

## Management, Integration and Partnerships

Ruth Ann Norton September 13, 2011



# Case Study: Weatherization Plus Health Baltimore

#### **How Individuals Experience The Current Model**

Old allergen-ridden carpets



Water leaks creating mold hazards



Deteriorated inefficient windows



Broken hot water heater and furnace



**Defective gutters** 

causing water leaks









**Chipping paint** 



Safety hazards



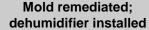
Air loss increasing heating bills



Asthma related medical costs were substantial due to Dwayne going to the ER or being hospitalized 4-5 times per year. Home heating costs and repairs were so expensive that the family couldn't afford to pay to repair the furnace or replace the hot water heater

#### How Individuals Experience The Networked Platform

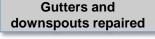
Carpets removed and allergens reduced



**Energy Star windows** installed



New furnace and hot water heater installed













Paint stabilized

HUD

**Tripping hazards** repaired and floors resurfaced

Blown insulation installed: air sealing performed

Private Leverage Partner









An integrated approach that cost 25% less to implement (total cost of \$12,057 versus \$16,096), has kept the family out of the hospital for asthma related emergency room visits or hospitalizations, improved school attendance and performance, and reduced monthly heating bills

DOE (WAP)



#### **Case Study: Baltimore Collaboration and Leverage**

- Intervention work was conducted in collaboration with city agencies, nonprofits, and weatherization contractors.
- On the ground funding came from HUD, DOE (ARRA), CDBG, CSBG (ARRA), foundations, and the local utility.
- Lead Hazard Reduction Coalition (HUD funded Healthy Homes Demonstration Grant Program)
- Healthy Homes Intervention Coalition (HUD funded Healthy Homes Demonstration Grant Program)
- Weatherization Baltimore City Weatherization Assistance Program, Hawkeye Construction and Civic Works (DOE funded WAP)
- Energy Efficiency Coalition (Funded by CSBG, Annie E. Casey Foundation and Constellation Energy) and Baltimore City Weatherization Assistance Program (DOE WAP)
- Education Baltimore Neighborhood Energy Challenge (Surdna)



#### **Case Study: Baltimore Referral and Partnership**

- Healthy Energy Efficient Homes Task Force
- Baltimore GHHI Learning Network
- Evolved Barriers and Recommendations
- WHAT Committee/LIGHT Committee
- Established Protocols for Referrals and Braiding

Micro-solutions for Macro-Problems!



## Management Strategies to Integrate Weatherization Plus Health



#### **Integration Strategies**

- Implement systemic and programmatic changes housing as a platform for health
- Identify program management challenges to incorporating health
   & safety issues (gap and asset analysis)
- Develop strategies to address challenges and any new identified barriers to integration – best practice implementation
- Set priorities by need and resources
- Look for "low hanging fruit" opportunities for integration and braiding of health and safety for Weatherization Assistance Programs – Common Sense
- Outcome Broker™



#### **Actions to consider:**

- Clearly define benefits to gain support of upper management, staff and potential partners
- 2. Meet with WAP staff to:
  - Discuss and identify barriers and challenges to integration
  - Outline strategies for barrier removal
  - Identify possible intervention and/or funding partners
- 3. Update or create application forms to include additional information on health or other criteria



#### **Examples of Assessment Tools**

- GHHI™ Comprehensive Assessment Tool
- One Touch system
- HUD Healthy Homes Rating Tool (HHRT)



#### **How** the 29 HHRT Hazards fit in Healthy Homes framework

Element of a Healthy	
Home	HHRT Hazard Category
Keep it Dry	Dampness; Mold Growth
Keep it Well Ventilated	Excess Cold; Excess Heat
Contaminant Free	Water Supply; Asbestos; Biocides; Carbon Monoxide; Lead-based Paint; Radon; Uncombusted Fuel; Volatile Organic Compounds
Pest Free	Domestic Hygiene
Keep it Well Maintained	Lighting; Noise
Keep it Safe	Falls in bath; Falls on stairs; Falls on level; Falls from windows; Electrical hazards; Fire hazards; Hot surfaces; Collisions and Entrapment; Explosions; Structural Collapse; Ergonomics; Entry by Intruders
Keep it Clean	Food Safety; Personal Hygiene; Crowding and Space



#### **Considerations Continued...**

- 5. Potential agencies for referral and funding partnerships:
  - HUD Lead and Healthy Homes programs
  - CDC Lead and Healthy Homes programs
  - Housing intervention service programs (roofing, plumbing, home repair)
  - CDBG and NSP
  - HHS (CSBG, LIHEAP)
  - Housing and health-related nonprofits
  - Home visiting programs
  - Foundations (Corporate and Philanthropic)



#### **Considerations Continued...**

- 6. Professional Development/On the Job Training
  - Identify resources to expand contractor training for healthy homes related activity (lead hazard control, IPM, asthma reduction, etc.)
  - Work with contractors to get cross-trained in lead hazard reduction, pest management, and other certifications
  - Ensure full compliance with EPA Renovation, Repair and Painting (RRP) Rule as mechanism to upgrade contractor certifications, lead safe work practices, and lead hazard reduction standards for WAP units



#### **Considerations Continued...**

#### 7. Owner/Resident Education

- Work with Government and non government partners to implement pre and post intervention education to:
  - Improve behavior, behavioral health and health outcomes
  - Better support investment on Weatherization + Health Investments by training owners/ residents on proper maintenance practices

Best Practice: Maintenance Calendars and Text Messaging Services



# Creating an Effective Referral Partnership Team – Develop Flow Chart / Decision Matrix



#### **Opportunities and Benefits**

- Detailed referral process yields higher quality service and more comprehensive approach
- Reduces deferrals and need for multiple service delivery
- Maximizes existing resources/funds
- Eliminates redundancy and duplication of services
- Allows for better gap analysis and policy decisions
- Increases neighborhood stabilization through more affordable and maintainable homes
- Assures better health outcomes for kids and seniors



#### Begin with the end in mind... Clearly define goals and measurable objectives

- Understand the assets and capacity each partner has. Look for tangible assets, such as money, staff capacity and expertise.
- Assure partners are represented by decision makers
- All partners are committed to a well articulated referral process



#### **Tools for Success**

#### **Immediate:**

- MOUs
- Compacts
- Flowcharts
- Triage Process
- Shared services agreements
- HIPAA (if needed)
- Braiding Chart (how you pay for it all!)



#### **Tools for Success - continued**

#### **Longer Term:**

- Work Plan
- Workforce development
- Shared data tracking
- Joint funding proposals

#### **Best Practices:**

 Track innovation and ongoing evaluation – and share your successes!



## Role of the Referral Partnership Team and Outcome Broker™

- Identify a convener
- Identify core partnership members
- Identify specific goals and objectives
- Develop a short and long term work plan
- Set benchmarks for success

#### The role of the Outcome Broker™

- Facilitate the Identification of partners, resources and opportunities
- Coordinate referral process
- Keep the team focused and on task



#### **Identifying Partnership Members**

Although all communities have different compositions of assets and needs, it is likely that you will include the following in a Referral Partnership Team:

- Local Government: Housing, Health, Economic Dev., Comm. Dev., etc.
- State Government: Housing, Health, Energy, Environment, etc.
- Philanthropy: Community, Private, Corporate and/or Family Foundation

#### And experts/ non-profits with experience in:

- Environmental Health: Asthma, Lead, Indoor Air Quality, IPM, Safety
- Healthy Homes
- Weatherization and Energy Efficiency
- Policy and Advocacy
- Workforce and Neighborhood Stabilization
- Data and Evaluation



### Innovative Financing Braiding Existing Resources

#### What is Braiding?

- Strategic coordination of relative funding streams
- Sequenced Funding and activities
- Co-investment

#### What is the benefit?

- Doing the most good now!
- Achieving more with existing resources
- Positioning for additional investment



#### **Potential Programs to Braid with WAP**

- Energy Assistance and Conservation Block Grant Program
- State Energy Program
- Indoor Environments Program
- Prevention Wellness Trust Program
- Maternal and Child Health Title V Block Grant Program
- Low Income Home Energy Assistance Program (LIHEAP)
- National Institute of Environmental Health Sciences (NIEHS)
- Community Development Block Grant Program (CDBG)
- Community Service Block Grant Program (CSBG)
- Green Retrofit Program for Section 8 Multifamily Housing Program
- HOME Program
- Neighborhood Stabilization Program (NSP)
- Office of Healthy Homes and Lead Hazard Control Lead Grant Programs
- Local Housing Repair Grant and Loan Funds
- Rebuilding Together/Habitat for Humanity
- Federal Home Loan Bank Board Grants/Federal Reserve Outreach Programs
- CDFI
- Local Department of Social Services (Energy and Rehab Funds)



#### **Innovative Funding – Emerging Practices**

- Utility Foundation Funds (Roofing Repair Baltimore)
- Water Utility (Moisture and Allergens San Antonio, TX)
- Community Development Financial Institutions Fund (CDFI Flint, MI)
- State Energy Funds (Providence, RI)
- Housing Enforcement Programs (Providence/Baltimore)
- Federal Home Loan Bank Grants
- Settlement Funds (Attorney General's Office, Buffalo, NY)
- Social Impact Bonds (Maryland Asthma Compact)
- Department of Social Services (Baltimore)
- Philanthropy (GHHI Sites Detroit, Chicago)
- Hospital Community Benefits Funds
- Corporate Foundations (Under Armour "Protect this House")
- Social Enterprise Services (Iowa WAP Provider)

### Green & Healthy Homes Initiative

