960	\$65,920
7	\$37,140	\$74,280
8	\$41,320	\$82,640

Programmatic & Technical Monitoring Work Together

Additional Income?



Thank You for Being Here!

- Questions?
- Thank you!

